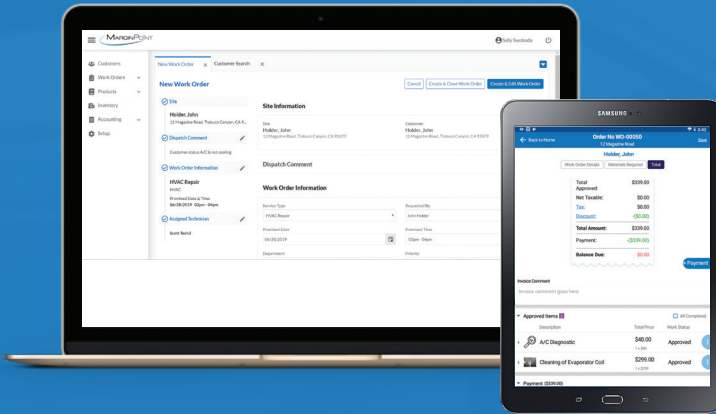# FIELDPLUS

BY MARGINPOINT

WHAT'S MORE DIFFICULT THAN RUNNING A SUCCESSFUL SERVICE CONTRACTING BUSINESS?

Running a successful contracting business without an industry leading Field Service Software. The days of relying on a piece of paper to find its way from the office to the jobsite and then back so you can collect payment are a thing of the past.

MarginPoint FieldPlus combines the efficiency of field service software with our powerful inventory management and replenishment solution saving service contractors time and money. When your techs add inventory to the work order, it will be automatically deducted from their trucks' existing inventory levels keeping them accurately stocked – reducing costly trips to the supply house!

NOW TECHNICIANS CAN LEVERAGE THE POWER OF OUR INVENTORY MANAGEMENT SOFTWARE PLUS:

+ Reduce double entry of materials to eliminate costly errors

+ Improve first call resolution by having the right materials on hand

+ Link used materials to jobs and tasks to track job costing

+ Eliminate paper-based processess to increase efficiency

+ Keep inventory accurately updated as it's being used in real-time

"We can serve more customers more quickly and more efficiently."

MICHAEL FOX
General Manager, Aux Home Services

KEY FEATURES

Inventory Management
- Automatically replenish materials on work order consumption and support bill of materials for predefined services.

Customer/Job Site Management
- Create and manage customers and job sites while automatically syncing with QuickBooks.

Products and Pricebook
- Support for flat rate pricing or time and material billing with our service or labor item types. Technicians can navigate products by trade, category, and subcategory.

Work Order Management
- Create and manage work order status from the initial call all the way to updating QuickBooks.

Payments Processing
- Accept credit card payments on the job or from the back office.

QuickBooks Integration
- Sync customers on creation and modification, generate invoices from work orders and post payments.

BENEFITS

+ **Gain Insight that Leads to Action** – With real-time dashboards, you can easily view the metrics and KPIs that drive your business.

+ **Improve Customer Service** – Quickly engage and assess new or existing customers, confirm and note customer ailments for the work order all before dispatching to an available technician.

+ **Increase Sales** – Streamline invoicing and payment collection with the option for the techs to collect payment from the field or complete in the back office.

+ **Manage Inventory Efficiently** – Eliminate stockouts through automated replenishment to complete more jobs, more accurately, in less time.

+ **Reduce Back-office Workload** – Eliminate duplicate entry with QuickBooks integration.

MOBILE APPLICATION

- Reduces technician errors with electronic work orders
- Provides access to the most current pricebook items and prices
- Integrates with MarginPoint Inventory Management
- Enables the ability to take payments and signatures from the field

TECHNOLOGY

- Cloud-based software powered by Microsoft Azure
- Ability to integrate with ERP and business applications via open API platform
- Mobile app compatible with Android devices

ABOUT US

MarginPoint is a leading provider of mobile-enabled field service and inventory management software that helps service contractors control inventory costs while improving customer service and growing revenue. The company provides the only supplier integrated solution that addresses the full inventory management workflow for all material regardless of who supplied it or where it is stored. MarginPoint is uniquely focused on integrating the entire end-to-end material lifecycle and job workflow in order to deliver the highest possible ROI to our customers.

MarginPoint