

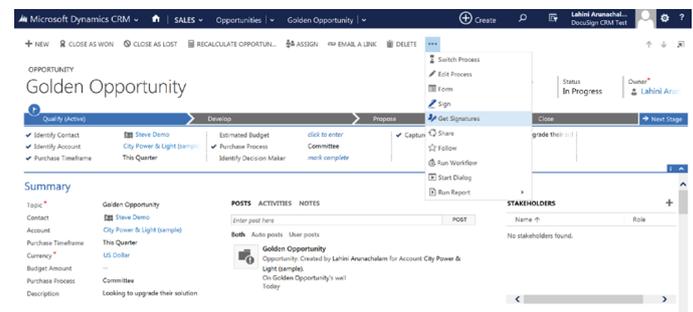
Close it in the Cloud™

DocuSign® is the global standard for Digital Transaction Management, offering the easiest, fastest, most secure way to send, sign, track and store documents in the cloud. Integrated with Microsoft Dynamics 365 for Sales and Customer Service, DocuSign helps Dynamics 365 customers close business faster. Your customers can sign documents from any browser, including mobile devices, within minutes—and update Dynamics 365 data at the same time.

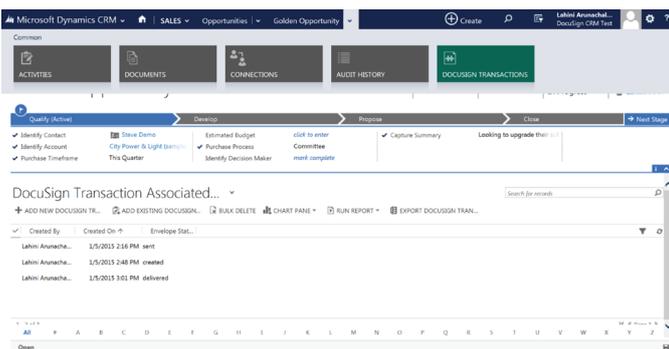
Increase Productivity

Sending a document for electronic signature is simple from Microsoft Dynamics 365. Just click the “Sign” or “Send with DocuSign” action that is integrated into the ribbon to easily sign or get signatures on documents synced with any entity in Dynamics 365. DocuSign handles many different scenarios, including:

- Counter offers
- Multiple signers
- Confirmation of a signer’s authority to sign
- Specified signer routing order
- Designation of specific fields as negotiable
- Delegation of signing responsibility to others



Gain more control and visibility into the signing process



DocuSign provides an audit trail of edits, and notifies every signer when a document has been changed. This helps streamline a negotiation, reduce errors, shorten the sales cycle and lower cost. With DocuSign, you can see in real time who has received, reviewed, and signed a document. You can easily:

- Check status from within the entity you sent the document(s) from
- Receive notification via email to confirm a document has been completed or declined
- Gain visibility into the entire signing process with notifications and an audit trail of edits

Merge Field Write-backs

We recently released the ability to merge data from Dynamics into a DocuSign envelope. Our latest release now lets you write data back to Dynamics as well. This not only saves time but reduces errors and further automates your digital workflows.

SharePoint Files integration

Many customers use SharePoint Online with Dynamics for document management. DocuSign now supports this feature, so you can send documents for signature that are saved in SharePoint and save completed documents back to SharePoint.

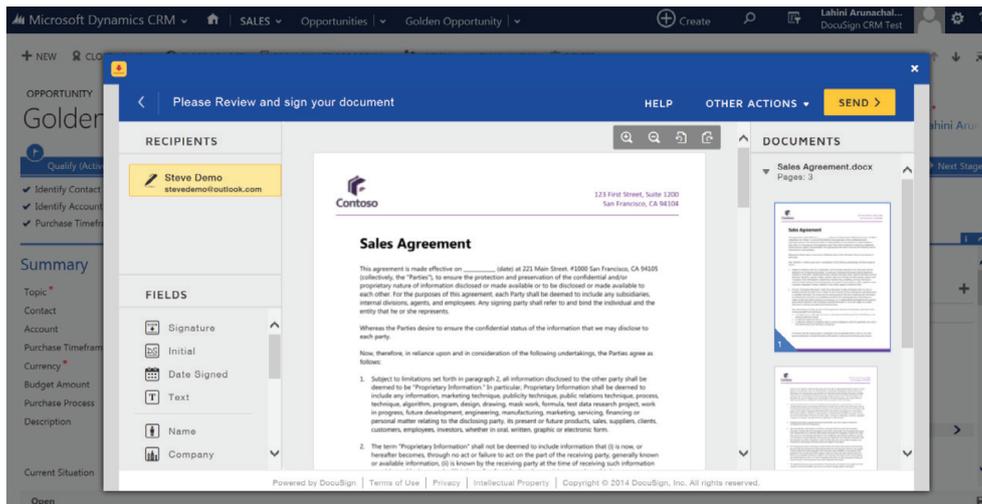


Customize workflows for efficiency

DocuSign for Dynamics 365 is designed to be highly configurable and help you close business faster. Workflow assemblies make it easy to customize DocuSign to fit your business processes.

Streamline the sales process

Designed for sales, there's nothing new to learn with DocuSign.



- Documents are auto-routed to the right people, with reminders and expiration times
- Decision makers can review and approve documents within minutes
- Signed agreements are legally binding and backed by a court-admissible audit trail

DocuSign warrants compliance with the December 1999 Federal ESIGN Act, which established a community framework for the user of electronic signatures on electronic contracts in the United States. DocuSign's advanced signature is ready and legal to accelerate the speed of business.

Additional customization opportunities

DocuSign is a platform designed and built for flexibility. DocuSign can be easily configured or customized to integrate with nearly any business process. DocuSign ships a complete set of APIs along with documentation and a world class SDK to make extending any workflow a breeze.

Integrated with Microsoft AppSource

Ready to get started? DocuSign for Dynamics 365 is free to download and requires a paid DocuSign subscription to use. DocuSign for Dynamics 365 is available via the Microsoft AppSource marketplace at <https://appsource.microsoft.com>. Existing customers can connect DocuSign for Dynamics 365 with their existing account. New customers are provisioned a trial. Once the free trial is complete, new customers can contact DocuSign at 1.877.720.2040 to upgrade to their account.



DocuSign is changing how business gets done by empowering anyone to transact anytime, anywhere, on any device with trust and confidence. DocuSign keeps life moving forward.

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