THE IDEAL ERP SYSTEM FOR SME'S IN THE METAL AND MANUFACTURING INDUSTRY

OPTIMIZE YOUR COMPANY AND CHOOSE RELEVANT INNOVATION WITH METAL MANAGER

esc

our IT
empowers
your business

There is an entire organization behind the processing of converting an order into the finished product. Not only internally, everything must run smoothly, also the cooperation with suppliers must be flawless. And all this preferably quickly and efficiently, because the competition is fierce. Without digital support it has become impossible to oversee everything. You therefore need a handy software package that meets the needs of a metal or manufacturing company. Such as preventing errors during the production process, increasing cost efficiency through optimal warehouse management and always delivering a high-quality product. Time to get to know Metal Manager.

Metal Manager is an ERP system that fits the needs of SMEs in the metal and manufacturing industry. This software package streamlines business processes, saves paperwork and provides clear insight into performance and growth opportunities. It is a first step towards automation, which is essential to remain competitive. Although one in two Belgian companies already works with an ERP system today, it is not easy to find an end-to-end solution for SMEs in a sector with such specific needs. That's why ESC developed this powerful tool.

QUICKLY AND REALISTICALLY CALCULATE THE COST PRICE FOR A CONVINCING QUOTATION

QUOTATION MANAGEMENT

Metal Manager simplifies the management of quotations, from request to order. Making good quotations usually takes a lot of time, but does not always result in an order. That's why it's important that it's drawn up **quickly** and always **correctly**.

With Metal Manager you have the right tool in your hands to determine very accurately how long an operation will take, how much capacity is required and what costs are involved. With this **concrete information**, you always present a convincing quotation to a potential customer. Because **everything is available in one place**, you immediately see which proposal works and why another is rejected. This is crucial information to fine-tune your order management.

CALCULATIONS

Metal Manager provides **insight into all business processes** and provides the **right data** to **make reliable calculations**. Manage different versions of calculations, copy calculations and check easily. Nowadays, companies often still use outdated Excel files or lose valuable time by looking up the latest prices themselves. This can and must be improved, because a correct cost price calculation does make the difference. This software reads **relevant documents**, such as photos, sketches or technical drawings, and **automatically registers** how long an operation will take and which material should be used.

This ERP system provides a central and up-to-date overview of figures, with internal and external data. With this software you have everything within reach to quickly make a realistic price estimate. Because we understand that every customer requires a different approach, Metal Manager provides different calculation methods.

MANAGE EVERYTHING CENTRALLY AND AVOID ERRORS IN THE PRODUCTION PROCESS

ORDER PROCESSING

Metal Manager guarantees **simplification and optimisation**. This software package allows you to **follow your orders closely** and makes **all relevant information available to the right department**. For each order, you immediately get a clear picture of the required material, the operations that need to be carried out and the expected delivery time. Thanks to this central overview, you can improve the entire production process and avoid mistakes, both for repetitive products and for one-off orders.

PLANNING

Planning is key to a project success. Yet to organize all processes smoothly still proves to be a challenge for most companies. As a metal or manufacturing company, you are a link in a long production chain and it only really works optimally when each part is perfectly attuned to each other. You need to find a balance between your own planning, the work schedule of suppliers and an acceptable delivery time for the customer. Metal Manager ensures that this exercise is simple and that the **production process is less disrupted**. For example, with a visual representation of production times per department, so that you can **constantly monitor your own capacity**, but you can also perfectly take into account the processing **steps by external parties**.

PRODUCTION

Manage the entire production process centrally with Metal Manager. You know at any time how much capacity there is, what status an order has and how the outsourced work progresses. In this way, you can ensure, for example, **that each machine is optimally occupied**. This ERP system is designed to support you in every step of the production process, **automate administrative processes**, ... and thus guarantee **short lead times**. Think for example of the quick registration of material via the barcode or the digital processing of orders. Within Metal Manager, each department also has a personalized roll centre, a kind of start page with a list of tasks and priorities for each project. Because of this shop floor module, anyone standing on the shop floor always knows in detail what needs to be done and can always consult all the necessary information. This makes the entire production process more efficient.

EASILY MAINTAIN THE OVERVIEW AND WORK MORE EFFICIENT

PURCHASING

Don't let your production be delayed anymore. With Metal Manager you choose for an **optimal purchasing process**. In this way, you always have the necessary material at the right time. This smart software **follows market price changes**, keeps an overview of the **progress of suppliers** and also suggests how you can best **replenish your stock to guarantee continuity**. In this way you create space to process existing orders faster, but also be more flexible to accept new orders. With better customer service as a result.

WAREHOUSING

Efficient warehouse management is not child's play: material is continuously picked for assembly or production, finished orders are ready for shipment, wrong orders are returned and an item often changes storage location. It's hard to keep an overview, but Metal Manager helps to **keep track of the overview by inventorying using barcode scanning**. If something shifts in stock, it is automatically passed on to the system. So you always know at a glance where each item is. Moreover, the software can be fully tuned to how you prefer to work.

LOGISTICS

Keep a firm grip on your logistics process? Metal Manager provides you with a number of useful functions. For example, **design labels yourself** or make a **link with the weighbridge**. With Metal Manager you can **always track where your material is exactly, according to ISO standards**. So you always have all the information you need to properly follow up with your logistics partners and always deliver within the agreed deadline.

WELL INFORMED DECISIONS THROUGH OPTIMAL INSIGHTS INTO FIGURES

FINANCIAL

Choose efficiency gains to keep your accounting in order every month. **Manage your bank accounts centrally** and **automate the payment** of approved invoices. With a click of the mouse, you can see how your company is doing financially. And that's not just about turnover or costs. The **value of your inventory** is also kept up to date. So you can always take stock perfectly.

REPORTING

Data is only interesting when you can learn from it. Metal Manager integrates with Power BI, allowing you to **easily create detailed reports** that give you more insight into the most important KPIs. Are our customers satisfied? What's our productivity score? Do we make sufficient margin on a project? By answering these questions with accurate reporting, you are always well informed to respond quickly. In this way you will always make well-informed decisions that benefits the company.

RELIABILITY AND USABILITY OF MICROSOFT DYNAMICS 365 BUSINESS CENTRAL

Metal Manager relies on **Microsoft Dynamics 365 Business Central**, a complete software solution for SMEs with over 100,000 users worldwide. This is supplemented with a **specific module for the metal and manufacturing industry**. It is a reliable and safe total package that gives you more insight into business processes and simplifies the management of your company. Metal Manager **works on every device**, is **compatible with all products from the Microsoft range** and guarantees the same user experience.

HAPPY TO FURTHER ASSIST YOU

ESC is an experienced IT player who improves company's performance. Our experts are familiar with the metal sector and understand your business processes. We design a software solution that fits the needs of your company and fully support you in the implementation and use of it. Curious about what we can do for you? Please feel free to contact us!