

COMPANY OVERVIEW

CardConnect, a First Data company, makes accepting credit card payments simple and secure for more than 150,000 businesses. Since its inception in 2006, CardConnect has been developing advanced payment solutions backed by PCI-validated point-to-point encryption (P2PE) and patented tokenization.

Products and Tech



CardConnect Gateway

CardConnect's state-of-the-art payment Gateway is specially designed for interchange optimization, so businesses processing payments are getting the best rates possible. It's built for omni-channel credit and debit card payment acceptance and protects every transaction with CardConnect's CardSecure solutions. CardConnect's APIs also makes it easy for merchants and developers to integrate to the Gateway.



CardSecure

CardSecure protects every transaction with PCI-validated point-to-point encryption (P2PE), our patented tokenization solution. For enterprise companies, CardSecure is seamlessly integrated with Oracle, SAP, JD Edwards and Infor, helping to minimize PCI compliance requirements.



CardPointe

CardConnect's small-to-midsize business offering, CardPointe, is a comprehensive payments platform that gives merchants the power to easily manage their payments with omni-channel credit card acceptance, access to real time and detailed reporting, recurring bill plans and PCI compliance management tools. All of these features, and more, also extend to a native mobile app.



Bolt P2PE

Generally used by software companies, Bolt P2PE is a cloud-based solution that allows for simple integration of payment acceptance into existing systems, securing transactions with EMV technology, CardConnect's patented tokenization and PCI-validated point-to-point encryption (P2PE).

Customers

While customers range in size from small shops to Fortune 500 companies throughout North America, they all have in common a desire for a swift, convenient and secure platform for accepting credit card payments.

CardConnect processes more than \$26 billion in transactions each year for businesses across all industries:



SMB



Enterprise



Healthcare



Software



Government



Education

Payments Approach

Whether a business requires a simple payment solution or complex software integration, CardConnect can fulfill any merchant's payment processing needs. **Solutions are built around:**



SECURITY

The state-of-the-art CardConnect Gateway protects sensitive payment information with point-to-point encryption (P2PE), patented tokenization and a PCI-compliant hosting environment. The solutions extend to protect each and every transaction processed on an omnichannel platform and help to reduce the PCI audit scope for businesses of all sizes.



TRANSPARENCY

Among the most sophisticated in the industry, CardConnect's online merchant portal, CardPointe, provides merchants with transparent and detailed information for all of their business' transactions. CardConnect also ensures merchants understand the full lifecycle of their payment processing and associated transaction costs, providing the most optimized rates possible.



INTEGRATION

CardConnect is particularly proud of its successful partnerships with software companies that integrate payments into their solutions. CardConnect's developer tools and comprehensive APIs make it easy to seamlessly integrate secure payment acceptance into already existing systems for a plug-and-play experience.

CardConnect History

CardConnect was founded in 2006 by Brian P. Shanahan, a successful entrepreneur whose career spans more than 20 years in the payments industry. Initially founded as Financial Transaction Services LLC (FTS), the company changed its name in 2013 to better reflect its primary line of business. In 2014, Jeff Shanahan was appointed President and CEO of CardConnect and just two years later the company went public as a result of a merger with FinTech Acquisition Corp and was listed on the Nasdaq Stock Market under the ticker symbol "CCN." The company headquarters are based out of the Philadelphia area, in King of Prussia, with additional offices in Kansas City, Denver, Chicago, Cleveland and Honolulu.

CardConnect has grown steadily over the years and eventually in 2017, First Data, the world's largest electronic payment processor, and a longtime established partner, purchased CardConnect. CardConnect now operates as a First Data business with continued business growth.

2006 FTS is founded

2013 FTS is renamed CardConnect

2014 Jeff Shanahan is appointed CEO

2016 CardConnect goes public

2017 CardConnect is acquired by First Data