



Onesait Utilities Customers

Supporting today's challenges and the transition to new business models through a customer centric approach

Robust Meter-to-Cash solution combined with a complete Customer Care functionality that supports today's and tomorrow's Utility models

What is Onesait Utilities Customers?

Integrated, modular solution designed to support all cycle of an Utility end to end: customer management, meter reading, invoicing and collection for utilities across different sectors (power, gas, water). It incorporates also a strong intelligent data layer that supports the analysis of information coming from commercial processes and customers.



Why customers use Onesait Utilities Customers

- Optimization of the commercial activity
- Reduce operating costs
- Increased quality of the customer service and satisfaction
- Increased staff productivity

Optimizing the Commercial Cycle

- Customer loyalty
- Sales growth
- Cost reduction and prompt decision making.

+ 10 years in Gartner

All necessary information for daily operations

- All the activities are notified
- Different management levels
- It facilitates the decision making process.

+ 100 MM managed customers

The most developed tool

- Onesait Customers is the result of the evolution of consecutive implementations in utilities
- Multi-service solution
- Management of several services.

+ 88 utilities use Onesait Utilities Customers

"We have seen to evolve our business into a better one, and we are able to improve our processes. We are also receiving payments in advance on the Prepaid System that is also improving ESCOM cash-flow."

- Lawson Nakoma – Chief Accountant Projects & Management, ESCOM Malawi

How Onesait Utilities Customers works, to achieve business benefits



Optimize your current model with edge technologies

- Increase quality of the customer service and satisfaction
- Corporate image improvement
- 20% reduction of operating costs



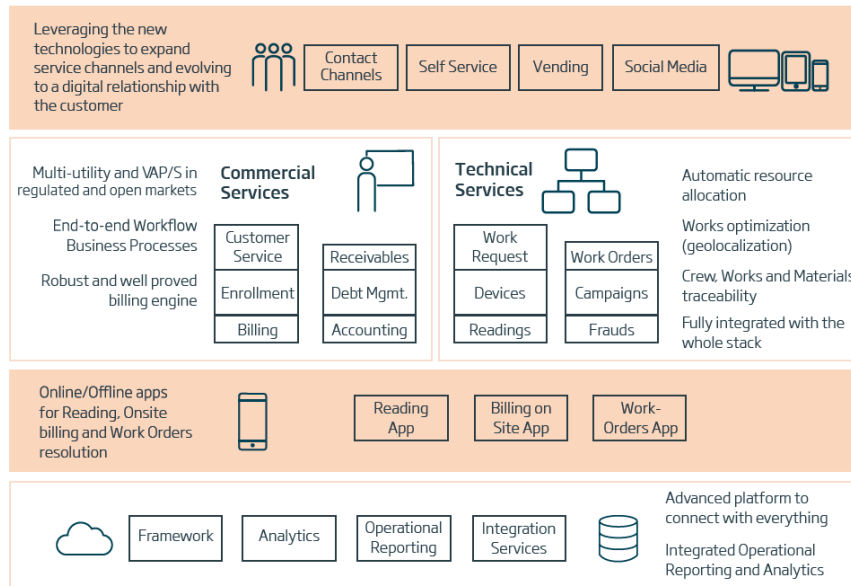
Multi Platform and Multi Service Solution

- Great additional services available
- Elastic deployment of Azure Cloud, adapted to current needs
- Optimization of the commercial activity

Onesait Utilities Customers Offer

Complete and efficient management of customer cycle

- Optimize and make easier your customer's business
- Specially designed for Utilities from the own utilities experience
- Latest technologies applied to get total control of trade cycle
- + 100 MM managed customers



Tangible Benefits / Desired Outcomes

- 60% increase of collections in areas with high rates of unpaid invoices
- 4 days reduction of the commercial cycle
- 20% reduction of operating costs in field work

Why Minsait?

We are one of the leading technology companies in Europe and Latin America, with a growing presence in Asia-Pacific and Africa. Our purpose is to drive the transformation of our customer's business, generating immediate impact on growth and leaving a mark in society, through our innovative solutions and services.