folio3

Workflow Approvals App

Microsoft Dynamics AX/365

An Introduction

What Do We Have To Show For It All?

FOLIO3 IS TECHNOLOGY DEVELOPMENT PARTNER TO LARGE ENTERPRISES, SMEs, AND STARTUPS.

We are alums of Intel and Silicon Graphics; techies from MIT; entrepreneurs from Silicon Valley; big believers in technology's potential; bigger believers in human potential.



500+

Clients (banks, booksellers, software giants, game start-ups) that trust and value us enough to be our best spokespersons.

1k+

ERP, AI, cloud, web, and mobile solutions made with love, integrity and lots of caffeine.

350+

People who understand the dual commitment at Folio3: **Customers first, Employees forever.**

18+

Years of Experience in serving top quality solutions globally.

Partial Client List



Mercedes-Benz
square trade
JAGUAR
LAND ROVER
DELL
COLGATE-PALMOLIVE
SAP
CISCO
HONDA
The Power of Dreams
MERCK
Be well
ROCKETINTERNET
AirMedicalGroup
Holdings
SONY
COMPUTER ENTERTAINMENT
CMA CGM
KKR
AGRI BEEF CO.
Alere
Standard Chartered
MIT
zoetis
true fruit
ANGUS
THE BUSINESS BREED
KAYAK
Essential
BARNES&NOBLE
Green Giant Fresh
FIRST REPUBLIC BANK
It's a privilege to serve you*

What We Do

Accredited Microsoft partner with over 12 years of experience and a one-stop shop for all your Microsoft Dynamics needs.

Microsoft Partner
Gold Enterprise Resource Planning

Microsoft Partner
Silver Application Development

Microsoft Partner
Cloud Solutions Provider

Mobility
6 Apps
20+ Custom Apps

Integration
6 Connectors
15+ Custom Integrations

Implementation & Customization
Expertise on AX 2009, 2012 & 365
Multiple Deployments

Business Intelligence
6 Pre-built Dashboards
20+ Custom Cubes Developed

Dynamics Clientele















































AX MOBILITY



UNITED STATES OF AMERICA

- AGRI BEEF CO. — DYNAX
- MidContinent — DYNAX
- Bastian SOLUTIONS — DYNAX
- Stafast — DYNAX
- Beacon Rail Leasing — WORKFLOW APPROVALS
- Growers Express — CUSTOM AX APP
- L&M — CUSTOM AX APP
- Able Services — WORKFLOW APPROVALS
- LIBERTY — DYNAX
- Brightstar — WORKFLOW APPROVALS
- Thompson CAT — FIELD SERVICES APP

AUSTRALIA

- DELIVER-ME — DYNAX

UNITED KINGDOM

- SWI — DYNAX
- igus — WORKFLOW APPROVALS
- HONDA — WORKFLOW APPROVALS
- savills — TIMESHEETS & WORKFLOW APPROVALS

MEXICO

- IDESA — WORKFLOW APPROVALS

ITALY

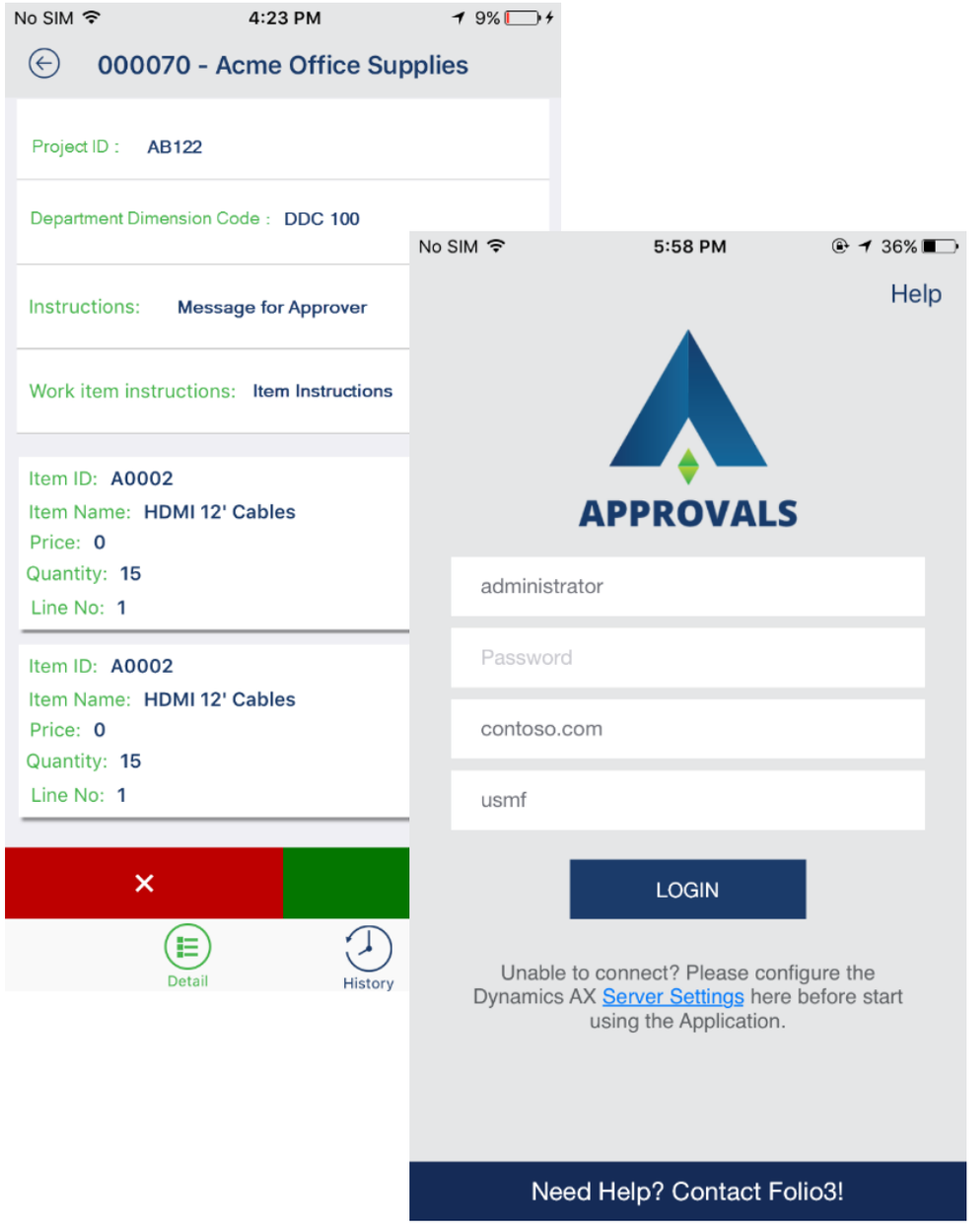
- gfl — DYNAX

GCC

- saveco — CUSTOM AX APP
- HYGreen — DYNAX

Workflow Approvals App

- The first, fully featured Microsoft Dynamics 365 Workflow app for iOS & Android.
- Approve/reject any workflow type from your mobile device.
- Super fast setup and configuration.
- Full support of Microsoft Dynamics 365 Security Framework.



Supported Versions/Editions

Microsoft Dynamics 365

- Finance and Operations
- Business Central

Approvals App

- iOS 9+
- Android 5+

Microsoft Dynamics AX

- 2012 R1
- 2012 R2
- 2012 R3

Prerequisites

Microsoft Dynamics 365

1. A model package deployment.
2. Application ID, Object ID and Key for the connection.

Microsoft Dynamics AX

1. A small XPO.
2. Creating an AIF Service.
3. Exposing AIF Service to intranet.

Middleware

1. Specify AX service URLs for connectivity.
2. Exposing Middleware services to internet over HTTPs/Net.TCP

Infrastructure Requirements

Middleware

- Windows Server Machine (8GB RAM, 160 GB)
- SQL Server 2012 with IIS and Internet

XPO

- Access to test AX Instance (Webserver & AX Machine must be on the same domain or IIS to be installed on AOS Server)

  - Public IP of Middleware Webserver
  - Remote Desktop Access to Middleware & AX Client/Server.
  - Windows Server 2012 is preferred, 2008 will work too.



Supported Workflow Types

- Purchase Requisitions
- Purchase Orders
- Free Text Invoice
- Project Invoice Proposal
- Supplier Invoice
- Travel Requisition
- Vendor Invoice Journal

Microsoft Dynamics – Mobility Solutions
Customer Success Stories

A comprehensive solution for improved accessibility and streamline processes

Honda R&D Europe (U.K.) Ltd.



One of the largest manufacturer's of automobiles, aircraft, motorcycles and power equipment with global yearly sales in access of $120 Billion.

Honda wanted a reliable and customized AX Workflow Approval mobile solution that provided approval / rejection capabilities for all workflow types including purchase orders, purchase requisitions and finance.

Products and services	Organization size	Industry	Location	Company Type
Folio3 AX Workflow Approvals App	Large (1001- 5000) employees	Automotive	Swindon, UK	Public Limited

Folio3 delivered a customized AX Workflow Approvals App that was compatible with AX 2012, this allowed existing Honda users to access and manage workflow approval requests from their mobile devices.

Bastian Solutions opts automation for more efficient operations



The company is an independent system integrator dedicated to helping customers increase their productivity through proven automation, information systems and sound operating procedures.

Bastian Solutions needed a mobile solution so that their field-based sales users can access Dynamics AX's Sales & Marketing module.

Products and services	Organization size	Industry	Country	Company Type
Folio3 DynAX App for AX Sales & Marketing	Medium (501 – 1000) employees	Logistics and Supply Chain	Indianapolis, IN USA	Public Company

Folio3 delivered a customized and cross-platforms version of it's DynAX App, the app had built is role based authorization and a number of technical customizations were added on the Customer and Prospect entities.

Enabled the app users to have a more streamlined and enjoyable experience

Savills (UK)



Savills is a global real estate services provider with a network of more than 35,000 people in over 600 offices across the Americas, Europe, Asia Pacific, Africa and the Middle East.

Savills found itself facing various issues with their Timesheet App for iOS, as it had very limited functionality. While the software was lacking basic attributes that Timesheets need, Savills further needed additional features to handle their nature of work.

Products and services	Organization size	Industry	Country	Company Type
Folio3 Timesheet App, Expense Management	Large (10,000+) employees	Real Estate	London, UK	Public Company

Savills Timesheet App Upgrade and Improvements by Folio3 Enables App Users to Have a More Streamlined and Enjoyable Experience, Considerably Boosting Productivity. With the increased streamlining and efficiency provided by Folio3, Savills has been able to improve their Timesheet app considerably. Enabled service lines associated with a particular instruction so that they can be downloaded from central Timesheets to the Timesheets app.

We Are Your Go-To-Experts

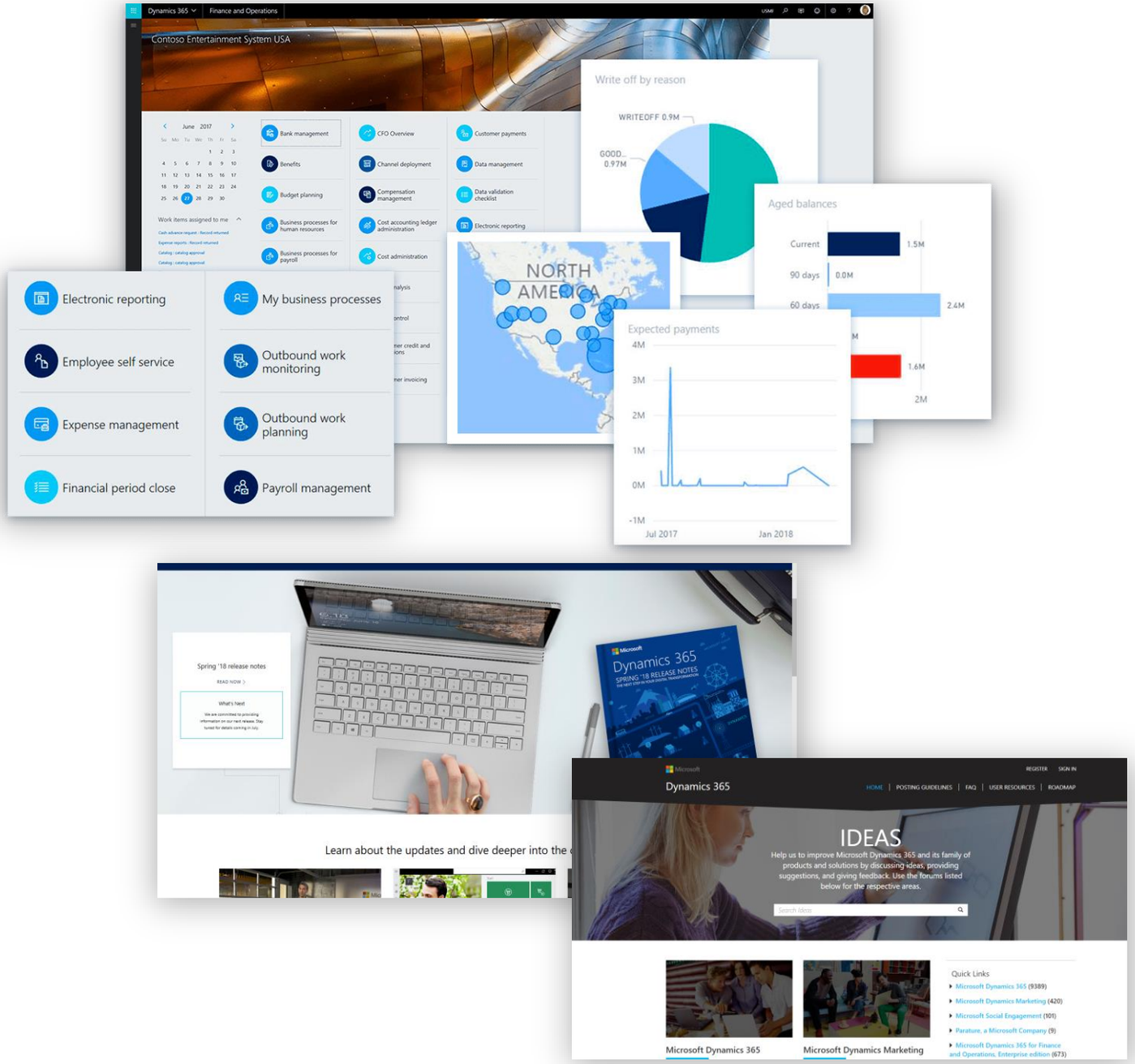
- Over 12 years of experience with Microsoft Dynamics
- Featured Microsoft Mobility Partner
- We are a ONE STOP shop for world class expertise in:



- Dynamics Mobile Apps
- Dynamics AX/365 Connectors
- Custom Mobile app development for Dynamics AX/365
- Cost Efficient AX/365 Implementations
- AX/365 Development & Customizations

Next steps

- Requirements
- S.O.W
- Sign-off
- Project Initiation



Thank you

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