



DataRails

The Smarter Way to Excel

Does Excel
Give You
Everything
You Need?

Are you concerned with your data integrity and its ability to help you drive decisions?

- 45% of CFOs said that processing errors were one of the biggest month-end challenges and a whopping 80% said their teams had encountered problems with errors in spreadsheets over the last 12 months.
- 88% of spreadsheets reviewed by researchers going back to the 1990s had an error and half of them had a “material defect”.
- Work in collaboration, in real-time, on a spreadsheet, maintaining version control, because there is ever only one version. The correct version.

DataRails provides a spreadsheet management solution for Enterprise

The Issue

Because of its flexibility, speed and computational abilities, Microsoft Excel remains the program of choice of many companies, particularly financial institutions, to perform their most important processes.

But for all its ability, Excel has serious limitations that limit your ability to ensure data integrity, collaboration, and consolidation.

Microsoft Excel, Office 360, and Google Sheets have not been able to solve these very real limitations. But DataRails has.

The Solution

DataRails gives you a full, cloud-based solution to manage and analyze data on your Excel spreadsheets, no matter where they reside.

It syncs the data from your spreadsheets into a structured, centralized database; providing you with a high level of data integrity, simple consolidation, collaboration, data visualization, and regulatory compliance. All without changing the Excel experience you know and love.

For Your Business

DataRails syncs the data from your spreadsheets into a structured, centralized cloud platform; providing you with a high level of data integrity, simple consolidation, data visualization, and regulatory compliance, all without changing the Excel experience you know and love.



Version Control

Ensure All Users are Working From the Single Version of Truth



Compliance

Effective Control over Financial Reporting for Regulatory Compliance



Data Visualization

Create Stunning Live Dashboards With Easy Drill-Downs and Sharing



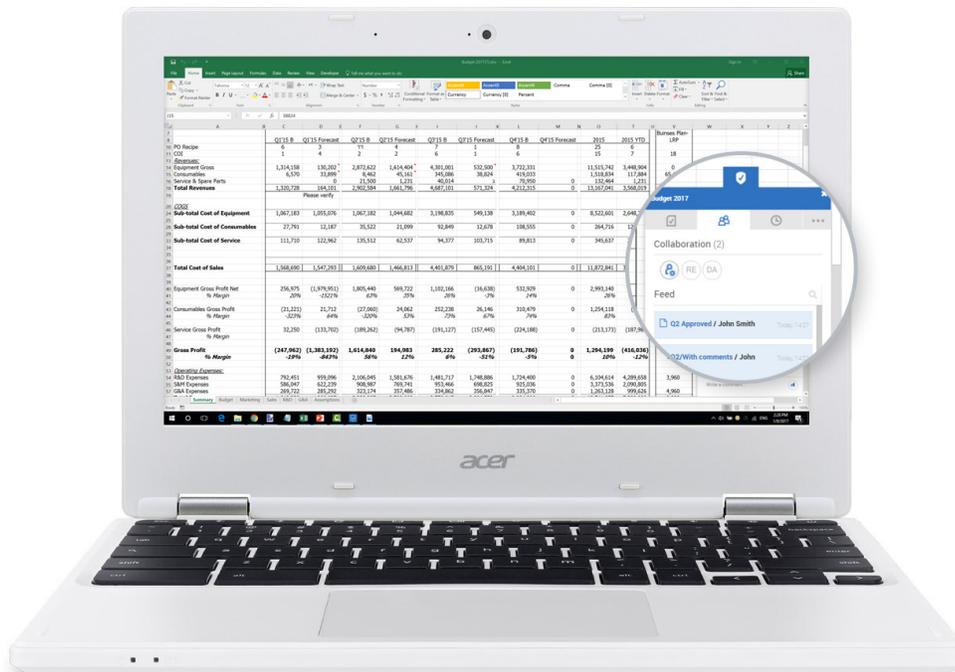
Collaboration

DataRails allows you to share files and message your teammates directly from your spreadsheets. Because of our built-in version control, all updates will be received in real-time by all team members.



Consolidation

Simple and Easy Consolidation of Multiple Excel Files



For Your Employees

The Permanent Solution For Your Spreadsheet Problems

DataRails is the Excel solution that you've been looking for because we make it easy for you to ensure that your data is up-to-date and that everyone is working from the Single Version of Truth. Call us today to see a demo and we will show you specifically how your business can learn "The Smarter Way to Excel".

The screenshot displays an Excel spreadsheet titled 'Budget 2017.xlsx'. The spreadsheet contains financial data organized by quarter and year. The columns are: Q1'15 B, Q1'15 Forecast, Q2'15 B, Q2'15 Forecast, Q3'15 B, Q3'15 Forecast, Q4'15 B, Q4'15 Forecast, 2015, 2015 YTD, and Business Plan-LRP. The rows include various financial categories such as Revenues, COGS, and Operating Expenses. A sidebar on the right shows a 'Cell history' and 'File history' panel with buttons for 'SHOW', 'OPEN', and 'COMPARE'. The spreadsheet data is as follows:

	Q1'15 B	Q1'15 Forecast	Q2'15 B	Q2'15 Forecast	Q3'15 B	Q3'15 Forecast	Q4'15 B	Q4'15 Forecast	2015	2015 YTD	Business Plan-LRP
PO Recipe	6	3	11	4	7	1	8		25	6	
COI	1	4	2	2	6	1	6		15	7	18
Revenues:											
Equipment Gross	1,314,158	130,202	2,872,622	1,614,404	4,301,001	532,500	3,722,331		11,515,742	3,448,904	0
Consumables	6,570	33,899	8,462	45,161	345,086	38,824	419,033		1,518,834	117,884	65,422
Service & Spare Parts		0	21,500	1,231	40,014		70,950	0	132,464	1,231	240
Total Revenues	1,320,728	164,101	2,902,584	1,661,796	4,687,101	571,324	4,212,315	0	13,167,041	3,568,019	65,662
	Please verify										
COGS											
Sub-total Cost of Equipment	1,067,183	1,055,076	1,067,182	1,044,682	3,198,835	549,138	3,189,402	0	8,522,601	2,648,797	9,304
Sub-total Cost of Consumables	27,791	12,187	35,522	21,099	92,849	12,678	108,555	0	264,716	126,647	721
Sub-total Cost of Service	111,710	122,962	135,512	62,537	94,377	103,715	89,813	0	345,637	289,214	512
Total Cost of Sales	1,568,690	1,547,293	1,609,680	1,466,813	4,401,879	865,191	4,404,101	0	11,872,841	3,984,055	10,537
Equipment Gross Profit Net	256,975	(1,979,951)	1,805,440	569,722	1,102,166	(16,638)	532,929	0	2,993,140	800,107	(9,304)
% Margin	20%	-1521%	63%	35%	26%	-3%	14%	0	26%	23%	65,422
Consumables Gross Profit	(21,221)	21,712	(27,060)	24,062	252,238	26,146	310,479	0	1,254,118	(8,763)	64,701
% Margin	-323%	64%	-320%	53%	73%	67%	74%	0	83%	-7%	99%
Service Gross Profit	32,250	(133,702)	(189,262)	(94,787)	(191,127)	(157,445)	(224,188)	0	(213,173)	(187,983)	(272)
% Margin											
Gross Profit	(247,962)	(1,383,192)	1,614,840	194,983	285,222	(293,867)	(191,786)	0	1,294,199	(416,036)	55,125
% Margin	-19%	-843%	56%	12%	6%	-51%	-5%	0	10%	-12%	84%
Operating Expenses:											
R&D Expenses	792,451	959,096	2,106,045	1,581,676	1,481,717	1,748,886	1,724,400	0	6,104,614	4,289,658	3,960
S&M Expenses	586,047	622,239	908,987	769,741	953,466	698,825	925,036	0	3,373,536	2,090,805	
G&A Expenses	269,722	285,292	323,174	357,486	334,862	356,847	335,370	0	1,263,128	999,626	4,960

Excel As You've Always Wanted It To Be

With our flagship product, DataRails has managed to turn Excel into an enterprise solution that syncs the data from your spreadsheets into a structured, centralized database; providing you with a high level of data integrity, simple consolidation, data visualization, and regulatory compliance. All without changing the Excel experience you know and love.