



Instant Value from data

Saels Pitch

Problem

Companies don't get most out of their data investments.

- Data is fragmented
- Complex to understand
- Not used to generate value



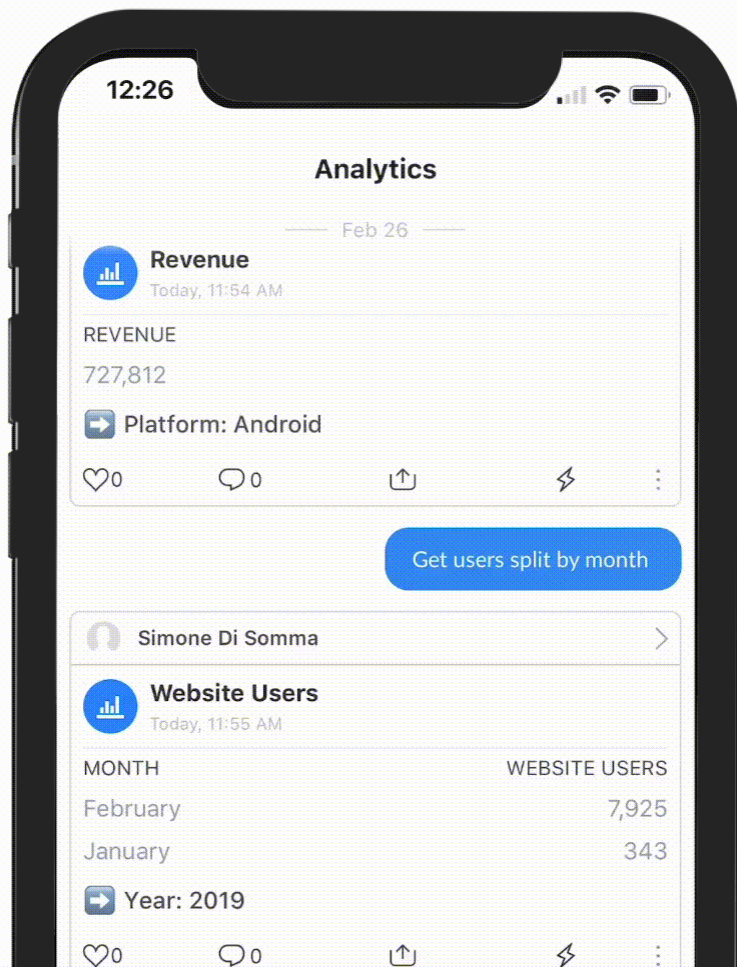
Solution

We give users the ability to answer any data-related questions with a simple Search.



Usage Example

Users can query or
browse data in a
human way, supported
by the AI



Enterprises love it

Askdata empowers non-technical employees and customers to access relevant data in real-time



Meet Our Team & Advisers



Simone Di Somma
CEO and Co-founder



Giuseppe Ancona
CTO and Co-founder



Nick Caldwell
Chief Product Officer



Markus Ogurek
Client Engagement



Sumi Lim
Strategic Partnerships



Jayesh Govindarajan
VP, Data Science Einstein

Growing Partnerships

Data Integrators



Business Consulting



Data Integrators



Strategic Partners



Business values from better data experience

For Employees

Data-enabled workforce

- Natural language queries across different data sources
- Collaboration features enabling individual and group employee communication, data sharing and bookmarks
- Data monitoring, alerts and proactive push notifications

Benefits

- Your employees gets data augmented
- Improved client-servicing and lead generation
- Increased workforce productivity
- Cost/risk avoidance through predictive insights

For Customers

Hyper-Personalized client services

- Predict customer habits, behavioral traits, digital preferences and intents
- Create individually-relevant content based on internal data combined with externally sourced data
- Proactive content push using personalized data cards

Benefits

- Differentiated customer experience
- Higher customer satisfaction, retention and loyalty
- Predictive up & cross-sell opportunities
- Automated sales & self-service

Use Cases

One Platform for the best Data Experience



For Employees

Data-enabled workforce

- Natural language queries across different data sources
- Collaboration features enabling individual and group employee communication, data sharing and bookmarks
- Data monitoring, alerts and proactive push notifications

Benefits

- Your employees gets data augmented
- Improved client-servicing and lead generation
- Increased workforce productivity
- Cost/risk avoidance through predictive insights

For Customers

Hyper-Personalised client services

- Predict customer habits, behavioral traits, digital preferences and intents
- Create individually-relevant content based on internal data combined with externally sourced data
- Proactive content push using personalized data cards

Benefits

- Differentiated customer experience
- Higher customer satisfaction, retention and loyalty
- Predictive up & cross-sell opportunities
- Automated sales & self-service



BNP PARIBAS

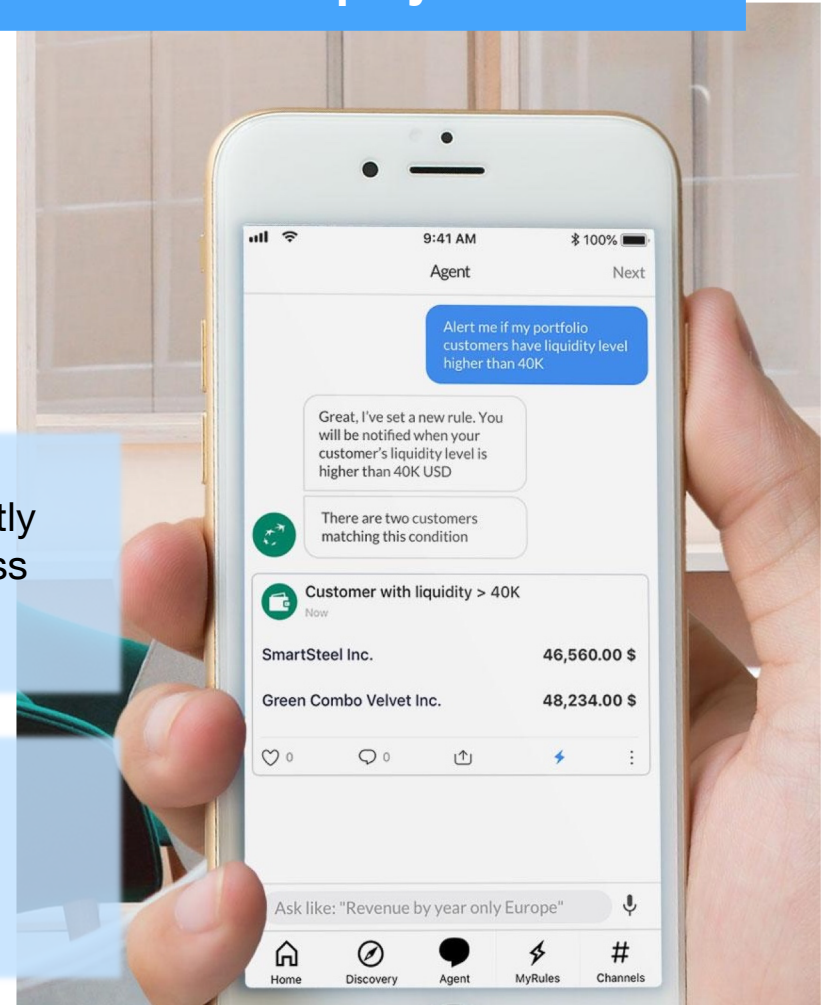
CREDIT MANAGERS

Usage:

Askdata supports Credit Managers to instantly access the latest customer information across different systems enabling a tailored credit proposition

Main Customer Benefits

- Increased deal conversion:
- informed data-driven client sales
- reduce loan rejection
- increasing customer retention





BNP PARIBAS

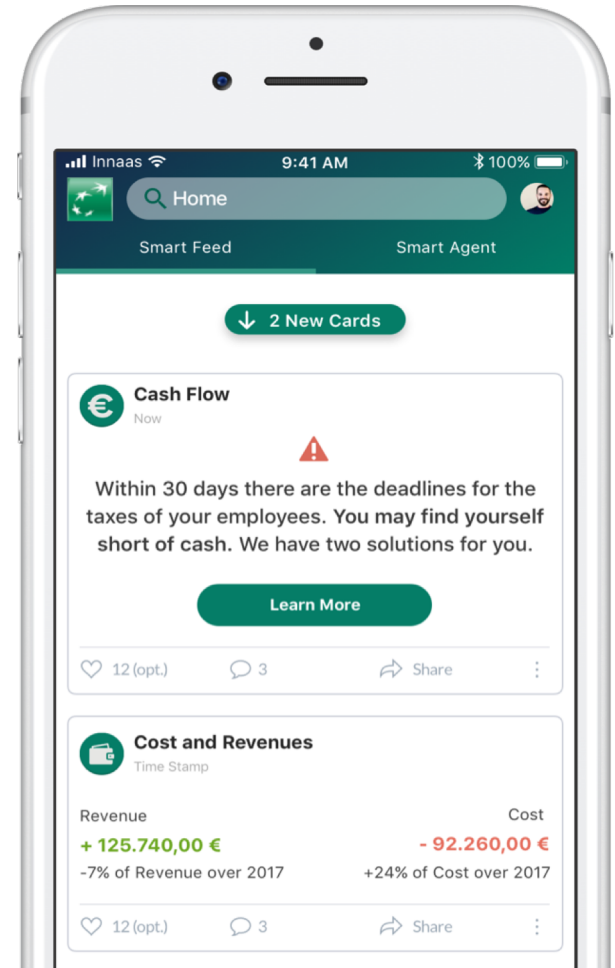
SMB Customers

Usage:

Askdata provides automated advisory for SMBs on financial changes, risks and optimisation opportunities generated by the continuous analysis of internal and external data

Main Customer Benefits

- Reduced cost of sales (CoS) for SMB market
- Improved customer experience
- Generates Sales & Cross-selling opportunities





BRIDGESTONE

Projects Managers

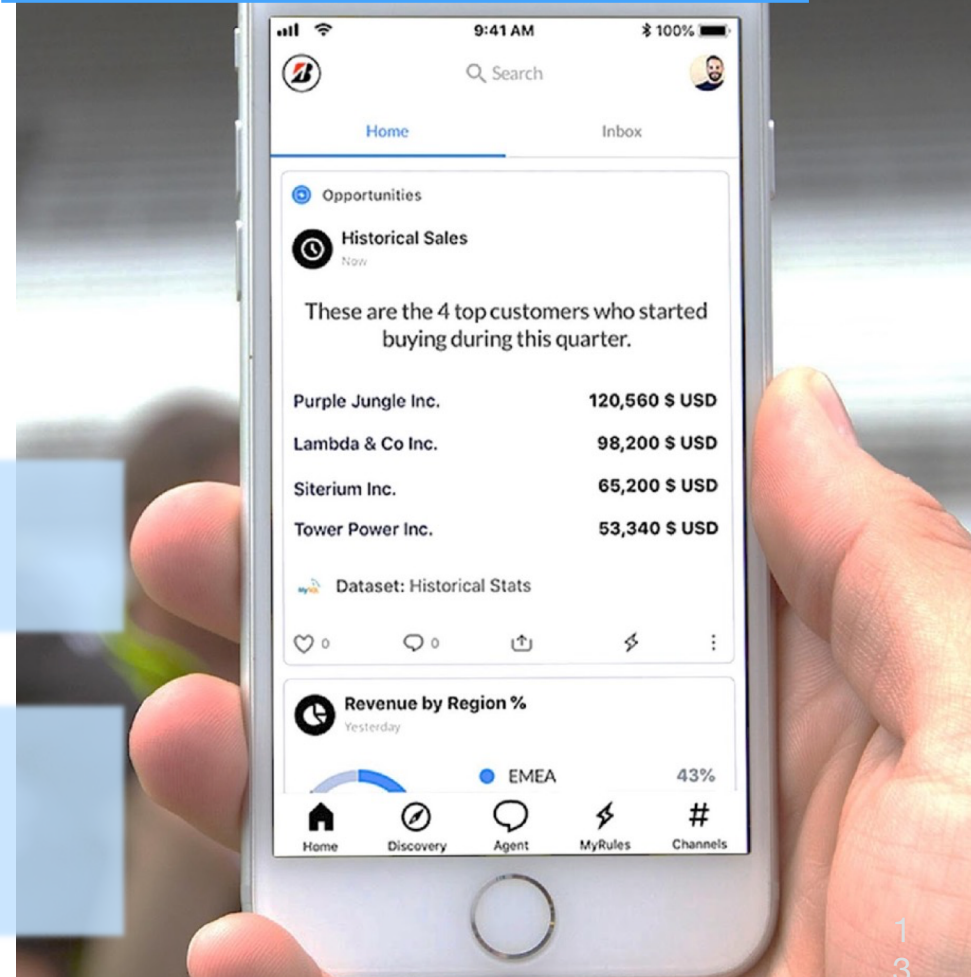
Usage:

Askdata provides Project Managers with consolidated project financials

Main Customer Benefits

- Increased financial performance and transparency in project delivery
- Reduced risks of overspend

For Employees



For Employees



Philip Morris

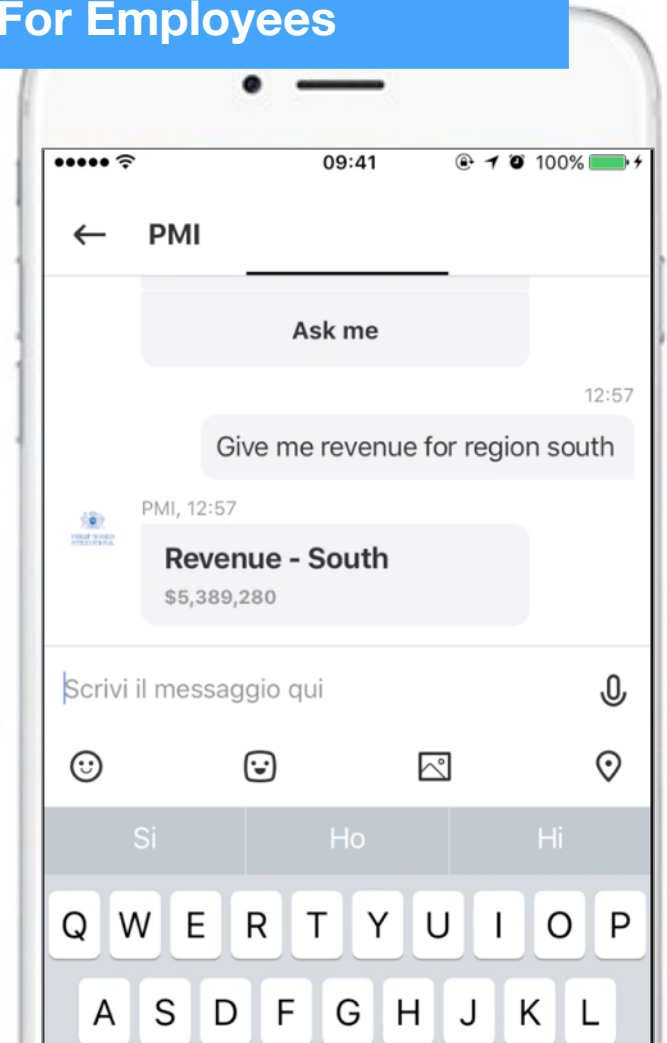
Sales Manager

Usage:

Askdata provides Sales Force an immediate access to relevant sales metrics to conduct a data-driven customer conversation

Main Customer Benefits

- Accelerated Sales Cycle
- Increased Sales Productivity
- Prevent out-of-stock and revenue loss





Production Engineering

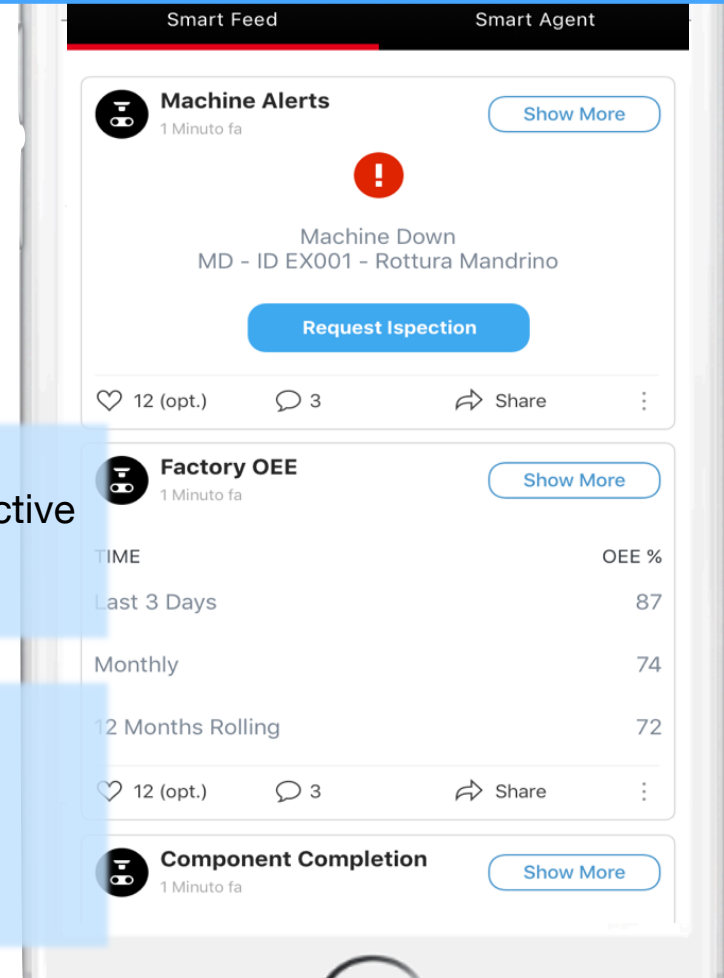
Usage:

Askdata provides Production Engineers proactive insights about production performance, machineries and processes

Main Customer Benefits

- Overall increase of the equipment effectiveness
- Reduced delay of intervention in case of anomalies

For Employees





Inter Milan FC

Sports Management

Usage:

Askdata provides Sport Performance insights of players, automated scouting suggestions and performance tracking

Main Customer Benefits

- Players and performance data gets universally available and drive business decisions
- Improve forecasts adoption (sport outcomes and financial projections)

For Employees

How many times Icardi has shots on target this season compared to the previous season?



Here the requested stats:



Player Stats: Shots on target

Now



Mauro Icardi

[Player Profile](#)

Shots on target S2017/18	356
+15% prev. season	
Shots on target S2018/19	298
+5% on average prev. season	



1.320



7



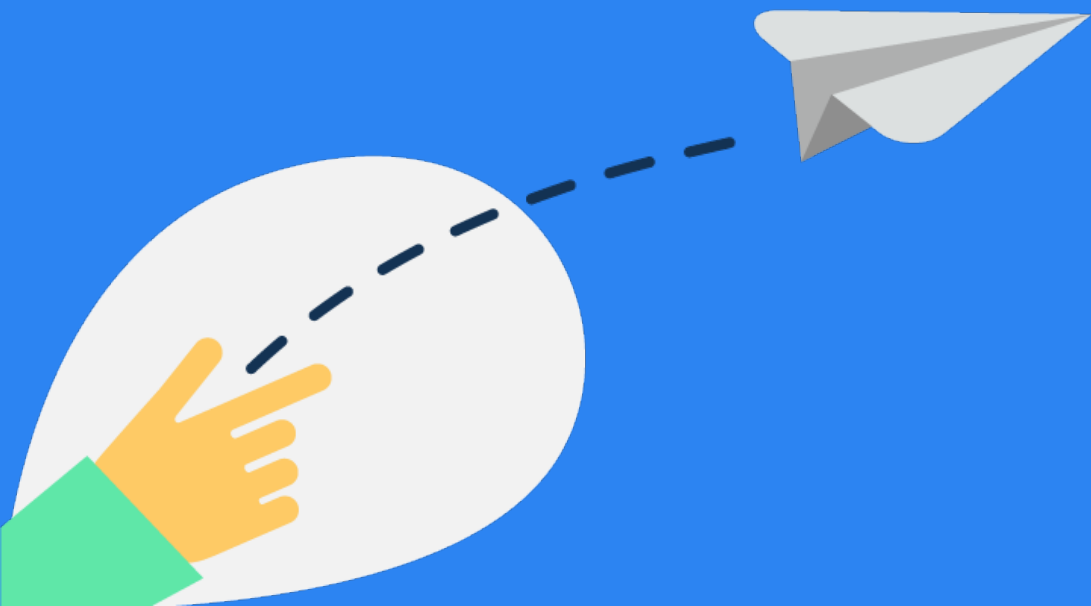
[Mauro Icardi Stats Trend](#)

Designed for the future

By 2022 Natural Language Queries will account for **50% of all the requests***



**100% of the employees
will need AskData**



thank you

Have a nice day



Competitive Advantage

Askdata works with existing data Analytics platforms



- Askdata
- Leverages analytics platforms
- Fast deployment
- Light footprint (HW)
- New value for your BI
- Insights across different sources



- ThoughtSpot
- Replaces analytics platforms
- Slow deployment
- Expensive footprint (HW)
- Waste BI investments
- Insights only through Thoughtspot