



## Bring Unmatched Flexibility, Accuracy and Automation to Your Inventory Planning and Replenishment Process

Amicis JustRight's Inventory Planning & Replenishment Offering Streamlines Demand Forecasting, Order Planning and Replenishment for Retailers

Rapidly shifting customer purchasing preferences and behaviors are the driving force behind the evolving retail landscape. Having the right product in the right location at the right time is more crucial than ever before. To continue to thrive and grow market share in today's retail environment, organizations

need to improve their ability to build accurate sales forecasts, plan inventory, optimize purchasing, and then execute swiftly and effectively on those plans.

The Inventory Planning & Replenishment capabilities within Amicis JustRight for demand

management can help. The solution, which fully integrates with any ERP system including Microsoft Dynamics 365 for Finance and Operations, offers superior flexibility, accuracy and automation to help retailers make better, more informed distribution decisions that enable them to compete in today's unified commerce world.

**Amicis JustRight users can expect to achieve a significant return on their technology investment.**

**20%**

reduction in value of stock on-hand

**30%**

reduction in time spent on replenishment and planning

**35%**

decrease in inventory costs

**25%**

increase in inventory turns



## Demand Forecasting

- Plan strategically, assured that your allocation and replenishment processes will align with the financial plan
- Get demand-driven, best-fit forecasts that accommodate trends, seasonality, lost sales, supersessions, as well as manual adjustments
- Quickly and efficiently adapt to shorter product lifecycles and decreased manufacturing lead times
- Benefit from Amicis' best-in-class forecasting technology and predictive analysis, which ensures that inventory positions are in line with merchandise financial plans

## Allocations

- Construct multiple allocation strategies and evaluate projections for each. In every scenario, users maintain line of sight into the flow of inventory and stock holding across the warehouse and in the store across attributes and all levels of the product hierarchy
- Initiate allocation based on anticipated performance, with the ability to push current channel inventory, incoming purchase orders or stock on hand
- Receive stock, sales and future allocation recommendations
- Manipulate the statistical demand forecast, top-down, middle-out or bottom-up
- Add demand for special events or promotional activity at any level

“At Amicis Solutions, we believe strong relationships are at the center of any successful technology project. We are dedicated to serving companies in the retail, hospitality and specialty food and beverage industries.”

## Replenishment

- Account for both the demand forecast and current inventory plan by creating forward-looking, time-phased ordering strategies
- Determine the most cost-effective order quantity based on target service levels
- Apply order constraint to reach value targets, order targets, or to fill up containers
- Avoid poor forecasting outcomes like stockouts, overstocks, product obsolescence and lost sales

## Inventory Management

- Benefit from ABC classifications and improved service-level targeting to build the most cost-effective ordering pattern
- Reduce inventory holding and excess stock with smarter forecasts based on true demand, which ultimately drives higher profit margins and lower inventory costs

### About Amicis

We are the go-to provider of services and support for Microsoft Dynamics 365, a best-of-breed combination of ERP and CRM functionality, for the retail and hospitality industries. Our clients in North America rely on us to help them get the most from their Microsoft Dynamics 365 for Finance and Operations and Retail investment. Our suite of best-in-class, fully integrated proprietary solutions are robust yet flexible and easy to use, enabling businesses to meet and exceed customer expectations – all while helping them streamline operations and eliminate unnecessary costs.

Silver

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