To-Increase GovCon
for Microsoft Dynamics 365 for Operations

To-Increase GovCon supports construction, discrete manufacturing, professional services, and other project-centric organizations that serve both commercial and government customers. The solution enables Dynamics 365 for Operations to meet the requirements of even the largest government contractors with capabilities for robust regulatory compliance, proven business process management and a wide array of industry-required functionality such as advanced project planning and engineering change management.

Reliability and Resource-Efficiency for Compliance Efforts

Consulting services, project-based manufacturers, and construction firms that do business with government agencies face tracking, reporting, and auditing requirements far beyond those of companies that engage only in the commercial sector. Like their purely commercial peers, these companies must complete their projects on time, on budget, and to specification. But government contractors must also collect and retain detailed information to comply with government regulations, and they are subject to audit by agencies such as the Defense Contract Audit Agency (DCAA). Technology alone cannot bring about regulatory compliance, but it can help companies successfully achieve compliance with minimal complexity and cost. To-Increase GovCon offers a data management and business process platform that eases the way for any government contractor to maintain full compliance with regulatory frameworks, including:

→ Cost Accounting Standards (CAS)
→ Federal Acquisitions Regulation (FAR)
→ Defense Contract Management Agency (DCMA)
→ Defense Contract Auditing Agency (DCAA)
→ Defense Federal Acquisition Regulation Supplement (DFARS)

Benefits (1)

→ **Regulatory Compliance.** Enjoy the power of Microsoft Dynamics 365 for Operations with the tools you need to meet the requirements of CAS, FAR, DCMA, and DCAA regulations, including detailed record tracking of direct, indirect, and overhead expenses billed to the government by contract line item.

→ **Single ERP System for government and commercial projects.** Reduce operational costs and improve visibility and control through a centralized system capable of running all processes and program management, including compliance efforts, contract management, and commercial business, within a unified ERP environment.

→ **Simplified, Indirect Cost Allocation.** Save time by significantly reducing the steps necessary to accurately allocate indirect costs across project budgets and estimations.

From Regulatory Compliance to Comprehensive Business Enablement

Meeting regulatory requirements is business-critical, but compliance in itself is no company's objective. Businesses need technology solutions that help them more effectively deliver services, create and market new products, and operate more efficiently. By providing a wide range of industry, integration, and business process functionality to extend Microsoft Dynamics 365 for Operations, To-Increase delivers a comprehensive, versatile ERP infrastructure that will position your business to profit and grow.

Secure, Anytime Visibility and Control of Projects with the GovCon Dashboard App

Extend secure access to your government contracting ERP environment with an easy-to-use app that provides rich visibility and business management capabilities on your preferred device, anytime and anywhere. The first of several planned apps, the GovCon Dashboard App lets you:

→ Easily review and analyze revenue projections from all of your revenue streams. Because of a social feedback mechanism, it is easy to assess the satisfaction of government contracting customers per project.
→ See how much you have invoiced to your various cost pools and how indirect rates within these cost pools are trending.
→ Quickly take such actions as increasing billing, lowering invoicing expectations, or reviewing applicable rate ceilings.
→ Get a 360 degree view of all programs and projects. Review how much funding is allocated to projects within a program, or view a summary of resource utilization. Become reacquainted with program fundamentals such as outstanding balance of work, timeline and scope, on the fly.

Benefits (2)

→ **Industry Enablement.** To-Increase industry solutions for Microsoft Dynamics 365 for Operations are second to none in facilitating advanced project planning and management for manufacturing, construction, and professional services organizations.

→ **Process Improvements.** Align your connected ERP solution from the board room to the field and benefit from pre-developed business processes that foster streamlined, strategically sound operations in both commercial and government contracting organizations.

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Features

Business Process Model for Government Contracting	Simplify the setup of your ERP environment and maintain its alignment with company strategy and evolving business requirements throughout the life of the ERP solution. Collaborating with a leading auditing organization, we have captured the best practices for project-based business management and compliance in a ready-to-go business process model for government contractors.
Indirect Cost Simulation and Budgeting	Determine cost pools and create a transparent setup for unallowable cost accounts and categories. Cost controllers can use a powerful planning capability to simulate target rates as part of the budgeting process. The GovCon solution also supports service-center allocations of budgets for indirect accounts.
Indirect Cost Project Allocation	To-Increase GovCon facilitates allocation of indirect costs by target, provisional, or ceiling rates on quotations, contracts, and projects. The solution calculates allocated indirect costs online by direct cost lines, keeping track of what is unallowable. Actual and indirect costs are posted simultaneously for billing. After the end of a period, you can run a review of actual rates and determine contract and project adjustments.
Contract Management	Follow the purchase of materials and subcontracts directly to the related contract, maintain inventories by government contract, and provide real-time visibility of contract-related events throughout your organization. Manage contract lifecycles and changes through workflows that help you ensure that all relevant stakeholders are involved in effectuating or changing contracts.
Cost-Plus Billing	Easily incorporate job cost data such as time, material, labor equipment, and subcontractors into your billing cycles, using cost-plus billing rules provided by To-Increase GovCon.
Project Management and Planning	The solution's easy-to-use project accounting enhancements follow standards and practices for billing, revenue recognition, and cost tracking required by government contractors.

Empowering Innovation