

## TECHNOLOGY

# INDUSTRIAL EQUIPMENT MANUFACTURING SERVICES

ONE EASY STEP TO PROPEL IEM FROM CONFIGURATION TO VALUE CREATION

### Boosting the velocity and competitive power of IEM companies.

The Sikich IEM Configuration Solution for Microsoft Dynamics 365 augments state-of-the-art, standardized manufacturing and business management technology to speed and simplify your processes of configuring and manufacturing products. It's the centralized control post where you can ensure that all events in your business – such as costing and finance, procurement, project management, production, sales, outsourced activities, distribution, and services – translate into competitive customer value.

### TECHNOLOGY TARGETED AT IEM

For manufacturers using Dynamics 365 as well as those still working with Microsoft Dynamics AX

The Sikich IEM Configuration Solution includes 800 preset parameters that represent IEM best practices. If your current technology requires you to compromise and make do with work-arounds, here's a tool that fits what you're about.

- ✓ Project and sales quote or proposal generation for prospects and customers
- ✓ Configuration of products or equipment based on your rules and desired options
- ✓ Easy quote conversion to sales orders or projects
- ✓ Flexible generation of linked production orders for MRP or hybrid processing
- ✓ Production planning and control with clear status visibility
- ✓ Complete, traceable serial or batch control for items and parts
- ✓ Purchasing per MRP plans to specific production orders, projects, or work breakdown structure (WBS) activities
- ✓ Fulfillment, shipment, warehouse management, and logistics
- ✓ Accounts payable and accounts receivable in standard and project environments
- ✓ General ledger and financial dimensions
- ✓ Management reporting for financial reports
- ✓ Powerful analytics on any device, anytime

### WORLD-CLASS, EXPERT SERVICES TO REALIZE RESULTS FROM TECHNOLOGY

#### ERP FULL-LIFECYCLE SERVICES

We offer a comprehensive range of essential services, from ERP selection, to business change management, deployment and integration, to ongoing support.

#### BUSINESS INTELLIGENCE

Empower people in all roles to make faster, better decisions.

#### DYNAMICS 365 CRM

Create the best possible value from your most important relationships and ensure their longevity.

#### MANAGED SERVICES

Simplify technology management with powerful expert support that delivers to your top priorities.

#### SECURITY & COMPLIANCE

From compliance and security assessments to investigating attacks and mitigating noncompliance risks, we're in your corner.

#### CLOUD SERVICES

Scale resources as your company grows, reduce infrastructure costs and space requirements, and access software capabilities and data from anywhere, at any time.

## 2 BIG REASONS TO CHOOSE THE SIKICH IEM CONFIGURATION SOLUTION

#### CONTROL COSTS ONCE AND FOR ALL

The solution's cost management capabilities give immediate insight into actual versus estimated costs for production orders, a critical IEM feature. A standard graph shows you the highest variances, so you can perform a quick root-cause analysis and resolve production issues.

#### MAKE YOUR BEST DECISIONS EVER

Track the metrics that are important to stay competitive and keep your finger on the pulse of your business. Performance dashboards you can set up yourself and complementary solutions that integrate with the IEM Configuration Solution tell you how the business realizes its KPIs and other important metrics in almost any format you can think of.