

Track User Actions & Improve Adoption of Dynamics 365 CRM









# **Key Features**

#### **Track Actions**

Most common actions including Create, Delete, Update, Set State, Form Opens and CRM access is available for tracking.

### Configurable

Monitoring can be configured for the choice of entities and actions.

### Consolidation

Ability to choose the period by which the tracking should be consolidated. It can be summarized by Daily/ Weekly/ or Monthly basis. This helps with reviewing against goals if any set for the users.

#### Reporting

Activity stats stored within Dynamics 365/CRM in a format that is easy to report on using either the OOB Charts or SSRS/ Power BI Reports.

#### Leaderboards

Easily view the activity breakup and individual user performance across the CRM application through Dashboard visualizations to list out key metrics.

#### Performance

Statistics collected in the background without impacting performance or user experience.

### Log-in/Log-out & Check-in/Check-out

Track daily Log-in & Log-out details of each user in Dynamics 365 CRM. Also, keep track of time spent by each user on particular Entity records with Check-in & Check-out feature.







## **Available For**

### SUPPORTED VERSIONS

- Dynamics 365 8.2 and above
- Power Apps
- CDS

### DEPLOYMENTS

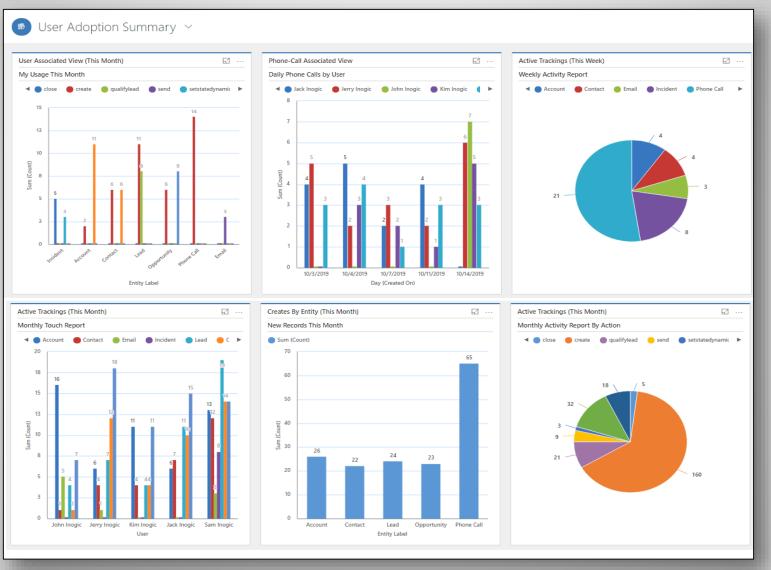
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## Dashboards for Performance Insights







### Configure Tracking for Entities & Actions

User Adoption Tracking						
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Account	<u>_</u>	٠	0	0	0	+
Appointment		•	0	0	0	
ase	•	-	•	-	0	
Click2Clone Template	•	0	0	0	0	
Click2Export Configuration	•	0	0	0	0	
Contact	•	•	0	0	0	
CRM Report Parameter	0	0	0	0	0	
CRM Report Template	0	0	0	0	0	
Email	•	0	0	0	0	
Fax	•	0	0	0	0	
invoice	<u>_</u>	•	0	0	0	
Lead	•	0	0	0	0	
Opportunity	•	٠	0	0	0	
Order	•	•	0	0	0	
Phone Call		•	0	0	0	
Quote	0	0	0	0	0	
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27				La .		





### Monitor Activity Counts

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General Related							
Tracking Summary							
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🛆 Entity Label	Lead		🖞 Message	create			
A Entity Configuration	P Lead-create		🗄 Count	5			
A Start Date	9/1/2019		∆ User	O 🔉 Jack Inog	gic		
A End Date	9/30/2019	Ē					
			_				
Tracking Details							
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Track Details: Jack I	Inogic - Lead - create - 9/3 http	os://ipcrmug.crm.dynamics.com/main.aspx?etn=lead	&pag		Active	9/30/2019 3:41 AM	
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1 - 4 of 5 (0 selected)						$\mid \leftarrow$ Page 1	$\rightarrow$

### Track the Counts and also check the Audit Trail





## Track User Log-in/Log-out Counts

🛱 Show Chart 🕂 New 🛍 Delete 🛛 🗸 🖒 Refresh 🕻 Log	g In 🕏 Detail Map 🕏 Heat Map 🖙 Email a Link   🖓 🖋 Flow 🗡 💷	] Run Report \vee \cdots	
My Active Contacts	Log In	Search for records	
✓   Full Name ↑ ♡   E	mail 🍸 Company Name 🖓 Busines	ss Phone 🛛 🖓	
1777			
A. HENLIA CHEN n	mark1850@inogic.com HC Co 61063	57345	
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	General       Related         Aname       Application-loginlogout         Entity Label       * Application         Entity Schema       * application         Trackings       Image: Count of the second	Owner A Message Period User Entity 3 Sam Inogic Application	* Daily ▷ Refresh III Run Report ∨ … Message Start D End Da Created On





### Track User Check-in/Check-out Counts

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User Adoption Monitor	crm@inoaic.com		Available on Microsoft AppS	ource	inn.	ovative logic

# Next Steps

Learn more about User Adoption Monitor today.

Get your free **User Adoption Monitor** trial now from <u>our website</u> or <u>Microsoft AppSource</u>!

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Email: crm@inogic.com







