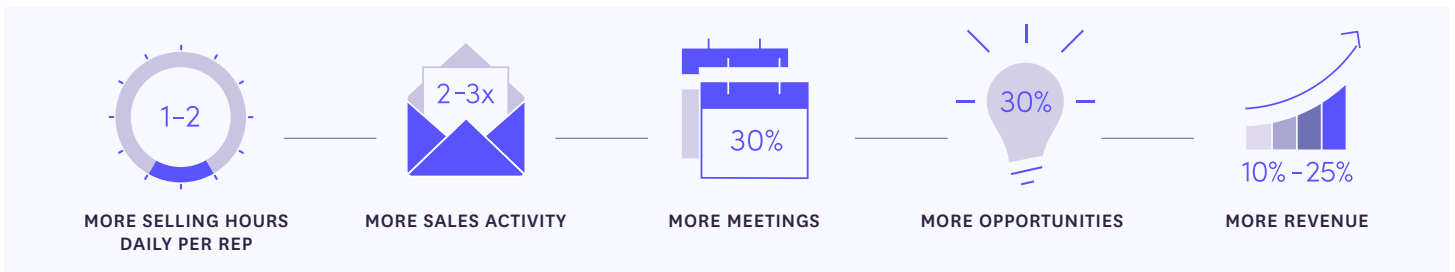


# The System of Action for Effective Sales Teams

Outreach drives higher performance at every stage of the sales cycle. From creating pipeline to optimizing your workflow, our sales acceleration software ensures you'll meet and exceed your revenue goals.



Free up reps to make more calls, personalize communication, and build relationships.



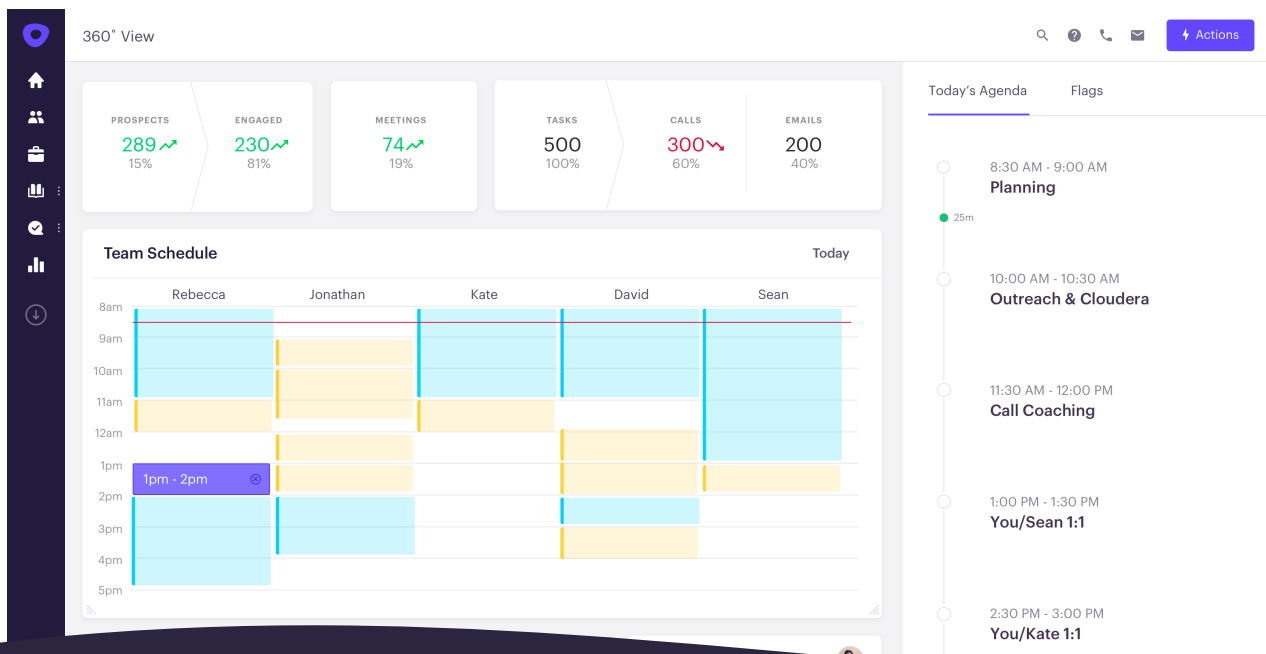
Visibility into which reps need coaching, and which can serve as mentors.



Intelligence shows reps where to focus and when to engage.



Native integration with Dynamics 365 for Sales coming in 2020.



360° View

PROSPECTS 289 15% ↑

ENGAGED 230 81% ↑

MEETINGS 74 19% ↑

TASKS 500 100%

CALLS 300 60% ↓

EMAILS 200 40%

Team Schedule Today

Time	Rebecca	Jonathan	Kate	David	Sean
8am	Light Blue	Light Blue	Light Blue	Light Blue	Light Blue
9am	Light Blue	Light Blue	Light Blue	Light Blue	Light Blue
10am	Light Blue	Light Blue	Light Blue	Light Blue	Light Blue
11am	Light Blue	Light Blue	Light Blue	Light Blue	Light Blue
12am	Light Blue	Light Blue	Light Blue	Light Blue	Light Blue
1pm	Light Blue	Light Blue	Light Blue	Light Blue	Light Blue
2pm	Light Blue	Light Blue	Light Blue	Light Blue	Light Blue
3pm	Light Blue	Light Blue	Light Blue	Light Blue	Light Blue
4pm	Light Blue	Light Blue	Light Blue	Light Blue	Light Blue
5pm	Light Blue	Light Blue	Light Blue	Light Blue	Light Blue

Today's Agenda

- 8:30 AM - 9:00 AM Planning (25m)
- 10:00 AM - 10:30 AM Outreach & Cludera
- 11:30 AM - 12:00 PM Call Coaching
- 1:00 PM - 1:30 PM You/Sean 1:1
- 2:30 PM - 3:00 PM You/Kate 1:1