Training and preparation for Microsoft Certified:

Dynamics 365 Sales Functional Consultant Associate

Dynamics 365 Sales Functional Consultants implement solutions that anticipate and plan customer connections, manage deals through processing and closing, and accelerate sales team performance using data analytics.

Refer to the links below for recommended training resources that will help you prepare for required exams and earn your certification.

Microsoft Power Platform Functional Consultant
PL-200T00-A | 5 days

Instructor-led Training

PL-200 Exam›

Get started using Dataverse
6 modules

Create a canvas app in Power Apps
3 modules

Create a business process flow in Power Automate
3 modules

Get started with Power Automate buttons
5 modules

Create and use analytics reports with Power BI
6 modules

Get started with Power Virtual Agents bots
1 module

Improve business performance with AI Builder
9 modules

PL-200
Microsoft Power Platform Functional Consultant

Self-paced online training on Microsoft Learn

Manage permissions and administration for Dataverse
2 modules

Create a model- driven application in Power Apps
3 modules

Automate a business process using Power Automate
5 modules

Use best practices to secure and govern Power Automate environments
5 modules

Create relationships, business rules, calculations, and rollups in Dataverse
3 modules

Bring AI to your business with AI Builder
2 modules

Pass certification exams PL-200 and MB-210 to earn this certification

Microsoft Certified:
Dynamics 365 Sales Functional Consultant Associate

Instructor-led Training

MB-210 Exam›

Working with Dynamics 365 Sales
7 modules

Create and use analytics reports with Power BI
6 modules

Implement goal management in Dynamics 365 Sales and Customer Service
2 modules

MB-210
Microsoft Dynamics 365 Sales

Microsoft Dynamics 365 Sales
MB-210T01-A | 1 day

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