



Ellipse Sales Product Overview

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The importance of having an effective Sales and Marketing team is crucial to a growing organization, but they can only succeed when they have the proper tools at their disposal.

The Solution

Ellipse Sales is our set of enhancements for the Sales and Marketing as well as the Accounts Receivable modules. Like all Ellipse products, Ellipse Sales is built entirely within the Dynamics 365 for Operations architecture for seamless integration with current Microsoft Dynamics 365 for Operations Solutions.

Key Features

- Ability to define unlimited, user-defined customer attributes
- Ship-to customer account management
- Sales order default site and warehouse hierarchy based on user or HR worker
- Secondary sales unit of measure
- Sales orders – easy access to customer notes
- Document emailing and faxing automation by customer contacts
- Financial dimensions for sales categories
- Configurable selections for sales categories
- Backorder reason codes and statistical reporting
- Shipping performance reports