



## **DATASHEET**

# Customer Item Catalog

Configure the sales item catalog and make use of the Fast Order Entry to quickly add sales lines to the order. Save time when searching for the correct item number and validating references.

## How do you make sure you promote the right items to your customer?

Create a customer item catalog with items that you want to promote and sell to specific customers. Add the customers' item numbers to simplify communication and prevent mistakes. Make use of item cross references to manage your items and customer items. Having them in Microsoft Dynamics 365 Business Central means that you have them available when you need them the most, anywhere, anytime.

## Do you spend much time on entering a sales order?

With Customer Item Catalog you can use the fast order entry option. Your sales persons will be notified when a Customer Item Catalog is available while creating the sales order. You can even supply your customer with an ordering Excel file. If he responds to the email and fills the item quantities, Foodware 365 will pick it up and process the Excel file for you, resulting in a ready to go sales order.



# Save time while increasing accuracy of orders!

By managing your sales item catalog and making use of the fast order entry functionality you can create orders faster than ever before. This saves you valuable time that can be spent on managing and growing your business!

Features and benefits:

- Quickly create sales order lines using Fast Order Entry
- Automatically process emails into Sales Orders
- Register Sales Item Numbers and prevent communication mistakes
- Get notified of the availability of the sales item catalog for quick processing
- Get an overview of items that may be ordered for each individual customer
- Fully integrated with Item Variants & Cross References



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