

Sequence Generator for Microsoft Dynamics CRM

Overview Every organization has its own unique way of identifying their CRM records like service tickets, invoices, quotations, orders and so on. It is important to have a unique and meaningful record ID to facilitate quick identification, search, and retrieval of records. This becomes easier if you have a robust yet flexible codification engine available in your CRM. .

While the need of a flexible record numbering process is accepted, most standard CRM systems does not provide this feature natively. Businesses are forced to choose between a simple sequence of automatically incrementing numbers or a heavily customized solution that can be utilized only for a set of records and cannot be easily modified later.

CCentric's Sequence Generator helps address these challenges. It is a simple, intuitive but powerful tool for business users to specify the rules for sequence generation. It works on any CRM entity and in any environment, either in-premise or cloud.

Some of the key features of the solution are given below:

Works on any entity on your CRM The solution works on *all entities in your CRM solution*, irrespective of whether they're standard out-of-box entities or the custom ones created specifically for you. The Auto Sequence Generator automatically identifies your latest data model and allows access to all your entities.

Works for all types of deployments This might be the only sequence generator that works for 'Cloud' as well as 'In-premise' deployments. If you have an in-premise CRM implementation spanning multiple application servers, you might have encountered issues with generation of sequence numbers due to concurrent requests coming from multiple servers. Our solution ensures that the sequence numbers are always unique irrespective of your complexity of deployment, number of application servers processing your requests, or volume of records being generated.

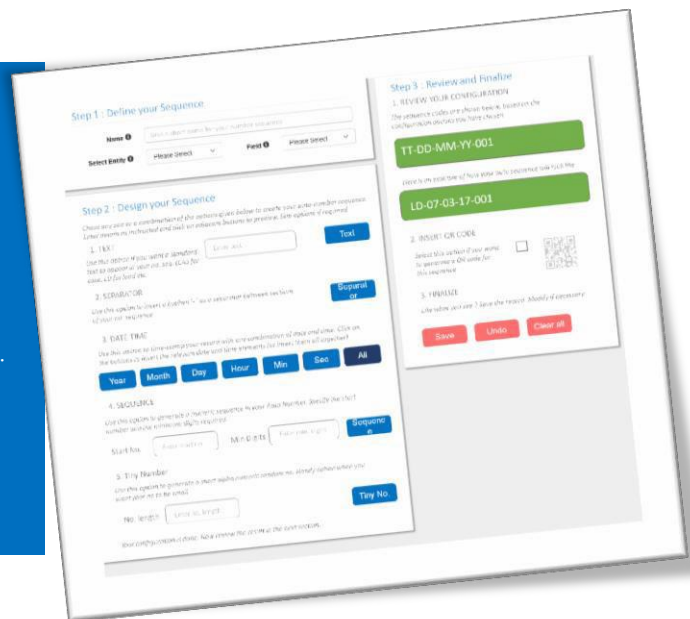
Easy and intuitive user interface Do you have to coordinate with your technical team every time you need a complex sequence code? Not anymore, with C Centric's Sequence Generator. A custom user-interface, right inside your MS Dynamics CRM, allows business users and administrators to define the sequence, the way they want it. It also gives you the option to review your sequence as you prepare it.

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Wide range of options C Centric's Auto Sequence Generator gives you numerous options to choose from. Choose from options like numeric sequence, standard prefix, separators, date and time of record creation, alphanumeric sequence, and so on.

Generate a Tiny Number ever tried to read out a 10-digit service ticket number to a customer? Ever wondered how airlines can pin your location anywhere in the globe with a six-digit PNR? Use the Tiny Number generator unique IDs that needs to be communicated easily. The alphanumeric sequence generated through Tiny Number has wider set of permutations possible within the same number of digits and hence are smaller in length and easier to communicate verbally, through SMS, emails or physical documents.

CCentric's Auto Sequence Generator addresses a small but an imperative requirement in your CRM deployment – which is being able to generate a sequence that is meaningful, informative, and easy to communicate. Use CCentric's sequence generator to generate your record identifiers conveniently and the way you like it.



C Centric Solutions Pvt. Ltd. specializes in CRM solution for the financial services Industry. Our solution has been implemented in some of the biggest insurance companies and have transformed the way they do business. To know how CCS solution can help you succeed, write to us at sales@ccentric.co