Ellipse Commissions Feature Set

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Ship-to Customer Account Setup

Ship-to Customer Account associated with Invoice Customer Account
Optional Ship-to Customer Account on Sales Quotations
Optional Ship-to Customer Account on Sales Orders
Sales Quotation defaults based on Ship-to Destination
Sales Order defaults based on Ship-to Destination

Commission Calculations Basis

Commissions based on Invoice Customer Account
Commissions based on Ship-to Customer Account
Commission calculations based on Invoices
Commission calculations based on Payments
Commission Item Groups
Commission Customer Groups
Sales Brokers
Commission split between Employees
Commission split between Sales Brokers
Sales Groups mix of Employees & Brokers

Commission Calculations

Commissions Journals
Ability to re-generate Commission Journals continuously
Manipulate Commissions pay amount after Invoicing
Miscellaneous adjustments
Partial payments
Batch vs On demand processing
Integration with Accounts Payable
GL account profile defaults
Rounding amount methodology

Commission Rules

Defaults from Commission parameters
Commission tiers (Quantity and/or Amount)
Multiple Currency on Commission rule
Unit of Measure conversion
Commission GL posting setup
Minimum basis profiles (Net or Gross)
Calculation basis profiles (Net or Gross)
Configurable calculation profiles
Commissions based on Total Discounts
Commissions based on Line Discounts
Commissions based on Cash Discounts
Commissions based on Rebates
Commissions based on Charges
Commissions based on Item transactions (All/Group/Single)
Commissions based on Customer transactions (All/Group/Single)
Period minimum amount pre-qualification
Period minimum quantity pre-qualification
Sales Order minimum pre-qualification
Date range controls
Ability to create multiple rules for the same transaction
Expiration controls
Ability to temporarily stop/activate rules
Rule history

Reporting

By Period
By Sales Broker
By Employee
By Commission Rule
By Customer
By Commission Journal
Summary vs Detail
Posted vs Non-Posted

Technology

Mobile Access
Upgradeability Architecture - Designed for ease of future upgrades