

### Empowering Organizations to Deliver Great Customer Experiences

Companies are making a shift towards adopting a customer centric approach to their business strategy to unify the customer experience at the contact center. Customer experience design allows the definition of solutions, processes, and services considering the customer's perspective.

Altitude's Unified Customer Interaction management solutions help companies engage with customers and deliver great service.

Altitude delivers 3 different solutions: Altitude Xperience Proactive, Altitude Xperience in a Box, and Altitude Xperience Engagement that provide a robust, modular, customer interaction management software platform for companies of all sizes and business types.



#### Handle Customers

- Consistent Omichannel
  experience
- Unified Management
- Empowered Agents

Support EVERY communication channel

#### Manage Ecosystem

- In house vs outsource
- Owned infra vs XaaS
- Public vs private
- Standard vs Ad hoc

## Several ways to manage the

Ecosystem

1. OFFER EXCELLENT CUSTOMER EXPERIENCE

#### 2. BREAK DOWN DEPARTMENT SILOS

#### 3. USE ADVANCED ANALYTICS

#### Improve Productivity

- Native workflow tool
- Advanced contact list
  maangement
- Automate tasks and processes
- Knowledge base

Issues solved quickly and at first contact!

The MAPFRE ESPAÑA SI24 is a real Multimedia Contact Center which evolves in tune with each customer's unique needs, and so surpasses his expectations. A contact center which is committed to accessibility, solving problems, excellence, customization and being proactive. Always available 24 hours a day through any channel and in any language. We think Altitude Software is in line with our current needs and that is why we have chosen this platform".

Elisa Pomeda, Director of SI24, MAPFRE ESPAÑA



# How does Altitude Xperience helps to achieve business benefits

#### **Proof & Statistics**

- Improve NPS by 10%; FCR by 40%
- Increase sales by 480%, dialed contacts by 380%, reduce no shows by 89%.

#### Proof & Statistics of Joint Solution

- Agent empowerment
- Customer satisfaction
- Omnichannel approach supports customer centricity strategy

#### **Altitude Xperience Proactive**

#### Altitude Xperience in a Box

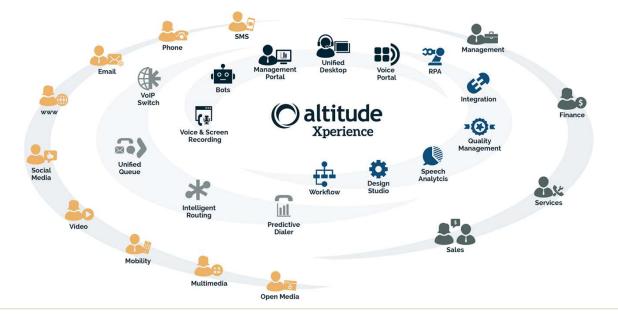
#### **Altitude Xperience Engagement**

#### **Our commitment**

Empower all organizations to build great Customer Experiences

#### Our offer

- Complete, modular platform
- Real-time scalability
- Different financial approaches



#### Tangible Benefits / Desired Outcomes

- Technological enablement for a successful customer engagement
- · Seamless collaboration and integration with a broad applications ecosystem
- Front End- Back end integration
- CSAT and NPS

#### Why Altitude?

Altitude Software is a global provider of complete omnichannel software solutions to unify all the interactions with their clients and deliver great customer experiences. We have more than 25 years of customer and industry recognition and have won dozens of awards for innovation and tangible results, with customers in key markets worldwide. More than 300.000 users in 1100 customers from 80 countries use our solutions for Customer Service, Telemarketing, Debt Collection, Help Desk, Citizen Attention, among others.

