



WILLKOMMEN

365immo.ch - Kurzübersicht

Fachbeirat





Die 365immo Experten-Gruppe
VON MAKLERN FÜR MAKLER

<https://www.365immo.ch/365immo-experte/>

Werden Sie Fachbeirat – Sie helfen uns und wir belohnen Sie dafür.

Die 365immo Experten-Gruppe
VON MAKLERN FÜR MAKLER

365immo – 6 GUTE GRÜNDE



365immo ist ein All-In-One-Tool für Immobilienmakler



365immo schafft Zeit fürs Wesentliche



365immo ermöglicht eine gezielte Kommunikation



365immo bietet enorme Flexibilität und Erweiterungen



365immo bietet modernste Technologie und Sicherheit



365immo basiert auf Microsoft Dynamics365 CRM

365immo – Funktionen



OBJEKTAKQUISITION & OBJEKTVERWALTUNG



OBJEKTVERTRIEB & KUNDENMANAGEMENT



KOMMUNIKATION & KUNDENSERVICE



INTERNE ORGANISATION

Menu

 365immo	 Verkauf	 Service	 Marketing
Meine Arbeit	Adressen	Verkauf	Einkauf
 Dashboards	 Firmen	 Verkaufs-Leads	 Einkaufs-Leads
 Neuigkeiten	 Kontakte	 Verkaufs-Chance	 Einkaufs-Chance
 Aktivitäten	 Mitbewerber	 Nachweise	 Korrespondenz
		 Suchprofile	 Imtect Import
		 Projekte	

Menu

PowerPack 

Einstellungen 

Schulung 

Objekte

-  Wohnimmobilien
-  Wohnimmobilien Lis...
-  Gewerbeimmobilien
-  Landwirtschaft
-  Grundstück
-  Parkplatz

REM

-  STWEG Liegenschaft...
-  STWEG Objekte
-  STWEG Eigentümer

Dokumente

-  Angebote
-  Aufträge
-  Rechnungen
-  Produkte
-  Vertriebsdokumenta...
-  Nachweis Rechnung...

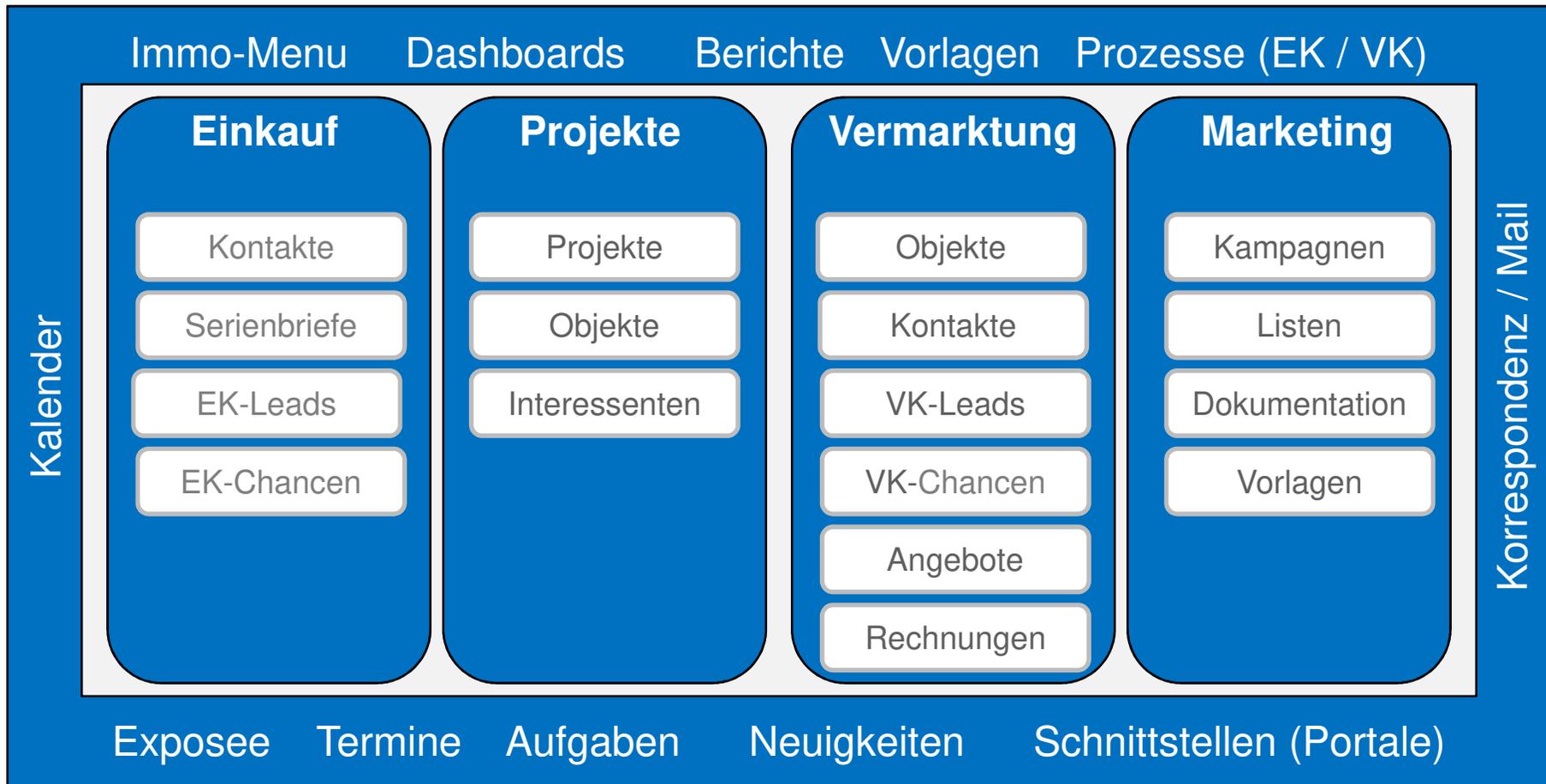
Marketing

-  Marketinglisten
-  Kampagnen
-  Schnellkampagnen
-  Vorlagen

Werkzeuge

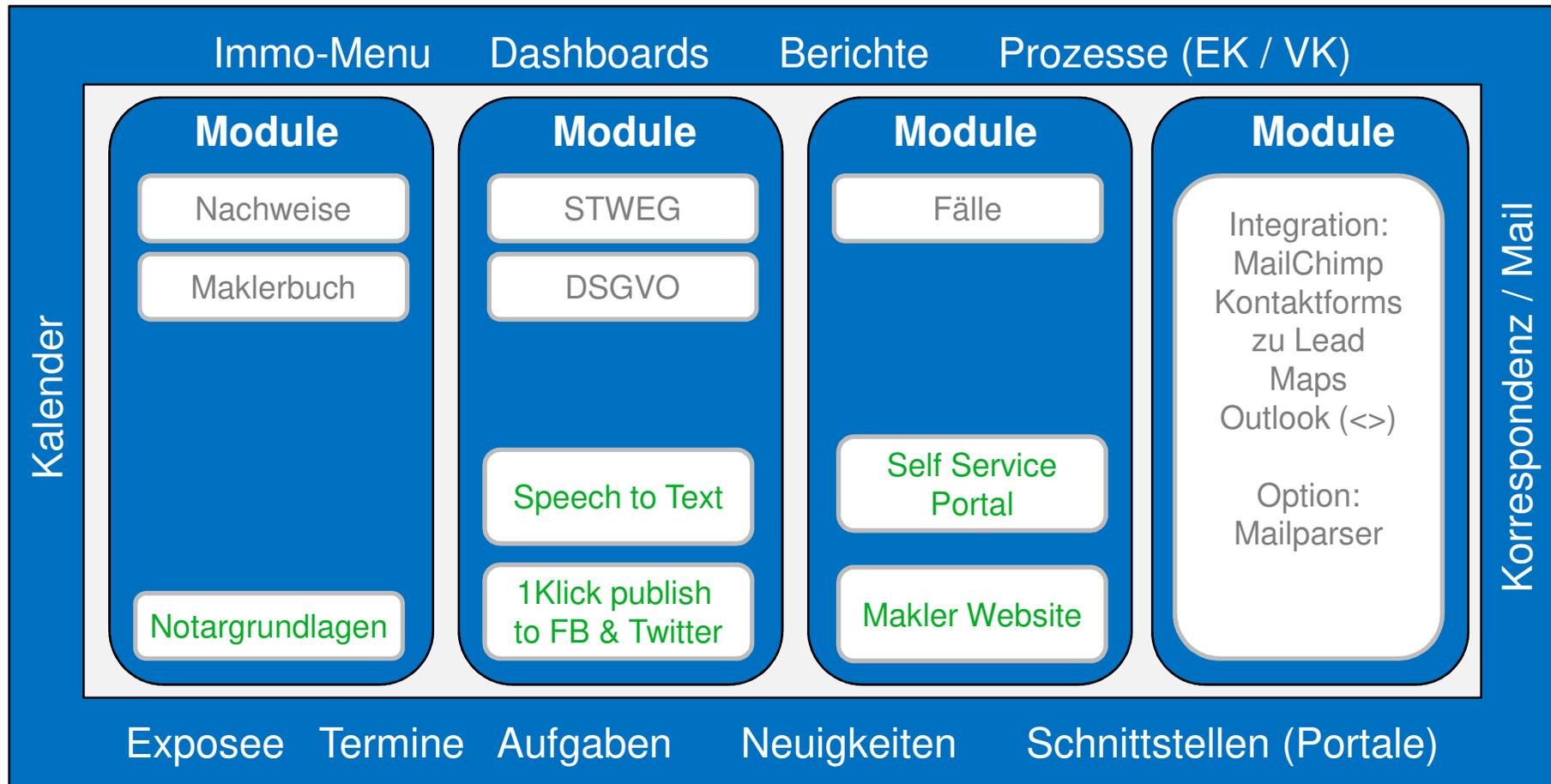
-  Berichte
-  Warnungen
-  Kalender
-  Playbooks

Architektur 365immo.ch



Mobile App (Telefon / Pad), Browser
Anywhere, Any time, Any place

Ausbau 365immo.ch (grün = Zukunft)



Mobile App (Telefon / Pad), Browser
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Add-Ons (<http://www.powerobjects.com/powerpacks/>)

 PowerAttachment Save storage by automatically moving CRM attachments to SharePoint with Microsoft Dynamics 365.	 PowerAutoNumber Automatically insert random numbers, letters, dates or times in any field of any entity with Microsoft Dynamics 365.	 PowerCalendar View team tasks, appointments, and phone calls all on one calendar inside Microsoft Dynamics 365.
 PowerCharge Securely store and process credit cards within CRM for Dynamics 365.	 PowerChat Live chat and track conversations from visitors on your website within Microsoft Dynamics 365.	 PowerEmail Easily track opens and URL clicks of emails sent from CRM for Dynamics 365.
 PowerFind Easily search for records across accounts, contacts, leads, and campaign responses in your CRM for Dynamics 365.	 PowerGeoLog Monitor and track your CRM for Dynamics 365 logins.	 PowerGlobalSearch Search any field on any entity instantly in a convenient, configurable reading pane.

Add-Ons

 <p>PowerGrid Search and edit within an entity within one window in your CRM.</p>	 <p>PowerHashtag Create and assign keywords to categorize CRM records in Dynamics 365.</p>	 <p>PowerHierarchy Quickly view Account and Contact record hierarchy in your CRM for Dynamics 365.</p>
 <p>PowerLastActivity Track the last activity type, date, and time directly on an entity form in CRM for Dynamics 365.</p>	 <p>PowerMailChimp Connect the powerful, robust, affordable, third-party bulk email platform, MailChimp, with Microsoft Dynamics 365.</p>	 <p>PowerMap Choose an entity, choose a view, and plot all the individual records from that view on one map in CRM for Dynamics 365.</p>
 <p>PowerMerge Merge duplicate CRM records with the click of a button within Microsoft Dynamics 365.</p>	 <p>PowerNurture Easily create drip campaigns and automate your marketing efforts within CRM for Dynamics 365.</p>	 <p>PowerOneView View everything related to an entity within one window in your CRM.</p>

Add-Ons

 <p>PowerPhone Pop open a caller's record automatically when a phone call is received within CRM for Dynamics 365.</p>	 <p>PowerPhoto Drag, drop, and upload images onto any record within Microsoft Dynamics 365.</p>	 <p>PowerSchedule Schedule service offerings, register contacts and manage classes all from within Dynamics 365</p>
 <p>PowerScore A simple solution that allows you to score your leads and contacts based on their behavior within your CRM for Dynamics 365.</p>	 <p>PowerShare The power to create, send, and see if documents have been received by your clients from within CRM for Dynamics 365.</p>	 <p>PowerSMS Connect the third-party text messaging platforms CallFireand Twilio with your CRM for Dynamics 365 to send and receive SMS messages.</p>
 <p>PowerSocial Post to Twitter from the comfort of your CRM for Dynamics 365.</p>	 <p>PowerSurveyPlus Build custom surveys and track recipient responses from within CRM for Dynamics 365.</p>	 <p>PowerTrivia Build and track trivia games for contacts and leads within CRM for Dynamics 365.</p>
 <p>PowerWebForm Capture information from a web form and instantly pull that data into your CRM for Dynamics 365.</p>	 <p>PowerWebTraffic Learn what your customers and potential clients are viewing on your website and track analytics in your CRM for Dynamics 365.</p>	 <p>PowerZapEvent Combine the affordable and intuitive third-party online event registration management platform, ZapEvent, with CRM for Dynamics 365.</p>