

DiscreteXpress

Manufacturing expertise that makes a difference.



Experience Drives Improvement

DiscreteXpress is a deployment template that significantly decreases the time it takes to implement Microsoft Dynamics 365 for Finance and Operations.

Our team has over 30 combined years of experience completing hundreds of implementations, giving us a tested and proven **manufacturing industry template**—that includes **lean manufacturing processes**—tailored for discrete industries.

We created this set of structured processes based on **leading industry scenarios** to move your project forward while keeping costs and timelines under control. With the help of DiscreteXpress, your new system will be easy for everyone in your company to learn and use on a daily basis.



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Rapid Deployment: Faster Time to Value



A fully configured, readily deployable company-wide template designed for quick implementation of your processes into Dynamics 365. Fullscope's **pre-configured database** includes a fully operational company, complete with core business processes including: record to report, order to cash, procure to pay and plan to produce, all optimized to reflect the reality of a modern discrete manufacturing company.



A comprehensive business process model incorporating **nearly 1,000 business processes** focused on a discrete manufacturing company that supports **industry-specific implementation activities**, training and workshops.



A proven implementation approach, fully utilizing Microsoft Lifecycle Services and a **cloud-based toolset** to ensure consistency, predictability and a shortened timeline.



A set of more than **600 detailed task guides**, step-by-step instructions that can also be run as **automated guidance** to walk users through daily processes of regular business operations such as product setup, quality data configuration and country/state-specific shipping restrictions.

A Blueprint For Success

We've seen the proven successful practices of countless discrete companies, and leveraged this experience to bundle nearly 1,000 leading industry processes into DiscreteXpress, creating a pre-defined discrete company with data sets and parameters that are specific to the industry. Our compact timeline combined with DiscreteXpress's pre-configured infrastructure, toolset and sample data provide an easy place to start an implementation—eliminating costly hours of analyzing and training. Our pre-built transaction-ready environment means you can start implementing the product with industry-specific solutions and data. Our pre-recorded task guides also increase user adoption by allowing users to quickly take ownership of their processes.

Typical Discrete Manufacturing Requirements

- ✓ BOM setup
- ✓ Production order management
- ✓ Lean manufacturing (Kanban)
- ✓ Sub-contracting
- ✓ Intercompany trading
- ✓ Quality management
- ✓ Sales forecasting
- ✓ Supplementary item processing
- ✓ Product dimensions
- ✓ Serial number management
- ✓ Product configurator
- ✓ Engineering change order

The DiscreteXpress Methodology:

We'll help you streamline a majority of your processes so you can get up and running quickly in your new Dynamics 365 environment, eliminating the long analysis period.

Integrate the few remaining unique processes not previously addressed by our templates.

Optimize processes and fully leverage all the benefits of your historical data for fast business intelligence reporting across your organization.

The Edgewater Fullscope Difference

Fullscope delivers innovative Microsoft Dynamics 365 for Finance and Operations solutions and services to discrete manufacturers. Our award-winning company is one of the largest resellers of Dynamics 365 for Finance and Operations in North America, with over 20 Microsoft Partner Awards. Fullscope also offers powerful and flexible Dynamics 365 for Customer Engagement services and training programs to manufacturers of all sizes.

Microsoft Dynamics 365 is only sold by authorized Microsoft resellers like Fullscope.

For more information, visit fullscope.com or send an email to D365difference@fullscope.com

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