



# Nonprofits



# Microsoft

## Common Data Service for Microsoft Nonprofits

Accelerating the application of  
Dynamics 365 for Nonprofit

### Nonprofit Common Data Model for Dynamics 365.

Microsoft is making it easier for people and organizations to create new use cases and work flows without redefining nonprofit data architecture. The model makes Dynamics 365 implementations for nonprofit customers easier, quicker and more secure.

- Fundraising focus: Solicitation to transaction model enables tracking end-to-end fundraising across gift types
- Grants/Awards focus: Requests to Awards and Disbursements model to help nonprofits efficiently make and transparently manage investments, grants and awards
- Program delivery focus: Outcome and result based model help nonprofits efficiently deliver on their missions, measure results and communicate their impact
- Native CDM support: Nonprofit entities unified with standard CDM entities ensuring consistency across applications and out of box APIs for seamless integration to 3rd party fundraising, grant/award and program/results management systems