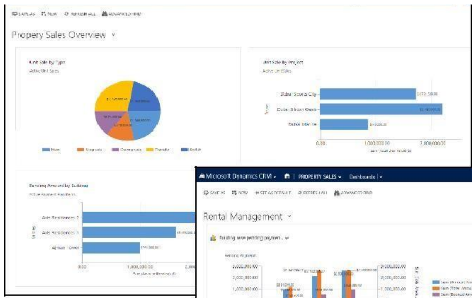
Property365

Benefits

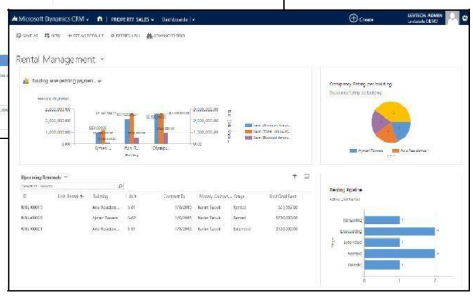
- End-to-end solution for the real estate industry from leads, contracts, payments to PDC management. Property owners and management companies can manage their day to day enquiries, follow-ups, customer preferences, update property information and streamline sales processes.
- Localized for regional real estate market.
- Helps developers, owners and agents to satisfy their regulatory requirements.
- Real estate professionals are by definition mobile. With Dynamics365 being tightly integrated with your email system and available on mobile devices, you will get all the information that is needed, when it is needed.
- Help you differentiate from competition through advanced marketing.
- Built on globally recognized and supported solution from Microsoft-Dynamics 365.

The Real Estate solution on Microsoft Dynamics

Property365 is a Microsoft Dynamics based end-to-end solution for the real estate industry to manage sales, leads, rental, marketing and facility management. Property365 extends the functionality of Microsoft Dynamics 365 to help you manage your property sales and maintenance effectively. The solution helps you build a customer centric approach, streamline your property sales, marketing, post sales and service process, which improves your brand image, efficiency and ensures effective collaboration between departments.



Property Overview



Leasing Dashboard

Interactive and real time dashboards helps you get an overview of your real estate business, and assists strategic decision making. The service module helps in addressing customer complaints and maintenance issues quickly and flawlessly, while the sales and marketing module help you communicate effectively with your customers. All modules are tuned to provide an improved and consistent experience.

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Microsoft Dynamics

Modules and Features of Property365

Lead/Enquiry Management – For Sales and Rentals	• Create lead/enquiry for sales • Capture prospect information and lead source • Perform deduplication to identify whether the lead/enquiry is from an existing customer • Perform analysis and qualify lead into an opportunity • Get lead/enquiry and opportunity assigned automatically based on various assigning rules • Capture property preferences and shortlist units • View previous lead/enquiry/opportunity from a prospect/customer • Capture multiple addresses of a prospect/customer • Perform customer/prospect follow-ups • Capture notes, attachments and schedule activities
Offer Management	• Create offer for sales or rental under an opportunity/enquiry • Search and select a property unit to be offered • Use a pricelist to get respective price/rent for a property unit • Add various receivable items in an offer • Use predefined payment plan template to generate payment terms/instalments • Use inline edit feature to modify an offer or payment terms/instalments • Use approval module to perform multi layered approval process for an offer • Print offer and send it to prospect/customer • Perform document checklist to ensure all required documents are collected from the prospect/customer • Reserve a property unit for a predefined period • Convert the offer into a sale or rental after completing the approval process • Generate receivables automatically based on payment terms from an offer by converting the offer into sales or rental transaction
Sales Transaction	• Create a sales transaction from an offer by converting the offer into sales • Capture sales details such as contract effective from, contract sign date, expected handover date etc. • Generate contract document from a sales transaction • View revenue received against a sales transaction • Attach documents against a sales transaction • Create notes and activities against a contract • Manage joint ownerships

Post Sales Transaction	• Upgrade or downgrade a sale • Swap a property unit • Manage amendments to a contract • Perform document checklist • Perform approval processes on post sales transaction • Transfer a sales contract from one owner to another • Perform sales contract cancellation process
Rental Transaction	• Create a rental transaction from an offer by converting the offer into rental • Capture rental details such as contract effective from and contract valid till, contract sign date, expected handover date etc. • Generate contract document from a rental transaction • View revenue received against a rental transaction • Attach documents against a rental transaction • Create notes and activities against a contract • Track occupants' details
Post Rental Transaction	• Perform contract termination process • Perform renewal process • Manage amendments to a contract • Perform document checklist • Perform approval processes on post sales transaction
Receivable and Payable Management	• Collect payment from a customer by creating receipts with payment type as cash, cheque, PDC, wire transfer, manager's cheque etc. • Collect PDCs and get reminders on PDC submissions • Capture PDC bounce details and resubmission details • Provide discount to the customer passed on early payments • Create payables for home amount to be given to a customer or entity • Adjust payables against a receivable • Transfer fund from invoice to another • Send message to ERP to release a payment to a customer • Get reminders on payment follow-up • View cash flow forecast • View defaulting customers

About Levtech Consulting

Levtech Consulting was established in 2009. Headquartered in Dubai, UAE, Levtech Consulting delivers best-of-breed business solutions and industry-specific consulting services from international technology companies such as Microsoft and Infor. Today, Levtech operates from offices in U.A.E., Singapore, Qatar, Saudi Arabia, US, Japan and India. Driven by a strong management team with diverse industry experience, the practice consists of some of the finest talent in the areas of Business Consulting and Project Management for Enterprise Applications. With a team size of over 200 consultants, the firm has helped over 150+ customers transform their business globally.

For more information contact us @

: www.levtechconsulting.com

Tel: +971 4 4473242

Fax: +971 4 4473243

: info@levtechconsulting.com

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