



PHARMA SALES OPS MANAGEMENT

A comprehensive software platform to
simplify and organize sales operations in
the life sciences industry.

THE ONLY
MICROSOFT-POWERED
SOLUTION
EXCLUSIVELY FOR THE
COMMERCIAL PHARMA
INDUSTRY.

WHY 360?

ORGANIZE YOUR ENTIRE SALES OPERATIONS IN ONE CENTRALIZED PLATFORM.

Prescriber360's sales operations platform is specifically designed to help life sciences companies transition to a patient-centric model that streamlines multi-channel data usage to simplify sales operations processes across the company.





GOLD STANDARD

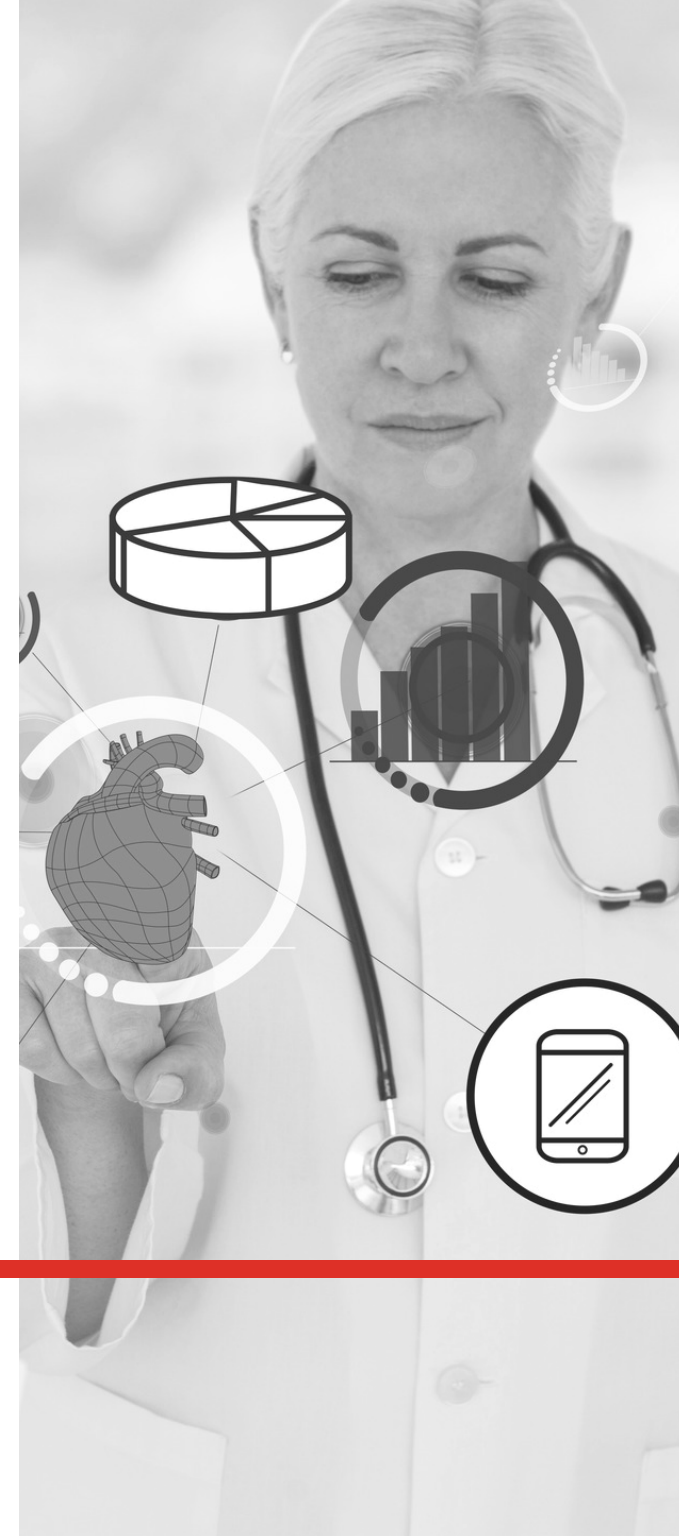
WE ARE A RECOGNIZED MICROSOFT GOLD PARTNER

With over twenty years of experience within the life sciences industry and the power of Microsoft at our backs, we will guide you through your digital journey and help you unlock rich data that will empower effective outcomes for the future of your company.

FEATURES

WHAT CAN YOU EXPECT TO FIND?

- Master Data Management
- Alignment Management
- Call Planning & List Management
- Roster Management
- Field Change Data Capture
- Samples Management
- Case Management
- Asset Management
- Communications
- Affiliations
- Field, Operational & Data Quality Reporting
- Metadata - Zip/Terr, Specialties, IC Periods



SIMPLICITY AT ITS BEST



LIFE SCIENCE
SALES OPERATIONS
SOFTWARE PLATFORM

Organize & streamline your entire sales
operations department and team in one
convenient place.



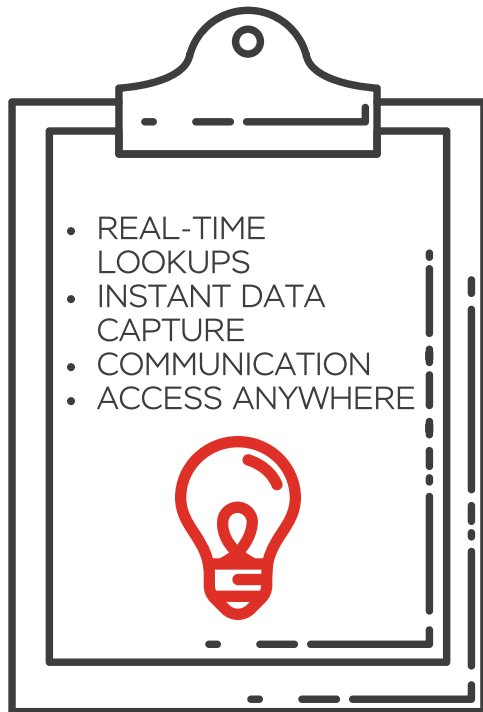
POWERED BY



MASTER DATA MANAGEMENT

ACHIEVE 99% ACCURACY

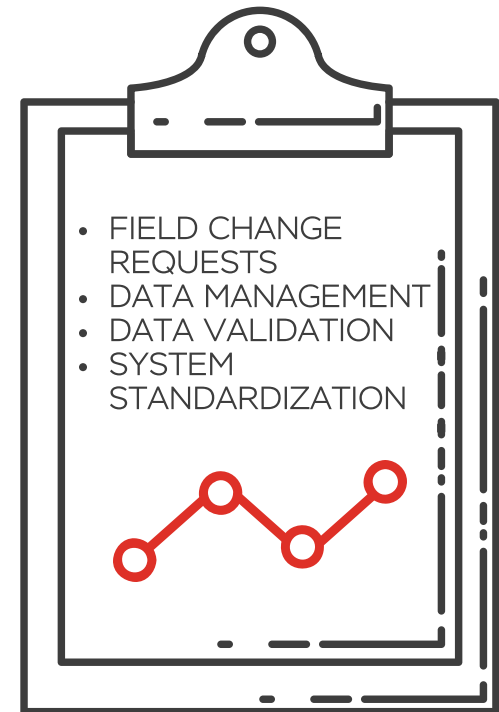
PROVIDE



MANAGE



STREAMLINE



ALIGNMENT MANAGEMENT

A COMPLETE ALIGNMENT SOLUTION

FLEXIBLE IC
PERIODS



PRE-BUILT
POPULAR SFA
INTEGRATIONS



VIEW ENTIRE
HISTORY BY IC
PERIOD



MANAGE
MULTIPLE SALES
FORCES &
SPECIALTIES



MANAGE
COMPLIANCE-
APPROVED
SPECIALTIES



MANAGE
INDIVIDUAL
PREFERENCES &
OVERWRITES



ZIP/TERR &
SALES TEAM
MAPPING

CALL PLANNING & TARGET LIST MANAGEMENT

A COMPREHENSIVE CALL MANAGEMENT ENVIRONMENT

BUILD &
POPULATE IC
UNIVERSE



VIEW ENTIRE IC
HISTORY &
MANAGE
PAYOUTS



MANAGE
MULTIPLE
TEAMS, BRANDS
&
APPORTIONING



FUTURE
PLANNING &
'WHAT IF'
ANALYSIS



MATCH
ALIGNMENT OR
KEEP SUBSETS



FIELD DATA CHANGE MANAGEMENT

OMNI-CHANNEL MANAGEMENT IN ONE CONVENIENT SPOT

ONE LOCATION TO
MANAGE & STORE
DATA CHANGE
REQUESTS



COMPLIANCE
MONITORING
FOR SPECIALTY
CHANGES



AUTOMATED
WORKFLOW FOR
APPROVALS &
ALIGNMENT



INTEGRATES
WELL WITH
EXTERNAL DATA
SOURCES



VIEW ALL HISTORICAL
CHANGES. REQUESTS
& HISTORICAL
DOCUMENTS



ROSTER MANAGEMENT

ONE SOLUTION FOR ALL YOUR ROSTER MANAGEMENT NEEDS

ACCESS

- ✓ VACANT TERRITORY & TRANSFER REPORTS
- ✓ HISTORICAL ALIGNMENT DATA
- ✓ FUTURE ROSTERS & TERRITORY MOVEMENTS
- ✓ INTEGRATION WITH HRMS
- ✓ THIRD-PARTY INTEGRATIONS
- ✓ TRAINING & PROMOTION HISTORY

MANAGE

- ✓ REP CASE MANAGEMENT
- ✓ ASSET MANAGEMENT
- ✓ REP MOVEMENTS
- ✓ TERRITORY CHANGES
- ✓ EMPLOYEE SALES
- ✓ HIERARCHY LEVELS
- ✓ ADDRESSES FOR HOME, SHIPPING & SAMPLE STORAGE
- ✓ THIRD-PARTY INTEGRATIONS FOR SAMPLE VENDORS



PRESCRIBER360 SOLUTIONS

15 CORPORATE PLACE SOUTH,
SUITE 105
PISCATAWAY, NJ 08854

WWW.PRESCRIBER360.COM
INFO@PRESCRIBER360.COM
(732) 703 - 6100

LET'S CHAT!