



The flexibility to adapt your product and customer discounts to reflect your sales goals

Organizations need the flexibility to be able to offer their customers personalized discounts, based on various and combined criteria.

What is the Advanced Sales Discount Management accelerator by Prodware?

Advanced Sales Discount Management is an out-of-the-box accelerator for **Dynamics 365 Business Central**, and helps companies provide a more extensive discount to customers.

Why choose Advanced Sales Discount Management accelerator?

Modern customers expect a personalized offer, and organizations also want to be able to propose this to their clients, whether it's based on loyalty, product lifecycle or volumes:

- Where standard Business Central determines the best (single) discount, the accelerator can stack the discounts and give a discount over the discount.
- Defines advanced discount rules with an "Additional" or "Multiple" calculation based on the "Sales Type" and the "Types" as in standard Dynamics.



Discount flexibility

Stacking of discounts do not just apply to discounts on an item and item groups, but can also be used to apply discounts for customers and customer groups, or combinations thereof.



Works how you do

Users can set up the sales line discount directly in the customer or the item cards.



Aligned sales documents

A new field in the sales documents shows the discount rules defined in the customer card (which can be modified). Users can also make a choice of the Discount Policy on the sales order.

Speak to Prodware about getting your Dynamics system fully aligned with your own customer and sales management needs.

Contact appsource@prodwaregroup.com to discover more.

