



## Staffing, Executive Search and Recruiting Software



CRM ATS application that grows your business. Source and place candidates faster. Improve candidate and hiring manager customer experience. Increase productivity. Automate your processes from front to back office and generate insightful reporting on your activities all from within Microsoft Dynamics 365 Customer Engagement.



### Why customers use Dynamics ATS

- Make more placements
- Provide better Client and Candidate relationship management and customer experience.
- Increase sales and recruiting productivity.
- Reduce time to fill
- Fantastic Customer Support

### Find the Best People

- **Candidate Sourcing tools**
- Job Board & Search database Integration
- Resume and Profile Parsing

### Make More Placements

- **Intelligent Candidate matching**
- Customer Insights
- Opportunity Pipeline Management

### Work Smarter not Harder

- **Increase Productivity & Production**
- Do more with less
- Get more production out of your recruiting and sales efforts

### Faster time to fill

### Happier Candidates & Hiring Managers

### Grow your Business

Having used the product for about 4 years I can tell you we have grown our business with this application, it has all the best of breed CRM ATS features and is constantly getting better. I highly recommend this app for Staff Augmentation and Executive search companies. - Bobby Grohmann, Sr Technical Recruiter, Improving

## Some Benefits and Features Include.

- CRM Applicant Tracking System Implementation, Training & Support
- Unlimited Candidate and Job Management
- Unlimited Company, Client & Hiring Manager Management
- Insights Marketing Intelligence on Companies and People
- Lead, Opportunity, Job Order and Pipeline Management
- Resume and Social Profile Parser
- Chrome Extension for creating and updating contacts, candidates & jobs
- Boolean, Relevance, Ranking and Radius Search
- Premium Search Integration - (i.e. Monster, CareerBuilder and more)
- Candidate Sourcing Tools
- Intelligent Candidate Matching
- Candidate Submission
- Automated Email Tracking and Analytics
- Bulk Email
- Task and Activity Tracking
- Relationship Tracking and Analytics
- Marketing Campaigns
- Job Portal
- RSS Feeds
- Free Job Board Distribution
- Free Job Social Media Distribution
- Google Analytics Integration
- Client Portal for Hiring Managers, Interviewers and Stake Holders (Candidate Marketing)
- Candidate Portal ( Update profile, apply to jobs, record time and expense )
- Office 365 Integration
- Outlook Integration
- Calendar Integration
- Website Integration
- Social Media Integration
- LinkedIn Integration
- VMS system Integration support
- Compliance Tools and Custom Reports
- Custom Questionnaires, Applications and Web Forms
- Custom fields and workflows
- Custom Reporting Dashboards and Analytics
- Custom Branding
- User Permissions, User Roles, User Auditing
- Field Auditing
- Enterprise Security
- Duplicate Detection
- Bulk Edit
- Record Merge & Automatic Record Clean Up
- Role based data Import / Export
- Mobile App
- API Access
- Back Office Integration Support (Microsoft Dynamics Business Central, Finance & Operations or Third Party)
- Text Messaging Integration Support