

## Wicked Smart Insurance Prospecting



## **Health & Welfare**

Clean, accurate, current data

Find a broker's book of business

Quickly identify Fully-insured & Self-funded

Find Carriers and analyze lines of business

Maximize your centers of influence

Search for voluntary, legal, business travel & much more...





- Easily find Brokers and Carriers books of business
  - name is cleansed/includes acquisitions
- Commission and premium search find high commission%
- · Accurate eligible employee counts
- · Self-funded or Union Plan counts
- Compliance issues
- ERISA Wrap Document
- · Renewal dates

