

# OntargIT IDMS

(Importer and Dealer Management System)

OntargIT IDMS

# IDMS Overview

## About OntargIT

100%  
focused

Microsoft Gold partner, 100% focused on implementation and support of Microsoft Dynamics 365 (GOLD ERP Competence)

60+ D365  
professionals

Experts with more than 15 years of international experience with D365 (AXAPTA, XAL)

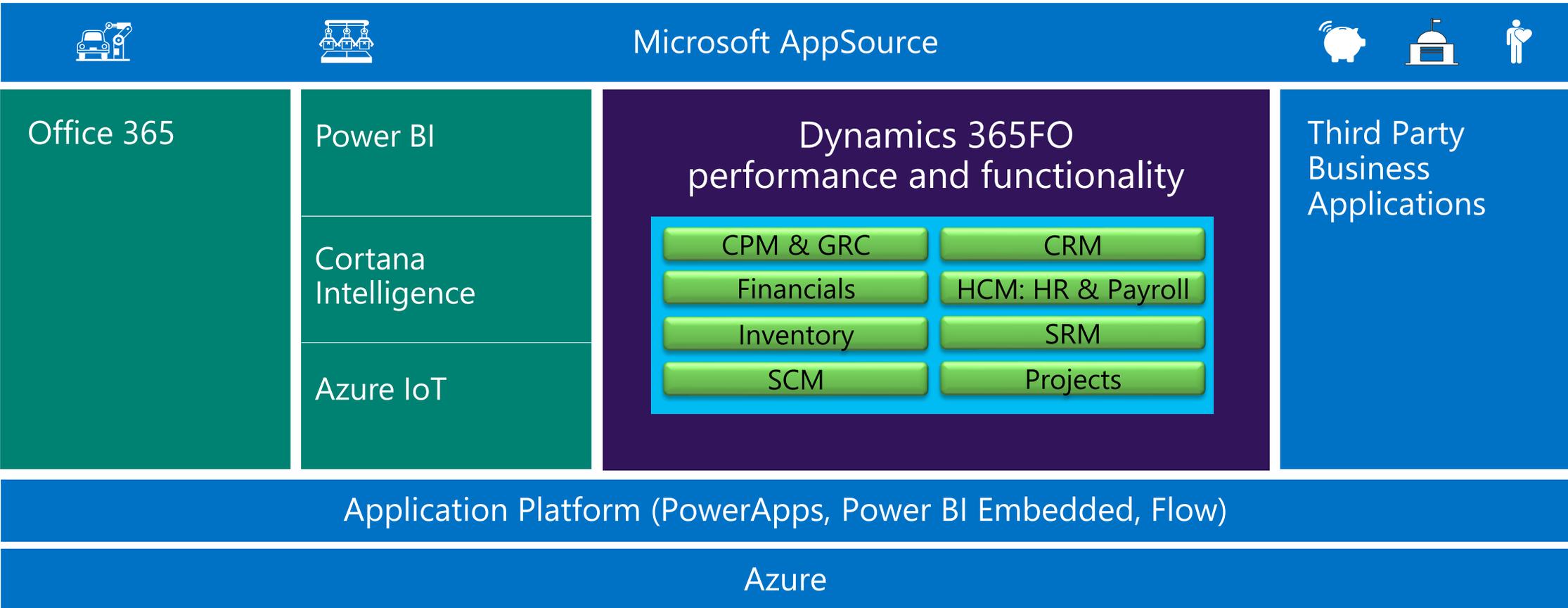
Global

Own operations in Ukraine and CIS, EMEA, EU and NA. Official member of global alliance of companies focused on Microsoft Dynamics 365/AX solutions.

**Microsoft Partner**  
Gold Enterprise Resource Planning

# IDMS Overview

Only Microsoft platform has all the pieces to deliver



# IDMS Overview

## Solution Competitive Advantages

- Efficient presales to shorten sales cycle
- Easy vehicle configuration
- Customer engagement across multiple channels
- Streamlined cashflow
- Flexible F&I
- Optimized aftermarket service
- Increased customer satisfaction
- Optimum resource management
- Multiple brand support
- OEM integrations
- Flawless data consolidation
- Detailed reports and interactive analyses in real time

# IDMS Overview

## Functional scope of IDMS solution

Fully integrated platform with powerful functionalities.



CRM



Vehicle lifecycle management



Service management



Spare parts management



Finance and cost management

# IDMS Overview

## CRM benefits

- Get full transparency over the lead management process from initial contact to the close of the deal
- Maximize importer and dealerships sales teams' efficiency
- Boost customer satisfaction by providing outstanding customer service – deliver timely communication via different channels
- Make informed decisions through an intelligent BI tool
- Share relevant information with OEMs and plan future marketing activities and sales strategies together

# IDMS Overview

## Vehicle lifecycle management Processes

IDMS provides transparency and control over your entire sales cycle – from marketing activities and initial offer, its transfer to a sales order or a contract, through submitting it to the manufacturer and the actual acquisition of the vehicle to its transfer to your customer.

- Task scheduling
- Tracking of business meetings
- Showroom visits registration
- New and used cars sales
- Test drive calendar
- Stock vehicles maintenance management
- Sale of additional/extended warranties
- Car delivery scheduling
- Customer follow-up reminders
- User-configurable print forms of offers, orders and contracts
- Requests/confirmations emails
- Leasing offer/sales quote integration
- Automated, cross-company sales contracts creation

# IDMS Overview

## Service management

IDMS provides a complete overview of entire service activity for each vehicle – from receiving a call from a client, through managing service scheduling, creation of a service order, to reporting of labor operations and invoicing. IDMS keeps a detailed record of all repairs, current repair status and contract data for every single vehicle.

- Service schedule
- Mobile device vehicle acceptance
- Posting of repairs from subcontractors
- Service contracts (pre-paid)
- Standard and extended warranties tracking
- Warranty repairs
- Recall campaigns
- Internal orders
- Assembly and disassembly of vehicles
- Job allocation to service engineers
- Automatic spare parts reservations and notifications on de
- Purchase requests
- SMS customer notifications upon repair completion
- Mobile devices for field engineers



# IDMS Overview

## Spare parts management

IDMS optimizes spare parts inventories by using different methods of purchase planning – minimum and maximum stock, order history, scheduled service maintenance, etc.

The platform keeps detailed information on your stock quantities, reserved stock for sales, service orders and quantities available for distribution.

- Supplier Catalogs (Item Master), sales and delivery prices, part descriptions
- Import of prices and delivery discounts
- Cost of good sold (COGS) pricing
- Purchase planning
- Claims and centralized aggregation of purchase orders
- Receiving and distribution of deliveries
- Physical inventory processing with mobile devices or barcode readers
- Automatic reservations
- Optional sales discounts
- Automated intercompany posting of documents between related companies
- Automatic templates



# IDMS Overview

## Finances

Get full control over all financial operations with IDMS. It will bring you valuable insights into key metrics while delivering detailed reports with just a few clicks.

- Financial management
- Accounting
- Cash flow management
- Budgets
- Fixed assets
- Consolidation
- Reporting
- Analysis and BI



# Contacts



## Offices

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