Dynamica RightMove Integration User Guide

Contents

Overview	3
Installation	4
Configuration	4
Assign security role	4
Using solution in Test Mode	4
Obtain Branch ID	5
Solution configuration page	5
How to use the solution	7
Creating records and publishing to RightMove	7
Receiving e-mail leads from website	16
Uninstalling solution	20
Restrictions	20

Overview

RightMove Integration solution allows you to integrate your existing Microsoft Dynamics CRM with UK's largest property portal.

You can easily publish property listings directly to RightMove website with one click. It is possible to add photos, brochures, plans even audio/video guides to your properties.

As someone gets interested and sends request regarding your property listing from RightMove website, you'll see those inquiries inside your CRM.

Installation

For manual solution installation, go to: **Settings** -> **Solutions** -> Press **Import** button.

Configuration

Assign security role

Navigate to **Settings** -> **Security** -> **Users**, choose one or more users from the list, click **Manage Roles**, find and check **RightMove Manager** role in the list and then click **OK**.

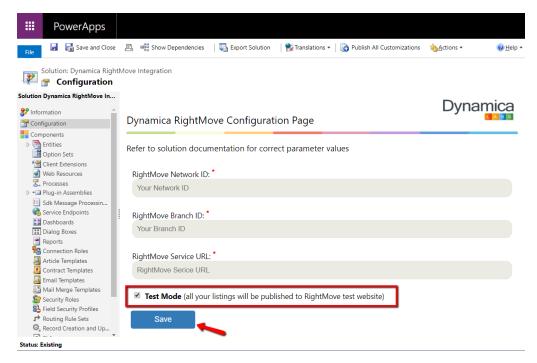
NOTE: Only users assigned RightMove Manager security role can configure/use the solution.

Using solution in Test Mode

If you want to try all the solution features first, you can configure it to run in "Test Mode". As a result, all the operations with property listings will be performed on RightMove test website which is known to be 100% identical to live portal.

"Test Mode" setup requires from you to tick **"Test Mode"** checkbox on the solution configuration page and then click **Save**. Once, completed, please, go directly to <u>How to use the</u> <u>solution</u> section.

NOTE: In order to get credentials for the test website, please, contact Dynamica Labs support team.



Obtain Branch ID

In order to start using this solution you need to get in touch with RightMove ADF support team and request to upload your property listings via **Dynamica Labs** feed (**Network ID – 10418**).

Please, send an e-mail to <u>adfsupport@rightmove.co.uk</u> specifying the following information:

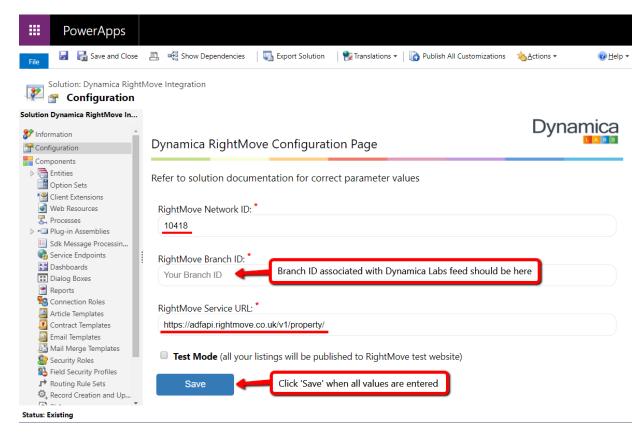
- whether it would be for sales or lettings properties;
- the date you would like to change over to the feed;
- the address of the branch or branches you would like to change the feed for.

Once you get your personal Branch ID that is associated with Dynamica Labs feed you may proceed to the next step.

Solution configuration page

After getting personal Branch ID go to **Settings** -> **Solutions** -> **RightMove Integration** then open **Configuration** page. Set the values as stated below and click **Save**.

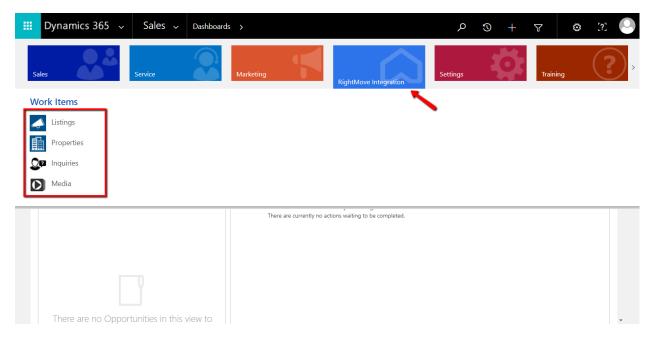
Parameter name	Value
RightMove Network ID	10418
RightMove Branch ID	<your branch="" from="" id="" personal="" previous="" step="" the=""></your>
RightMove Service URL	https://adfapi.rightmove.co.uk/v1/property/



NOTE: All the fields are mandatory. Network and Branch IDs allow only numerical values.

How to use the solution

Creating records and publishing to RightMove



After solution installation a new area in navigation menu will appear.

First, you need to create Property record. Go to **RightMove Integration** -> **Properties** -> **New**, then enter data into required and other fields, click **Save**.

	Dynamics 365	RightMove Int ~	Properties > Ne	w Property						
() A	A New version of Organization Insights dashboard is available. See how it can help you drive end user adoption and stay ahead of support issues. Experience it now									
	SAVE 🛱 SAVE & CLOSE 🕂 NEW 🖉 FLOWS ▼ 📧 FORM EDITOR									
	PROPERTY : RIGHTMOVI	FORM								
	New Property 📹	=								
	Property Information	ation								
	Property Name *	Apartment at Portland Rd		Media						
	Property Type *	Multi-Family	\leftarrow					Connected To		
	Building Class	A		Media Type	│ Display Order 个│ N	/ledia Name	Created C			
	Year Built									
	Year Renovated				To enable this conter	nt, create the record.				
	Bedrooms ⁺	2								
	<u> </u>									
	Address			Geography						
	Address line 1 *	321 Portland Rd		Region						
	City ⁺	London		Metro						
	Zip/Postal Code ⁺	SE25 4RA		Market Area						
	State			Sub Market						

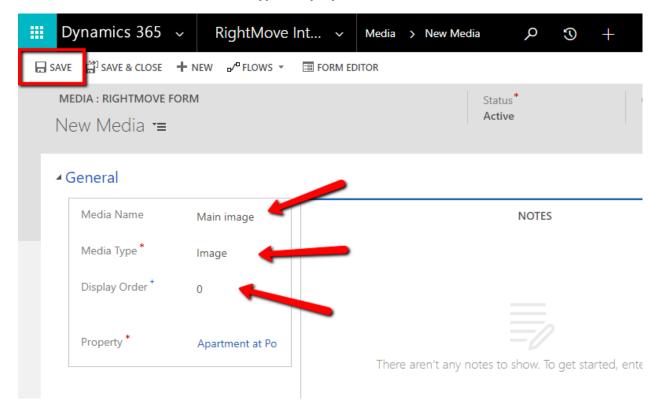
NOTE: RightMove has its own requirements for publishing property listings. Fields inside yellow rectangle are not mandatory in CRM but must be specified for placing listing on the website.

NOTE: RightMove accepts only UK postal codes. Properties with other codes will fail publishing.

After the record is saved you can add media files of various types: images, documents, audio/video. To complete this step, click **Add Media record** button on the **Media** grid.

PROPERTY : RIGHTMOVE FORM									
Apartment at Portland Rd 📹									
 Property Inform 	nation	Click to add new property media							
Property Name *	Apartment at Portland Rd	Media							
Property Type *	Multi-Family	+ 🖩							
Building Class	A	Media Type Display Order ↑ Media Name Created C							
Year Built									
Year Renovated		No Media found for this Property. Select Add (+).							
Bedrooms ⁺	2	< >							

Set values for Media Name, Media Type, Display Order and click Save.



On the next step add as many notes with attachment as you need.

🗰 Dy	namics 365 🗸	RightMove	e Int 🗸 Media > Main image >
+ NEW	🗟 DEACTIVATE 🗴 D	ELETE 🚔 🖁 ASSIGN	C SHARE ← EMAIL A LINK 👶 RUN WORKFLOW 🕞 START DIALOG 6/4 FLOWS ▼
	na∶rightmove for in image ™≡	М	Status [*] Owner [*] Active & Alexey Sazonov
	eneral		
	Media Name Media Type *	Main image Image	NOTES
	Display Order ⁺	0	
	Property *	Apartment at Po	Choose File pic3.jpg

NOTE: Here' the list of media file types that can be uploaded to RightMove website – **jpg**, **jpeg**, **png**, **bmp**, **gif**, **pdf**, **mp3**, **wmv**, **avi**. You can attach other files supported by CRM, but they will be ignored during publishing.

NOTE: File names cannot contain any space characters and must be unique within same media record.

🗰 Dynamics 365 🗸 Righ	tMove Int v Media > Other images >
🕂 NEW 🔓 DEACTIVATE 🏛 DELETE 🛸	ASSIGN 🗘 SHARE 😞 EMAIL A LINK 🔹 RUN WORKFLOW 💽 START DIALOG 🖉 FLOWS 👻 🚥
MEDIA : RIGHTMOVE FORM Other images ™	Status [*] Owner [*] Active & Alexey Sazonov
▲ General	
Media Name Other ima	iges NOTES
Media Type * Image	
Display Order * 5	INSIDE VIEW ⋓ pic4.jpg You - Just now
Property * Apartmen	
	INSIDE VIEW ∅ pic2.jpg You - Just now
	INSIDE VIEW ⋓ pic1.jpg

	Dynamics 365	~	RightMove	e Int 🗸	Media >	Apartment	brochure	>		
+ 1	NEW 🛛 DEACTIVATE	🛅 DEL	ete 📲 Assign	🗘 SHARE 🖙	≌ EMAIL A LIN	K 🔅 RUN V	VORKFLOW	START DIALOG	⊔⁄ [□] FLOWS ▼	•••
	меріа : <mark>Rightmove</mark> Apartment bro						Status [*] Active		Owner [*] Alexey S	Sazonov
	▲ General									
	Media Name	ŀ	Apartment broch	Different	t type of m	odia	NC	DTES		
	Media Type *	E	Brochure 🥓	Differen	t type of fi	leula				
	Display Order ⁺	(D	Brochur Ø apar You - Jus	rtment_brochur	e.pdf				
	Property *	/	Apartment at Po							

NOTE: RightMove supports the following media types: Image, Floorplan, Brochure, Virtual Tour, Audio Tour, EPC, EPC Graph.

Dynamics 365	 RightMove Int Properties > Applied to the second second	partment at Portlan >				
A New version of Organization	Insights dashboard is available. See how it can help you drive end use	r adoption and stay ahead of support issues.	Experience it now			
NEW 🔂 DEACTIVATE 🔋	🗓 DELETE 🍰 ASSIGN 📿 SHARE 😞 EMAIL A LINK 🔅 F	RUN WORKFLOW 🕞 START DIALOG 🖉	FLOWS - •••			
PROPERTY : RIGHTMO	VE FORM					
Apartment at P	Portland Rd 📹					
Property Inform	lation					
Property Name *	Apartment at Portland Rd	Media				
Property Type *	Multi-Family			+ =	Connected To ↑	Role (To)
Building Class	A	Media Type 🛧 🔰 Display Order	Media Name	Created C		
Year Built		Brochure 0	Apartment brochure	7/31/20		
Year Renovated		Image 0	Main image	7/31/20		
Teal Renovated		Image 5	Other images	7/31/20		
Bedrooms ⁺	2					
		4		•		No
Address						
Address line 1 *	321 Portland Rd	Geography				
City *	London	Region				

Now we may proceed with creating Listing record. Go to **RightMove Integration** -> **Listings** -> **New**, then enter data into required and other fields, click **Save**.

Dynamics 365 🗸 RightMove Int 🗸 L	istings > New Listing	م	9 + V	O [?]
A New version of Organization Insights dashboard is available. See how it can he		and stay ahead of support issues.	Experience it now	
JSAVE G [™] SAVE & CLOSE + NEW → [®] FLOWS → I FORM EDITO LISTING : RIGHTMOVE FORM New Listing [•] =	R	Status* Active	Owner	exey Sazonov
General	Detai	ls		
Name* Apartment at F Exclusive		nary * ted moments from a selectior oom ground floor flat offers b		
Sale or Lease * Sale Listing Status * A Property Apartment at F Special Use Type Property Type Listing Website	Full D Situa	escription * ted moments from a selection oom ground floor flat offers b	n of local amenities this low right spacious interiors, a	rely two
Listing Expiration		-plan living space and superb ion Description) private garden.	.
 RightMove Integration 				
General	Inquiries	Client	Email	Listine
Display Address (show Portland Rd, London, SE25 (HOT OF Published To RightMon A No RightMove URL	1401170	To enable this content, cre	1	Lisun
 Location and Connections 				
Sales Information	Location		Owner/LandLord	
Asking Price \$400,000.00 Sale Price /UON	Sub Market		Owner/Landlord Cc	

NOTE: Values for the fields inside yellow rectangles must be specified for publishing listing on the website.

Possible Sales or Lease values:

- Sale for 'sale' listings,
- Lease, Sublease for 'letting' listings
- Sale or Lease publishing not possible

Possible Listing Status values:

- Active, Sale pending, Lease pending allows listing to be published on RightMove website
- **Closed**, **Other** publishing is not possible

NOTE: If **Display Address** field has value then it will be displayed right under listing title on RightMove website, otherwise property **Address Line 1** field value will be shown instead.

Once Listing record is saved, **Publish/Update Listing** button will appear as shown on the screenshot below.

Dynamics 3	65 ~	RightMove Int	~	Listings >	Apartment	t at Portlan >				
A New version of Organ	ization Insights da	shboard is available. S	ee how it can	n help you drive	end user adop	tion and stay ahead of	f support issues.	Experience it now		
+ NEW 🚯 PUBLISH/	UPDATE LISTING	🗟 DEACTIVATE	🛅 DELETE	흌ª ASSIGN	🗘 SHARE	🖘 EMAIL A LINK		$\uparrow \downarrow \Xi$		
	LISTING : RIGHTMOVE FORM Apartment at Portland Rd =									
▲ Listing info General				De	tails					
Name * Sale or Lease *	Apartment Sale	Exclusive Listing Status *	Active	Si		ents from a selecti Iroom ground floo				
Property		Special Use Tyr			II Descriptior tuated mom	ents from a selection	on of local ameni	ties this		
Property Type		Listing Website		lo	vely two bed	Iroom ground floo	r flat offers bright	t .		

Now click the button to publish listing to RightMove website.

Image: Dynamics 365 with the second structure RightMove Int with the second structure A New version of Organization Insights dashboard is available. See how it can interpret the second structure	rightmovedev.crm4.dynamics.com says PUBLISHED SUCCESSFULLY Listing is available at the following URL	で、 の 、 の 、 、 、 、 、 、 、 、 、 、 、 、 、
+ NEW ® PUBLISH/UPDATE LISTING ⓑ DEACTIVATE @ DELETE LISTING : RIGHTMOVE FORM Apartment at Portland Rd "≡ Listing info 	http://www.adftest.rightmove.com/property-for-sale/ property-73601828.html	tT DIALOG ···· ↑ ↓ : Status* Owner* Active & Alexey Sazonov
General	Details	
Name * Apartment at Portl: Exclusive	Summary *	tion of local amenities this lovely two bedroom ground
Sale or Lease * Sale Listing Status		interiors, a fantastic open-plan living space and superb
Property Apartment at Portl: Special Use T	a selec	tion of local amenities this lovely two bedroom ground interiors, a fantastic open-plan living space and superb
Property Type Listing Websi	private garden.	interiors, a rantastic open-pian living space and supero

If the process completed successfully, you will be notified (as shown on the picture above). From now on **Published to RightMove** value is set to Yes and publication URL appears in **RightMove URL** field.

	Dynamics 365 🗸	RightMove Int 🗸	Listings >	> Apa	artmen	t at Portlan	>			
() A	New version of Organization Insigh	nts dashboard is available. See how it (can help you drive	e end us	ser adop	tion and stay al	head of suppo	rt issues.	Experi	ence it ne
+ 1	IEW 🚯 PUBLISH/UPDATE LIST	ING 🚯 UNPUBLISH LISTING	DEACTIVATE	ΰD	ELETE	📲 ASSIGN	🗘 SHARE	ာ EMAIL /	A LINK	🔅 RU
	LISTING : RIGHTMOVE FOR	м								
	Apartment at Port	land Rd 📹								
	RightMove Integra	tion								
	General				Inquiries					
	Display Address (show Portland Rd, London, SE25 (HOT OFFER)					Name Clie			ent	
	Published To RightMov Areas						٢	lo Inquirie	s foun	d for

In case you want to remove listing from the website, click **Unpublish Listing** button.

🗰 Dynamics 365 🗸	rightmovedev.crm4.dynamics	s.com says		
A New version of Organization Insight	UNPUBLISHED SUCCESSFULLY		f support issues.	Experience it now
+ NEW 🚯 PUBLISH/UPDATE LISTI	NG		HARE •••	$\uparrow = \psi = \Xi$
LISTING : RIGHTMOVE FORM Apartment at Port		Active	Owner*	Sazonov
 Listing info 				
General		Details		
Name * Apartmen	t Exclusive	Summary ⁺	7	
Sale or Lease * Sale	Listini Unpubli	shing listing	a selection of local amenitie und floor flat offers bright	es this 🗘
Property Apartmer			a selection of local amenitie	es this
Property Type	Listin	spacious interiors, a far	und floor flat offers bright tastic open-plan living space	and

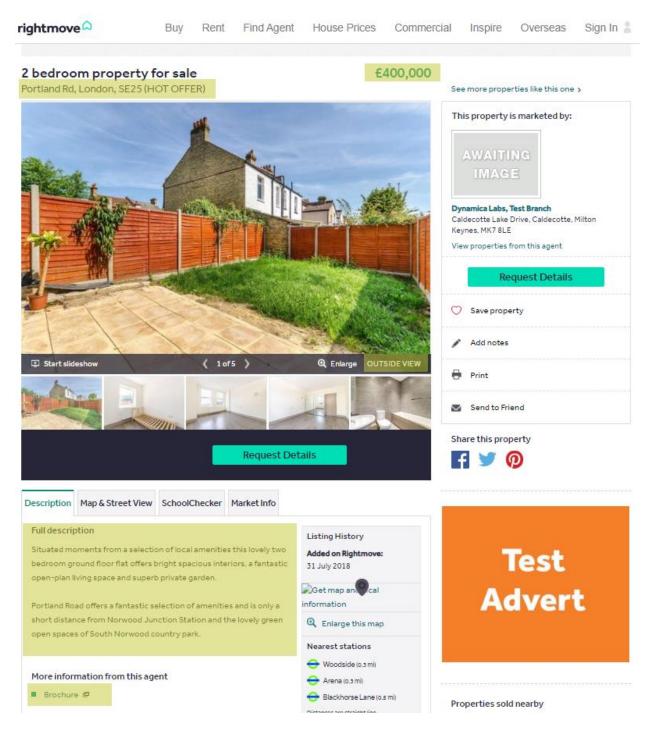
NOTE: Please, consider that listing will be automatically unpublished in the following situations:

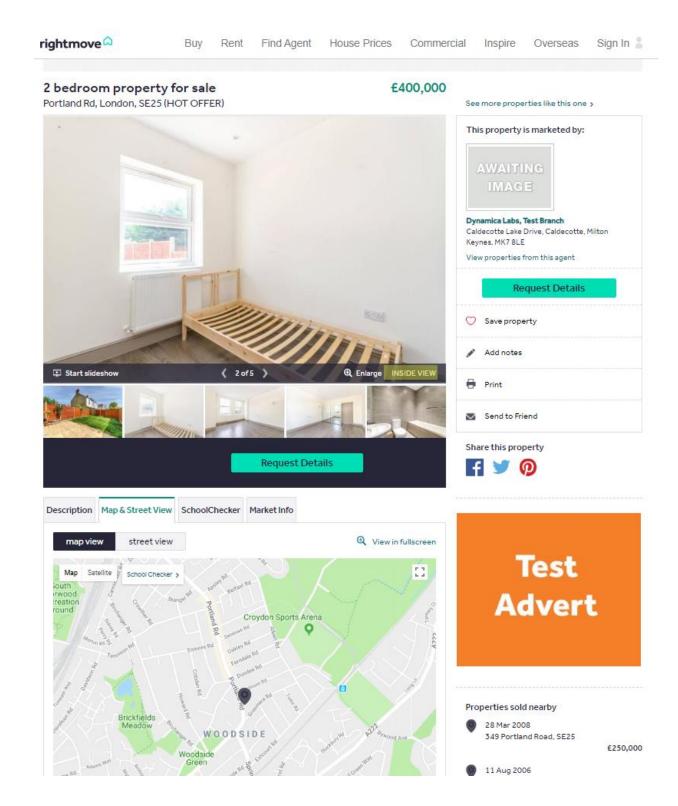
- Listing Status changed to Closed or Other
- Record is deactivated
- Record is deleted
- Listing Expiration date is set and it is overdue (listing expiration date means the last day when the listing will be visible on RightMove website, e.g. if the date is 07/31/2018, so

on 08/01/2018 it will automatically unpublished and Listing Status chanced to Closed, this happens overnight at 00:30 UTC)

Property	Apartment at Portland Rd	Special Use Type	
Property Type		Listing Website	
Listing Expiration	7/31/2018		

And here's how listing looks like on the website.



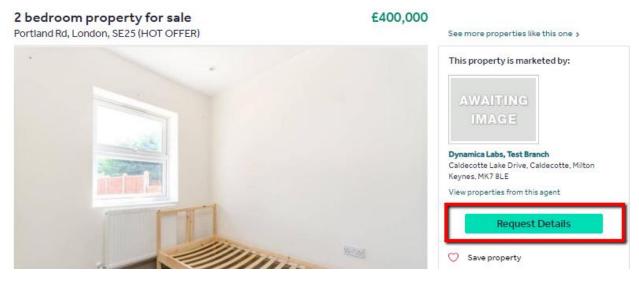


Receiving e-mail leads from website

Apart from placing listings on the website it is also very important to monitor potential leads and who is interested in your property offers. **RightMove Integration** solution is configured to check every 15 minutes for new requests made from the website.

This is how it works.

Potential customer hits Request Details button on the property web page



Fills in the form and sends e-mail to the agent.

Email about:	Portland Ro	d, London, SE2	5 (HOT OFFER)		
I would like:	More details To view a property				
Name: *	Mr 🔻	John	Galt		
Your message:	meeting t	o view the pro et in touch wit			
Telephone: *	+441234	56789			
Email: *	j.galt@so	memaildomair	1.com		
Country: *	United Ki	ngdom		•	
Postcode: *	MK7 8LE			×	
Address: *	25 Caldeo	cotte Lake Driv	e	8	
I have a property to sell: *	yes, it is r	not yet on the	market	Ŧ	
I have a property to let: *	yes, it wil	l be available	to let soon	Ŧ	
l would also like:	My prop	perty valued			
	Send Em	ail to Dynamic	a Labs		



£400,000

2 bedroom property

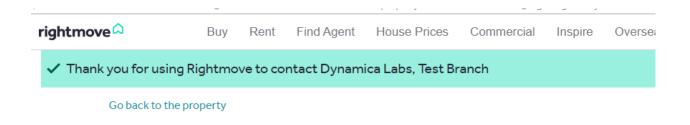
Portland Rd, London, SE25 (HOT OFFER)

Marketed by:

AWAITING IMAGE

Dynamica Labs, Test Branch

Caldecotte Lake Drive, Caldecotte, Milton Keynes, MK7 8LE



As a result, CRM processes above request and creates 2 records: Inquiry and Contact (if new customer).

To see inquiries, go to **RightMove Integration** -> **Inquiries.** Items that originate from the web are automatically named 'Request from website (e-mail)'.

	Dynamics 3	65 ~ Ri <u>c</u>	ghtMove Int	✓ Inquiries	>				
() A	New version of Organi	zation Insights dashb	oard is available. See h	now it can help you di	rive end user adoptic	on and stay ahead of	f support issues.	Experience it now	<u></u>
+	NEW 🛅 DELETE	👻 EMAIL A LII	NK - D' FLOWS	S 🔻 🖻 RUN REP	ort 👻 🕅 exce	L TEMPLATES 🔻	🕰 EXPORT TO EX	CEL 🖂 🕞 IM	IPORT DATA
	⇔ Active i	nquiries ¥							
	🗌 Name		Client	New conta	act record	Listing		Created C	On ↓
	Request fro	m website (e-mail)	John Galt	j.galt@s	omemaildomain.co	om Apartme	nt at Portland Rd	7/31/201	18 6:46 PM
			_						
	Dynamics 365	~ RightM	love Int ~	Inquiries > Requ	uest from websit	>	+ ڻ م		(?)
•	New version of Organizatio						Experience it now		
+ N		-	ign 😲 Share 📼	EMAIL A LINK 🔇 RU	JN WORKFLOW		FLOWS ▼ •••		↑ ↓ JI
	Request from		nail) =			Status Active		Owner [*] & Alexey	Sazonov
	4 General								
	Name *	Request from	m website (e-mail)						
	Client								
	Client	🔚 John Galt			Property to S	ell Yes			
	First Name *	John	Last Name	Galt	Property To R	lent Yes			
	Email *	j.galt@somema	Telephone	+44123456789		Customer detai	ls		
	▲ Details	Origin	ating web page	<u>ר</u>					
	RightMove Integrat	ion				Relate	ed listing record		
	Right Move URL	http://www.adfte	st.rightmove.com/pi	roperty-for-sale/pro	perty-73601885.ht		Listing		artment at Pc
	Comments	l got interested in Please, get in touc	this offer and would ch with me asap.	like to arrange mee		perty.	 Request 	Date 7/3	1/2018 6:40

NOTE: In case if a contact with the same e-mail address already exists, new record will not be created.

Property Property Type Listing Expiration	Apartment at Pi Special Use Type Listing Website		bedroom gro	nents from a select	ion of local amenities this s bright spacious interiors vate garden.	
	7/31/2018		Location Desc	ription		
▲ RightMove Inte	egration		Inquiries re	eceived for the	listing	
General		Inquiries	T			+ 🖩
Display Address (sho	Portland Rd, London, SE25 (HOT OFFE	Name	ا 🌾	Client	Email	Listing
Published To RightM	on 🖨 Yes		website (e-mail) website (e-mail)	John Galt John Galt	j.galt@somemaild@	
RightMove URL	http://www.adftest.rightmove.com/p					
		•				Þ
+ NEW 🔓 DEACTIVATE	ion Insights dashboard is available. See how it can h				Ov	↑ ↓ র /ner* Alexey Sazonov
▲ General						
Name *	Request from website (e-mail)					
Client	Existin	ng contact				
Client	John Galt	goonald	Property to Sell	Yes		
First Name *	John Last Name	Galt	Property To Ren	t Yes		
Email *	j.galt@somema Telephone	+44123456789				
▲ Details						
RightMove Integra	tion					
Right Move URL	http://www.adftest.rightmove.com/pro	perty-for-sale/proper	rty-73601885.html		Listing	Apartment at Pc
Comments	UPDATE: Please, also take property docu	Iments	message		 Request Date 	7/31/2018 6:58

Uninstalling solution

Navigate to **Settings** -> **Solutions**, check **RightMove Integratoin** solution in the list, then click **Delete** button and confirm deletion. Wait for the system to remove the solution and its components.

Restrictions

RightMove Integration solution requires Dynamics 365 (online), version 9.x.