AVANADE ADVANCED REBATE MANAGEMENT (USER GUIDE DYNAMICS 365 FOR FINANCE AND OPERATIONS)



Document Information

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1. Advanced Rebate Management

Advanced Rebate Management(ARM) concept applied for an item for better visibility on margin. Except during the Sale period, it is a way to find best way to sell the products. This is achieved by selling the product with negative margin (providing rebates).

The business reason for applying negative margin (rebate) and impacting the item cost without affecting the margin is called as Waterfall Cost.

Example: Very often Electronic goods falls under this category of rebates. User needs to decide to sell the product without affecting the margin.

2. ARM Item Parameter

Created a product (0501) in USMF with Dimension Group Site, WH and Tracking Dimension – None

Released the product to Local Company (USMF)

Configured Item Model Group as WAVG and Item Group as Audio

Navigation – Product Information Management - > Released Product -> Manage Cost> ARM Latest Cost Price. Enable the Slider to Yes

RELEASED PRODUCT DETAILS 0501 : Tri CGL Manage inventory						63 🗸
Engineer						ea 🛛 BOM 🗸
Plan						- •
Manage costs						50.00 🔨
POSTING Item group Audio COSTINE Cost group Use cost price by variant No	PRICE UPDATE Littest cost price Ves price of price g/27/2018 PRICES Unit	Price 50.00 Price quantity 1.00 CHARGES Price charges 0.00	Charges quantity 0.00 Incl. In write price No ABC CLASSIFICATION Value None Value	Margin None Revenue Carrying cost None None	TRPLINET Latest corp price Yes Date of price Date of price 10,00	

3. Rebate Program Types

Navigation Path: 'Procurement and sourcing -> Rebates Update -> Rebate Program Type

ynamics 365 🗸	Finance and Operations	Procurement and sourcing > Vendo	r rebates > Rebate program typ	es	ι	JSMF ,P		٢	ø ?
Edit 🕂 New 🗊 Del	lete OPTIONS ク						*	0	P 0
Click the edit button to make	e changes.								
Rebate prog	ram type								
Rebate program ID 1	Description	Default accrual account	Default expense account	Stock protection	Support Account	R	ebate tran:	saction typ	be
CON_GL	Conditional_GL	130701	520202			0	iondition	al Rebate	•
CON_ITEM	Conditional_Item cost	130701	520202			C	ondition	al Rebate	2
Promo	CY 14 promo	130701	520202			F	ebate		
RTRACVTYGL	Retroactivity GL	130701	520202	510330	510500	F	etro Acti	vity	
STK_GL	STOCK GL	130701	520202	180290	110130	2	tock Prot	tection	
STK_ITEM	STOCK Item	130701	520202			9	tock Prot	tection	
SUBS RETRO	Retro activity for Subsidiary company	130701	520202	510330	510500	\$	ubsidiary	(compar	ny retro activ



3.1 Rebate Agreement against the item and a vendor

A vendor rebate agreement is a record of a contract with a vendor that specifies the negotiated terms and conditions under which the company qualifies for a monetary reward in return for achieving preset purchase targets. Vendor rebate agreements are recorded on the **Rebate agreements** page.

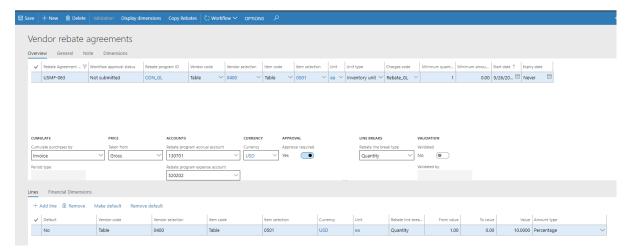
Navigation- Procurement and sourcing > Vendor rebates > Rebate agreements.

Standard D365 process for rebate calculation will be extended to fulfil this requirement. Initial setup for rebate will be done in the standard system.

- a) Existing Rebate program to be used to define the type of rebate. Following are the suggestable rebate type to map the requirement:
- Conditional To impact item cost
- Conditional Not to impact item cost
- Unconditional To impact item cost
- Unconditional Not to impact the item cost
- b) Miscellaneous charges:
- Conditional Miscellaneous Charges -- Load on inventory (type should be mapped as item)
- Conditional Miscellaneous Charges –Not loaded in item cost (type should be GL and account should be mapped)
- Unconditional Miscellaneous Charges -- Load on inventory (type should be mapped as item).
- Unconditional Miscellaneous Charges –Not loaded in item cost (type should be GL and account should be Mapped

4. Conditional to GL

Click **New** and create a new vendor rebate agreement with rebate program = **CON_GL**



Header Information's

Enter the Rebate Program ID as CON_GL

Vendor Selection – 0400

Enter the item number on the item field – 0501

Enter Rebate_GL from the charge code drop down field



For example, the Rebate line break type field is set to Quantity, and you enter 1 in the From value field and 0 in the To value field.

On the agreement lines, you can specify the vendor rebate agreement in more detail.

The **Rebate line break type** field specifies the basis for the rebates.

- Quantity The rebates are volume-based.
- Amount The rebates are amount-based.

Amount Type is classified into three type

- Percentage
- Amount per unit
- Fixed amount

Now submit the rebate agreement via workflow. Once the rebate has been submitted an Infolog will be displayed eg Vendor rebate 68719498487 has been submitted to the workflow.

✓ F	Rebate Agreement 🍸	Workflow approval status	Rebate program ID	Vendor code	Vendor selection	Item code	Item selection	n Unit	Unit type	Charges code	Minimum quant	Minimum amou	Start date 1	Expiry da
ι	USMF-063	Not submitted	CON_GL	Table 🗸	✓ 0400	Table 🗸	0501	\sim ea \sim	Inventory unit	✓ Rebate_GL	1	0.00	9/26/20 🖽	Never
CUMUL	ATE	PRICE	ACCOUNTS		CURRENC	r		LINE BREAKS		ALIDATION				
	ATE ate purchases by	PRICE Taken from		gram accrual account				LINE BREAKS Rebate line br		MLIDATION				

Approve the submitted record via workflow

Dynamics 365	Fina	ance and Ope	rations						USMF	Q	¢	
+ New 📋 Delete	Open	💍 Workflow 🗸	OPTIONS	Q							•	٥
PERSONALIZE	PAGE	Approve	ARE									
Always open for editing	Securit			Create alert rule \vee								
Personalize this form Add to workspace V	Advano	Pequest change		Manage my alerts								
Add to workspace	Record	Delegate										
		Cancel										
P Filter	ED TO ME	View history										
V ID		Subje	ct		Document type	Due date time	From	Created date and time $\ensuremath{\downarrow}$	Association			
Vendor code:	Table, 04	400 Pleas	se Approve		Rebate agreements	9/27/2018 04:13:00 PM	sunilkumar.ravindran	9/26/2018 04:13:52 PM	usmf			

Now navigate to the vendor rebate agreement form. The status of the agreement has changed to Approved



✓ Rebate Agreeme ↓ ▼	Workflow approval status	Rebate program ID	Vendor code	Vendor selection	Item code	Item selection	Unit	Unit type	Charges code	Minimum quant	Minimum amou	Start date	Expiry da
USMF-063	Approved	CON_G	Table	0400	Table	0501	ea	Inventory unit	Rebate_GL	1	0.00	9/26/2018	Never
JMULATE	PRICE	ACCOUNTS	5	CURRENG	CY	u	NE BREAKS	;	VALIDATION				
UMULATE umulate purchases by	PRICE Taken from		s ogram accrual account		r		NE BREAKS		VALIDATION Validated				
													_
	Taken from				r								

4.1 Purchase order creation against the Rebate agreement

When purchase orders are placed with a vendor that the company has a rebate agreement with, the program identifies any future vendor credit payments. If the purchase orders qualify for a rebate, a rebate claim is generated for every order line as soon as a purchase invoice has been posted. Later, you can review the expected rebates and see the impact of those rebates on the product's cost.

Navigation - Accounts payable>Purchase orders>All purchase orders

After the creation of PO. Once the PO gets confirmed. Rebate gets calculated based on the master setup in the rebate agreement. If the order is eligible for the rebate. Rebate checkbox will get checked against the PO Lines. Else the rebate checkbox remains unchecked.

i Charges added to lines successfully			
i Operation completed			
All purchase orders 000000850 : 0400 - Sunil CGL		Lines Header Open order	Confirmed
Purchase order header			
DELIVERY DISCOUNTS Delivery date D/26/2018 Earliest confirmed delivery VENDOR Contact	REPLANSHMENT Service category Location	CROSS DOCKING DATES Delivery date 9/26/2018 Cross docking date Cross d	
	Purchase order line Y Financials Y Inventory		
	Product name Procurement category Variant number Tri CGL		price Adjusted unit pr Rebate 0.00 0.00000

Once the rebate charges are processed it will be available as miscellaneous charges in Purchase Order Line.

Dynamics 365	Finance and Operation	Accounts payable >	Purchase orders	> All purchase orders					USMF	Q	5 1	٢	۲
🖥 Save 🕇 + New 💼	Delete Distribute amounts	Show Financial Dimensions OP	tions 🔎								۰	٥	P 0
Maintain ch	arges												
Charges code	Description	Category	Charges value	Allow edit	Currency	Calculated amo	Broker contract	Sales tax group	Ite	m sales tax	group		
Rebate_GL	Rebate to GL	Percent V	-10.00	Yes	USD	-500.00			~			\sim	



Rebate charges can be recalculated by using 'Calculate rebate' in the Purchase order. This button will remove the existing rebate charges in the miscellaneous charges form

Dynai	mics 36	5 Finar	nce and Operati	ions	,	Accounts paya	ible 💙 Pu	rchase order	s 🕻 Allı	ourchase orders	
🔚 Save	+ New		PURCHASE ORDER	PURCH	ASE	MANAGE	RECEIVE	INVOICE	RETAIL	WAREHOUSE	TRANSPORTATION
NEW From a sa	les order	MAINTAIN Request chang Cancel	COPY From all From journal	VIEW Totals	[CALCULATE REB					

Now invoice the Purchase order and the triple-net price will get updated against the respective item.

ARM price will be displayed on the Manage cost form against the item

RELEASED PRODUCT DETAILS 0501 : Tri CGL				
Manage costs				
POSTING Item group Audio V	PRICE UPDATE Latest cost price Yes Date of price 9/26/2018	Price 50.00 Price quantity 1.00	Charges quantity 0.00 Incl. in unit price No	Revenue None Carrying cost None
Cost group Use cost price by variant No	PRICES Unit ea	CHARGES Price charges 0.00	ABC CLASSIFICATION Value None Margin None	TRIPLENET Latest cost price Yes Date of price 9/26/2018 Triplenet price 45.00

ARM Price and its rebate transaction type can be tracked on the Item Cost price form underneath ARM Price tab

oso1 : TRICGL Item price									
Pending prices Active prices	Triplenet Price								
✓ Costing type	Item number	Activation date	Price type	Price Rebate a	amount	Price quantity	Triplenet Price	Rebate transaction type	
Triplenet Cost	0501	9/26/2018	Purchase price	50.00	-10.00	1.00		Conditional Rebate	

5. Conditional to Item

Navigate to Vendor rebate agreement form

Click New and create a new vendor rebate agreement with rebate program type = CON_ITEM against an item 0503 and vendor 0401 with amount type = Amount per unit



✓ Rebate Ag	reement VW	orkflow approval status	Rebate program ID	Vendor code	Vendor selection	n Item code	Item selection Unit	Unit type	Charges code	Minimum quant	Minimum amou.	Start date 1 Expiry o
USMF-07		oproved	CON_ITEM	_	✓ 0401		0503 V ea					00 9/28/20 🖾 9/28/
CUMULATE	ses hv	PRICE Taken from	ACCOUN Rebate of		CURR		LINE BREA Robate lin		VALIDATION Validated			
CUMULATE Cumulate purcha: Invoice	ses by	PRICE Taken from		rogram accrual accou		ncy		e break type	VALIDATION Validated Yes			
Cumulate purchas	ses by	Taken from	Rebate p	rogram accrual accou	unt Curre	ncy) V	Rebate lin	e break type	Validated			
Cumulate purchas Invoice	ies by	Taken from	Rebate p	rogram accrual accou 1 rogram expense acco	unt Curre V USE Dunt	ncy) V	Rebate lin	e break type	Validated Yes			

5.1. Purchase order creation against the Rebate agreement

Navigation - Accounts payable>Purchase orders>All purchase orders

After the creation of PO. Once the PO gets confirmed. Rebate gets calculated based on the master setup in the rebate agreement. If the order is eligible for the rebate. Rebate checkbox will get checked against the PO Lines. Else the rebate checkbox remains unchecked.

🖫 Save 🛛 🕂 New 🗊 Delete	PURCHASE ORDER	PURCHASE	MANAGE	RECEIVE	INVOICE	RETAIL	WAREHOUSE	TRANSPORTATI	ON GENERAL	OPTION	<u>م</u> ع			*	٥	P O
i) The vendor invoice posting proce	s is complete for vendor	0401, invoice INVO	0503-1.													^
Operation completed																
Operation completed																
ALL PURCHASE ORDERS																
00000877 : 040	1 Sunil CG	L-KGL								Lines H	leader Invo	iced	Cont	firmed		
Purchase order heade	r															^
DELIVERY	DIS	COUNTS			REPLENISHME	NT		CROSS DOCKIN	G DATES		Local delivery da	te				
Delivery date	Tota	al discount %		1	Service catego	ry	_	Delivery date				ATT.				
9/28/2018		0.00		l			~	9/28/2018			Sales date					
Earliest confirmed delivery	VEN	IDOR		l I	location		_	Cross docking (date (11)			AHU				
	Con	ntact		l			~		(Pers)		PRODUCT/ORDE	COLUMN				
			~	/							Auto created	RCREATION				
											No ()				
											Origin					
											Purchase					
Purchase order lines																
+ Add line + Add lin	es Add products	🗊 Remove	Purchase orde	er line 🗸	Financials	√ Inve	entory 🗸 🛛 F	Product and supply	✓ Update∣	ine∨ V	Vork details					
✓ Ty Budget check re	Line number It	tem number P	roduct name	Procurem	ent category	Variant n	umber Site	Warehouse	CW quantit	y CW unit	Quantity	Unit	Unit price	Adjusted unit	pr R	ebate
	1 0	1503 S	TKPR01				1	11			100.00	ea	50.00	0.00	000	7

Since the rebate program ID and charge code is defined as **ITEM**. If the rebates program type is either (CON_ITEM/UNCON_ITEM) Miscellaneous Charges will be added to the Purchase Order Lines. The credit component will go to Item to load the charge amount to item Cost Price.

Before PO Is Invoice the Item cost price is \$50



🗟 Save 🛛 🕂	- New 🗊 Delete	PRODUCT	PURCHASE	SELL	MANAGE INVENTORY	ENGINEER	PLAN	MANAGE PROJECTS	MANAGE COSTS	RETAIL	GENERAL	SETUP	OPTIONS	Q
SET UP Item price Posting	COST TRANSACTIONS Transactions Cost entries		COST TRANSACTI	ONS	COSTING Cost objects Inventory statement and KPI	5								
0503	3/2018													
Foreig	gn trade													
Mana	ige inventory													
Engin	eer													
Plan														
Mana	ige costs													
Postii Item g Audi	io ~		PRICE UPDAT Latest cost p Yes Date of price 9/28/2018	ice	[Price 50.0 Price quantity 1.0			arges quantity 0.00 1. in unit price		N	nne nying cost one	~	
Cost g), konb		PRICES			CHARGES Price charges		AB Val	C CLASSIFICATION			PLENET est cost pric	e	
Use co No	ost price by variant		Unit ea		[0.0	0	L	lone	~	Yes	e of price		
									ione	\sim	Tric	lenet price		

After PO Invoiced the Price got updated to \$40

RELEASED PRODUCT DETAILS				
0503 : STKPR01				
9/28/2018				
Foreign trade				
Manage inventory				
Engineer				
Plan				
Manage costs				
POSTING	PRICE UPDATE	Price	Charges quantity	Revenue
Item group	Latest cost price Yes	40.00	0.00	None 🗸
Audio 🗸		Price quantity	Incl. in unit price	Carrying cost
COSTING	Date of price 9/28/2018	1.00	No 💽	None 🗸
Cost group	0/20/2010	CHARGES	ABC CLASSIFICATION	TRIPLENET
~	PRICES	Price charges	Value	Latest cost price
Use cost price by variant	Unit	0.00	None 🗸	Yes 💽
No 🔘	ea		Margin	Date of price
			None 🗸	
				Triplenet price
				0.00

6. Rebate Claims

Standard D365 process for claiming the type of rebates (Conditional/Unconditional/Stock Protection) are maintained for the claiming process.

1. Navigate to **Procurement and sourcing > Vendor Rebates > Rebate claims** to open a rebate claim.



2. The appropriate rebate ID can be filtered through Rebate Program ID/Invoice ID/Item ID/Vendor ID. By default, the status of the rebate claim will be set as calculated

Dynamics 365	Finance and Op	erations Procure	ement and sourcing > Vendor	rebates 🗲 Rebate clai	ns		USMF ク 厚	
🖉 Edit 🛛 🕂 New 📋	Delete Approve Cu	umulate Process rebates	Purge Rebate transactions	Rebate agreements	OPTIONS P			
PERSONALIZE Always open for editing Personalize this form Add to workspace ∽		SHARE cord info Get a link ∖ ange view ∨	 ✓ Create alert rule ✓ Manage my alerts 					
Click the edit button to	make changes.							
VENDOR REBATE			_					
✓ Rebate ID ↑	Rebate program ID	Status	Starting rebate Inv	voice 🗸 Vendor ac	count Item number	Process date	Cumulate purchases by	
VRE000952	CON_GL	Calculated	500.00 IN	IV0501 0400	0501		Invoice	

3. Mark the appropriate, and then, on the Action Pane, select **Approve**.

Dynamics 365	Finance and Operations	Procurement and source	cing > Vendor rebates >	Rebate claims		Approve rebates	
🖉 Edit + New 📋				reements OPTIONS	Q	Appiove rebates	
PERSONALIZE Always open for editing Personalize this form Add to workspace \checkmark	PAGE OPTIONS Security diagnostics Record info Advanced Filter/Sort Change view N	SHARE Get a link \checkmark Create alert n Manage my a				Parameters Vendor 0400	Vendor rebate group
Click the edit button to	make changes.					Run in the background	
VENDOR REBATE							
✓ Rebate ID ↑	Rebate program ID Status	Sta	arting rebate Invoice 🖓	Vendor account	Item numbe		
VRE000952	CON_GL Calcul	ated	500.00 INV0501	0400	0501		

- 4. On the request page, in the **Vendor** field, select the vendor that you're authorized to receive a rebate form, and then select **OK**.
- 5. Now the status gets updated to Approved

Click the edit button to make changes.							
(i) The rebate VRE000952 was processed successfully.							
VENDOR REBATE							
✓ Rebate ID ↑ Rebate program ID	Status	Starting rebate	Invoice 🍸	Vendor account	Item number	Process date	Cumulate purchases by
VRE000952 CON_GL	Approved	500.00	INV0501	0400	0501	9/26/2018	Invoice

6. On the Action pane, Select Process Rebate

Dynamics 365	Finance and Operations	Procurement and sourcing	> Vendor rebates > Re	bate claims		Process rebates	
🖉 Edit 🛛 🕂 New 👔				ements OPTIONS .	م	TTOCESS TEDALES	
PERSONALIZE	PAGE OPTIONS	SHARE				Records to include	
Always open for editing Personalize this form Add to workspace V	Security diagnostics Record info Advanced Filter/Sort Change view ~	Get a link ✓ Create alert rule ✓ Manage my alerts				∀ Filter	
Add to workspace +						REBATE	Invoice
					_	Vendor account	Inv0501
Click the edit button to	make changes.					0400	Calculation date
i The rebate VRE000952	was processed successfully.					Vendor rebate group	
VENDOR REBATE							Item number
₽ Filter							0501
✓ Rebate ID ↑	Rebate program ID Status	Starting	rebate Invoice 🍸	Vendor account	Item numbe		
VRE000952	CON_GL Approv	ed	500.00 INV0501	0400	0501	Run in the background	



7. On the request page, in the **Vendor** field, select the vendor, Invoice ID and item id that you're authorized to receive a rebate form, and then select **OK**. Rebate status gets updated to calculated.

Edit 🕂 New 🛍 Delete 🗸	Approve Cumulate Process rebates	Purge Rebate transactions Reba	ate agreements OPTIONS	
RSONALIZE PAGE OPTIC				
vays open for editing Security dia		Create alert rule V		
d to workspace ∨	iilter/Sort Change view ∨	Manage my alerts		
The vendor invoice VRINV00352 has l	been created.			
VENDOR REBATE				
VRE000952				
VILLOUUJJL				
SETUP	Value	VENDORS	Price unit	CW quantity
Rebate ID	10.0000	Vendor account	50.00	
VRE000952	Starting rebate amount	0400	Unit type	Unit
Status	500.00	Vendor rebate group	Inventory unit	ea
Completed	Corrected rebate amount		Purchase amount	
Process date	0.00	Currency	5,000.00	SALES TAX
9/26/2018		USD		Item sales tax group
Adjustment date	Rebate balance amount	Purchase order	Currency	
Adjustment date	0.00	00000850	USD	Sales tax group
	ITEMS		Net extended price	
REBATE INFO	Item number	Invoice	5,000.00	
Amount type	0501	INV0501	Quantity	ACCOUNTS
Percentage		Calculation date	100.00	Default accrual account
	Vendor rebate item group	9/26/2018		130701
Currency				Default expense account

A Rebate accrual journal is posted for the claim amount. This posting debit the Accrued Vendor Rebates Receivable account for the expected vendor credit and credits the interim Accrued Vendor Rebates Received account for the expected gain.

7.Stock Protection

For **Stock Protection**, a **new Journal type will be developed**. Using this journal, adjustments can be posted. After posting the inventory cost will be affected.

Stock Protection:

Stock protection functionality will be useful for the lying stocks in the warehouse, which needs to be sold at a discounted rate. Certain amount or percentage of the rebate can be configured after introducing this process for returning items.

It is a business decision to apply stock protection process

Approach: A new journal type **'Stock Protection'** will be created. Another related setup (e.g. Number Sequence) needs to be created as well.

Stock protection rebate will be created as a Rebate agreement and the same will be mapped with respective miscellaneous charges code to define the posting (Item cost/GL). This will be applicable after posting the purchase invoice.

Navigate to Procurement and sourcing > Vendor rebates > Rebate agreements.

7.1.Stock Protection to GL

Click New



Create a New Rebate Agreement against the same item 0501 and same vendor 0400 with rebate type = STK_GL

bate Agreement 🖓	Workflow approval status	Rebate program ID	Vendor code	Vendor selection	Item code	Item selection	unit	Unit type	Charges code	Minimum quant	dinimum amou	Start date 1 Expir	rv date	
MF-064	Approved		2.470.251.05							1				
			aram accrual accour											
,	Gross	V 130701		V USD	✓ Yes			Quantity						
		Rahata prov	ram avrianca accou	ent						Hidamad buy				
	MF-064	€ PACE purchases by Taken from ✓ Cross	MF-064 Approved STK_GL PHICE ACCOUNTS purchases by Taken from Relate pro Taken from Relate pro	MF-064 Approved STK_GL Table PRICE ACCOUNTS purchases by Taken from Rebate program accrual account Gross \checkmark [130701	MF-064 Approved STK_GL Table 0400 V F PRCK ACCOUNTS CURRING purchases by Taken from Rebate program accrual account Currency Gross. V T30701 V USD	ME-064 Approved STK_GL Table V 0400 V Table V purchases by Taken from Relate program accrual account Currency Appen V Gross V 130701 V USD V Ves	ME-064 Approved STK_GL Table 0400 Table 0501 ME-064 Approved STK_GL Table 0400 Table 0501 ME-064 Approved STK_GL Table 0400 Table 0501 ME-064 Approved StK-Eproprima account account Currency Approval required V Gross 130701 USD Ves Common	ME-064 Approved STK_GL Table 0400 Table 0501 ea K PRICE ACCOUNTS CUIRENCY APPROVAL purchases by Taken from Rebate program accrual account Currency Approval required V Gross 130701 USD Ves Control	ME-064 Approved STK_GL Table Q400 Table Q501 ear Inventory unit K PRCK ACCOUNTS CUIRENCY APPROVAL LINE BREAKS purchases by Taken from Rebate program accrual account Currency Approval required Rebate for b Quantity Gross 130701 USD Ves Quantity	ME-064 Approved STX_GL Table 0400 Table 0501 es inventory unit Rebate_GL E PECE ACCOUNTS CUBEINCY APPROVAL UNE BIEAKS V purchases by Taken from Rebate program accural account Currency Approval required F Gross V 130701 V USD V Ves C Currency Ves	ME-064 Approved STK_GL Table 0400 Table 0501 es Inventory unit Rebate_GL 1 e PBCE ACCOUNTS CUBRENCY APROVAL LINE BELAKS VALIDATION purchases by Taken from Rebate program accural account Currency Approval required Rebate free Investity PV Validated V Gross V 100701 V USD Yes Quantity Yes	ME-064 Approved STX_CL Table 0400 Table 0501 es Inventory unit Rebate_GL 1 0.00 K PROC ACCOUNTS CURRENCY APPROVAL LINE BREAKS VALIDATION purchases by Table mom Rebate pogram accrual account Currency Approvide Rebate files break type Validation V Gross V 130701 V USD Ves Common	ME-064 Approved STK_GL Table Q400 Table Q501 es Inventory unit Rebate_GL 1 0.00 9/26/20 Nex ME-064 PBICK ACCOUNTS CURRINCY APPROVAL UNE BIEAAS VALIDATION purchases by Taken from Rebate program accurat account Currency Approval required Rebate inc break type Validated V Gross Visit USD Visit Image: Control or	ME-064 Approved STK_GL Table 0400 Table 0501 es Inventory unit Rebate_GL 1 0.00 9/26/20 Never e PBCK ACCOUNTS CUBRENCY APPROVAL LINE BELAXS VALIDATION purchases by Taken from Rebate program accruat account Currency Approval required Rebate line linesk type Validated V Gross V LISD Yes Image Validated

7.2.Stock Protection Journal

A new journal to be created for 'Stock protection' rebate. Navigation Path: 'Inventory management -> Journal entries -> Items -> Stock Protection

Vorkspaces	Inbound orders
 Modules 	a inbound orders
Accounts payable	Arrival overview
Accounts receivable	Planned transfers
Audit workbench	Transfer order
	 Outbound orders
Budgeting	
Cash and bank management	Shipments
Common	Picking workbench
Consolidations	Picking list registration
Cost accounting	Planned transfers
Cost management	Transfer order
Credit and collections	Output orders
Demo data	 Journal entries
Expense management	
Fixed assets	▲ Items
Fleet management	Movement
General ledger	Inventory adjustment
Human resources	Transfer
Inventory management	Bills of materials
Master planning	Inventory ownership change
Organization administration	Stock protection 🖈
Payroll	Retro activity 📩 🖈
Procurement and sourcing	Retroactivity for subsidiary company $~~ \bigstar$



7.3.Query to filter the eligible Purchase orders

Click on the select button on action pane

On filtering the header on Vendor, Item & Rebate agreement, the form will enable a filtering the Invoice Journal Filters.

The query can be configured for a Batch/Routine. Journals are created and listed for the user selection from the batch.

Dynamics 365 Finance and Operations Inventory management > Journal entries > Rens > Stock protection Save + Now Delete Select Adjustment > Display dimensions Post Print OPTIONS P Sock protection Stock protection Vender account	AVARTNInventTransAdjustment
Lines	✓ Table Derived table Field Criteria
Lines	Inventory transactions Inventory transactions Lot ID
Delete Split Start Approval Process	Inventory transactions Inventory transactions Item number 0501
✓ Line Date financial Item number Confi Size Color Style Site Warehouse Posted qua Posted val Edit n	Inventory transactions Inventory transactions Financial date
	Inventory transactions Inventory transactions Financial voucher
	Inventory transactions Inventory transactions Receipt status Purchased
We didn't find anything to	Inventory transactions Inventory transactions Currency
	Inventory transactions Inventory transactions Value open
	Inventory dimensions Inventory dimensions Configuration
	Purchase order lines Purchase order lines Vendor account 0400 Vendor account
	Replace the criteria value on flookup OK Revet Cancel

Click Ok.

Now the records will be displayed on the Stock Protection Form.

Rebate agreement: This field will be a dropdown with manual selection by the user.

The field enables the user to select the Rebate agreement. On selection of this rebate program id, the rebate is calculated with preset conditions (rebate agreement) and applied on the Edit now field.

ave 🛛 🕂 New 🗊	Delete Select Adjustment	∵∨ Display dimensions Po	st Print OPTIONS	Q							
Stock prote	ction										
Vendor account	Item number	Rebate program ID									
0400	0501	~	_								
		✓ Rebate program	Line number	From value	To value Validated ∇	Value					
Lines		STK_GL	1.000000000	1.00	0.00 🗸	10.0000					
🗊 Delete Sp	it Start Approval Process										
✓ Line Date		onfi.					tled Quantity	Adjustment on	Post to GL	Workflow status	Status
1 9/26	/2018 0501						0.00	0.00		Not Submitted	Created



2.Field: Edit Now: This Field that allows the user to post the rebate adjustment against the Rebate agreement. This will suggest pre-calculated value based on the selection of the rebate program ID selected.

Rebate value will be automatically populated in this field based on the selection of rebate agreement.

3.Field: Settled quantity: It's a display field based on the table information in Invent trans. The field display's the Quantity that are already settled.ie, Items that are sold from the inventory.
4.Field: Adjustment on Settled quantity: Field that allows the user to Post the Adjustment to GL. The amount posted to the GL with reference to the setup of GL posting profile Item combination posting. Posting Profiles must be preset.

Dynamics 365	Finance and C	Operations	Invent	ory managemer	nt 🗲 Jou	mal entries 🖒	ltems 🗲 St	ock protectio	n						USMF	e مر
🔛 Save 🛛 🕂 New 👔	j Delete Select /	Adjustment 🗸	Display dime	ensions Post		OPTIONS										
Stock prote	ection															
Vendor account	Item number	R	ebate program II	D												
0400	0501		STK_GL	~												
		_														
Lines																
🗊 Delete 🛛 Sj	plit Start Approval	Process														
✓ Line Date	e financial Item num	nber Confi	Size C	olor Style	Site	Warehouse	Posted qua	Posted val	Edit now	Available Onhand	Settled Quantity	Adjustment on	Post to GL	Workflow status	Status	
✓ 1 9/2	6/2018 0501				1	11	100.00	5,000.00	-0.10	100.00	0.00	100.00		Not Submitted	Created	

ynamics 365 Fin	ance and Operat	ions	nventory mar	nagement	> Jour	nal entries 💙	ltems 🗲 St	ock protectio	'n						USMF	Q
Save 🛛 🕂 New 🗴 🗊 Delet	e Select Adjustme	ent 🗸 🛛 Displa	y dimensions	Post	Print	OPTIONS 🖇	c									
Stock protection	on															
Vendor account	Item number	Rebate pro	gram ID	_												
0400	0501	STK_GL		~												
Lines Delete Split	Start Approval Process															
✓ Line Date financi	al Item number	Confi Size	Color	Style	Site	Warehouse	Posted qua	Posted val	Edit now	Available Onhand	Settled Quantity	Adjustment on	Post to GL	Workflow status	Status	
 1 9/26/2018 	0501				1	11	100.00	5,000.00	-0.10	100.00	0.00	100.00	\checkmark	Not Submitted	Created	

Click Start Approval Process.

Rebate Workflow form will be opened.

Select the appropriate record based on the date/qty/Rebate Transaction type

ynar	nics 365	Financ	e and Opera	tions	Inventory management	Journal entrie	s > Items >	Stock protection	r					USMF	Q
	🗊 Delete	🔿 Workflov	v 🗸 OPTIONS												
Re		^{Submit} OTKTIOW	s												
~	Quantity	Edit now	Available on hand	Date financial	Dimension number	Lot ID	Item number	Line	Account type	Posted value	Post to GL	Posted quantity	Rebate transaction type 🏹	Quantity	Cost amo
	1.00	-10.00	1.00	9/10/2018	#00000010000073A5	0	0402	1	Ledger	100.00	 Image: A start of the start of	1.00	Stock Protection	0.00	
	100.00	-0.10	100.00	9/11/2018	#0000001000007C72	0	0407	1	Ledger	9,000.00		100.00	Stock Protection	0.00	
	50.00	-500.00	100.00	9/10/2018	000031	0	UCGL	1	Ledger	2,500.00	 ✓ 	50.00	Stock Protection	0.00	
	10.00	-0.20	100.00	9/10/2018	000031	0	UCGL	2	Ledger	2,500.00	 ✓ 	50.00	Stock Protection	0.00	
	40.00	-10.00	100.00	9/11/2018	000031	0	0405	2	Ledger	2,000.00	 ✓ 	40.00	Stock Protection	0.00	
	40.00	-10.00	400.00	9/11/2018	000031	0	0405	3	Ledger	2,000.00	 	40.00	Stock Protection	0.00	
~	100.00	-0.10	100.00	9/26/2018	000031	0	0501	1	Ledger	5.000.00	\checkmark	100.00	Stock Protection	0.00	
	10.00	-10.00	400.00	9/11/2018	000031	68719838958	0405	1	Ledger	1,000.00		20.00	Stock Protection	0.00	



Click Workflow and submit the record

The record will be displayed on the temporary table.

Select the record and approve the record

Dynamics 365	Fina	ance and Operations						
	Open	C) Workfle Approve OPTIONS						
PERSONALIZE	PAGE O	Approve						
Always open for editing Personalize this form Add to workspace ~ WORK ITEMS ASSIGNE	Securit Advans Record		ate alert rule 🗸 nage my alerts					
✓ ID		View history Subject		Document type	Due date time	From	Created date and time \downarrow	Association
		Please Approve		Temporary table	9/27/2018 05:41:00 PM	sunilkumar.ravindran	9/26/2018 05:41:53 PM	usmf
Item number:	0400	Record returned		Purchase order lines		sunilkumar.ravindran	9/20/2018 04:18:28 AM	usmf

Once the SP Journal has been approved.

In Stock Protection form the workflow status gets updated to completed from Not submitted.

Now, this SP Journal is ready for posting. Click **Post** button and Post the record.

Dynan	nics	365	∽ Fina	nce and Ope	ration	s I	nventory m	nanagem	ent 🔀 J	ournal entries	> Items >	Stock prote	ction				USMF	9	ţ,	© Ø
🗟 Save			Delete S	select Adjustme	ent 🗸	Display dir	nensions	Post		Options 🖇										a 🖗 c
Sto	ock	pro	tection																	
Vendo	r accoi	unt	ltem	number	Reb	ate program	ID	_												
0400)		050	01	ST	K_GL	~	~												
Lin	es																			
Ĩ	Del	ete	Split Start	Approval Process																
	/	Line	Date financial	Item number	Confi	Size	Color	Style	Site	Warehouse	Posted qua	Posted val	Edit now	Available Onhand	Settled Quantity	Adjustment on	Post to GL	Workf	low status	Status
		1 9	9/26/2018	0501					1	11	100.00	5,000.00	-0.10	100.00	0.00	100.00		Com	pleted	Created
_		_								1		1								

Once the record is posted. The status gets updated to **Posted** from Created and ARM prices are recorded against the item. This can be viewed on the Released Product -> Manage Cost->Set up Action pane->Item Price-> Triple-net Price tab.

A new record is displayed with rebate transaction type **Stock Protection**.

New 🗊 Delete	Calculate item cost	View calculation details	Report calculation details	Cost rollup by cost group Ac	ctivate pending price(s) Standard cost	∨ Log	Dimensions display	. م
0501 : TRICGL Item prices Pending prices		plenet Price							
 Costing type 	item n	umber Activatio	on date Price type	Price	e Rebate amount	Price quantity	Triplenet Price	Rebate transaction type	
Triplenet C	ost 0501	9/26/2	2018 Purchas	e price 50.00	-10.00	1.00	45.00	Conditional Rebate	
✓ Triplenet C	ost 0501	9/27/2	2018 Purchas	e price 50.00	-10.00	0.00	35.00	Stock Protection	



8. Stock Protection to Item

Navigate to **Procurement and sourcing > Vendor rebates > Rebate agreements**.

Click New

Create a New Rebate Agreement against the same item 0503 and same vendor 0401 which we used for CON_ITE with rebate type = STK_ITE and approve the rebate agreement.

Ver _{Overvi}	ndor rebate view General M	agreements Note Dimensions								
Overvi	Here Bible Validation Doppley dimensions Copy Rebates C Workflow CPTIONS P dor rebate agreements eware 4971492200 has been submitted to the workflow: dor rebate agreements eware 4971492200 has been submitted to the workflow: dor rebate agreements eware 4971492200 has been submitted to the workflow: dor rebate agreements eware 4971492200 has been submitted to the workflow: usare 4000000000000000000000000000000000000									
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~	Rebate Agreement 5		_		_			1 1		
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_	USMF-073	Here is Deele Validation Display dimensions Copy Rebates () Workflow V OPTIONS () Average Average </td <td>8/20 🔤 9/28/</td>			8/20 🔤 9/28/					
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CUM	IULATE	PRICE	ACCOUNT	s	CURRENCY	LINE BREAKS	VALIDATION			
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Cumu	nulate purchases by voice	Taken from	Rebate pr V 130701	ogram accrual account	Currency	Rebate line br	vak type Validated Ves			
Cumu	nulate purchases by voice	Taken from	Rebate pr 130701 Rebate pr	ogram accrual account	Currency	Rebate line br	Validated Yes Validated by			
Cumu	nulate purchases by voice	Taken from	Rebate pr 130701 Rebate pr	ogram accrual account	Currency USD ~ APPROVAL	Rebate line br	Validated Yes Validated by			
Cumu	nulate purchases by voice	Taken from	Rebate pr 130701 Rebate pr	ogram accrual account	Currency USD ~ APPROVAL	Rebate line br	Validated Yes Validated by			
Cumu	nulate purchases by voice	Taken from	Rebate pr 130701 Rebate pr	ogram accrual account	Currency USD ~ APPROVAL Approval required	Rebate line br	Validated Yes Validated by			
Cumu	nulate purchases by voice	Taken from	Rebate pr 130701 Rebate pr	ogram accrual account	Currency USD ~ APPROVAL Approval required	Rebate line br	Validated Yes Validated by			
Cumu Invo Perior	sulate purchases by voice	Taken from	Rebate pr 130701 Rebate pr	ogram accrual account	Currency USD ~ APPROVAL Approval required	Rebate line br	Validated Yes Validated by			
Cumu Invo Perior	sulate purchases by voice	Taken from	Rebate pr 130701 Rebate pr	ogram accrual account	Currency USD ~ APPROVAL Approval required	Rebate line br	Validated Yes Validated by	-		
Cumu Invo Perior	sulate purchases by voice	Taken from	Rebate pr 130701 Rebate pr	ogram accrual account	Currency USD ~ APPROVAL Approval required	Rebate line br	Validated Yes Validated by			
Cumu Invo Perior	iulate purchases by loice ad type Financial Dimensio	Taken from	Rebate pr 130701 Rebate pr 520202	ogram accrual account	Currency USD ~ APPROVAL Approval required	Rebate line br	Validated Yes Validated by			
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Cumu Invo Perior	voice both the purchases by voice ad type Financial Dimension Add line Remove	Taken from Gross ons Make default Rer	Rebate pr 130701 Rebate pr 520202 move default	ogram accrual account	Currency USD ~ Approval Approval required Ves	Rebate line bri Quantity	Validated Ves Validated by 000138	Amount type		

Now Navigate: 'Inventory management -> Journal entries -> Items -> Stock Protection

Dyna	mics 36	55 🗸 F	Finance	and Op	peration	s	Inventory	management	> Journal e	ntries > It	terns 🖒 Stor	ck protection				USMF	Q	₽	٢	0	?
🗄 Save		v 📋 Delete	e Select	t Adjustr	ment 🗸	Display	dimensions	Post Prir	nt OPTION	s ,o									٥	P (
St	ock p	rotectic	n																		
Vend 040	dor account D1		Item numb 0503	er		ate progra TK_ITEM		~													
	nes 🗊 Delete	Split S	Start Appn	oval Proces																	
	1	tem number	Confi		Color	Style	Site	Warehouse	Posted qua	Posted val	Edit now	Available Onhand	Settled Quantity	Adjustment on settled	Post to GL	Workflow statu	is S	tatus			
1	18 0	1503					1	11	100.00	4,000.00	-1,000.00	200.00	0.00	100.00		Not Submitte	ed C	reated			

Start the approval process for the record.

Rebate Workflow window will be displayed and select the appropriate record and submit the workflow

Dyna	mics 365	🗸 🛛 Final	nce and Ope	erations	Inventory ma	nagement > Jo	ournal entries	> Items >	Stock protectio	n				USMF	Q	Đ	•	⊚ ?
	🗊 Delete	🖒 Workflow															۵ (• O
_	ebate W Filter	submit Orktlows	;															
~	Quantity	Edit now	Available on hand	Date financial	Dimension num	Lot ID	Item number	Vendor ac	Purchase or 💙	Line	Account type	Posted value	Post to GL	Posted qu	antity	Rebate tra	nsa V	Quanti
	100.00	-1,000.00	200.00	9/28/2018	000031	0	0503	0401	00000877	1	Ledger	4,000.00		1	00.00	Stock Pr	otecti	0.



Approve the work flow

Dynamics 365 🗸		Finance and Operations						USMF	Q	Ū	٢
+ New 🗊 Delete 🛛	Open	🖒 Workflow 🗸 OPTIONS	Q								۵
PERSONALIZE	PAGE	Approve									
Always open for editing	Securit		ate alert rule 🗸								
Personalize this form Add to workspace V	Advan Record	Paiast	nage my alerts								
		Request change									
WORK ITEMS ASSIGNED		Delegate									
P Filter	TOME	Editing has already been canceled.									
V ID		View history		Document type	Due date time	From	Created date and time \downarrow	Association			
✓ Item number: (Purchase order lines	10/1/2018 07:01:00 AM	sunilkumar.ravindran	9/28/2018 07:01:20 AM	usmf			

After Approval the record status gets updated to **Completed** and now the record is ready to post

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() Po	sted success	fully																	
() o	peration com	pleted																	
2	stock p	orotecti	on																
	endor accour 0401	nt	Item nu 0503			lebate pro	-	~											
	Lines	te Split	Start A	oproval Pro	ocess														
	incial	Item number	Confi	Size	Color	Style	Site V	Varehouse	Posted qua	Posted val	Edit now	Available Onhand	Settled Quantity	Adjustment on settled	Post to GL	Workflow status	Status		
	18	0503					1 1	1	100.00	4,000.00	-1,000.00	200.00	0.00	100.00		Completed	Created		

After Posting the record. The item price got updated which can be seen on the manage cost form.

released product details 0503:STKPR01				
0.00				
Date of price 9/28/2018				
Foreign trade				
Manage inventory				
Engineer				
Plan				
Manage costs				
POSTING	PRICE UPDATE	Price	Charges quantity	Revenue
Item group	Latest cost price	30.00	0.00	None
Audio	Yes 💿	Price quantity	Incl. in unit price	Carrying cost
	Date of price	1.00	No O	None
COSTING	9/28/2018			
Cost group		CHARGES	ABC CLASSIFICATION	TRIPLENET
	PRICES	Price charges	Value	Latest cost price
Use cost price by variant	Unit	0.00	None	Yes 🛑
No 🔳	ea		Margin	Date of price
			None	
				Triplenet price
				0.00



9. Retro Activity

Retroactivity: This is a case rebate agreement is created after the effective start of the contact or after creation of Purchase order, then the rebate should be applicable for the qualified purchase order.

Navigate to Inventory management >Journal entries >Items >Retroactivity.

Overvi	iew General No	te Dimensions												
~	Rebate Agreement ↓	Workflow approval status	Rebate program ID	Vendor code	Vendor selection	Item code	Item selection	√ Unit	Unit type	Charges code	Minimum quant	Minimum amou	Start date	Exp
	USMF-076	Approved	CON_GL	Table	0400	Table	0504	ea	Inventory unit	Rebate_GL	1	1 0.00	0 9/28/2018	9/
~	USMF-067	Approved	RTRACVTYGL	Table 🗸	0400 🗸	Table 🔨	0504	∼ ea ∽	Inventory unit	Rebate_GL	~ 1	1 0.00	9/28/20 [iii 9/
сими	ULATE	PRICE	ACCOUNTS		CURRENCY	,		LINE BREAKS		ALIDATION				_
	ULATE Jlate purchases by	PRICE Taken from		gram accrual account		,		LINE BREAKS		VALIDATION				_
Cum				gram accrual account		· ~	F		reak type					_
Cumu	ulate purchases by	Taken from	Rebate prog 130701 Rebate prog	gram accrual account gram expense account	Currency VUSD	~	F	Rebate line br	reak type	Validated Yes				_
Cumu	ulate purchases by Dice	Taken from	Rebate prog		Currency VUSD	~	F	Rebate line br	reak type	Validated Yes				_
Cumu	ulate purchases by Dice	Taken from	Rebate prog		Currency VUSD	, ~	F	Rebate line br	reak type	Validated Yes				

Created a Rebate agreement against a vendor and item

9.1. Query to filter the eligible Purchase orders

Click on the select button on action pane

On filtering the header on Vendor, Item & Rebate agreement, the form will enable a filtering the Invoice Journal Filters.

The query can be configured for a Batch/Routine. Journals are created and listed for the user selection from the batch.

Dynamics 365 🗸	Finance an	nd Operatio	ins Ir	nventory	manager	ment 🖒 J	ournal entries	> Items > Retr	o activity				USMF	Q	₽.	3	۲	?
Save + New Dele	te Select	Adjustment 🗸	Display din	mensions		Print	options 🔎									0	P 0	
Retro activity vємоя vendor account o400	item number 0504 Rebate program RTRACVTYGI																	
Lines	Start Approval		Color	St	Site	Warehouse	Posted quanti	ty Posted value	Edit now	Available Onhand	Settled Quantity	Adjustment on	Post to GL	Wor	kflow status	Sta	itus	
1 9/28/2018	0504				1 1	11	100.0	0 5,000.00	-1,000.00	100.00	0.00	100.00		Not	: Submitte	d Cre	eated	



Click start Approval Process and approve and submit the record.

ynam	ics 365 🗸	 Fina 	nce and Ope	erations	Inventory mar	nagement 🖒 Jo	ournal entries	> Items >	Retro activity				U	SMF 🔎 🛙	È.	•	<u>ې</u>
Save	🗊 Delete	O Workflow		Q											*	۵ (0
		La															
Reb	ate Wo	orkflow	S														
,₽ Fil	ier																
~	Quantity	Edit now	Available on hand	Date financial	Dimension num	Lot ID	Item number	Vendor ac	Purchase order	Line	Account type	Posted value	Post to GL	Posted quantity	Rebate	transa	7
	100.00	-100.00	100.00	9/11/2018	#0000001000	0	0406			1	Ledger	5,000.00	\checkmark	100.00	Retro	Activity	
	20.00	-100.00	120.00	9/25/2018	#0000001000	0	0406	0401	00000825	2	Ledger	1,000.00	\checkmark	20.00	Retro	Activity	
	25.00	-0.10	100.00	9/14/2018	000031	0	0410			1	Ledger	5,100.00		100.00	Retro	Activity	
	100.00	-1,000.00	100.00	9/28/2018	000031	0	0504	0400	00000925	1	Ledger	5,000.00		100.00	Detro	Activity	

Dynamics 365 V	/	inance and Operations						USMF	Q	€	٢
	Open	Workfie Approve DPTIONS									٥
PERSONALIZE	PAGE C	Approve									
Always open for editing	Securit	ereny .	ate alert rule \sim								
Personalize this form Add to workspace \checkmark	Advan Record	Reject	nage my alerts								
		Request change									
WORK ITEMS ASSIGNED	0.70.145	Delegate									
P Filter	DIOME	Editing has already been canceled.									
	-	View history		-							
V ID		bubject	,	Document type	Due date time	From	Created date and time ↓	Association			
 Item number: 	0504	Please Approve		Purchase order lines	10/1/2018 12:30:00 PM	sunilkumar.ravindran	9/28/2018 12:30:39 PM	usmf			

After submitting the record, the workflow status got updated to Completed.

ynamics 3	365 ~	inance and	l Oper	ations	Inventor	y mani	agement	> Journa	I entries > Iten	ns 🗲 Retro activ	vity			USM	MF 🔎	Ē ()	0
Save + Ne	ew 📋 Delete	Select A	djustmer	nt 🗸 🛛 Disp	olay dimension	ns Po	ost Prii	nt OPTIC	ons ,o							*	0 l	<mark>،</mark> 0
Retro a	activity																	
	activity																	
VENDOR		Item number																
Vendor accourt	nt	0504																
0400		Rebate program I	D															
		RTRACVTYGL		~														
Lines																		
🗓 Delet	te Split !	tart Approval P	rocess															
~	Line Date finan	ial Item numb	er C	Size	Color	St 5	Site	Narehouse	Posted quantity	Posted value	Edit now	Available Onhand	Settled Quantity	Adjustment on	Post to GL	Workflow s	tatus	Status
		3 0504			1		1	11	100.00	5,000.00	-1,000.00	100.00	0.00	100.00		Complet		Crea

Now Post the record.

After Posting the record the status gets updated to Posted.

Dynamics 365 🗸	Finance and C	perations	Inventory	managemer	it 🗲 Journa	lentries 🔀 Item	s 🖒 Retro activi	ity			USM	MF ,P	₽ ③	۲	
E Save + New Dele	ete Select Adjus	stment 🗸 🛛 Dis	olay dimensions		rint OPTIC	NS 🔎							* (1	ဖ င) [
i) Triplenet prices recorded															^ 3
Posted successfully															
Number of vouchers posted to	the journal: 1														
Retro activity vendor Vendor account	Item number 0504														
0400	Rebate program ID RTRACVTYGL	~													
Lines															
🗊 Delete Split	Start Approval Proce	ess													
✓ Line Date fina	incial Item number	C Size	Color S	t Site	Warehouse	Posted quantity	Posted value	Edit now	Available Onhand	Settled Quantity	Adjustment on	Post to GL	Workflow status	Status	:
1 9/28/20	018 0504			1	11	100.00	5,000.00	-1,000.00	100.00	0.00	100.00	\checkmark	Completed	Post	e



ARM price got updated against the item in both manage cost form and item cost price form

Activate pending price(s) Standard cost v Log Dimensions display P Activate pending price(s) Standard cost v Log Dimensions display P Activate pending price(s) Standard cost v Log Dimensions display P Activate pending price(s) Standard cost v Log Dimensions display P Activate pending price(s) Standard cost v Log Dimensions display P Activate pending price(s) Standard cost v Log Dimensions display P Activate pending price(s) Standard cost v Log Dimensions display P Pending price Activate pending price(s) Standard cost v Log Dimensions display P Pending price Activate price Triplenet Price Activation date Price type Price Rebate amount Price Quantity Triplenet Price Rebate transaction type Triplenet Cost 0504 9/28/2018 Purchase price 50.00 -10.00 1.00 40.00 Conditional Rebate Toplenet Cost 0504 000 Rebate	Dynam	nics 365 🗸	Finance and Operat	ions Product info	mation management $>$	Products > Re	leased pro	ducts				USMF	Q	Ģ
Pending prices Active prices Triplenet Price Prilter	New	Delete Calc	ulate item cost View calcul	ation details Report calcu	lation details Cost roll	lup by cost group	Activate	pending price(s) Standard co:	it∨ Log	Dimensions display	Q		
Triplenet Cost 0504 9/28/2018 Purchase price 50.00 -10.00 1.00 40.00 Conditional Rebate	Iter Pendir	n price ng prices Activ	e prices Triplenet Price											
	~	Costing type	Item number	Activation date	Price type	1	Price Rebat	e amount	Price quantity	Triplenet Price	Rebate transaction type			
Triplanet Cost 0504 9/28/2018 Purchase price 50.00		Triplenet Cost	0504	9/28/2018	Purchase price	5	50.00	-10.00	1.00	40.00	Conditional Rebate			
mperecess 500 state prec 5000 rates prec	~	Triplenet Cost	0504	9/28/2018	Purchase price	5	50.00	-10.00	0.00	30.00	Retro Activity			

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10. Retro Activity for Subsidiary Company

10.1. Introduction

This functionality will be used to post retroactivity transactions for the items in subsidiary company purchase orders

- 1. A new menu item needs to be created under Inventory management → Journals → Item → "Retroactivity for subsidiary company"
- 2. This feature will function as the existing retroactivity.
- **3.** The purchase order lines will be fetched from the customized table.
- **4.** After posting of the retroactivity journal, the ARM price of the items should be updated.



Steps

Navigate to Procurement and sourcing > Vendor rebates > Subsidiary company rebate agreements

Click **New** and create a new Subsidiary company rebate agreement against an item (**0500**) and vendor (**0400**) with Rebate Program Type = **SUBS_RETRO**

Validate the rebate agreement.

Import a subsidiary PO for the company(USMF) against the vendor (0400) with item (0500).

Once the PO is imported successfully.

The record will get displayed on the Accounts payable > Purchase orders > Subsidiary company purchase orders. Customised table.

Now Navigate to Inventory management >Journal entries >Items >Retroactivity for subsidiary company

10.2. Query to filter the eligible Purchase order

Click on the select button on action pane

On filtering the header on Vendor, Item & Rebate agreement, the form will enable a filtering the Invoice Journal Filters.

The query can be configured for a Batch/Routine. Journals are created and listed for the user selection from the batch.



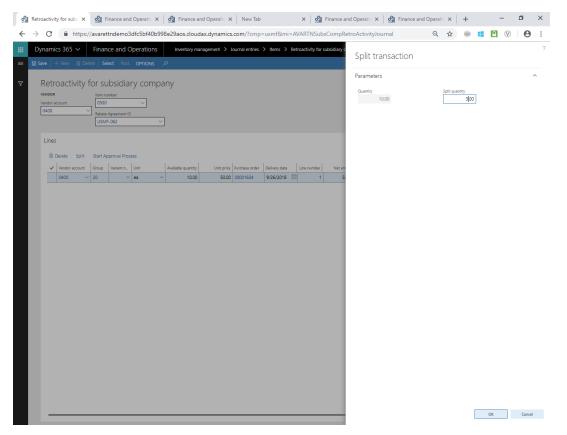
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10.3.Split

Select the record and click SPLIT.

A window will be displayed. Enter the value on the split quantity field for e.g.3 and click ok.





The record will get split into two-lines. Line 1 with 3 QTY and Line 2 with 7 QTY.

Start the approval process for line 1.



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Select appropriate record from the rebate workflow form and submit the record.

Dynam	ics 365 🗸	Finance a	and Operations	5	Inventory man	agement > Jo	urnal entries 🔇	Items >	Retroactivity for s	subsidiary company
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0000	^{Submit}									
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~	3.00	-30.00	0500	~	150.00	1	9/26/2018	A IU	3.00	



Record got submitted.

Verify, the workflow status gets updated to submitted.

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Since a workflow has been configured. User approves the record.

Click workflow and select approve.

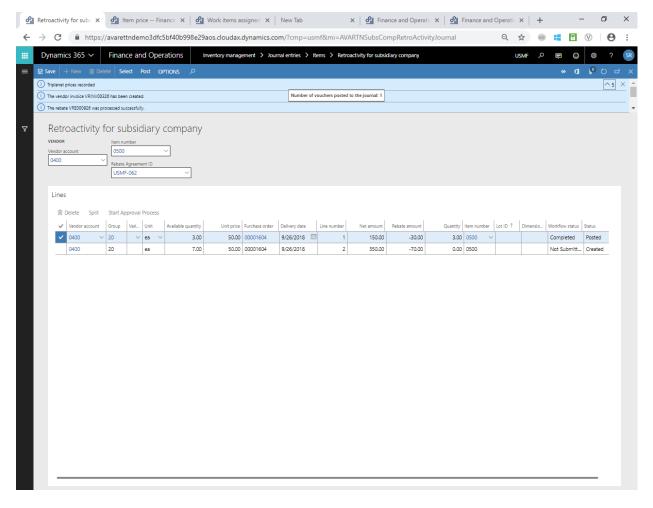
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	Item numbe	er: 0400	Record returned		Purchase order lines		sunilkumar.ravin	dran 9/20/2018 04:18:28 AM	usmf				

Workflow Status got updated to completed



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×							00001604	9/26/2018	2	350.00	-70.00		0500			Not Submitt	

After Posting the record ARM price got recorded



ARM Price got recorded against the item in the item cost objects form



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Click th	ne edit butto	n to make chan	ges.								
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And it's also updated on the manage cost ARM field.

RELEASED PRODUCT DETAILS 0500 : RetroSTKPR				
Deliver				
Sell				
Foreign trade				
Manage inventory				
Engineer				
Plan				
Manage costs				
POSTING	PRICE UPDATE	Price	Charges quantity	Revenue
Item group	Latest cost price	50.00	0.00	None
Audio	Yes 🛑	Price quantity	Incl. in unit price	Carrying cost
	Date of price	1.00	No (None
COSTING	9/26/2018	100		Hone
Cost group		CHARGES	ABC CLASSIFICATION	TRIPLENET
	PRICES	Price charges	Value	Latest cost price
Use cost price by variant	Unit	0.00	None	Yes
No (ea			_
			Margin None	Date of price 9/26/2018
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				Triplenet price
				40.00

Verified, Record got inserted in the rebate claim form



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VRE000351	SUBS_RETRO	Completed	0.00	0400	0400	9/10/2018	Invoice
VRE000352	SUBS_RETRO	Completed	0.00	0400	0400	9/10/2018	Invoice
VRE000426	SUBS_RETRO	Completed	0.00	0400	0400	9/11/2018	Invoice
VRE000529	SUBS_RETRO	Completed	0.00	0401	0400	9/12/2018	Invoice
VRE000626	SUBS_RETRO	Completed	0.00	0400	0400	9/12/2018	Invoice
VRE000653	SUBS_RETRO	Completed	0.00	0401	0400	9/12/2018	Invoice
VRE000676	SUBS_RETRO	Completed	0.00	0401	0400	9/12/2018	Invoice
VRE000701	SUBS_RETRO	Completed	10.00	0401	0400	9/12/2018	Invoice
VRE000751	SUBS_RETRO	Completed	100.00	0402	0402	9/14/2018	Invoice
VRE000826	SUBS_RETRO	Completed	400.00	0402	0400	9/26/2018	Invoice
VRE000827	SUBS_RETRO	Completed	400.00	0402	0400	9/26/2018	Invoice
VRE000851	SUBS_RETRO	Completed	400.00	0402	0400	9/26/2018	Invoice
✓ VRE000926	SUBS_RETRO	Completed	30.00	0400	0500	9/26/2018	Invoice

Approved the rebate

Dynamics 365 V Finar	ice and Operations Procureme	ent and sourcing > Vendor rebates >	Rebate claims	USU.	MF
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Click the edit button to make changes.					
Number of vouchers posted to the journ	ial: 1				
The rebate VRE000528 was processed su	iccessfully.				
Number of vouchers posted to the journ	val: 1				
VENDOR REBATE					
VRE000926					
General					,
General					
SETUP	Value	VENDORS	Price unit	Unit	
Rebate ID	10.0000	Vendor account	50.00		
VRE000926	Starting rebate amount	0400	Unit type		
Status	30.00	Vendor rebate group	Inventory unit	SALES TAX	
Completed	Corrected rebate amount		Purchase amount	Item sales tax group	
Process date	0.00	Currency	150.00		
9/26/2018	Rebate balance amount	USD	Currency	Sales tax group	
Adjustment date	0.00	Purchase order			
		00001604	Net extended price	ACCOUNTS	
	ITEMS	Invoice	150.00	Default accrual account	
REBATE INFO	Item number			130701	
Amount type	0500	Calculation date	Quantity 3.00		
Amount per unit	Vendor rebate item group	Calculation date		Default expense account 520202	
Currency USD			CW quantity	320202	
030					
Accrual dimensions					
Expense dimensions					`
Financial Dimensions					,
BusinessUnit	No default				



Verified, Post button is disabled for the records where status = Posted.

To ensure whether operator able to post the remaining 7 qty.

Click on the second line and select start approval.

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	~	7.00	-70.00	0500 ~	350.00	2	9/26/2018	7.00
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Click workflow and Approve the record



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		Item numbe	r: 0500	Please approve		Purchase order lines	9/27/2018 11:31:00 AM	sunilkumar.ravindran	9/26/2018 11:31:16 AM	usmf			
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		ea	3.00	50.00 000	001604	9/26/2018	1	150.00	-30.00	3.00	0500			Complete	d Poste
0400	20	ea	5.00	30.00 00.		.,									

Work flow status got updated to completed

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~	Vendor account	Group	Vari	Unit	Available quantity	Unit price	Purchase order	Delivery date	Line number	Net amount	Rebate amount	Quantity	Item number	Lot ID 1	Dimensio	Workflow status	Status
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	0400 ~	20	~	ea 🗸	7.00	50.00	00001604	9/26/2018	1 2	350.00	-70.00	7.00	0500 ~			Completed	Created

Selected the line 2 and click POST button and status got updated to POSTED



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he rebati	e VRE000951 was pr	ocessed suc	cessfully	y.													
osted su	ccessfully																
umber o	of vouchers posted t	o the journa	E1														
Retroactivity for subsidiary company VENDOR Item number Vendor account 0500 [0400] Rabas Agreement ID [USMF-662] Vendor account																	
Lines	Delete Split	Start Ap	proval	Process													
			proval Vari		Available quantity	Unit price	Purchase order	Delivery date	Line number	Net amount	Rebate amount	Quantity	Item number	Lot ID 1	Dimensio	Workflow status	Status
1	Delete Split		Vari		Available quantity 3.00		Purchase order 00001604	Delivery date 9/26/2018	Line number	Net amount 150.00	Rebate amount -30.00		Item number	Lot ID 1	Dimensio	Workflow status Completed	Status Posted

Rebate Claim Process – Rebate claim Id has been created for the second line with correct rebate amount in the rebate claim form.

Dynamics 365 ✓ Finance and Operations	Procurement and sourcing > Vendor re	ebates > Rebate claims		USMF 🔎 🛙	
	ss rebates Purge Rebate transactions Rel	bate agreements OPTIONS ${\cal P}$			* 1
PERSONALIZE PAGE OPTIONS Always open for editing Security diagnostics Record info Personalize this form Advanced Filter/Sort Change view ∨ Add to workspace ∨	SHARE Get a link ✓ Create alert rule ✓ Manage my alerts				
Click the edit button to make changes.					
VENDOR REBATE					
✓ Rebate ID ↑ ♥ Rebate program ID Status	Starting rebate Invoice	Vendor account Item number	Process date	Cumulate purchases by	
VRE000951 SUBS_RETRO Calculated	70.00	0400 0500	9/26/2018	Invoice	

Approved and processed the rebate and status got updated to Completed.

🖉 Edit 🛛 + New 👔	j Delete Approve Cu	umulate Process rebates	Purge Rebate transactions	Rebate agreements OPTION	a si		* ()
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VENDOR REBATE							
✓ Rebate ID ↑ 🕯	Rebate program ID V	Status	Starting rebate Invoic	e Vendor account	Item number	Process date	Cumulate purchases by
VRE000951	SUBS_RETRO	Completed	70.00	0400	0500	9/26/2018	Invoice

11.Contract Management

Contract Management is agreed contract with the Vendor to provide rebate on sales of a item. This can be achieved by customizing the Broker contract in D365. Through broker contract liability will created during the claim process but this should be customized to post as credit note to the vendor.

Let us understand this with an example:

Vendor agrees for a rebate for 100\$ for sale of each quantity. This can be achieved through the broker contract. The agreement will be created as a broker contract in D365 with the following information



Broker contract ID: Unique contract ID for each agreement

Status: Status for the contract. Only the approved contract is eligible to be applied in sales order

Vendor account: Account to which the credit notes to be created for the contract amount.

Validity Date: Validity of the contract

A new field needs to be added to classify this as Contract Management.

New Field: Is Contract Management (Check box)

In the Lines form

Product code type: Contract can be for Item, Group or All items

Item Selection: Select the item number or group

Break: Specify the quantity or value for which the rebate is eligible

Charge Value: Agreed per unit rebate value.

,○ Filter										
✓ Status	Broker contr 1	Description	Broker vendor account	From date	To date	Charges code	Category	Charges value	Charges currenc	Contract manage
Approved	BC_US_00001	Rain projectors: %-base	US-103	2/1/2017		INTERNAL	Percent	9.50	USD	
Planning	BC_US_00002	Fabrikam: quantity-bas	US-104	2/1/2017		BR01	Pcs.	10.00	USD	
Approved	BC_US_00003	Broker Contracts	0400	9/14/2018	9/14/2019	BR01	Percent	10.00	USD	\checkmark
Approved	BC_US_00004	Broker Contracts 2	0400	9/14/2018	9/14/2019	BR01	Pcs.	5.00	USD	\checkmark
Approved	BC_US_00005	Broker Contract 3	0401	9/27/2018	9/27/2019	BR01	Pcs.	10.00	USD	\checkmark
 Approved 	BC_US_0006	Broker Contract 4	0403	9/28/2018	9/28/2019	BR01	Pcs.	5.00	USD	

11.1. Contract Management in Sales order

The eligible sales orders will have a charge code attached with it as per the agreement. The 'Broker contract fee' will be marked as True in the charge code. We need to add a new field to identify the charge codes for contract management. This new field should consider the value from 'Broker Agreement' form to determine the type of the charge code.



Dynamics 365 🗸	Finance and O	perations Account	ts receivable > Orders >	All sales orders				USMF
🗟 Save 🛛 🕂 New 🍵	Delete Show Financial	Dimensions OPTIONS ,	a					
000935:0500 Maintain cl 🔎 Filter	narges							
Charges code	Description	Category	Keep	Charges value	Currency	Broker contract	Sales tax group	Item sales tax group
BR01	Broker Fees	Pcs.	\checkmark	5.00	USD	\checkmark		

11.2. Broker Claims

After posting sales invoice, the claim will be created in Broker claim form.

Navigate - Accounts payable > Broker and royalties > Broker claims

Dynamie	cs 365 🗸	Finance and Operat	ions Accounts pay	yable > Broker and	royalties 🕻 Broker	claims				USMF	ه ک	•
Save B	kroker report	Mark all Unmark all App	rove Close OPTIONS	Q							*	0
Drok	er claim	~										
DIUK	er claim	Status	Broker	From date	To	jate						
P. Filte	er	Open	~ [~]					
Overvier	w											
~	D Mark	Sales order 1	Customer account	Qualified	Approved	Difference						
		000935	US-002	50.00	0.00	50.00						
-	-											
Appr	ove Close	Customer transactions										
	w General	Details Differentials	Invoices Financial dime	ensions								
Overvier	W General											
	Mark	Contract management	Approving	Status	Invoice	Broker		Qualified	Approved	Difference	Invoice amour	t Charges code

Click Approve and an info-log will be displayed with message **Expense journal 00705 has been** successfully created and posted.

Close the info-log

Click the invoice tab on the lower portion of the form.

Here Details of the journal posted can be viewed here.



,₽ Fil	ter			Status Open	Brok	er	From dat	e fit	To date	ini
Dvervi]] [6.000
~	D	Mark	Sa	les order ↑	Customer acco	ount	Qualified	Approved	Difference	
			0	0786	US-001		50.00	50.00	0.00	
			0	0836	US-001		-500.00	0.00	-500.00	
			0	00885	US-002		100.00	200.00	-100.00	
✓		\checkmark	0	0935	US-002		50.00	50.00	0.00	
		-						1		
Dvervi		General	Detai		als Invoices Fi	inancial dimens	sions			
Dvervi	ew endor		Detai s Bro		als Invoices Fi	ïnancial dimens		Amount in trans		Balance Paid by che

12.Inventory and Storage dimension wise ARM Price

12.1Introduction

This functionality will be used to set ARM Cost Price against an item w.r.t to Inventory and storage dimension.

12.2Item creation and configuration setup

Created an item (0508) with product sub-type = Product master.

Created some variants against the item. (Dimension group=size and colour).

Released the product to Legal entity USMF along with variants.

In Manage cost fast tab enabled the ARM latest cost price slider = Yes and use cost price by variant slider = Yes.

12.3. Rebate Agreement

Created a Rebate agreement against a vendor (0400) and item 0508. Under Dimension tab selected the variant and storage dimension group (Site – 1 WH-11 Size – S and Colour – Black).



	v ∎ Delete rebate				nd sourcing > Vi							USMF A
PRODUCT DIM Configuration		Size S	Color V Black	~	TRACKING DIMENSI Batch number	ONS Seria	l number	S	TORAGE DIMENSIONS ite 1	Warehou 11	se V	Inventory status
			Style			Owne	er	L		Location		License plate
	ncial Dimensic		It Remove default									
✓ Default	Vendor co	de Vendor s	selection Item code	Item selection	Currency U	nit	Rebate line brea	From value	To value	Value	Amount type	

This ensures that rebate agreement is valid only for the item variant.

12.4. Purchase order creation

As per the rebate agreement condition, Created a PO for the vendor and for the item variant.

Dynamics 365 🗸	Finance and Op	erations	Procurement	and sourcing >	Purchase or	ders > All purc	hase orders					USMF	Q	L)	٢	۲
🗟 Save 🛛 + New 🗊 D	elete PURCHASE ORDE	R PURCHASE	MANAGE F	ECEIVE INVOICE	RETAIL	WAREHOUSE	TRANSPORTATION	GENERAL	OPTIONS						٥	P 0
ALL PURCHASE ORDERS	0400 - Sunil C	GL							Lines Hea	der Ope	n order		Appro	ved		
Purchase order h	eader															
DELIVERY Delivary date 10/1/2018 Earliest confirmed deliv	rery VE	ISCOUNTS tal discount % 0.00 ENDOR Dontact	~	REPLENISH Service cate		7	CROSS DOCKING DJ Delivery date 10/1/2018 Cross docking date			Local delivery da Sales date PRODUCT/ORDE Auto created No Origin Purchase						
Purchase order li																
+ Add line + A	dd lines Add products	Remove	Purchase order	line 🗸 🛛 Financi	ais 🗸 🛛 Inv	ventory V Pro	pduct and supply \checkmark	Update lir	e∨ Worl	k details						
✓ Ty Budget ch			Product name	Procurement categor		number Site	Warehouse	CW quantity	CW unit	Quantity				justed unit		ebate
✓		0508 ~ /	ARC Variant /		VN-00		× 11 - ×			100.00	ea 🗸		0.00	0.00	1.1	
						t number	Variant nu VN-0002		guration	Size			lor ack			Style
						: S : Diduk :	VN-0002			s			ver			
						: S : White :	VN-0002			s			hite			

Confirm the PO and Rebate gets calculated automatically as per the agreement.

The rebate amount can be viewed on the Financial > Maintain charges form.



1 Saus Maur					se orders			USM	MF ,P	E 🕄
3 29AG - HINGM	Delete Distribute amounts	Show Financial Dimensions OP	tions ,p							* ()
00000926:0508 Maintain ,^ Filter	charges									
Charges code	Description	Category	Charges value	Allow edit	Currency	Calculated amo	Broker contract	Sales tax group	Item sales tax g	roup
Rebate_GL	Rebate to <u>GL</u>	Pcs. 🗸	-10.00	Yes	USD 🗸	-1,000.00		~		×

Also, Rebate checkbox will be checked against the PO Lines.

Once the product receipt has been generated for the PO.

12.5.ARC Variant Wise Costing

Inventory cost physical and average cost field will get updated against the item and that can be seen under the items action pane **manage cost > Cost objects > ARC Variant wise costing tab.**

Dynamics 365 🗸	Finance and	Operations	Product information management > Products > Released products				
Transactions Dimension	s display Std. cost tr	ansactions Physical qu	uantity Cost entries Inven	tory statement and KPIs OPTI	ons ,0		
0508 : ARCVARIANT Cost object Overview ARC var	S iant wise costing						
Size	Color	Site	Quantity I	Inventory unit Value	Average unit cost		
S	Black	1	100.00	ea 5,000.00	50.00		

Dynamic	Dynamics 365 ✓ Finance and		nce and Operatio	rations Product information management > Products > Released product					.ts	
Transactions	Dimensions	display	Std. cost transactions	Phys	ical quantity	Cost entries	Inventory statem	ent and KPIs	OPTIONS	Q
0508 : ARC COST Overview	objects		osting							
Size		Colo	r S	ite		Inve	ntory cost posted	Inventory c	ost physical	Average cost
S		Bla	ck ·	1			0.00		4,000.00	40.00

Now invoice the PO. PO status gets updated to invoiced and ARM Price gets recorded against the item.

ynamics 365 🗸	Finance an	d Operations	Product information	on management > Products >	Released products					USMF	Q
New 🗊 Delete 🛛 Ca	lculate item cost	View calculation details	Report calculation	details Cost rollup by cost grou	p Activate pendir	ng price(s)	Standard cost \	√ Log	Dimensions display	Q	
0508 : ARCVARIANT											
Pending prices Act	ive prices Triple	enet Price									
Pending prices Act	ive prices Triple		ation date	Price type	Price Rebate amo	unt Price	e quantity Tr	iplenet Price	Rebate transaction type		



released product details 0508 : ARC Variant					
10/1/2018					
Foreign trade					- - 🗸
Manage inventory					ea 🗸
Engineer					ea 🛛 BOM 🗸
Plan					- V
Manage costs					50.00 🔨
POSTING	PRICE UPDATE	Price	Charges quantity	Revenue	
Item group	Latest cost price	50.00	0.00	None	
Audio	Yes 🛑	Price quantity	Incl. in unit price	Carrying cost	
	Date of price	1.00	No (None	
COSTING	10/1/2018				
Cost group		CHARGES	ABC CLASSIFICATION	TRIPLENET	
	PRICES	Price charges	Value None	Latest cost price	
Use cost price by variant	Unit	0.00	None	Yes 🛑	
Yes 🛑	ea		Margin	Date of price	
			None	10/1/2018	
				Triplenet price	
				40.00	

Also, ARC Variant Wise costing tab. Inventory cost posted and Average cost against the item will get updated.

Overview tab

Dynamics	Dynamics 365 V Finance and Operations			Product information management > Products > Released products				
Transactions	Dimensions	display Std. cost t	ransactions Physic	al quantity	Cost entries	Inventory statement and I	(PIs Option	vs ,2
0508 : ARC COST Overview	objects	nt wise costing						
Size		Color	Site		Quar	tity Inventory unit	Value	Average unit cost
S		Black	1		10	0.00 ea	5,000.00	50.00

ARC Variant Wise Costing tab

Dynamics 365 V Finance and Operations		tions Produc	Product information management > Products > Released products					
ransactions	Dimensions display	Std. cost transaction	s Physical quantity	Cost entries	Inventory stateme	ent and KPIs	OPTIONS	Q
0508 : ARCVA COST C Overview	ARIANT DDJECTS ARC variant wise	costing						
Size	c	olor	Site	Inve	ntory cost posted	Inventory co	ost physical	Average cost
bize								

