

OCP Catalog Profile

Name Solutions: ONESAIT GOVERNMENT EDUCATION EXAMS

2. Target Customer

- **Segment:** (Enterprise, Corporate o SMB): Enterprise/Corporate/SMB
- **Vertical:** Institutions belonging to the Public Administrations/Private sector, who carry out exams and evaluation tests
- **Target countries:** Any Spanish, English or Portuguese speaking country

3. Description

End to end solution to manage and carrying out exams, including test type tests on paper and open questions exams. It includes a test question pool, management of calls, elaboration of questions, rating, automatic correction of test type tests, digital distribution of exams, randomized exams, double correction, etc.

Azure Model

Azure Consumption - average opportunity	50.000€/year
Azure Consumption - major opportunity	100.000€/year
Partner Services Average Revenue	500.000 €
IP COSELL With own IP? (Y/N)	Yes
IP COSELL Does it use ISV's SW? Which one?	Owncloud (opensource)

Referencias (Con Azure)

Instituto Cervantes (DELE exams)	Instituto Cervantes (CCSE exams)
Valencian International University	

Onesait Education Exams



minsait

An Indra company



The logo for minsaït, featuring the word "minsaït" in a lowercase, sans-serif font.

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EXAMINATIONS AND EVALUATION TESTS

The logo for onesait government education exams, featuring the text "onesait government" and "education exams" next to a stylized square icon.

Challenges

- Security guarantee.
- Immediate results.
- Quality, transparency and fairness.
- Logistic simplification.

- Management of passwords and encrypted data.
- Digitalization of exams on paper that allows the automatic correction of test type exams and instant distribution of open questions to the evaluators.



Ideal Solution

- Correction of tests in real time.
- Secure access management. Data unalterability.
- Secure management of anonymity.
- No transfers or loss of exams.

- Avoid hacking exam questions and improper access to them.
- Streamline evaluation times.
- Guarantees equity in the evaluation.
- Cost saving of paper distribution.



Desired Outcomes

- Reduction of evaluation times.
- Reduction of costs associated with the physical logistics of the exam.
- Maximum quality in the reading of marks.

- Reduction of evaluation times from weeks/months to hours.
- Reduction of costs associated with the physical logistics of the exam: between 40-60% of savings.
- Maximum quality in the reading of marks: 99.99% of veracity.



Customer Success Story



onesait
government

education
exams



INSTITUTO CERVANTES is a Spanish public institution whose main objectives are the promotion and teaching of the Spanish language, and the dissemination of the culture of Spain and Latin America. One of its functions is the issuance of official diplomas that certify the level of proficiency and mastery of the Spanish language for foreign **DELE** and the completion of the **exams for obtaining it**. These exams are conducted annually by more than 100,000 candidates who perform 400,000 tests in 1,200 exam centers spread over nearly 100 different countries.

INSTITUTO CERVANTES also conducts the **CCSE** exams (constitutional and sociocultural knowledge of Spain) to obtain Spanish nationality.

The realization of all the exams with the solution **Onesait Education Exams** of **Minsait** in SaaS mode, deployed in the cloud of **Azure**, has supposed a maximum agility to be able to simultaneously print and digitalize the tests in all the centers, allowing the digital correction of the tests in Spain in real time, and allowing double and triple correction of the same exam at the same time by different teachers.

Win Results

Logistic simplification close to 99%.

The exams are printed simultaneously in a decentralized manner and are digitized in the exam centers themselves, being distributed digitally to be corrected in Spain **in real time**.

Reliability and security close to 99%.

The security elements prevent the uncontrolled access to the statements of the examination questions. The triple correction in open tests and the recognition of marks in the test type tests guarantees maximum quality and fairness in the results.

The logistic transformation has supposed economic savings close to 68%.

3 Customer Wins



- INSTITUTO CERVANTES DELE exams
- Spain
- March 2017 – Feb 2020
- 68% savings
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- INSTITUTO CERVANTES CCSE exams
- Spain
- March 2017 – Feb 2020
- 40% savings
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- Valencian International University
- Spain
- January 2019 – Dec 2019
- 25% savings
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