

## NAV-X COMMISSIONS

ACCURATE ACCRUALS

FLEXIBLE. RELIABLE.

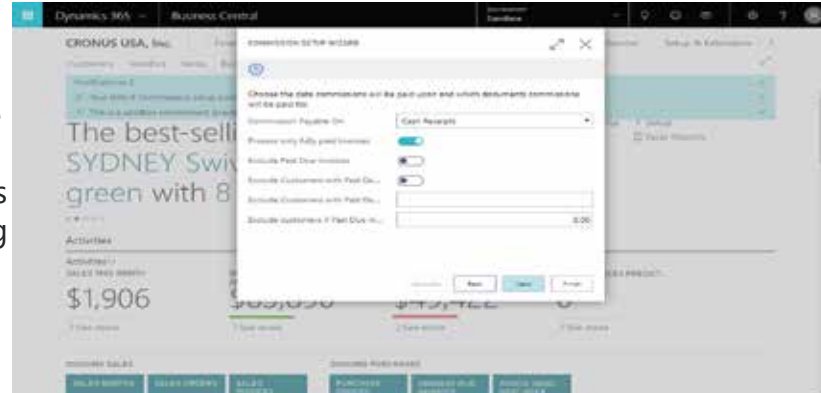
- ✓ All commissions defined by Sales Order line
- ✓ Ability to set the Commission "effective" date, including campaigns
- ✓ Ability to make manual adjustments
- ✓ Ability to view and override commission rates at a line level
- ✓ Ability to accrue payable commissions
- ✓ Ability for salespeople to view their own commission records
- ✓ Commission statistics by salesperson
- ✓ Batch commission reporting
- ✓ Calculate Commissions on Sales Manager, and External Reps
- ✓ Flexible - Commission calculations based on sales or profit or minimum gross profit percentage
- ✓ Flexible - Commission calculations paid on (fully or partially) paid invoices
- ✓ Flexible - Commission percentage plus override capability on items, accounts
- ✓ Flexible - Commissions split among multiple salespeople, regions, territories
- ✓ Reliable - Commission adjusted for Item cost changes when cost adjustments are made
- ✓ Extension for Dynamics 365 Business Central

## HOW TO BUY?

NAV-X Commissions can be downloaded directly from Microsoft AppSource.

NAV-X Commission Management app that is integrated into Microsoft Dynamics365 Business Central. You may now automate your NAV-X commission calculations. There is no need to spend countless hours each month (financial period) trying to calculate commissions. The program has the flexibility to work within your business requirements. Focus your extra time on strategy and sales as opposed to manually managing commissions. Our program even allows for your sales professionals to review their own data and free you up from fielding questions on their "deals". This way, they trust the numbers and will focus more time on selling and less time examining their commission payments.

How do you calculate your commissions today? Is it on Gross Profit (GP)? Sales revenue? Our NAV-X Commissions app can now easily track the real-time data within Dynamics 365 Business Central, NAV-X Commissions provides you with reports, statistics, as well as sales that you have paid and what is pending for the next processing run. The ability to having real-time information will eliminate countless hours of manual cross checking and hash marks.



Relax...We have you covered. With real-time reports, you will can see your business rules in action. NAV-X Commissions can calculate various formulas for you. Need to adjust the cost of the product to ensure commissions are properly accounted for? No Problem. Our NAV-X Commissions engine will adjust commissions based upon changes to inventory cost adjustments made within Dynamics 365 Business Central.

## ABOUT NAV-X LLC

NAV-X, with its roots deep in the rich history of Microsoft Dynamics NAV and Dynamics 365 in the North American market, is a publisher of functionality commonly required by distribution and manufacturing businesses, but unavailable in native NAV. Since 1996, our team has been developing this functionality and built a codex of Best Practice solutions. These solutions provide our partners and their clients with reliable and repeatable competitive advantages.

## CONTACT INFORMATION

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