



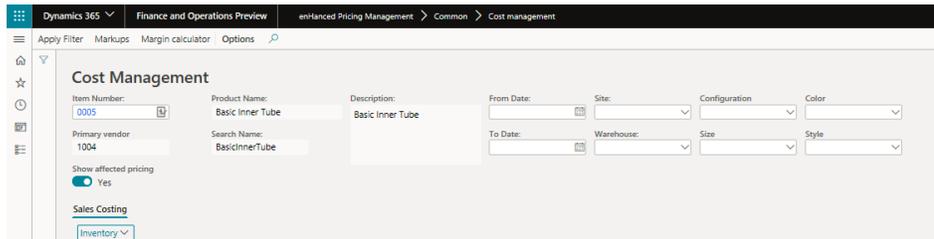
Fill the Gaps Around Cost-Plus Pricing in Dynamics



enHanced Pricing Management for Dynamics 365 for Operations addresses gaps in cost-plus pricing functionality. Standard Dynamics 365 does not provide an efficient way to apply markups to cost or maintain margins over time.

What is enHanced Pricing Management?

This solution upgrades the standard trade agreement functionality to allow markups, pricing expirations, customer contracts, and mass cost uploads. Utilizing this additional functionality, pricing administrators have more control over the sales price to the customer as well as the margins to the business.



Why customers use enHanced Pricing Management

- ✓ Increased long-term revenue by maintaining margins
- ✓ Scalability as a company introduces additional products/customers
- ✓ Increased efficiency with mass cost/price maintenance

Pricing Control

- Ability to lock sales line pricing
- Hierarchy based sales price selection
- Customer specific pricing overrides

Improves flexibility over pricing to the customer

Margin Maintenance

- Rule based functionality
- Maintain margins as costs change
- Cost markup tiers

Improves revenue goals by maintaining consistent margins

Mass Upload and Posting

- Purchase price maintenance
- Cost markup upload
- Customer contract posting

Improves efficiency for pricing and cost markup maintenance