

scale @ peace

WRK 365



SUBSCRIPTION MANAGEMENT BILLING AUTOMATION
BUILT ON DYNAMICS 365

For Microsoft Partners and CSPs That Creates Game Changing Opportunities

Scale your **CSP business** and grow your **cloud profitability** today

<https://www.work365apps.com>

WE UNDERSTAND YOUR CHALLENGES IN SCALING WITH RECURRING REVENUE

Subscription Management

- ⇒ Tracking Mid-Term License Changes
- ⇒ Multiple Purchase Streams
- ⇒ Different Billing Dates
- ⇒ Lots of Subscriptions

Product and Service Management

- ⇒ Bundling of Products and IP
- ⇒ Over 500+ Microsoft CSP Subscriptions
- ⇒ Customer Onboarding

Billing and Invoicing

- ⇒ Different Discounts and Markups for each customer
- ⇒ Managing Refunds
- ⇒ Prorate Invoices
- ⇒ Usage based Azure Billing with Markups
- ⇒ Customers want Monthly, Annual and Quarterly
- ⇒ Collecting Payments quickly

Self-Service

- ⇒ Customers want to access to their data

You have heard this before:

2X growth for partners that have more than 50% of their revenue in the Cloud

1.5X the Gross Margins for Partners in the Cloud

1.8X Recurring Revenue Growth

But the IT market is Only Growing by 3% a year.

There is a shift happening!



YOU CAN STOP MANAGING WITH SPREADSHEETS!

WORK 365

Streamline your Sales, Services and Billing. **Grow your recurring Business**

Subscription Management

Create Unique Product and Service Offerings, To Stand Out and Manage Your Business



Self Service

Portals, Billing, Provisioning, Order History, Agreement



Billing and Payments

Automatic Invoice Generation, Billing Automation



E-Commerce & Payments

Multiple Vendors, Multiple Locations, Multi-Currency



Billing and Invoicing

- Billing Relationships with Monthly, Quarterly and Annual Invoicing
- Billing Automation with Auto-charge and Auto Send
- Accounting System Integration
- Auto-Calculate Taxes
- Manage customer renewals
- Generate Azure Billing
- Track customer renewals

Subscription Management

- Track License Changes
- Sync Subscriptions directly with your provider and Partner Center
- Bundle Products and Subscriptions to create unique IP based offerings
- Provision directly from your Product Catalog
- Track Revenue and Cost for the subscriptions
- Supports Manual & Auto Provisioning

Payments

- PCI Compliant with Integration to Authorize.net
- Securely collect Credit Card Info
- Auto-Charge Invoices

USE Work 365 to track and Calculate your Sales Teams Commission and Incentives for recurring revenue

Self-Service

- Manage subscriptions
- View Invoices, Order history, Agreements
- Built on Dynamics 365 CRM Portals

E-Commerce

- Multi-Currency, Multi-Language
- Product Catalog Management, Discounts
- Payments

WORK 365

Grow your Recurring revenue with technology that works for you.

We Automate Every Day!

THE WORK 365 DIFFERENCE

- ✓ Have complete control of your data
- ✓ Built on the Dynamics 365 Platform
- ✓ GDPR and PCI Compliant
- ✓ Built by people who understand your business

"Though it took us some effort to transition into Work 365, it has been well worth it. The system is providing immediate benefits within just days of cutting the ribbon." -Thomas Carpe, Liquid Mercury, Baltimore, MD

"We could have gone with a local vendor but wanted to work with a company that could support the same platform across all our regions." - Alex Martynov, UK, Russia

"Our customers have a better perception of our agility and service thanks to Work 365" - Roberto Giron, INYSS, Guatemala

"Work 365 Paid for itself in the first month of our setup in helping us identify revenue opportunities that we had missed" -Rosalyn Arntzen, Amaxra, Seattle, WA

BENEFITS

- ⇒ Grow and Scale your cloud services business
- ⇒ Save time on internal support and accounting functions and spend the energy servicing your customers
- ⇒ One system for all your service reports no matter where you buy from!

Get started with our Onboarding and 30 Day Trial at

<https://bit.ly/Work365ReadyToGo>

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