



InoLink Cloud: QuickBooks Integration with Dynamics 365/CRM

InoLink – White Paper

Aim:

InoLink is a cloud-based solution aimed at syncing data between Dynamics 365/CRM and single or multiple QuickBooks to provide a 360 degrees view of customer to the sales team.

Target Users:

All organizations that would like to keep their QuickBooks and Dynamics 365/CRM systems in sync and provide customer history details to the Sales staff without the need to give them access to Accounting system.

Features:

- ✓ Batch processing through configurable polling times from QuickBooks to Dynamics CRM.
- ✓ Real time processing of synchronization from Dynamics CRM to QuickBooks.
- ✓ Support the integration of data between Dynamics CRM and single or multiple QuickBooks.
- ✓ Two-way sync of Account/Contact data to QuickBooks Customers and vice-versa
- ✓ Two-way sync of Products and Prices to/from QuickBooks and Dynamics 365/CRM
- ✓ Link existing Accounts/ Contacts/ Products in Dynamics 365/CRM and QuickBooks to avoid data duplication
- ✓ Ability to promote Quote, Order, and Invoice one-time from Dynamics 365/CRM to QuickBooks.
- ✓ Complete Accounting Transaction history of all transaction types and their latest updates available within Dynamics 365/CRM.
- ✓ Ability to bring over Customer Aging details.
- ✓ Sales tax calculation in Dynamics 365/CRM for Quotes, Orders and Invoice.
- ✓ Accounting Dashboards in CRM includes Recent Transactions, Top Customers and Pending Invoices etc.

- ✓ Accounting fields can be secured through Field Level Security
- ✓ Seamless integration within native Dynamics 365/CRM entities and forms.
- ✓ Ability to access the solution via web, mobile and Tablet as well.

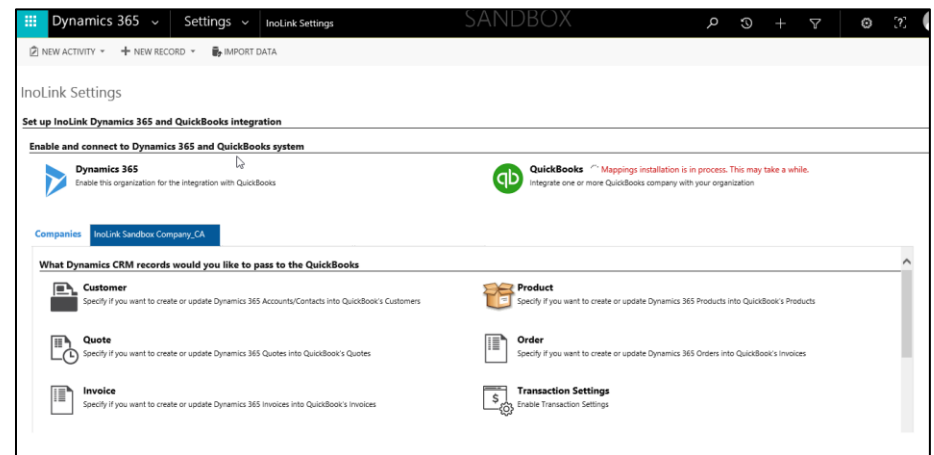
Supported Versions:

Versions: Dynamics 365 8.2 & above, Power Apps.

Deployment Models: On-Premises and Online

InoLink Settings to configure Dynamics CRM with single or multiple QuickBooks

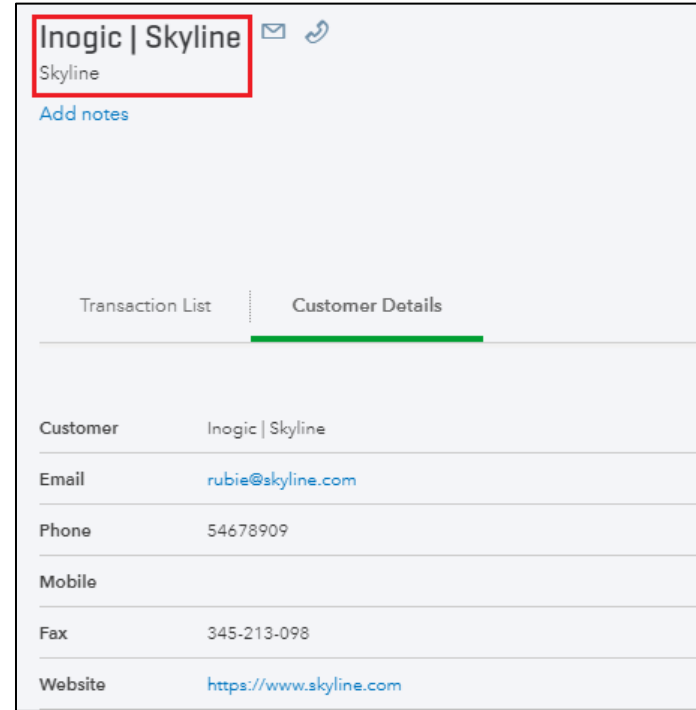
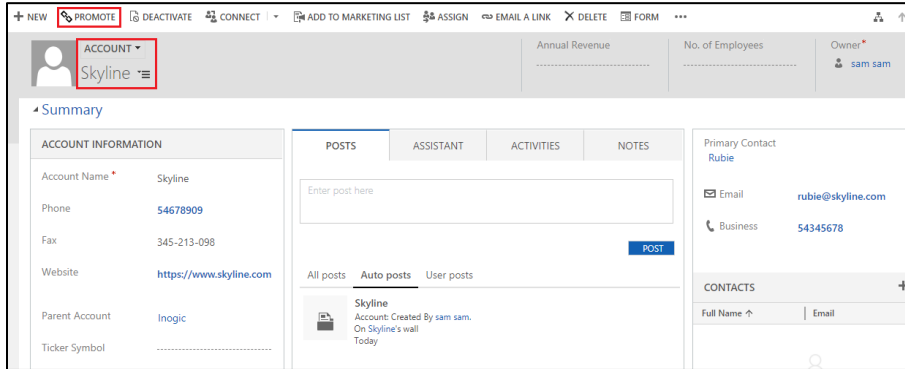
With the help of InoLink Settings screen users no more need to rely on the windows application and easily configure both the systems.



Using this screen, the user can configure the Dynamics CRM and single or multiple QuickBooks, also enable the required features and services that needs for syncing data between both the systems.

Two-way Sync of Customer and Product Information between Dynamics 365/CRM and QuickBooks:

Ability to configure two way sync of data for customers and products between Dynamics 365/CRM and QuickBooks to ensure key data is always synced and accurate in both systems.



Product Sync includes bringing over Inventory details like Onhand quantities from QuickBooks to Dynamics 365/CRM.

InoLink – White Paper

The screenshot shows the 'Inventory' form for a product named 'Telephone' (SKU: TP-01). The 'Name' field is highlighted with a red box. Below it, the 'Quantity on hand' is 10, and the 'Reorder point' is 3, both highlighted with red boxes. The 'Inventory asset account' is set to 'Inventory Asset'. The 'Sales price/rate' is 80, and the 'Income account' is 'Sales of Product Income'. There is a 'SHOW MORE' button at the bottom and a 'Save and close' button at the bottom right.

The screenshot shows the 'Product' form for 'Telephone'. The 'Name' field is highlighted with a red box. The 'Status' is 'Active'. The 'SUMMARY' section includes fields for Name, Product ID, Product Type, Family Hierarchy, Valid From, Valid To, and Description. The 'Stock Details' section at the bottom shows 'Quantity On Hand' as 10.00 and 'Reorder Point' as 3.00, both highlighted with red boxes.

Customer Accounting View:

You can now view the customer balances and aging details from within Dynamics 365/CRM.

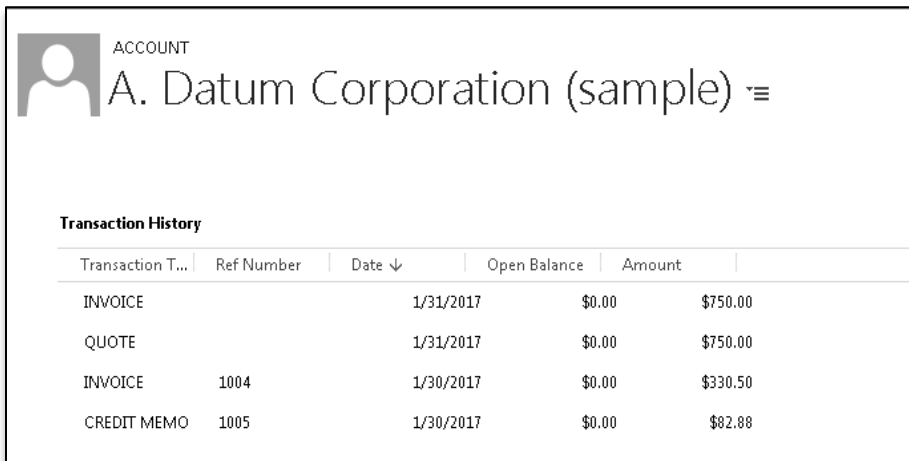
The screenshot shows the 'Customer Accounting View' for 'Freeman Sporting Goods'. The 'ACCOUNT : INFORMATION' dropdown is set to 'Freeman Sporting Goods'. The 'Primary Contact' is 'Kirby Freeman' and the 'Preferred Method of Contact' is 'Any'. The 'Credit Limit' is '--' and the 'Annual Revenue' is '--'. The 'Aging' section shows the following details:

Aging	Current	<=30	31 - 60	>=90
	\$477.50	\$4.00		\$81.00

QuickBooks Transaction History:

InoLink – White Paper

Complete transaction history view with drill-down detailed view right within Dynamics 365/CRM.

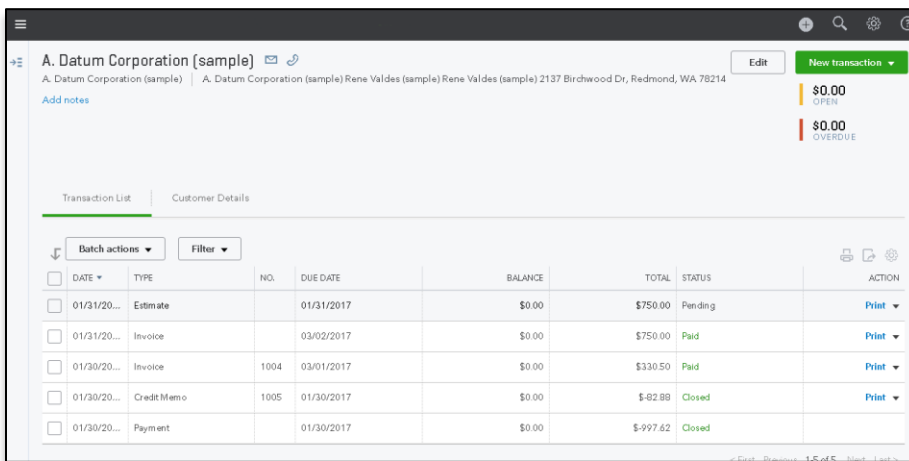


ACCOUNT
A. Datum Corporation (sample)

Transaction History

Transaction T...	Ref Number	Date ↓	Open Balance	Amount
INVOICE		1/31/2017	\$0.00	\$750.00
QUOTE		1/31/2017	\$0.00	\$750.00
INVOICE	1004	1/30/2017	\$0.00	\$330.50
CREDIT MEMO	1005	1/30/2017	\$0.00	\$82.88

QuickBooks side you can see the same view on the customer card present in QuickBooks.



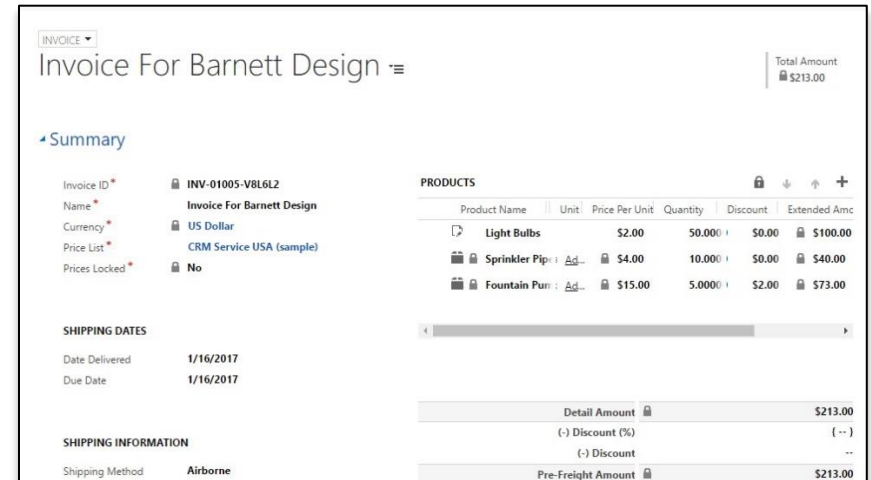
A. Datum Corporation (sample)

Transaction List

DATE *	TYPE	NO.	DUE DATE	BALANCE	TOTAL	STATUS	ACTION
01/31/20...	Estimate		01/31/2017	\$0.00	\$750.00	Pending	Print
01/31/20...	Invoice		03/02/2017	\$0.00	\$750.00	Paid	Print
01/30/20...	Invoice	1004	03/01/2017	\$0.00	\$330.50	Paid	Print
01/30/20...	Credit Memo	1005	01/30/2017	\$0.00	\$-82.88	Closed	Print
01/30/20...	Payment		01/30/2017	\$0.00	\$-997.42	Closed	

Promote Quote, Order and Invoice to QuickBooks:

You can promote Quote, Order and Invoice from Dynamics 365/CRM to QuickBooks. This includes the ability to calculate Tax for transactions within Dynamics 365/CRM.



INVOICE
Invoice For Barnett Design

Total Amount: \$213.00

Summary

Invoice ID: INV-01005-V8L6L2
Name: Invoice For Barnett Design
Currency: US Dollar
Price List: CRM Service USA (sample)
Prices Locked: No

PRODUCTS

Product Name	Unit	Price Per Unit	Quantity	Discount	Extended Amc
Light Bulbs		\$2.00	50.000	\$0.00	\$100.00
Sprinkler Pipe		\$4.00	10.000	\$0.00	\$40.00
Fountain Pum		\$15.00	5.000	\$2.00	\$73.00

SHIPPING DATES

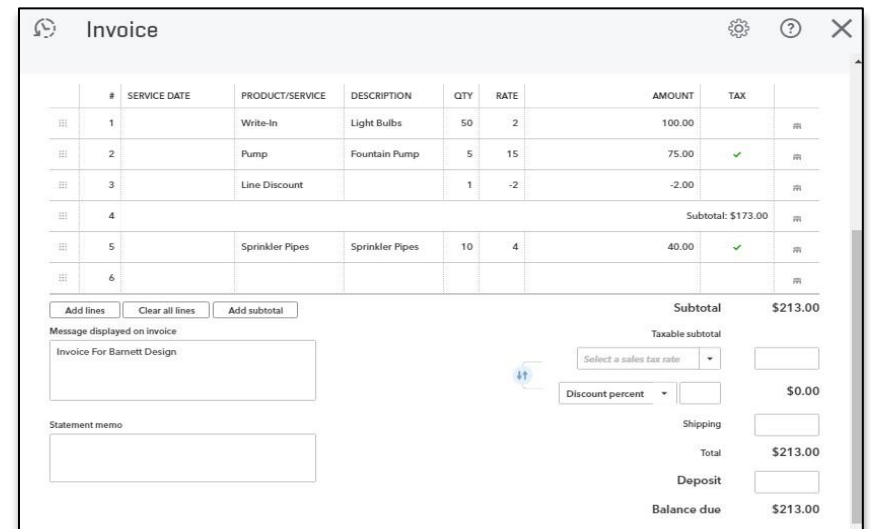
Date Delivered: 1/16/2017
Due Date: 1/16/2017

SHIPPING INFORMATION

Shipping Method: Airborne

Summary Totals:

Detail Amount	\$213.00
(-) Discount (%)	--
(-) Discount	--
Pre-Freight Amount	\$213.00



Invoice

#	SERVICE DATE	PRODUCT/SERVICE	DESCRIPTION	QTY	RATE	AMOUNT	TAX
1		Write-In	Light Bulbs	50	2	100.00	
2		Pump	Fountain Pump	5	15	75.00	✓
3		Line Discount		1	-2	-2.00	
4						Subtotal: \$173.00	
5		Sprinkler Pipes	Sprinkler Pipes	10	4	40.00	✓
6							

Subtotal: \$213.00

Message displayed on invoice: Invoice For Barnett Design

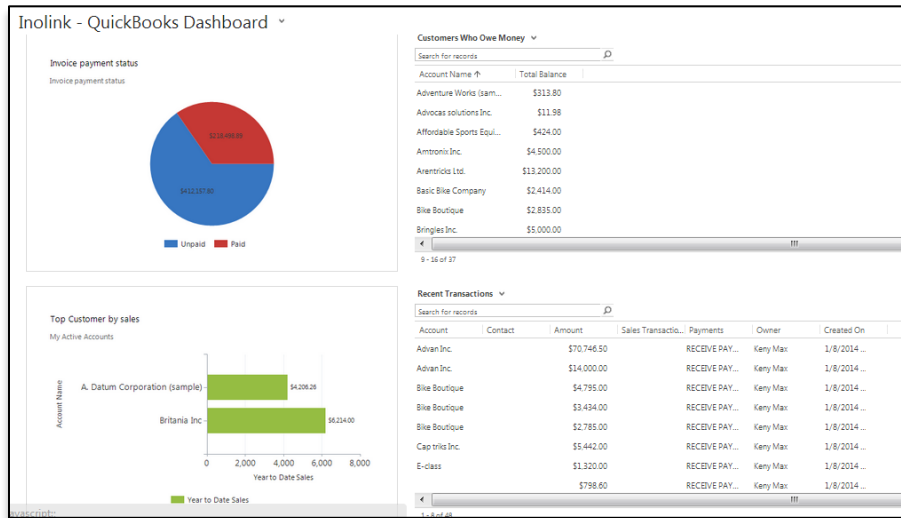
Statement memo:

Subtotal: \$213.00
Taxable subtotal: \$213.00
Select a sales tax rate: []
Discount percent: [] \$0.00
Shipping: []
Total: \$213.00
Deposit: []
Balance due: \$213.00

Dashboard Support:

InoLink – White Paper

InoLink includes QuickBooks dashboard which include charts like Invoice payment status, Top Accounts by sales, Account Balances, Sales comparison, recent payments and grids like Customer who owe money and Recent Transactions.



Contact Us

INOGIC (MUMBAI - INDIA)
M/S. INOGIC TECH (INDIA) PVT. LTD.
A/301, Everest Nivara InfoTech Park
Turbhe. Navi Mumbai – 400705
INDIA

E-mail: crm@inogic.com

Skype: [crm@inogic.com](https://www.skype.com/people/inogic)

Twitter: @inogic