

Avanade Advanced Store Replenishment

Optimize store inventory and sales to boost customer satisfaction



Avanade Advanced Store Replenishment helps retailers simplify the steps of understanding and meeting consumer demand. They can improve customer satisfaction and enable employees to work more efficiently.

When retail customers don't find a needed product in their preferred store, they may give their business to the competition or provide unfavorable feedback on review sites and in social media, which could result in more lost sales. Retailers need to keep stores stocked with the right goods in the right quantities. That requires managing deliveries and replenishing stores based on reliable information.

Understanding the past, creating the future

Avanade Advanced Store Replenishment for Microsoft Dynamics 365 for Finance and Operations accesses the sales and inventory records of retail locations to calculate past sales and create accurate predictions of needed items. It automatically generates purchase orders to avoid outages. User interaction is based on exception management, allowing fast and easy order confirmation.

Advanced Store Replenishment is flexible in how you configure it to calculate sales and replenishment amounts. When the solution reviews item histories, you can set it to disregard exceptional events and instead assess predictable, recurring patterns and long-term trends such as month-over-month sales growth.

That means, for instance, that it ensures that appropriate quantities of products are on hand during the first week of the month, or avoids that a one-time spike in sales results in increased repeat orders from suppliers. You can also prompt the solution to not let inventory go below a certain level of safety stock.

Reliable replenishment options that fit your business

Using the items in the ERP system, Advanced Store Replenishment creates a sales forecast and proposes replenishment quantities. These could pertain to all your stores or individual locations, and could extend to all products, product groups, or individual items. You can then establish replenishment projections for variable timeframes, such as a week, a sales period, or a quarter ahead. Unlike software products that indicate replenishment levels in percentages, Advanced Store Replenishment provides actual item quantities.

Advanced Store Replenishment integrates completely with the retail and inventory planning functionality in Microsoft Dynamics 365 for Finance and Operations.

To learn more or see a demo, contact us by visiting www.avanade.com/en/technologies/microsoft-dynamics-365.

Key Benefits

- Increase consumer satisfaction and cost-efficiency with an optimal ratio of inventory and service levels.
- Minimize the need for emergency measures in supply-chain management.
- Fine-tune the solution to reflect your planning and inventory requirements with increasing accuracy.
- Provide for special and seasonal events and support weekly purchasing patterns with additional parameters.
- Bring accuracy and simplicity to purchase order management in order to save time for users.

