Integration Datasheet e-Con CPQ

For Microsoft Dynamics 365 for Operations

e-Con Solutions is the only CPQ vendor in the world dedicated solely to Dynamics 365. Our proven, innovative toolset brings together everyone and everything involved in configuration, from first glance at your offerings through after-sales. More than 300 businesses and 25,000 users in 25 countries use e-Con CPQ every day to turn complexity into success.
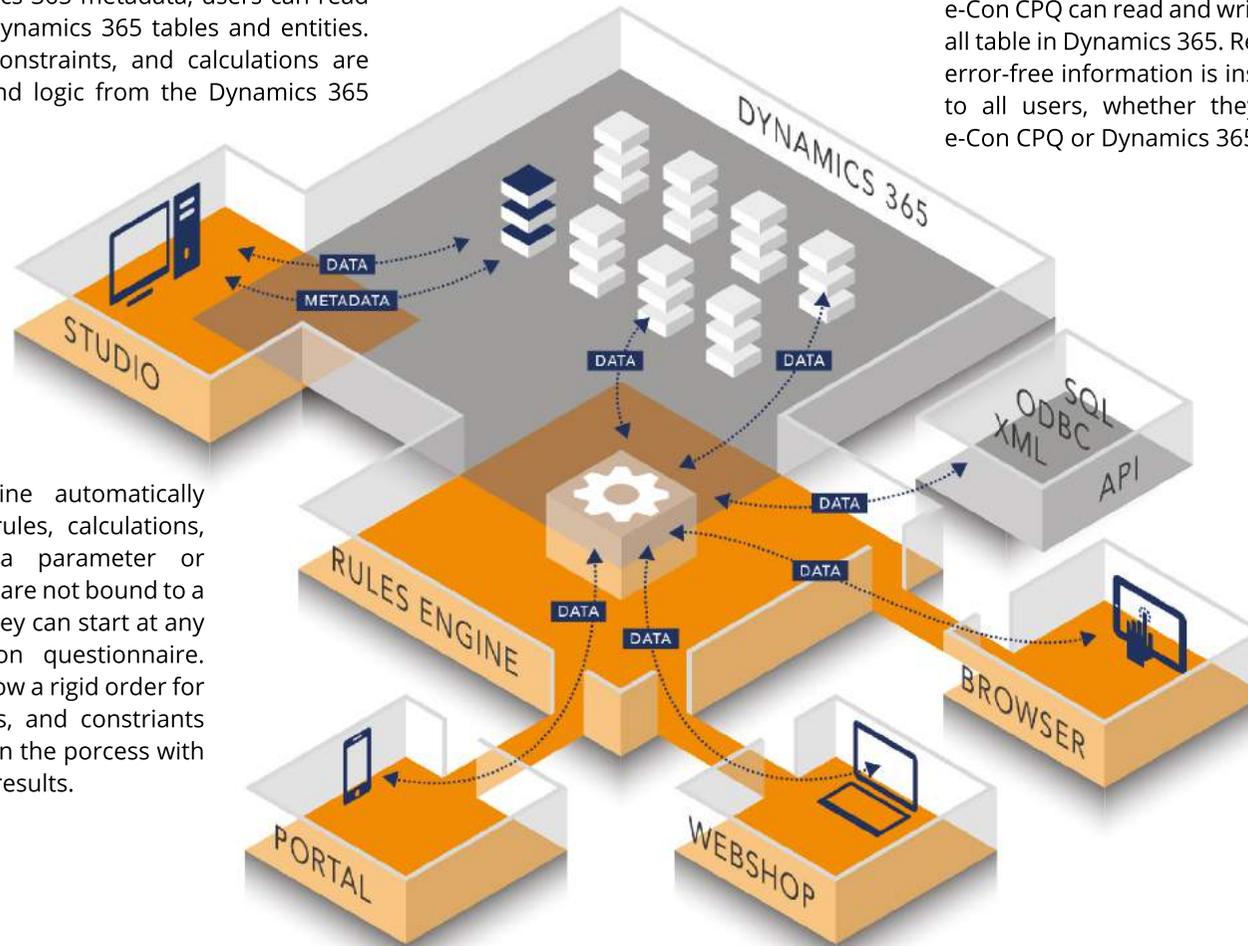
To start, our configurtor doesn't use a proprietary database unlike other CPQ vendors. e-Con and Dynamics 365 for Operations live toghether without need for uploads or extra effort to unify processes. Sales, back-office, and production teams access, view, and work with the same information, tailored to roles, with instant, system-wide updates. Flawless quotes convert instantly to production ready orders, backed by real-time configurations for products and services, pricing, project calculations, specs, documentation, and customer knowledge.

Our fidelity to Dynamics 365 leads to strong ROI and low TCO. Users can read and write to any table in Dynamics 365 with drag-and drop ease, and use all logic and data in Dynamics 365 to create unlimited rules, levels, and functions. You can accommodate diverse scenarios with models and sub-models that can be re-used and modified. On the front end, e-Con's rules engine draws on Dynamics 365 in real time to guide sellers, dealers, and customers to make only feasible choices. Together e-Con CPQ and Dynamics 365 for Operations reduce time, cost, and waste from all angles to improve profit margins, quality, and opportunity.

e-Con CPQ models can be set up and maintained in the e-Con Studio. Because e-Con CPQ utilizes Microsoft Dynamics 365 metadata, users can read and write in all Dynamics 365 tables and entities. Business rules, constraints, and calculations are based on data and logic from the Dynamics 365 Database.

All data and logic are pulled directly from the Microsfot Dynamcis 365 database and e-Con CPQ can read and write from any and all table in Dynamics 365. Result? Real-time, error-free information is instantly available to all users, whether they're working in e-Con CPQ or Dynamics 365.

A declarative rules engine automatically checks related business rules, calculations, and constraints when a parameter or question is changed. Users are not bound to a strict sequential flow, so they can start at any place in the configuration questionnaire. Modelers dont need to follow a rigid order for building rules, calculations, and constriants you can start at any point in the porcess with the assurance of accurate results.

Users can count on complete, real-time configuration results that can be pulled and pushed immediatly to any area in Dynamics 365 for Sales or Operations.

As soon as a configuration is processed, all relevant data and information can be generated with a single click. Quotes, orders agreements, routings, BOMs, and more are ready in Dynamics 365 within seconds.

e-Con CPQ can run in a self-service portal environment, web shop, browser, smartphone, or tablet because the user interface is fully responsive. e-Con's offline client lets users work on disconnected devices.

e-Con CPQ
Microsoft Dynamics 365

About e-Con Solutions

✔ Working on Microsoft Dynamics since 1999

✔ Global ISV Serving 25+ Countries

✔ Experienced Microsoft Dynamics Team

✔ Microsoft Gold Enterprise Resource Planning Partner

✔ Microsoft Silver Application Development Partner

✔ Certified for Microsoft Dynamics 365

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