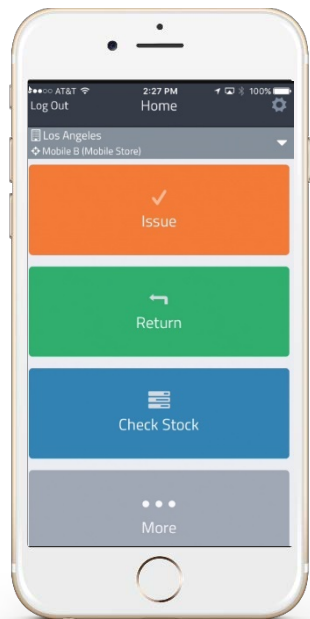


Benefits of Mobile Inventory Management

for Commercial HVAC
Contractors

eBook





Grow Your Bottom Line by Taking Back Control of Your Inventory

Mobile inventory management technology can empower your workforce and benefit your business.

Read on to understand the benefits a mobile inventory solution can provide commercial contractors.

Dramatically cut your inventory carrying costs.

After implementing a mobile inventory management solution, customers can experience a 30% cut in their inventory carrying costs.



Make Your Workforce Efficient

Utilizing a mobile inventory solution, commercial contractors can see an increase in the number of tasks that employees complete.

- Real-time inventory visibility enables smarter scheduling decisions.
- Ensure workers have the right parts to finish the job the first time.
- Avoid costly downtime spent chasing material.

“It puts the ownership on the technician that is using the software. You can track and see their usage and make sure procedures are being followed to help the team save money and serve our customers better and faster.”

Michael Fox, General Manager, Aux Mechanical

Automated Replenishment

Maintain optimal inventory levels through automated replenishment workflows, minimize stock outs and shortages of material, and significantly reduce the need for physical inventory counts.

- Cut ordering costs by 25%.
- Base your replenishment on actual usage and sales demand, and automatically reorder what you need, when you need it.
- Avoid excess purchases and consolidate purchase orders.
- Visibility and accuracy eliminates workers “hoarding” and a reduction in safety stock levels.
- Eliminate unplanned purchases.



“[It is] great for keeping track of inventory and great for replenishment of material to [put] stock back on our trucks.”

Hunter Heard, Manager, GoRapid Inc.



Manage Your Inventory Anywhere, Anytime

Get real-time visibility of an unlimited number of stocking locations and supplier catalogs so you can optimize replenishment and inventory control processes.

- Tighter controls of issuance and tracking of all inventory transactions provide a clear audit trail from employee, job or customer.
- Notification capabilities alert any user of an inventory exception or transaction.
- Check-in check-out function tracks expensive tools and technology.
- Easily retool your fleet of trucks for different jobs or even seasons.

Easy-to-use mobile application enables your workforce to update inventory as they work.

Easily Integrate with your ERP

Ensure that your inventory integrates with 3rd party business applications. Common business use cases are:

- Job Order/Field Service Management
 - Inventory On-Hand
 - Materials Consumption
- Supplier Product Catalog & Pricing
 - Purchase Optimization
 - Supplier Optimization
- Order Management
 - Demand Management
 - Auto Replenishment
 - Receipt Management
- Financial Inventory Data Synchronization

MarginPoint Integration Services (MIS)
platform manages data integration with 3rd
party business applications.



Maximize Customer Satisfaction

No more worrying about inventory or your fleet needing to make time-consuming “emergency” purchases that can delay job completions

- Ensure your technicians have the right parts for the service job.
- Avoid costly spot buys and wasted time spent chasing material.
- Allow your technicians time to focus on the customer and deliver dedicated service

Reduce carrying costs, avoid excess purchases, minimize shrink and achieve material savings opportunities.



For more information about the MarginPoint Mobile Inventory solution:

www.marginpoint.com

Phone: 888-229-3685

Email: sales@marginpoint.com

MarginPoint Mobile Inventory allows you to manage your inventory in real time from consumption to requisition and replenishment. Reduce inventory and procurement costs and increase profits with a single **cloud-based** mobile solution that addresses the full inventory management workflow regardless of who supplied it or where it is stored. More than 500 companies currently rely on MarginPoint.

