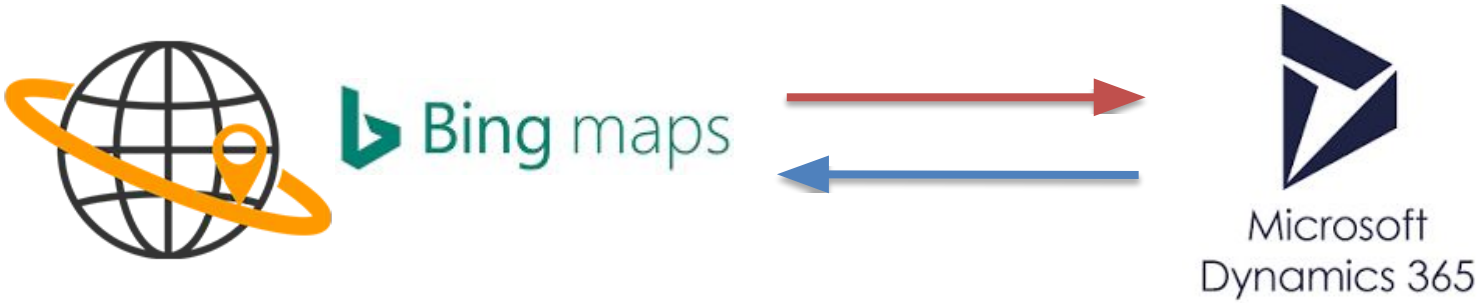
MappyField 365 for Microsoft Dynamics 365

Operate your field sales in real-time

MappyField 365 extends the power of Microsoft Dynamics 365 using Bing Maps



MappyField 365 is an ideal solution for..

- ✔ Field Service Organizations
- ✔ Remote Support Companies
- ✔ Manufacturers and Suppliers (logistics)
- ✔ Healthcare
- ✔ Insurance Providers
- ✔ Crowdfunding / Non-profit
- ✔ Oil & Gas
- ✔ Facility Management Organizations
- ✔ Service Providers
- ✔ Research and feedback team

and many others…

MappyField 365 can be useful for a variety of users..

1 - Sales Manager

2 - Sales Representatives

3 - Sales Teams

Routine Challenges for a Sales Manager

Can’t focus on regional sales

Shortage of time to analyze past data

No way to track on-duty reps

I’m tired ☹

Data Visualization Problem

Task Assignment Problem

Reps Productivity Problem

MappyField 365 comes with specialized features for Sales Managers

- ✔ Territory Management
- ✔ Team Dashboard
- ✔ Sales Heat Maps Visualization
- ✔ Draw and Plot data on Maps
- ✔ Spatial Filtering
- ✔ User Based Configurations
- ✔ Custom Pins
- ✔ Layer Menu
- ✔ Manage templates

- ✔ Live tracking of reps
- ✔ Smart routing
- ✔ Mass Operations
- ✔ Team Assignment
- ✔ Push data to CRM from Map
- ✔ Contextual Menu Actions
- ✔ Custom data table
- ✔ Proximity Search
- ✔ Individual reps' performances

and many others…

Routine Challenges for a Sales Representative

Can’t reschedule the route

Gather data on Paper

Search from current location

Task Sharing Problem

Route Problem in unknown areas

Generate route daily

I’m exhausted ☹

I missed important comments

MappyField 365 comes with specialized features for Sales Representatives

- ✔ Personal Dashboard
- ✔ Draw and Plot data on Maps
- ✔ Spatial Filtering
- ✔ Custom Pins
- ✔ Layer Menu
- ✔ Calendar View
- ✔ Advanced Summary Card
- ✔ Contextual Menu Actions
- ✔ Convertible to leads, actions
- ✔ Available for Mobile & Tab

- ✔ Concentric Proximity Search
- ✔ Smart routing
- ✔ Share routes
- ✔ Save routine routes
- ✔ Route Optimization with SPF
- ✔ Explore nearby Locations
- ✔ Reschedule tasks on the fly
- ✔ Check-in and Check-out
- ✔ Add meeting notes, attachments

and many others…

MappyField 365 has many features for Sales Teams too

- ✔ Create and manage Teams
- ✔ Assign tasks and appointments in a team
- ✔ Reschedule and reassign to others on the fly
- ✔ Team dashboard
- ✔ Team Performance Chart
- ✔ Individual Performance Chart
- ✔ Role based permissions

and many others…

The organizations who have used MappyField 365 says

20%

Improved Productivity

18%

Improved Sales

10 Min

Reduced Daily Preparation Time

1 Hour/Day

Reduced Wastage of resources

40%

Increased CRM Usage

appjetty

Want to know more?

Contact us and get your personalized demo

Email: sales@appjetty.com
Website: https://www.appjetty.com

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