



Data2CRM.Migration

An automated migration service across CRM systems

Issues

If you face the problems that have to be resolved with data migration to another CRM, we can take care of the routine records transfer.

Does your current CRM lack the functionality to:

- **satisfy** the business objectives
- **optimize** the costs of the sales team
- **improve** the sales process
- **get rid** of the data chaos in CRM?

Goals

In case you want to improve business processes and move the records to the advanced CRM, Data2CRM can help you perform the migration effortlessly.

Are you thinking to:

- **transfer** from the outdated system
- **move** to the cloud platform for an ease of use
- **reorganize** the sales departments within the company
- **merge or divide** the business?

Solution

Data2CRM.Migration - the SaaS service provides an opportunity to migrate CRM data from the current platform to the desired one accurately.

Data2CRM ensures:

- data migration between CRM systems
- clear understanding of how and what records should be moved
- elimination of any data loss
- information security and privacy

Models

Automated migration

You can set up the fields mapping and data import on your own. Try a free Demo Migration to check the service in action and launch a CRM data transfer in an automated way.

Personal approach

We will take into consideration your requests and recommendations. Besides, you will get the personal account manager who can answer all questions concerning CRM data migration.

An automated migration

✓ 19 CRM Systems

Salesforce, [Microsoft Dynamics CRM](#), ACT!, SugarCRM, Insightly, Vtiger, HubSpot CRM, Bitrix24, SuiteCRM, Close.io, Pipedrive, Zoho CRM ...

✓ 12 Modules

Users, leads, contacts, companies, deals, tasks, emails, meetings, calls, events, notes, products



Great company, great support. They continued to stay in touch with us throughout the migration process and after. Thank You.

► **Raja Abbas**, www.computronix.com

Personal approach

- ❑ Any CRM platforms
- ❑ Any modules
- ❑ Any conditions



Worth the time and money for custom Insightly import Alex understood our needs very easily and was able to give us an affordable solution to importing Insightly organizations WITH relationships between organizations intact. The job was completed on time.

► **Diane Carroll**, www.masterymanager.com



The team were very helpful with our migration from Hubspot to Salesforce. There was a lot of data to move and the team were careful to understand what we wanted and support us through the migration. They were quick to respond and get the migration done on time as planned.

► **Matt Byrom**, www.4040media.com



To start with, working with Alex on the initial quote for the project went great. Lucy and migration team were easy to work with and made sure our data import went smoothly.

► **Ken Adams**, www.netsapiens.com

Data2CRM Benefits

Intuitive Interface

Just like 1-2-3. Specify the access credentials of the current and future CRM systems, map the fields, run the migration. The transfer is easy to perform with a few mouse clicks.

The screenshot displays a field mapping interface with two columns of fields. The left column represents the source CRM system, and the right column represents the target CRM system. Arrows indicate the mapping between corresponding fields. Each field has a 'SELECT VALUE' button, and the 'Rating' field on the right has a 'SHOW ENUM VALUES' button. The 'Rating' field on the right is expanded, showing three options: 3, 2, and 1.

Source Field	Target Field
Rating (enum)	Lead Rating (enum)
Website / Website / Address (string)	Website / Website / Number (string)
Address / Address / Street (string)	Address / Address / Address (# and Street) (string)
Address / Address / City (string)	Address / Address / City (string)
Address / Address / State (string)	Address / Address / State/Province (string)
Description (string)	Description (string)

Data Mapping and Custom Fields Migration

Map the fields of your current and future CRM systems in accordance to your business needs.

Data2CRM Advantages



Convenient Users Mapping

The service offers you to choose a future CRM user to assign the records of the existing CRM user.

Free Demo Migration

The SaaS provides an opportunity to check the process in action. The service migrates the limited amount of items together with relations between the records.

Mapping

The screenshot displays a data migration mapping interface. On the left, a teal sidebar contains a tree view for 'Rating' with sub-items 'Hot', 'Warm', and 'Cold'. Below this, several fields are listed with their data types and 'SELECT VALUE' buttons:

- Website / Website / Address (string)
- Address / Address / Street (string)
- Address / Address / City (string)
- Address / Address / State (string)
- Description (string)

In the center, a 'Select Value' dialog box is open, featuring three radio button options: 'DO NOT MIGRATE', 'SET CONSTANT VALUE', and 'SELECT VALUE FROM FIELDS' (which is selected). Below these options is a search bar and a list of fields with their data types:

- Contact ID (string)
- Salutation (string | enum)
- First Name (string)
- Last Name (string)

At the bottom of the dialog, there is a dropdown menu for 'Please, select default value for empty records:' with 'Option 1' selected, and an 'APPLY' button.

On the right, a teal sidebar contains a 'SHOW ENUM VALUES' button and a list of fields with their data types and 'SELECT VALUE' buttons:

- Website / Number (string | enum)
- Address / Address (# and Street) (string | enum)
- Address / City (string | enum)
- Address / State/Province (string | enum)

Security

Physical Security Layer

Data2CRM.Migration provides the security logs, and 2-factor authentication. The service has a specialists who track all processes to guarantee the full security.

Network Security Layer

We use the best and proven practices of network security. Data2CRM.Migration offers the following preventive measures: *network firewalls; DDoS prevention; etc*

Application Security Layer

Our service provides you with HTTPS-encrypted communication, role-based authorization, and validation of all requests to ensure the security on the application level.

Security Audits

On a regular basis we scan all systems to prevent any vulnerabilities. The software is constantly updated, so all connections to the previous version are limited, logged and checked.

Clients



Alex and Lucy made the process easy to understand and painless. We are not a large company but our Highrise account was not set up properly and the migration process was a bit involved. In fact, I didn't even realize how involved it was until Lucy took the time to go over each and every aspect of the migration and together we identified a few issues that required some special attention.

► **John Conway**, edgelearningcommunity.com



The team were extremely helpful. I had a small problem in the migration, which they were quick to spot and worked rapidly to resolve. They did not stop until it was fixed and they were very responsive. I'm very impressed with the tool and their support.

► **Barney Smith**, www.inproc.co.uk



Easy to use and great support and services!

► **Stefan Hougardy**, www.carbu.be



I found data2crm because i was searching to change a licence CRM to a free CRM without downtime and using the same data. The test migration was successful and i'll migrate my CRM in few days. Thanks for all!

► **Damian**, www.mtp.es



The demo migration was very easy, but I thought I make a mistake. The team from Data2CRM call's me from the USA to Germany (several times) and then they have done the work for me. A very great und successful job and I paid only a little money. Thanks to the team of Data2CRM. You have saved my work!

► **Klaus Schipper**, www.unsere-medizintechnik.de



We switched from vTiger to bitrix24 with the help of data2crm. We had a lot of custom fields with very creative names in german. But Alex and his Team did it. It's working fine and everything for a very reasonable price.

► **Thomas Poscher**, www.myproduct.at

Reveal new opportunities for your business growth with Data2CRM.Migration

[Start FREE Demo Migration](#)



Let's talk about how we
can work together

[Schedule a Call](#)

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