

Welcome to the Experlogix CPQ for Dynamics 365 trial experience

In this interactive experience, you will play the role of a truck dealer customizing a truck for a potential customer

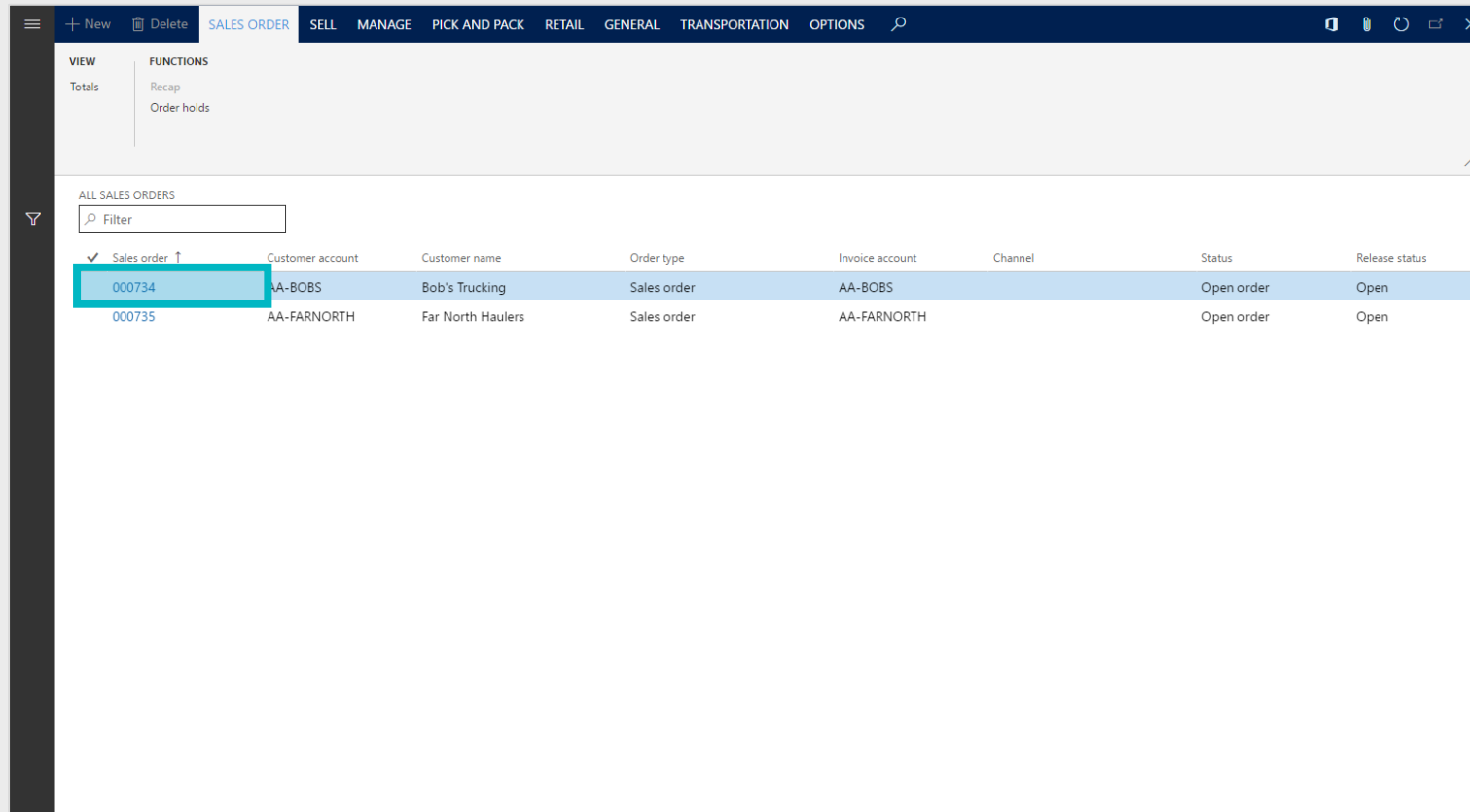
Accessing the trial

1. Access the free trial [Here](#).
2. Click "**Test Drive**."
3. Sign in with your Microsoft account.

Scenario One

Scenario one demonstrates basic Experlogix configuration and pricing capabilities. In scenario one you will configure a custom truck for Adventure Works, a potential buyer located in Texas.

1. Click the hyperlink **000734** under *Sales Order* to open it.



SALES ORDER	SELL	MANAGE	PICK AND PACK	RETAIL	GENERAL	TRANSPORTATION	OPTIONS
VIEW	FUNCTIONS						
Totals	Recap Order holds						
ALL SALES ORDERS							
Filter							
✓ Sales order ↑	Customer account	Customer name	Order type	Invoice account	Channel	Status	Release status
000734	AA-BOBS	Bob's Trucking	Sales order	AA-BOBS		Open order	Open
000735	AA-FARNORTH	Far North Haulers	Sales order	AA-FARNORTH		Open order	Open

2. In the CPQ link section click "Configure."

CPQ

Configure Bom View
Quick view Create Boms

Click the edit button to make changes.

SALES ORDER DETAILS
000734 : Bob's Trucking

Lines Header Open order

Sales order header

Sales order lines

+ Add line Remove Sales order line Financials Inventory Product and supply Update line Warehouse

✓ Ty...	Variant number	Item number	Product name	Sales category	CW quantity	CW unit	Quantity	Unit	Delivery type
We didn't find anything to show here.									

Line details


3. Select the **EX5000** Model.

experlogix


Trial Mode X CLOSE

SELECT A TRUCK MODEL


☒ **EX5000**
This ultra-aerodynamic model squeezes every possible mile from a gallon of fuel.




☐ **EX6500**
A workhorse that can handle the most serious applications, the EX6500 will never let you down.



☐ **EX5500**
With its precise fit and finish, the EX5500 makes a bold statement on the road. Inside, the EX5500 is luxurious, from its commanding driver's view to its traditional diamond upholstery.



☐ **EX7500**
Perfect for short distance hauling, this model efficiently navigates the tightest of urban environments.



4. Scroll up and down the page or use the left-hand navigation tree to see the different options available on the truck.

5. Go to the *Engine* section, click **Select a different Engine**

SERIES: EX5000 MODEL: EX5010

Trial Mode
CLOSE
RESET
QUICK VIEW

Filter categories...

- MODEL
- CHASSIS
- CAB
- SLEEPER
- WARRANTY & PM
- PRICING SUMMARY

Conventional Tractor Model EX5000

Primarily for On-highway tractor applications, it features superior aerodynamics, excellent forward lighting and advanced ergonomics. Elastomer bushed front spring pins & heavy-duty shock absorber brackets. 16mm fasteners from rear cab support to end-of-frame.

SPECIFICATIONS		APPLICATION AND PREFERENCES	
SalesCode	EX0000610	Intended Service	General Freight
Engine Horsepower	380–485 hp	Max Expected Load Weight	40000
Peak Torque	1,450–1,750 lb-ft	Terrain	Flat
Governed Speed	2,200 rpm	Driving Range per Tank	150
B10 Design Life	1,000,000 Miles		
Clutch Engagement Torque	860–964 lb-ft		

RATINGS

Fuel Efficiency	<div><div style="width: 75%;"></div></div>	What is most important? Please select...
Resale Value	<div><div style="width: 75%;"></div></div>	
Weight	<div><div style="width: 75%;"></div></div>	

Engine

+ SELECT A DIFFERENT ENGINE
ENGINE SPECS

125828 ISX12 425V 2013 425@1800 398@2100 1650@1100, \$1,088.44

AirIntake Required CFM 771 Peak Torque 1650 Clutch Engagement Torque 800
Governed RPM 2100 Peak Torque RPM 1200 Torque Curve Code FR20401V
HP at Governed RPM 425

Transmission

Total List : \$195,574.56 | Dealer Cost: \$136,902.19 | Total Weight: 19,557 lbs | Commission: \$10,367.95 | Country: U.S. | Gross Profit: 51.47% | State: TX

6. Since you would like a high-power engine, click the *peak torque* column **twice** to sort the column in descending order.
7. Select Engine **123801**, then press **Save** on the toolbar.

experlogix SERIES: EX5000 MODEL: EX5010

EXPERLOGIX OPTION PICKER X

☐ EXACT MATCH

SalesCode	Description	Governed RPM	HP at Governed RPM	Peak Torque ↓	Price
123801	ISX15 600 2013 600@1900 585@2000 2050@1200	2000	600	2050	\$25,607.95
123752	ISX15 550 2013 550@2000 2050@1200	2000	550	2050	\$16,074.66
123800	ISX15 600 2013 600@1900 585@2000 1850@1200	2000	600	1850	\$19,167.17
123802	ISX15 600EV 2013 600@1800 535@2000 1850@1200	2100	600	1850	\$18,751.23
123686	ISX15 485 2013 485@1800 449@2000 1850@1200	2000	485	1850	\$7,822.46
123687	ISX15 485ST 2013 485@1800 449@2000 1650/1850@1200	2000	485	1850	\$8,011.73
123701	ISX15 500 2013 500@1800 463@2000 1850@1200	2000	500	1850	\$9,739.94
123703	ISX15 500EV 2013 500@1800 431@2100 1850@1200	2100	500	1850	\$9,947.90
123704	ISX15 500V 2013 500@1800 463@2000 1850@1200	2000	500	1850	\$10,779.78
123705	ISX15 500ST 2013 500@1800 463@2000 1650/1850@1200	2000	500	1850	\$10,114.28
123725	ISX15 525 2013 525@2000 1850@1200	2000	525	1850	\$10,804.74
123750	ISX15 550 2013 550@2000 1850@1200	2000	550	1850	\$11,879.94
123641	ISX15 425ST 2013 425@1800 1550/1750@1000	1800	425	1750	\$5,651.27
123671	ISX15 450 ST2 2013 450@1800 1550/1750@1000	1800	450	1750	\$6,015.23
123685	ISX15 485 2013 485@1800 449@2000 1650@1200	2000	485	1650	\$7,179.86
123665	ISX15 450 2013 450@1800 1650@1000	1800	450	1650	\$0.00
123666	ISX15 450ST 2013 450@1800 1450/1650@1000	1800	450	1650	\$5,505.70
123657	ISX15 455V 2013 455@1800 1650@1200	2000	455	1650	\$7,535.47
123640	ISX15 425 2013 425@1800 1650@1000	1800	425	1650	\$4,879.69

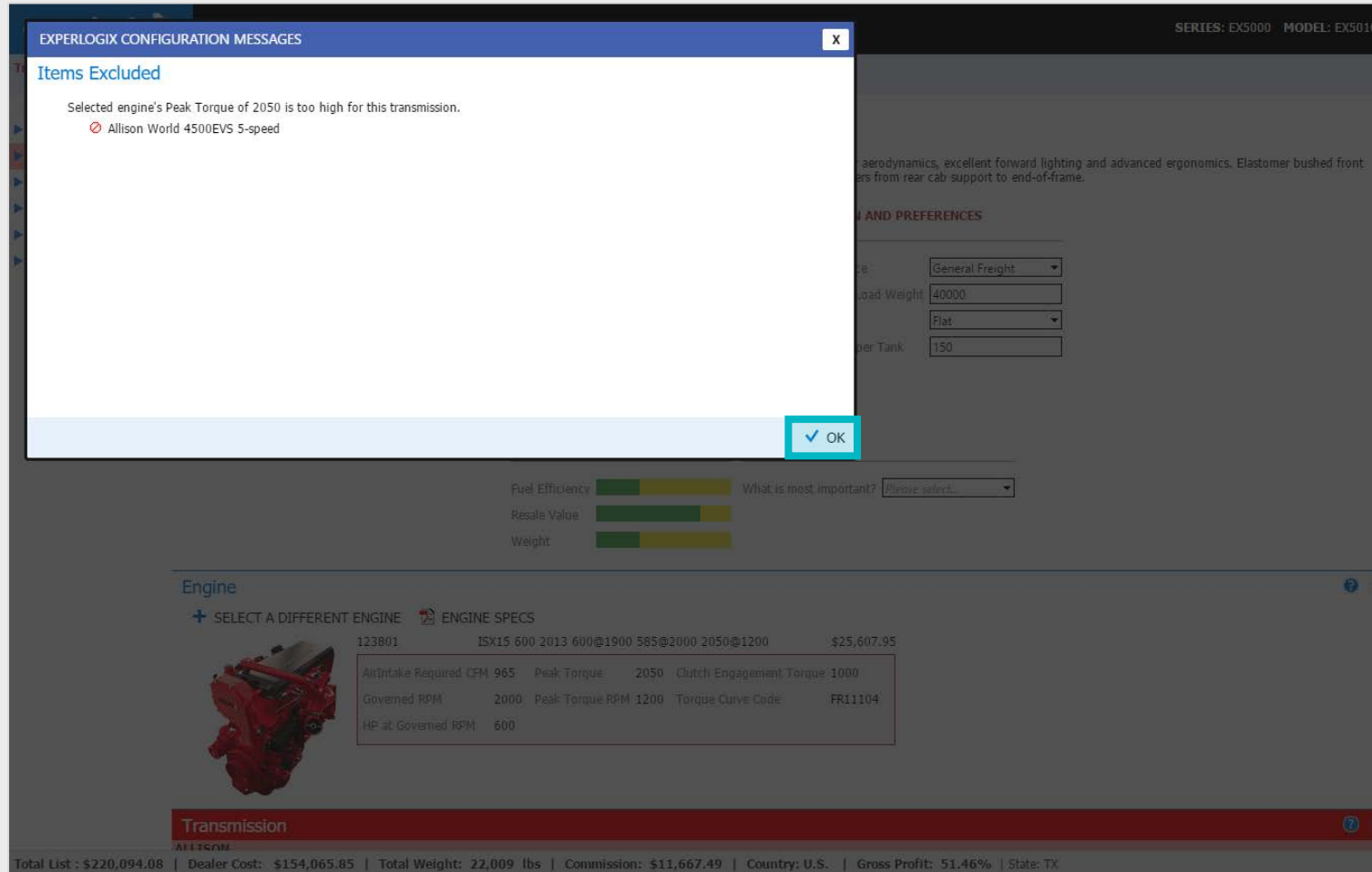
Page 1 of 1 (Items 1 to 43 of 43)

All # A B C D E F G H I J K L M N O P Q R S T U V W X Y Z

Transmission

Total List : \$195,574.56 | Dealer Cost: \$136,902.19 | Total Weight: 19,557 lbs | Commission: \$10,367.95 | Country: U.S. | Gross Profit: 51.47% | State: TX

8. A compatibility rule will display telling you the currently selected transmission cannot handle the torque output of this more powerful engine. *In Experlogix, this logic is set up by a single attribute comparison rule that compares engine torque to transmission torque.*



9. Press **OK** on the message.


10. You can now see the transmission category is in an error state. Select one of the **non-greyed out transmissions** or press the **FIX button** on the toolbar to have Experlogix automatically select a compatible transmission for you.

experlogix
SERIES: EX5000 MODEL: EX5010

Trial Mode
CLOSE
RESET
QUICK VIEW
FIX ERRORS

Filter categories...
MODEL
CHASSIS
 CAB
 SLEEPER
 WARRANTY & PM
 PRICING SUMMARY

+ SELECT A DIFFERENT ENGINE



ENGINE SPECS

123801	ISX15 600 2013 600@1900 585@2000 2050@1200	\$25,607.95
AirIntake Required CFM	965	Peak Torque 2050 Clutch Engagement Torque 1000
Governed RPM	2000	Peak Torque RPM 1200 Torque Curve Code FR11104
HP at Governed RPM	600	

Transmission

ALLISON

- ☐ 1192 Allison 3000HS 5-speed \$16,611.08
- ☐ 2195 Allison World 3000EVS 6-speed \$22,758.03
- ☐ 6157 Allison World 4500RDS 5-speed \$41,705.04
- ☐ 1196 Allison World 4500EVS 6-speed \$42,313.82

FULLER

- ☐ 8343 Fuller FA15810B 10-speed \$2,212.53
- ☐ 4379 Fuller RTO11908LL 10-speed. \$746.24
- ☐ 6383 Fuller FRO13210C 10-speed \$1,624.62

EATON

- ☐ 7389 Eaton FM14E310B-LAS UltraShift Plus \$12,487.01
- ☐ 8409 Eaton FO16E308LL-VCS UltraShift Plus \$19,475.83
- ☒ 8757 Eaton FO20E318B-MXP UltraShift Plus \$24,088.65

- ☐ 1194 Allison 3000HS 6-speed \$16,611.08
- ☐ 6138 Allison World 4000HS 6-speed \$38,389.79
- ☒ 1195 Allison World 4500EVS 5-speed \$42,313.82

Torque Limit 1850 Shift Code W Length 36.45

- ☐ 8356 Fuller FAM15810B 10-speed \$2,560.40
- ☐ 8372 Fuller RTO16908LL 10-speed \$1,476.77
- ☐ 7444 Fuller RTL014913A 13-speed. \$848.86
- ☐ 7752 Eaton FO14E318B-MXP UltraShift Plus \$19,254.93
- ☒ 8463 Eaton FO20E313A-MHP UltraShift Plus \$20,855.15

Batteries

<input checked="" type="radio"/> None	None	\$0.00	<input type="radio"/> 1210	Batteries: 3 GP31 threaded post (700) 2100	\$0.00
<input type="radio"/> 1215	Batteries: 4 GP31 threaded post (700) 2800	\$0.00	<input type="radio"/> 1220	Batteries: 2 GP31 threaded post (700) 1400	\$0.00
<input type="radio"/> 1225	Batteries: 2 GP31 threaded post (1000)	\$0.00			

Cold Weather Options

<input type="checkbox"/> 1250-P Oil Pan Heater	\$612.00	<input type="checkbox"/> 1255-F In-Tank Fuel Heater	\$914.50
<input type="checkbox"/> 1252-S Heated Mirrors	\$309.50	<input type="checkbox"/> 1252-SW Heated Steering Wheel, Seats	\$612.00

Total List : \$220,094.08 | Dealer Cost: \$154,065.85 | Total Weight: 22,009 lbs | Commission: \$11,667.49 | Country: U.S. | Gross Profit: 51.46% | State: TX

11. Notice the message indicating that a special promotional discount on Eaton transmissions has been applied.
Click OK.

The screenshot displays the Experlogix configuration software interface. A modal window titled 'EXPERLOGIX CONFIGURATION MESSAGES' is open, showing a message: 'Special promotion discount applied.' followed by a green plus icon and 'Eaton Advantage Transmissions - 20% off'. An 'OK' button with a checkmark is at the bottom right of the modal. The background shows a configuration list for a vehicle with SERIES: EX5000 and MODEL: EX5010. The list includes various components like Piller, Eaton transmissions, Batteries, and Cold Weather Options. The total list price is \$201,868.91, and the dealer cost is \$136,490.51.

Item	Description	Price
8144	Piller FAL5000 10-speed	\$2,410.51
8271	Piller XT014000 10-speed	\$746.24
8383	Piller FRC3111PC 10-speed	\$1,624.82
EATON		
7385	Eaton FO14E3108-LAS UltraShift Plus	\$12,387.00
8400	Eaton FO14E3110-LAS UltraShift Plus	\$12,471.80
8451	Eaton FO14E3112-LAS UltraShift Plus	\$12,556.60
8757	Eaton FO20E318B-MXP UltraShift Plus	\$24,088.65
Torque Limit: 2050 Shift Code P Length: 40.61		
Batteries		
None	None	\$0.00
1215	Batteries: 4 GP31 threaded post (700) 2800	\$0.00
1225	Batteries: 2 GP31 threaded post (1000)	\$0.00
1210	Batteries: 3 GP31 threaded post (700) 2100	\$0.00
1220	Batteries: 2 GP31 threaded post (700) 1400	\$0.00
Cold Weather Options		
1250-P	Oil Pan Heater	\$612.00
1255-F	In-Tank Fuel Heater	\$914.50

Total List : \$201,868.91 | Dealer Cost: \$136,490.51 | Total Weight: 20,187 lbs | Commission: \$10,701.55 | Country: U.S. | Gross Profit: 56.81% | State: TX

12. Scroll down the page to the *tires category*, and Click **"SELECT DIFFERENT TIRES."**

experilogix
SERIES: EX5000 MODEL: EX5010

Trial Mode
[←](#)
[✖ CLOSE](#)
[↶ RESET](#)
[📄](#)
[🔍 QUICK VIEW](#)
[?](#)

Filter categories...

- ▶ **MODEL**
- ▶ CHASSIS
- ▶ CAB
- ▶ SLEEPER
- ▶ WARRANTY & PM
- ▶ PRICING SUMMARY

<input type="checkbox"/>	1250-P Oil Pan Heater	\$612.00		<input type="checkbox"/>	1255-F In-Tank Fuel Heater	\$914.50
<input type="checkbox"/>	1252-S Heated Mirrors	\$309.50		<input type="checkbox"/>	1252-SW Heated Steering Wheel, Seats	\$612.00

Tires

+ SELECT DIFFERENT TIRES

<input checked="" type="radio"/>	10121 Michelin XZE2 30S/75R24.5 18PR.	\$1,050.63
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Cab

<input checked="" type="radio"/>	C89045 Cab: Stamped aluminum cab	\$3,637.00
<input type="radio"/>	C89078 Cab: Steel Cab with reinforced safety panels	\$4,847.00

Aerodynamic Packages

<input checked="" type="radio"/>	None None	\$0.00
<input type="radio"/>	806002 Basic Aerodynamic Package	\$1,434.80
<input type="radio"/>	060031 Ultimate Aerodynamic Package	\$1,374.30

Radio

<input checked="" type="radio"/>	601420 Radio with AM/FM/WB	\$363.95	<input type="radio"/>	601421 Radio with AM/FM/WB/USB	\$477.69
<input type="radio"/>	601422 Radio with AM/FM/WB/CD/USB	\$603.53	<input type="radio"/>	601423 Radio with AM/FM/WB/CD/XM/USB	\$719.69


CB Radio

<input type="checkbox"/>	601880 CB Radio: Cobra 29. Includes weatherband	\$557.55
<input type="checkbox"/>	01881 CB Radio: Cobra 29. W/header mount	\$557.55
<input type="checkbox"/>	99926 CB installation kit: Center mounted on header.	\$282.88

Custom Paint

<input type="checkbox"/>	CP0001 Custom Paint	\$6,050.95
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Sleeper



☐ **Sleeper: Integral 52in Regional Sleeper**

\$19,070.17

When the schedule requires a layover, the 52-inch sleeper is a welcome sanctuary. It measures 94 inches wide with a generous walkthrough and stand-up-andstretch headroom. Elegant, supremely comfortable and a great payoff any day. Amenities include a hanging storage, premium sound system, optional flatscreen TV mount, generous lighting, 32 or 38-inch mattress and extra storage just where you need it.



☐ **Sleeper: Integral 76in Aerodyne with full-height ceiling**

\$20,682.88

The 76-inch sleeper is the ultimate driver's truck. Offering a spacious, modern and elegant interior with configurable options that personalize – and heighten – the driving experience. Offering a myriad of home-like amenities that bring an extra measure of comfort. Also serving as your office on the road. Note the rotating table that provides a stable surface, accessible from both ends for convenient work.

Total List : \$201,868.91 | Dealer Cost: \$136,490.51 | Total Weight: 20,187 lbs | Commission: \$10,701.55 | Country: U.S. | Gross Profit: 56.81% | State: TX

13. Pick a different set of tires, then click **Save**.

experlogix

SERIES: EX5000 MODEL: EX5010

EXPERLOGIX OPTION PICKER

X

SAVE

CLEAR

REFRESH

APPLY FILTER

EXACT MATCH

SalesCo...	Image	Promo	Description	Ply Rating	Size	Diam	Width	Revs/mile	Price	SELECTED OPTIONS
										Bridgestone M843 11R24.5 16PR.
07154			Michelin XZE2 11R22.5 16PR. 41.4 in.	16	11R22.5	41.4	11.3	501	\$441.85	
077386			Bridgestone M843 11R24.5 16PR.	16	11R24.5	44.4	11.1	468	\$878.43	
077412			Bridgestone M843 315/80R22.5 20PR.	20	315/80R2...	43.3	12.2	480	\$1,621.14	
10340			Michelin XZE 12R22.5 16PR	16	12R22.5	42.6	11.4	486	\$1,295.88	
17072			Michelin XZE 255/70R22.5 16PR	16	255/70R2...	36.7	10.2	563	\$53.96	
17099			Michelin XZE2 11R22.5 14PR. 41.3 in.	14	11R22.5	41.3	11.2	502	\$300.96	
17148			Michelin XZA2 ENERGY 295/80R	16	295/80R2...	41.3	11.8	503	\$958.44	

Page 1 of 1 (Items 1 to 29 of 29)

All # A B C D E F G H I J K L M N O P Q R S T U V W X Y Z

Total List : \$201,868.91 | Dealer Cost: \$136,490.51 | Total Weight: 20,187 lbs | Commission: \$10,701.55 | Country: U.S. | Gross Profit: 56.81% | State: TX

14. Scroll further down the page to the *Sleeper* category, and select the **52 in Regional Sleeper**.

experlogix

SERIES: EX5000 MODEL: EX5010

Trial Mode

CLOSE

RESET

QUICK VIEW

Filter categories...

MODEL

CHASSIS

CAB

SLEEPER

WARRANTY & PM


PRICING SUMMARY

☐ 99926 CB installation kit: Center mounted of header. \$282.88

☒ Custom Paint \$6,050.95


☐ Sleeper: Integral 52in Regional Sleeper
\$19,070.17

When the schedule requires a layover, the 52-inch sleeper is a welcome sanctuary. It measures 94 inches wide with a generous walkthrough and stand-up-andstretch headroom. Elegant, supremely comfortable and a great payoff any day. Amenities include a hanging storage, premium sound system, optional flatscreen TV mount, generous lighting, 32 or 38-inch mattress and extra storage just where you need it. The separate sleeper control panel manages audio and climate. A liftable bunk is standard as well as inside access to the toolbox.



☐ Sleeper: Integral 76in Aerodyne with full-height ceiling
\$20,682.88

The 76-inch sleeper is the ultimate driver's truck. Offering a spacious, modern and elegant interior with configurable options that personalize – and heighten – the driving experience. Offering a myriad of home-like amenities that bring an extra measure of comfort. Also serving as your office on the road. Note the rotating table that provides a stable surface – accessible from bunk and/or passenger seat – for dining and paperwork. Includes LH and RH upper crank-out windows and lockable tool box access doors on



LH and RH sides.

Extended Warranty

<input checked="" type="radio"/>	None	\$0.00
<input type="radio"/>	02622 EW: US Basic Vehicle 2 year/200,000 miles	\$1,640.50
<input type="radio"/>	02623 EW: US Basic Vehicle 2 year/300,000 miles	\$2,185.00
<input type="radio"/>	02633 EW: US Basic Vehicle 3 year/300,000 miles	\$3,879.00
<input type="radio"/>	02634 EW: US Basic Vehicle 3 year/400,000 miles	\$4,665.50
<input type="radio"/>	03622 EW: Canada Basic Vehicle 2 year/320,000 km	\$3,213.50
<input type="radio"/>	03623 EW: Canada Basic Vehicle 2 year/480,000 km	\$4,363.00
<input type="radio"/>	03633 EW: Canada Basic Vehicle 3 year/480,000 km	\$7,690.50
<input type="radio"/>	03634 EW: Canada Basic Vehicle 3 year/640,000 km	\$9,445.00

CURRENT PROMOTIONS

Description	Eligible Item List Price	Discount Total
Goodyear Tires - 30% off		
Eaton Advantage Transmissions - 20% off	\$24,088.65	\$4,817.73

Pricing Summary

Total List : \$201,696.72

Dealer Cost : \$136,369.97

Total Weight: 20,170 lbs

Commission: \$10,692.43

Country: U.S.

Gross Profit: 56.81%

State: TX

25% OFF

40% OFF





15. Experlogix prompts you with an *upsell message*. You can **accept** the selected options or **uncheck** them to decline the suggestion.

The screenshot shows the 'EXPERLOGIX CONFIGURATION MESSAGES' dialog box. The 'Suggestions' section contains an 'UPSELL OPPORTUNITY' message: 'Let's make this trucker comfortable. The following options are suggested:'. Two options are listed with green plus icons and checkboxes: '32 X 80 Liftable lower bunk for 52in Regional Sleeper.' and 'Drawer-style refrigerator with integral freezer'. Both checkboxes are checked. A blue 'OK' button is at the bottom right of the dialog. The background shows a configuration screen for a truck with a 'Sleeper: Integral 76in Aerodyne with full-height ceiling' for \$20,682.88. Below the dialog, a table lists configuration options:

Option	Description	Price
None	None	\$0.00
70004	Backwall storage system for 52in Regional Sleeper. Includes driver and rider side storage with doors and center shelf.	\$0.00
70003	Backwall storage system for 52in Regional Sleeper	\$2,191.05
Refrigerator		
None	None	\$0.00
505070	Drawer-style refrigerator with integral freezer	\$1,822.00

Total List : \$220,766.89 | Dealer Cost: \$149,719.09 | Total Weight: 22,077 lbs | Commission: \$11,703.15 | Country: U.S. | Gross Profit: 56.33% | State: TX

16. Notice that a new set of categories has opened where you can select options for your sleeper

Trial Mode MODEL CHASSIS CAB SLEEPER Sleeper Sleeper Storage Options Refrigerator Refrigerator Windows Sleeper Doors Folding Upper Bunk Mattress WARRANTY & PM PRICING SUMMARY	<p>Filter categories...</p> <ul style="list-style-type: none"> <input type="checkbox"/> 99926 CB installation kit: Center mounted over header. \$282.88 <hr/> <h3>Custom Paint</h3> <ul style="list-style-type: none"> <input checked="" type="checkbox"/> CP0001 Custom Paint \$6,050.95 <hr/> <h3>Sleeper</h3> <div style="display: flex; justify-content: space-between;"> <div style="width: 45%;">  <p><input checked="" type="checkbox"/> Sleeper: Integral 52in Regional Sleeper</p> <p>\$19,070.17</p> <p>When the schedule requires a layover, the 52-inch sleeper is a welcome sanctuary. It measures 94 inches wide with a generous walkthrough and stand-up-and-stretch headroom. Elegant, supremely comfortable and a great payoff any day. Amenities include a hanging storage, premium sound system, optional flatscreen TV mount, generous lighting, 32 or 38-inch mattress and extra storage just where you need it. The separate sleeper control panel manages audio and climate. A liftable bunk is standard as well as inside access to the toolbox.</p> </div> <div style="width: 45%; text-align: right;"> <input type="checkbox"/> Sleeper: Integral 76in Aerodyne with full-height ceiling</div> </div> <p>\$20,682.88</p> <div style="display: flex; justify-content: space-around; margin-top: 10px;">  <div style="text-align: left;"> LH and RH sides. The 76-inch sleeper is the ultimate driver's truck. Offering a spacious, modern and elegant interior with configurable options that personalize – and heighten – the driving experience. Offering a myriad of home-like amenities that bring an extra measure of comfort. Also serving as your office on the road. Note the rotating table that provides a stable surface – accessible from bunk and/or passenger seat – for dining and paperwork. Includes LH and RH upper crank-out windows and lockable tool box access doors on </div> </div> <hr/> <h3>Sleeper Storage Options</h3> <table border="0" style="width: 100%;"> <tbody> <tr> <td><input checked="" type="radio"/></td> <td>None</td> <td>None</td> <td align="right">\$0.00</td> </tr> <tr> <td><input type="radio"/></td> <td>70004</td> <td>Backwall storage system for 52in Regional Sleeper. Includes driver and rider side storage with doors and center shelf.</td> <td align="right">\$0.00</td> </tr> <tr> <td><input type="radio"/></td> <td>70003</td> <td>Backwall storage system for 52in Regional Sleeper</td> <td align="right">\$2,191.05</td> </tr> </tbody> </table> <div style="margin-left: 100px; margin-bottom: -10px;">  </div> <hr/> <h3>Refrigerator</h3> <table border="0" style="width: 100%;"> <tbody> <tr> <td><input type="radio"/></td> <td>None</td> <td>None</td> <td align="right">\$0.00</td> </tr> <tr> <td><input checked="" type="radio"/></td> <td>505070</td> <td>Drawer-style refrigerator with integral freezer</td> <td align="right">\$1,822.00</td> </tr> </tbody> </table> <div style="margin-left: 100px;">  </div>	<input checked="" type="radio"/>	None	None	\$0.00	<input type="radio"/>	70004	Backwall storage system for 52in Regional Sleeper. Includes driver and rider side storage with doors and center shelf.	\$0.00	<input type="radio"/>	70003	Backwall storage system for 52in Regional Sleeper	\$2,191.05	<input type="radio"/>	None	None	\$0.00	<input checked="" type="radio"/>	505070	Drawer-style refrigerator with integral freezer	\$1,822.00
<input checked="" type="radio"/>	None	None	\$0.00																		
<input type="radio"/>	70004	Backwall storage system for 52in Regional Sleeper. Includes driver and rider side storage with doors and center shelf.	\$0.00																		
<input type="radio"/>	70003	Backwall storage system for 52in Regional Sleeper	\$2,191.05																		
<input type="radio"/>	None	None	\$0.00																		
<input checked="" type="radio"/>	505070	Drawer-style refrigerator with integral freezer	\$1,822.00																		

Total List : \$222,588.89 | Dealer Cost: \$150,994.49 | Total Weight: 22,259 lbs | Commission: \$11,799.71 | Country: U.S. | Gross Profit: 56.29% | State: TX

17. In the *Sleeper Storage Options* category select a **Backwall storage system**.

SERIES: EX5000 MODEL: EX5010

[Trial Mode](#)
[CLOSE](#)
[RESET](#)
[QUICK VIEW](#)

Filter categories...

- MODEL**
- CHASSIS
- CAB
- SLEEPER**
 - Sleeper
 - Sleeper Storage Options
 - Refrigerator
 - Sleeper Windows
 - Sleeper Doors
 - Folding Upper Bunk
 - Mattress
- WARRANTY & PM
- PRICING SUMMARY

<input type="checkbox"/>	99926	CB installation kit: Center mounted of header.	\$282.88
<input type="checkbox"/>	CP0001	Custom Paint	\$6,050.95

Custom Paint

Sleeper

☒ **Sleeper: Integral 52in Regional Sleeper**
\$19,070.17

When the schedule requires a layover, the 52-inch sleeper is a welcome sanctuary. It measures 94 inches wide with a generous walkthrough and stand-up-andstretch headroom. Elegant, supremely comfortable and a great payoff any day. Amenities include a hanging storage, premium sound system, optional flatscreen TV mount, generous lighting, 32 or 38-inch mattress and extra storage just where you need it. The separate sleeper control panel manages audio and climate. A liftable bunk is standard as well as inside access to the toolbox.

☐ **Sleeper: Integral 76in Aerodyne with full-height ceiling**
\$20,682.88

The 76-inch sleeper is the ultimate driver's truck. Offering a spacious, modern and elegant interior with configurable options that personalize – and heighten – the driving experience. Offering a myriad of home-like amenities that bring an extra measure of comfort. Also serving as your office on the road. Note the rotating table that provides a stable surface – accessible from bunk and/or passenger seat – for dining and paperwork. Includes LH and RH upper crank-out windows and lockable tool box access doors on

LH and RH sides.

Sleeper Storage Options

<input type="radio"/>	None	None	\$0.00
<input type="radio"/>	70004	Backwall storage system for 52in Regional Sleeper. Includes driver and rider side storage with doors and center shelf.	\$0.00
<input checked="" type="radio"/>	70003	Backwall storage system for 52in Regional Sleeper	\$2,191.05

Refrigerator

<input type="radio"/>	None	None	\$0.00
<input checked="" type="radio"/>	505070	Drawer-style refrigerator with integral freezer	\$1,822.00

Total List : \$224,779.94 | Dealer Cost: \$152,528.23 | Total Weight: 22,478 lbs | Commission: \$11,915.84 | Country: U.S. | Gross Profit: 56.24% | State: TX

18. Notice the options in the *Sleeper windows category* have greyed out. Click the **?** button in the *Sleeper Windows category* for an explanation as to why the windows are not available.

Trial Mode

CLOSE

RESET

QUICK VIEW

SERIES: EX5000 MODEL: EX5010

Filter categories...

- MODEL
- CHASSIS
- CAB
- SLEEPER**

505076	12 Volt Refrigerator Outlet: Customer Installed	\$132.84
Sleeper Windows		
None	None	\$0.00
873730	Rear sleeper sliding window with dark tint	\$545.45
873751	Rear sleeper stationary window with dark tint	\$470.43
Sleeper Doors		
None	None	\$0.00
0906	RH upper sleeper emergency exit door with vent	\$0.00
0918	LH & RH upper sleeper emergency exit doors	\$474.06
0933	Delete upper sleeper emergency exit doors. LH &RH	\$62.66
9418	RH upper sleeper emergency exit door sliding	\$176.40
0942	Sleeper door, LH/RH w/ sliding window	\$645.88
0943	Sleeper door w/ sliding window, RH side.	\$0.00
Folding Upper Bunk		
None	None	\$0.00
520001	Upper bunk: Folding 28 inch bunk for 52in	\$1,661.07
520984	Stowable upper bunk for high roof 76in. Aerodyne:	\$1,541.28
Mattress		
None	None	\$0.00
520014	32 X 80 Liftable lower bunk for 52in Regional Sleeper.	\$0.00
520017	38 x 80 Liftable lower bunk for 52in Regional Sleeper.	\$952.01
520018	Liftable lower bunk for 76 in. Aerodyne:	\$0.00
Extended Warranty		
None	None	\$0.00
02622	EW: US Basic Vehicle 2 year/200,000 miles	\$1,640.50
02623	EW: US Basic Vehicle 2 year/300,000 miles	\$2,185.00
02633	EW: US Basic Vehicle 3 year/300,000 miles	\$3,879.00
02634	EW: US Basic Vehicle 3 year/400,000 miles	\$4,665.50
03622	EW: Canada Basic Vehicle 2 year/320,000 km	\$3,213.50
03623	EW: Canada Basic Vehicle 2 year/480,000 km	\$4,363.00

Total List : \$224,779.94 | Dealer Cost: \$152,528.23 | Total Weight: 22,478 lbs | Commission: \$11,915.84 | Country: U.S. | Gross Profit: 56.24% | State: TX

EXPERLOGIX CONFIGURATION MESSAGES

X

SERIES: EX5000 MODEL: EX5010

Items Excluded

The backwall storage system excludes rear sleeper windows.

- ⊘ Sleeper Windows

✓ OK

None	None	\$0.00	
520000	Upper Bunk Folding 28 inch bunk for 52in	\$1,661.07	
520004	Stowable upper bunk for high roof 74in. wide open	\$1,344.28	

Mattress

None	None	\$0.00	
520014	32 X 80 Liftable lower bunk for 52in Regional Sleeper.	\$0.00	
520017	38 x 80 Liftable lower bunk for 52in Regional Sleeper.	\$952.01	
520019	48x50in lower bunk for 74in. wide open	\$0.00	

Extended Warranty

None	None	\$0.00	
02622	EW: US Basic Vehicle 2 year/200,000 miles	\$1,640.50	
02623	EW: US Basic Vehicle 2 year/300,000 miles	\$2,185.00	
02633	EW: US Basic Vehicle 3 year/300,000 miles	\$3,879.00	
02634	EW: US Basic Vehicle 3 year/400,000 miles	\$4,665.50	
03622	EW: Canada Basic Vehicle 2 year/320,000 km	\$3,213.50	
03623	EW: Canada Basic Vehicle 2 year/480,000 km	\$4,363.00	

Total List : \$224,779.94 | Dealer Cost: \$152,528.23 | Total Weight: 22,478 lbs | Commission: \$11,915.84 | Country: U.S. | Gross Profit: 56.24% | State: TX

19. Now scroll to the bottom of the page, to the [Pricing Summary](#). Notice that the promotional discount on the Eaton transmission has been applied.

experlogix

SERIES: EX5000 MODEL: EX5010

Trial Mode

CLOSE

RESET

QUICK VIEW

Filter categories...

MODEL

CHASSIS

CAB

SLEEPER

Sleeper

Sleeper Storage Options

Refrigerator

Sleeper Windows

Sleeper Doors

Folding Upper Bunk

Mattress

WARRANTY & PM

PRICING SUMMARY

Mattress

None

None

\$0.00

520014

32 X 80 Liftable lower bunk for 52in Regional Sleeper.

\$0.00

520017

38 x 80 Liftable lower bunk for 52in Regional Sleeper.

\$952.01

520018

Liftable lower bunk for 76 in. Aerodyne.

\$0.00

Extended Warranty

None

None

\$0.00

02622

EW: US Basic Vehicle 2 year/200,000 miles

\$1,640.50

02623

EW: US Basic Vehicle 2 year/300,000 miles

\$2,185.00

02633

EW: US Basic Vehicle 3 year/300,000 miles

\$3,879.00

02634

EW: US Basic Vehicle 3 year/400,000 miles

\$4,665.50

03622

EW: Canada Basic Vehicle 2 year/320,000 km

\$3,213.50

03623

EW: Canada Basic Vehicle 2 year/480,000 km

\$4,363.00

03633

EW: Canada Basic Vehicle 3 year/480,000 km

\$7,690.50

03634

EW: Canada Basic Vehicle 3 year/640,000 km

\$9,445.00

CURRENT PROMOTIONS

Description

Eligible Item List Price

Discount Total

Goodyear Tires - 30% off

Eaton Advantage Transmissions - 20% off

\$24,088.65

\$4,817.73

Pricing Summary

Cost

Customer Pricing

Margin

Tax and Shipping

Factory Total List

\$224,779.94

Factory Supplied

\$224,779.94

Margin Percent

56.24

Sales Tax

\$13,486.80

Dealer Std Discount Percent

30

Discount Type

None

GO!

Freight FOB Factory

\$50.00

Promotional Discounts

\$4,817.73

Requires Approval

No

Price w/ Tax and Freight

\$238,316.74

Dealer Cost

\$152,528.23

Total After Discount

\$224,779.94

Total List : \$224,779.94 | Dealer Cost: \$152,528.23 | Total Weight: 22,478 lbs | Commission: \$11,915.84 | Country: U.S. | Gross Profit: 56.24% | State: TX

20. The [Cost column](#) shows the cost of the equipment to you, the dealer. The [Customer Price column](#) shows the price you are offering the customer. The [Margin column](#) shows the profit margin, and a visual indicator of how profitable the deal is for your dealership.

21. Select a *discount type* of **percent**, and enter **20** for discount to pass on a 20% discount to your customer. Notice, now that the margin has dropped below 30%, the deal is considered just OK.

experlogix

SERIES: EX5000 MODEL: EX5010

Trial Mode
CLOSE
RESET
QUICK VIEW

Filter categories...

MODEL

CHASSIS

CAB

SLEEPER

Sleeper

Sleeper Storage Options

Refrigerator

Sleeper Windows

Sleeper Doors

Folding Upper Bunk

Mattress

WARRANTY & PM

PRICING SUMMARY

Mattress

None
520014
520017
520018

None
32 X 80 Liftable lower bunk for 52in Regional Sleeper.
38 x 80 Liftable lower bunk for 52in Regional Sleeper.
Liftable lower bunk for 76 in. Aerodyne:

\$0.00
\$0.00
\$952.01
\$0.00

Extended Warranty

None
02622
02623
02633
02634
03622
03623
03633
03634

None
EW: US Basic Vehicle 2 year/200,000 miles
EW: US Basic Vehicle 2 year/300,000 miles
EW: US Basic Vehicle 3 year/300,000 miles
EW: US Basic Vehicle 3 year/400,000 miles
EW: Canada Basic Vehicle 2 year/320,000 km
EW: Canada Basic Vehicle 2 year/480,000 km
EW: Canada Basic Vehicle 3 year/480,000 km
EW: Canada Basic Vehicle 3 year/640,000 km

\$0.00
\$1,640.50
\$2,185.00
\$3,879.00
\$4,665.50
\$3,213.50
\$4,363.00
\$7,690.50
\$9,445.00

CURRENT PROMOTIONS

Description	Eligible Item List Price	Discount Total
Goodyear Tires - 30% off		
Eaton Advantage Transmissions - 20% off	\$24,088.65	\$4,817.73

Pricing Summary

Cost	Customer Pricing	Margin	Tax and Shipping
Factory Total List \$224,779.94	Factory Supplied \$224,779.94	Margin Percent 26.77	Sales Tax \$13,486.80
Dealer Std Discount Percent 30	Discount Type Percent	OK	Freight FOB Factory \$50.00
Promotional Discounts \$4,817.73	Discount 20		Price w/ Tax and Freight \$193,360.75
Dealer Cost \$152,528.23	Discount Total \$44,955.99	Requires Approval No	

Total List : \$224,779.94 | Dealer Cost: \$152,528.23 | Total Weight: 22,478 lbs | Commission: \$9,668.04 | Country: U.S. | Gross Profit: 26.77% | State: TX



22. Now increase the discount percent to **35**. The profit margin has dropped below 5%, so this discount requires approval, and a reason for the large discount is required.

experlogix

SERIES: EX5000 MODEL: EX5010

Trial Mode CLOSE RESET QUICK VIEW ?

Filter categories...

- MODEL
- CHASSIS
- CAB
- SLEEPER
- Sleeper
- Sleeper Storage Options
- Refrigerator
- Sleeper Windows
- Sleeper Doors
- Folding Upper Bunk
- Mattress
- WARRANTY & PM
- PRICING SUMMARY

Mattress

<input type="radio"/> None	None	\$0.00
<input checked="" type="radio"/> 520014	32 X 80 Liftable lower bunk for 52in Regional Sleeper.	\$0.00
<input type="radio"/> 520017	38 x 80 Liftable lower bunk for 52in Regional Sleeper.	\$952.01
<input type="radio"/> 520018	Liftable lower bunk for 76 in. Aerodyne:	\$0.00

Extended Warranty

<input checked="" type="radio"/> None	None	\$0.00
<input type="radio"/> 02622	EW: US Basic Vehicle 2 year/200,000 miles	\$1,640.50
<input type="radio"/> 02623	EW: US Basic Vehicle 2 year/300,000 miles	\$2,185.00
<input type="radio"/> 02633	EW: US Basic Vehicle 3 year/300,000 miles	\$3,879.00
<input type="radio"/> 02634	EW: US Basic Vehicle 3 year/400,000 miles	\$4,665.50
<input type="radio"/> 03622	EW: Canada Basic Vehicle 2 year/320,000 km	\$3,213.50
<input type="radio"/> 03623	EW: Canada Basic Vehicle 2 year/480,000 km	\$4,363.00
<input type="radio"/> 03633	EW: Canada Basic Vehicle 3 year/480,000 km	\$7,690.50
<input type="radio"/> 03634	EW: Canada Basic Vehicle 3 year/640,000 km	\$9,445.00

CURRENT PROMOTIONS

Description	Eligible Item List Price	Discount Total
Goodyear Tires - 30% off		
Eaton Advantage Transmissions - 20% off	\$24,088.65	\$4,817.73

Pricing Summary

Cost	Customer Pricing	Margin	Tax and Shipping
Factory Total List \$224,779.94	Factory Supplied \$224,779.94	Margin Percent 4.67	Sales Tax \$13,486.80
Dealer Std Discount Percent 30			Freight FOB Factory \$50.00
Promotional Discounts \$4,817.73	Discount Type <input type="text" value="Percent"/>		
	Discount <input type="text" value="35"/>		
Dealer Cost \$152,528.23	Discount Total \$78,672.98	Requires Approval Yes	Price w/ Tax and Freight \$159,643.76

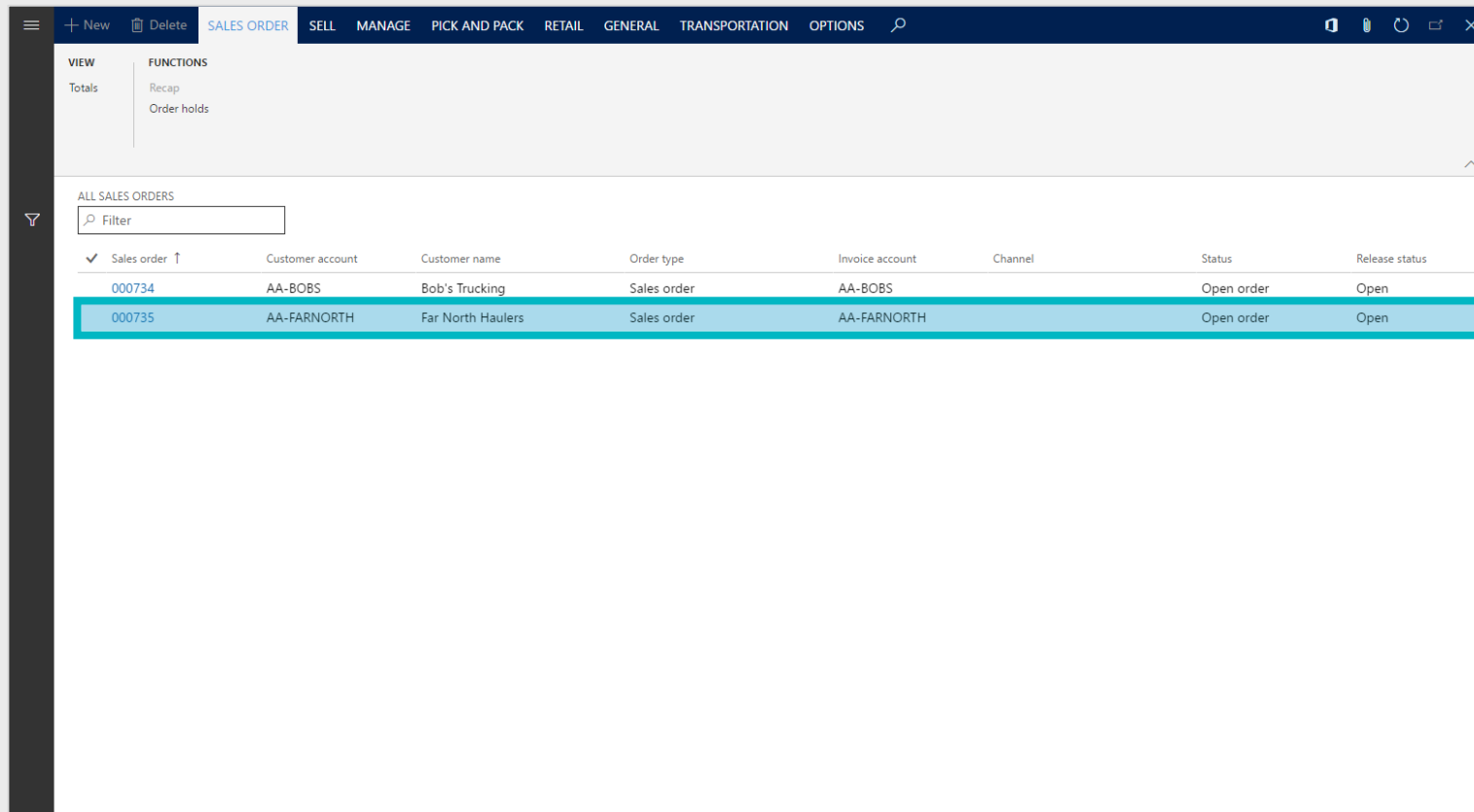
Total List : \$224,779.94 | Dealer Cost: \$152,528.23 | Total Weight: 22,478 lbs | Commission: \$7,982.19 | Country: U.S. | Gross Profit: 4.67% | State: TX

23. Now close the configurator, and proceed to **Scenario 2**.

Scenario Two

Scenario two demonstrates some of the more advanced capabilities of Experlogix; to execute engineering calculations and display interactive graphics, as well as its ability to react to characteristics of the specific customer being quoted. In scenario two you will configure a custom tanker truck for Alpine Ski House, a potential buyer located in Alaska.

1. From the *Dynamics 365 launch page*, click on quote "000735."



✓ Sales order ↑	Customer account	Customer name	Order type	Invoice account	Channel	Status	Release status
000734	AA-BOBS	Bob's Trucking	Sales order	AA-BOBS		Open order	Open
000735	AA-FARNORTH	Far North Haulers	Sales order	AA-FARNORTH		Open order	Open

2. Click "Configure" on the toolbar.


The screenshot displays the CPQ (Configure-Price-Quote) software interface. At the top, a dark blue navigation bar contains the following tabs: Edit, + New, Delete, SALES ORDER, SELL, MANAGE, RETAIL, GENERAL, CPQ, and OPTIONS. The CPQ tab is currently selected. Below the navigation bar, a sub-menu is visible with the following options: Configure (highlighted with a red box), Bom View, Quick View, and Create Boms. A light blue banner below the sub-menu reads "Click the edit button to make changes." The main content area is titled "SALES ORDER DETAILS" and displays "000735 : Far North Haulers". To the right of the title are links for "Lines", "Header", and "Open order". Below the title, there are sections for "Sales order header" and "Sales order lines". The "Sales order lines" section includes a toolbar with buttons for "+ Add line", "Remove", "Sales order line", "Financials", "Inventory", "Product and supply", "Update line", and "Warehouse". Below this toolbar is a table with the following columns: Ty..., Variant number, Item number, Product name, Sales category, CW quantity, CW unit, Quantity, Unit, and Delivery type. The table is currently empty, and a message in the center states "We didn't find anything to show here." At the bottom of the interface, there is a section labeled "Line details".

3. Select the **EX5000** Model.

experlogix


Trial Mode X CLOSE

SELECT A TRUCK MODEL




☒ **EX5000**

This ultra-aerodynamic model squeezes every possible mile from a gallon of fuel.




☐ **EX6500**

A workhorse that can handle the most serious applications, the EX6500 will never let you down.



☐ **EX5500**

With its precise fit and finish, the EX5500 makes a bold statement on the road. Inside, the EX5500 is luxurious, from its commanding driver's view to its traditional diamond upholstery.



☐ **EX7500**

Perfect for short distance hauling, this model efficiently navigates the tightest of urban environments.

4. Scroll down to the *cold weather options* category. Notice the *Oil Pan Heater* and *In-Tank Fuel Heater* have been auto-selected due to the customer's location in Alaska.

Trial Mode

CLOSE

RESET

QUICK VIEW

Filter categories...

- MODEL**
- CHASSIS**
- CAB**
- SLEEPER**
- WARRANTY & PM**
- PRICING SUMMARY**

8753	Eaton F020E318B-MXP UltraShift Plus	\$19,000.00	8753	Eaton F020E318B-MXP UltraShift Plus	\$20,000.00
8757	Eaton F020E318B-MXP UltraShift Plus	\$24,088.65			

Batteries

<input checked="" type="radio"/> None	None	\$0.00	<input type="radio"/> 1210	Batteries: 3 GP31 threaded post (700) 2100	\$0.00
<input type="radio"/> 1215	Batteries: 4 GP31 threaded post (700) 2800	\$0.00	<input type="radio"/> 1220	Batteries: 2 GP31 threaded post (700) 1400	\$0.00
<input type="radio"/> 1225	Batteries: 2 GP31 threaded post (1000)	\$0.00			

Cold Weather Options

<input checked="" type="checkbox"/> 1250-P	Oil Pan Heater	\$612.00	<input checked="" type="checkbox"/> 1255-F	In-Tank Fuel Heater	\$914.50
<input type="checkbox"/> 1252-S	Heated Mirrors	\$309.50	<input type="checkbox"/> 1252-SW	Heated Steering Wheel, Seats	\$612.00

Tires

+ SELECT DIFFERENT TIRES

<input checked="" type="checkbox"/> 10121	Michelin XZE2 305/75R24.5 18PR.	\$1,050.63
---	---------------------------------	------------

Cab

<input checked="" type="radio"/> C89045	Cab: Stamped aluminum cab	\$3,637.00
<input type="radio"/> C89078	Cab: Steel Cab with reinforced saftey panels	\$4,847.00

Aerodynamic Packages

<input checked="" type="radio"/> None	None	\$0.00
<input type="radio"/> 806002	Basic Aerodynamic Package	\$1,434.80
<input type="radio"/> 060031	Ultimate Aerodynamic Package	\$1,374.30

Radio

<input checked="" type="radio"/> 601420	Radio with AM/FM/WB	\$363.95	<input type="radio"/> 601421	Radio with AM/FM/WB/USB	\$477.69
<input type="radio"/> 601422	Radio with AM/FM/WB/CD/USB	\$603.53	<input type="radio"/> 601423	Radio with AM/FM/WB/CD/XM/USB	\$719.69

CB Radio

<input type="checkbox"/> 601880	CB Radio: Cobra 29. Includes weatherband	\$557.55
<input type="checkbox"/> 01881	CB Radio: Cobra 29. W/header mount	\$557.55
<input type="checkbox"/> 99926	CB installation kit: Center mounted of header.	\$282.88

Custom Paint

<input type="checkbox"/> CP0001	Custom Paint	\$6,050.95
---------------------------------	--------------	------------

Sleeper

Total List : \$197,101.06 | Dealer Cost: \$137,970.74 | Total Weight: 19,710 lbs | Commission: \$10,448.86 | Country: U.S. | Gross Profit: 51.46% | State: AK

5. **Uncheck** one of the cold weather options, then click the **?** button above to explain the error.

The screenshot displays the Experlogix configuration interface. A modal window titled "EXPERLOGIX CONFIGURATION MESSAGES" is open, showing a message under the "Items Required" section: "Engine, Oil Pan and Fuel Tank heaters are required for Alaskan orders." Below this, a red arrow points to "In-Tank Fuel Heater". The modal has a "SHOW ERRORS ONLY" button and an "OK" button. In the background, a list of configuration options is visible. The "In-Tank Fuel Heater" option is highlighted in red, and a red box is drawn around the question mark icon to its right. The list includes sections for "Aerodynamic Packages", "Radio", "CB Radio", "Custom Paint", and "Sleeper". At the bottom, a summary bar shows: "Total List : \$196,186.56 | Dealer Cost: \$137,330.59 | Total Weight: 19,619 lbs | Commission: \$10,400.39 | Country: U.S. | Gross Profit: 51.46% | State: AK".

Option	Description	Price
None	None	\$0.00
806002	Basic Aerodynamic Package	\$1,434.80
060031	Ultimate Aerodynamic Package	\$1,374.30
601420	Radio with AM/FM/WB	\$363.95
601422	Radio with AM/FM/WB/CD/USB	\$603.53
601421	Radio with AM/FM/WB/USB	\$477.69
601423	Radio with AM/FM/WB/CD/XM/USB	\$719.69
601880	CB Radio: Cobra 29. Includes weatherband	\$557.55
01881	CB Radio: Cobra 29. W/header mount	\$557.55
99926	CB installation kit: Center mounted of header	\$282.88
CP0001	Custom Paint	\$6,050.95

6. **Re-select the option** to clear the error.

7. Go back to the top of the page. In the *application and preferences* section change the intended service to **Bulk Liquids**. Experlogix now adds a new section where you can specify the attributes of the tank on the truck.

experlogix

SERIES: EX5000 MODEL: EX5010

Trial Mode

CLOSE

RESET

QUICK VIEW

Filter categories...

TECHNICAL SPECIFICATIONS

INTERACTIVE TOUR

MODEL


CHASSIS

CAB

SLEEPER

WARRANTY & PM

PRICING SUMMARY



Conventional Tractor Model EX5000

Primarily for On-highway tractor applications, it features superior aerodynamics, excellent forward lighting and advanced ergonomics. Elastomer bushed front spring pins & heavy-duty shock absorber brackets. 16mm fasteners from rear cab support to end-of-frame.

SPECIFICATIONS

SalesCodeEX0000610

Engine Horsepower380–485 hp

Peak Torque1,450–1,750 lb-ft

Governed Speed2,200 rpm

B10 Design Life1,000,000 Miles

Clutch Engagement Torque860–964 lb-ft

APPLICATION AND PREFERENCES

Intended ServiceBulk Liquids

TerrainFlat

Driving Range per Tank150


RATINGS

Fuel Efficiency

Resale Value

Weight

What is most important? Please select...



Cylinder Details	Capacity	Payload
Length (Ft)12	Tank Volume (gallons)1,268	CommodityDiesel Fuel
Diameter (In)54	Capacity1,077	Commodity Weight Per Gallon7
Material.040 Aluminum		Total Payload Weight7,539
		Combined Payload & Chassis Weight29,468
Price\$22,190.00		

Engine

+ SELECT A DIFFERENT ENGINE

ENGINE SPECS

12582R15X12 425V 2013 425@1800 398@2100 1650@1100 \$1,088.44

Total List : \$219,291.06 | Dealer Cost: \$137,970.74 | Total Weight: 21,929 lbs | Commission: \$10,515.43 | Country: U.S. | Gross Profit: 52.43% | State: AK

8. *Change the tank dimensions*, and notice the price, capacity, etc., are immediately recalculated.

At some point, if the payload becomes too heavy for the chassis, Experlogix will generate an error telling how much weight must be reduced.

experlogix

SERIES: EX5000 MODEL: EX5010

Trial Mode

CLOSE

RESET

QUICK VIEW

Filter categories...

TECHNICAL SPECIFICATIONS

INTERACTIVE TOUR

MODEL


CHASSIS

CAB

SLEEPER

WARRANTY & PM

PRICING SUMMARY



Conventional Tractor Model EX5000

Primarily for On-highway tractor applications, it features superior aerodynamics, excellent forward lighting and advanced ergonomics. Elastomer bushed front spring pins & heavy-duty shock absorber brackets. 16mm fasteners from rear cab support to end-of-frame.

SPECIFICATIONS

SALES CODE: EX0000610

ENGINE HORSEPOWER: 380-485 hp

PEAK TORQUE: 1,450-1,750 lb-ft

GOVERNED SPEED: 2,200 rpm

B10 DESIGN LIFE: 1,000,000 Miles

CLUTCH ENGAGEMENT TORQUE: 860-964 lb-ft

APPLICATION AND PREFERENCES

INTENDED SERVICE: Bulk Liquids

TERRAIN: Flat

DRIVING RANGE PER TANK: 150

FUEL EFFICIENCY

RESALE VALUE

WEIGHT

What is most important?

Please select...

Cylinder Details

Capacity

Payload

Length (ft): 30

Diameter (in): 62

Material: .040 Aluminum

Price: \$63,700.00

Tank Volume (gallons): 3,640

Capacity: 3,094

Commodity: Diesel Fuel

Commodity Weight Per Gallon: 7

Total Payload Weight: 21,658

Combined Payload & Chassis Weight: 47,738

Engine

+ SELECT A DIFFERENT ENGINE

ENGINE SPECS

125828

ISX12 425V 2013 425@1800 398@2100 1650@1100

\$1,088.44

Total List : \$260,801.06

Dealer Cost: \$137,970.74

Total Weight: 26,080 lbs

Commission: \$10,639.96

Country: U.S.

Gross Profit: 54.23%

State: AK

26

experlogix

9. Scroll down to the *Aerodynamic packages* category and **hover your mouse** over either of the options. Notice the tooltip image that pops up. *Experlogix supports richly formatted tooltips with graphics.*

experlogix

SERIES: EX5000 MODEL: EX5010

Trial Mode

CLOSE

RESET

QUICK VIEW

Filter categories...

MODEL

CHASSIS

CAB

SLEEPER

WARRANTY & PM

PRICING SUMMARY

☒ C89045

Cab: Stamped aluminum cab

\$3,637.00

☐ C89078

Cab: Steel Cab with reinforced safety panels

\$4,847.00

Aerodynamic Packages

☒ None

None

\$0.00

☐ 806002

Basic Aerodynamic Package

\$1,434.80

☐ 060031

Ultimate Aerodynamic Package

\$1,374.30

Radio

☒ 601420

Radio with AM/FM/WB

\$363.95

☐ 601421

Radio with AM/FM/WB/USB

\$477.69

☐ 601422

Radio with AM/FM/WB/CD/USB

\$603.53

☐ 601423

Radio with AM/FM/WB/CD/XM/USB

\$719.69

CB Radio

☐ 601880

CB Radio: Cobra 29. Includes weatherband

\$557.55

☐ 01881

CB Radio: Cobra 29. W/header mount

\$557.55

☐ 99926

CB installation kit: Center mounted of header.

\$282.88


Custom Paint

☐ CP0001

Custom Paint

\$6,050.95


Sleeper



☐ Sleeper: Integral 52in Regional Sleeper

\$19,070.17

When the schedule requires a layover, the 52-inch sleeper is a welcome sanctuary. It measures 94 inches wide with a generous walkthrough and stand-up-and-stretch headroom. Elegant, supremely comfortable and a great payoff any day. Amenities include a hanging storage, premium sound system, optional flatscreen TV mount, generous lighting, 32 or 38-inch mattress and extra storage just where you need it. The separate sleeper control panel manages audio and climate. A liftable bunk is standard as well as inside access to the toolbox.



☐ Sleeper: Integral 76in Aerodyne with full-height ceiling

\$20,682.88

The 76-inch sleeper is the ultimate driver's truck. Offering a spacious, modern and elegant interior with configurable options that personalize – and heighten – the driving experience. Offering a myriad of home-like amenities that bring an extra measure of comfort. Also serving as your office on the road. Note the rotating table that provides a stable surface – accessible from bunk and/or passenger seat – for dining and paperwork. Includes LH and RH upper crank-out windows and lockable tool box access doors on LH and RH sides.

Extended Warranty

☒ None

None

\$0.00

☐ 02622

EW: US Basic Vehicle 2 year/200,000 miles

\$1,640.50

☐ 02623

EW: US Basic Vehicle 2 year/300,000 miles

\$2,185.00

☐ 02622

EW: US Basic Vehicle 2 year/200,000 miles

\$2,870.00

Total List : \$260,801.06 | Dealer Cost: \$137,970.74 | Total Weight: 26,080 lbs | Commission: \$10,639.96 | Country: U.S. | Gross Profit: 54.23% | State: AK

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10. Scroll down to the *Custom Paint* category and select the **Custom Paint** option.

experlogix

SERIES: EX5000 MODEL: EX5010

Trial Mode

CLOSE

RESET

QUICK VIEW

Filter categories...

MODEL

CHASSIS

CAB

SLEEPER

WARRANTY & PM

PRICING SUMMARY

01001 CB Radio: Cobra 29. VV/hood mount \$337.33

99926 CB installation kit: Center mounted of header. \$282.88


Custom Paint

CP0001 Custom Paint \$6,050.95


Select Paint Color

Fairing: None

Angle: Left Side




Sleeper



Sleeper: Integral 52in Regional Sleeper

\$19,070.17

When the schedule requires a layover, the 52-inch sleeper is a welcome sanctuary. It measures 94 inches wide with a generous walkthrough and stand-up-andstretch headroom. Elegant, supremely comfortable and a great payoff any day. America includes a keypad storage, premium sound.



Sleeper: Integral 76in Aerodyne with full-height ceiling

\$20,682.88

The 76-inch sleeper is the ultimate driver's truck. Offering a spacious, modern and elegant interior with configurable options that personalize – and heighten – the driving experience. Offers a myriad of home-like amenities that

Total List : \$266,852.01 | Dealer Cost: \$142,206.41 | Total Weight: 26,685 lbs | Commission: \$10,960.66 | Country: U.S. | Gross Profit: 54.15% | State: AK

11. Click on **any color** and notice the *dynamic graphic* updates accordingly.

experlogix

SERIES: EX5000 MODEL: EX5010

Trial Mode

CLOSE

RESET

QUICK VIEW

Filter categories...

MODEL

CHASSIS

CAB

SLEEPER

WARRANTY & PM

PRICING SUMMARY

01001 CB Radio: Cobra 29.5V/medium mount \$337.33

99926 CB installation kit: Center mounted of header. \$282.88


Custom Paint

☒ CP0001 Custom Paint \$6,050.95


Select Paint Color

None


Left Side



Sleeper



☐ Sleeper: Integral 52in Regional Sleeper
\$19,070.17
When the schedule requires a layover, the 52-inch sleeper is a welcome sanctuary. It measures 94 inches wide with a generous walkthrough and stand-up-and-stretch headroom. Elegant, supremely comfortable and a great payoff any day. Amenities include a heating system, premium sound...



☐ Sleeper: Integral 76in Aerodyne with full-height ceiling
\$20,682.88
The 76-inch sleeper is the ultimate driver's truck. Offering a spacious, modern and elegant interior with configurable options that personalize – and heighten – the driving experience. Offers a myriad of home-like amenities that...

Total List : \$266,852.01 | Dealer Cost: \$142,206.41 | Total Weight: 26,685 lbs | Commission: \$10,960.66 | Country: U.S. | Gross Profit: 54.15% | State: AK

12. Change *Fairing* or *Angle* to see different views of the truck.

experlogix

SERIES: EX5000 MODEL: EX5010

Trial Mode

CLOSE

RESET

QUICK VIEW

Filter categories...

MODEL

CHASSIS

CAB

SLEEPER

WARRANTY & PM

PRICING SUMMARY

01001 CB Radio: Cobra 29. w/header mount. \$337.33

99926 CB installation kit: Center mounted of header. \$282.88


Custom Paint

CP0001 Custom Paint \$6,050.95


Select Paint Color

Fairing Full

Angle Right Quarter




Sleeper



Sleeper: Integral 52in Regional Sleeper

\$19,070.17

When the schedule requires a layover, the 52-inch sleeper is a welcome sanctuary. It measures 94 inches wide with a generous walkthrough and stand-up-andstretch headroom. Elegant, supremely comfortable and a great payoff any day. Amenities include a heating stove, premium sound.



Sleeper: Integral 76in Aerodyne with full-height ceiling

\$20,682.88

The 76-inch sleeper is the ultimate driver's truck. Offering a spacious, modern and elegant interior with configurable options that personalize – and heighten – the driving experience. Offering a myriad of home-like amenities that.

Total List : \$266,852.01 | Dealer Cost: \$142,206.41 | Total Weight: 26,685 lbs | Commission: \$10,960.66 | Country: U.S. | Gross Profit: 54.15% | State: AK

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13. Select a *sleeper* to see what the truck will look like with a sleeper.

experlogix


SERIES: EX5000 MODEL: EX5010

Trial Mode CLOSE RESET QUICK VIEW FIX ERRORS


Filter categories...

- MODEL
- CHASSIS
- CAB
- SLEEPER
- WARRANTY & PM
- PRICING SUMMARY

Fairing: Full
Angle: Right Quarter




Sleeper



☐ **Sleeper: Integral 52in Regional Sleeper**
\$19,070.17

When the schedule requires a layover, the 52-inch sleeper is a welcome sanctuary. It measures 94 inches wide with a generous walkthrough and stand-up-andstretch headroom. Elegant, supremely comfortable and a great payoff any day. Amenities include a hanging storage, premium sound system, optional flatscreen TV mount, generous lighting, 32 or 38-inch mattress and extra storage just where you need it. The separate sleeper control panel manages audio and climate. A liftable bunk is standard as well as inside access to the toolbox.



☒ **Sleeper: Integral 76in Aerodyne with full-height ceiling**
\$20,682.88

The 76-inch sleeper is the ultimate driver's truck. Offering a spacious, modern and elegant interior with configurable options that personalize – and heighten – the driving experience. Offering a myriad of home-like amenities that bring an extra measure of comfort. Also serving as your office on the road. Note the rotating table that provides a stable surface – accessible from bunk and/or passenger seat – for dining and paperwork. Includes LH and RH upper crank-out windows and lockable tool box access doors on LH and RH sides.

Sleeper Storage Options

☒ None None \$0.00

Total List : \$289,356.89 | Dealer Cost: \$157,959.82 | Total Weight: 28,936 lbs | Commission: \$12,153.42 | Country: U.S. | Gross Profit: 53.88% | State: AK

Contact Us

For more information on Experlogix CPQ, visit www.cpq365.com or contact us:

- sales@experlogix.com
- 805-504-9729 x1

Other Resources:

- View product demo videos: <https://www.experlogix.com/home/demos>
- View customer testimonial videos and stories: https://www.experlogix.com/home/success_stories
- Product brochures: https://www.experlogix.com/home/data_sheets