

# About Tisski

The Tisski team are passionate about helping the public sector to become more efficient and improve services by benefiting from the market leading technologies and platforms that Microsoft provides. Focused mainly around Dynamics 365, Tisski's experts specialise in Microsoft cloud technology for case management and its application within a Public Sector context.

Tisski care about delivery and customer service. We never compromise our integrity, never oversell and never make promises we can't keep.

Our customers describe us as "likable, friendly and real" and they love working with us. At Tisski going the extra mile and exceeding your expectations is a given.

We understand 'the enterprise approach' which is often required in large implementations within the public sector, and are extensively referenceable but also the necessity to be able to have a solution up and running quickly with a minimum viable product to ensure the solution will work for your organisation.

For many suppliers the Dynamics product range is just a part of a wider portfolio, but for Tisski it is the focus. We recognise that the outstanding technology provided by Microsoft empowers our customers with the flexibility, user engagement and integration they require without an excessive service overhead.

## Some of the customers Tisski work with:

Our growing portfolio of Government clients includes: Health and Safety Executive, HS2, British Business Bank, Greater London Authority, Scottish Enterprise, Department for Education, Education Funding Agency, The Scottish Parliament, NHS, The UK Parliament and many of The Growth Hubs championed by the Departments for Communities & Local Government (DCLG) and Business, Energy and Industrial Strategy (BIS).

## Why Data Shield?

With the introduction of new General Data Protection Regulations earlier this year, it is more important than ever to ensure that your organisation is taking steps to ensure the protection of the data you hold. According to the ICO, there were 957 reported data breaches in Q4 (January to March 2018) which is a 17 increase on the previous guarter. So how can you ensure that your organisation remains compliant and keeps data secure?

Tisski's Data Shield is an add on for Dynamics 365, that prevents one of the most common ways of accidental leakage of Data.

### How does it work?

Tisski's Data Shield is an Addon for Dynamics35 that blocks the export of personal data into Excel. This enables organizations to widely grant the Export To Excel permissions without exposing themselves to the risk of accidental data leaks. Tisski's Data Shield can help your organization stay compliant with the EU's GDPR and other data protection laws around the world.

All Contacts *											
)   tul Nere	teal	Company Name	Business Phone	Status	Address 1: Cit. Address 1: Cit.	Address 1 Sta.	Address 1 207.	Anniarsary	Birthiley	Gerder	DTO
Lichten Anne (semple)	converse?\%earga.	Woodprove Early	\$\$5-0773	Active	Nerwood	NA .	22308				Owner
Yearen McKey Samplel	www.wikewayle.	Fourth Colline (sample)	555-0100	Active	Redreard	459.	86872	02/04/7989	16/05/1954	femde	Pachaing
Susanna Stuttomod (sample)	someone,b@eample.	Liteare, Inc. (sample)	\$\$5-0101	Active	Issaquah	42A	21102	26,402,2800	10/12/1989	Decale	Purchasing
Nancy Anderson (sample)	someone_ci-benargie	Adventure Works be -	555-0702	Active	Deal	NSR.	16382	01/01/2007	22/04/1960	Tem de	Parchasing
Maria Campbel (sample)	someone_d Securple.	fabrican, inc. (cample)	\$\$5-0103	Active	hiarros	450.	17825	09/12/1990	14,01,7962	<b>Fectale</b>	Purchasing
Sidney Hige (semple)	someone_o(Apartple_	Blue Yorder Aklines (s.,	535-0704	Ac TALLS cords	ine 14 Context resources	459.	57065	14/03/2006	07/05/1566	Make	Owng
Soott Konersmann (sample)	someone_t@esample	City Pear & Light (sa.	\$\$5-0105	Active	Inception	450	33507	09/11/2001	17,06,1977	1449	Purchasing
File Home Inset Univ		leren Ven Adó-n									
He Home Inset Daw a	s		a tean ⊽te	clime what you want to		N	o	P	0		19 m
He Home Inset Daw	с     И	leron Vice Add m I Company Name		el me what you want to E Status	L M	Address 1:51	64@ex 1:72	P Antibuenary 📼		ED Goreder	S International
He Home Inset Daw a	s		a tean ⊽te	eline wholyou word to E B Status Active	L M Address 1: C Address 1: C	MA	22,908		Rinhday 💌 🤇	R	S International S
He Hone Inset Diss 1 × √ J FullName	s		a tean ⊽te	el me whol you word to e Status Active Active	L M Address 12 C Address 12 C Norwsoid Redresed	<ul> <li>Address 1: St</li> <li>MA</li> <li>WA</li> </ul>	8440000 \$172 = 22308 86372	02/04/1983	10/05/2354 F	R Gereder Temple	S s bb TBb Owner Purchasing N
Pic Hone Inset Daw 53 * 1 × * 3 FallName 2	s		a tean ⊽te	cline what you want to E Status Active Active Active	L M Addresst: C Address 1: C Nonesold Redresed Issayah	MA	1.1070-00.1170 = 22,908 963772 23,982	03/04/1903	10/10/2054 F	R Geneter Temale Temale	S In S In Joh Title Owner Purchasing N Purchasing N
Phc Home Inset Dow D1 Ph I X V J Fell Name	s		a tean ⊽te	el me whol you word to e Status Active Active	L M Address 12 C Address 12 C Norwsoid Redresed	<ul> <li>Address 115</li> <li>MA</li> <li>WA</li> <li>WA</li> </ul>	8440000 \$172 = 22308 86372	02/04/1983	10/05/2354 F	R Genele Female Female	S s bb TBb Owner Purchasing N
Phc Home Inset Dow D1 Ph I X V J Fell Name	s		a tean ⊽te	El me whotyou want to El me whotyou want to El me States Active Active Active Active Active	do Antres to C Address to C Norwood Rednered Issaguan Dowel	MA WA WA	22308 84172 23382 19782	02/04/1983 26/03/2009 01/02/2007	Alertracy C ( 10/05/1354 F 10/11/1969 F 21/04/1390 F	R Gerater Temple Temple Temple Temple	S Inh The Owner Purchesing N Purchasing N
Di v I x v J	s		a tean ⊽te	el me what you want to E Status Setting Setti	do Address 1:::C M Norrego Rednand Issayah Crwil Menne Issayah Isayawh Isayawh	<ul> <li>Addenu 115 -</li> <li>MA</li> <li>WA</li> <li>WA</li> <li>WA</li> <li>WA</li> <li>WA</li> <li>WA</li> <li>WA</li> <li>WA</li> </ul>	6462-ext 1:22 + 22,998 85372 29382 29382 29385 17325 17325 17355 17365 23397	02/04/1963 2%/02/2008 03/02/2007 09/12/1992 14/09/2006 09/11/2003	Rimiday	R Grender Fernale Fernale Fernale Wale	3 a Joh This Owner Purchasing b Purchasing b Purchasing b Purchasing b
Di v I x v J	s		a tean ⊽te	El mu what you wurt to E Status Active Active Active Active Active	do Andress to C  M Address to C Address to C Address to C Address to C Newl Coval Nonnee Tstaquah Staquah	<ul> <li>Addenus 1156 -</li> <li>M64</li> <li>W05</li> <li>W05</li> <li>W05</li> <li>W05</li> <li>W05</li> <li>W05</li> <li>W05</li> </ul>	22303 81372 23382 24782 23382 24782 25325 53065	02/04/1903 36/03/2003 05/02/2007 09/12/1992 14/09/2006	Rienday	R Grender Fernale Fernale Gernale Wale Wale	S In S S S S S S S S S S S S S
File None Freet Daw D Plant P	s		a tean ⊽te	Cline what you want to Cline what you want to Cline what you want to Active	d D Addressed Addressed Rednored Estaquah Desegueh Sacharach Rednored Rednored Rednored Rednored Rednored	<ul> <li>Addenus 1156</li> <li>M64</li> <li>W05</li> <li>W</li></ul>	22,898 86272 23,882 26992 29992 27325 57055 57065 23397 23597 23597 23597 23600 22244/	02/04/1963 2%/02/2008 03/02/2007 09/12/1992 14/09/2006 09/11/2003	21/m/12/ 10/05/2564 F 22/06/2566 F 22/06/2566 F 0/06/2566 F 12/06/2577 F 12/06/2577 F 12/06/2577 F	R Gender Fersie Fersie Wate Wate Wate Wate	S Isb Table Overeir Purchasing N Purchasing N Purchasing N Overeir Purchasing N Overeir Purchasing N
Bi rone vect Down Bi v I × v J Fall Name C 7 C 7 C 7 C 7 C 7 C 7 C 7 C 7	s		a tean ⊽te	Cirre whol you work to K Cirre whol you work to Cirre Jeffine	5 de Contracting Addressing Addressing Addressing Addressing Contracting Contr	Zddawa 1154 -     M6A     W6A	22,998 85,372 29,982 29,982 29,982 29,982 29,985 5,7085 33,577 78,985 33,577 78,985 32,587 79,583	03/54/1963 26/03/2003 01/05/2007 09/12/1992 14/09/2006 09/11/2003 15/11/2013	Remson (1997)	B Secular Fernale Fernale Vale Vale Vale Vale Vale	S bb This Dentes Purchasing N Purchasing N Purchasing N Dentesing N Dentesing N Dentesing N Dentesing N
Pic none rest Dan 23 * 2 × 2 J 1 fortheme 2 J 2 J 2 J 2 J 2 J 2 J 2 J 2 J	s		a tean ⊽te	K     K     K     K     K     K     K     K     K     K     K     K     K     K     K     K     K	S de S de Marcosol Redences (C Adress) Redences (C Adress	<ul> <li>X50000011151 -</li> <li>MA</li> <li>WA</li> </ul>	22398 95372 23382 39382 39382 39385 37235 57065 23387 73680 12387 73683 62795	03/54/1963 26/03/2003 01/05/2007 09/12/1992 14/09/2006 09/11/2003 15/11/2013	Remotary 0 0 10/05/1354 F 10/13/1989 F 20/05/1980 F 20/05/1980 F 10/06/1982 F 10/06/1982 F 10/06/1982 F 10/06/1982 F 10/05/1986 F 10/05/1986 F 10/05/1986 F	R Genale Female Female Vale Vale Vale Vale Vale	S bh Tabe Durchasing N Purchasing N Purchasing N Durchasing N Durchasing N Durchasing N Durchasing N Durchasing O Durchasing O Durchasing O
A Rone Freet Daw D P P P P P P P P P P P P P P P P P P P	s		a tean ⊽te	Cline while you work to Cline while you work to Cline C	Addresser Addresser Sedenard Sevel Sevel Merena Inseque Address Merena Inseque Inseque I	Kddmax 114     MA     WA	22398 84372 2398 84372 29382 29982 29982 29982 29985 5706 23387 73880 2287 73880 2287 73883 6283 6283 12995 12993	03/54/1963 26/03/2003 01/05/2007 09/12/1992 14/09/2006 09/11/2003 15/11/2013	Remeasy 10/12/1254 ( 10/12/1256 ( 22/04/1256 ( 10/10/1256 ( 10/10) ( 10/10/1256 ( 10/10) ( 10/10/1256 ( 10/10) ( 10/10/1256 ( 10/10) (	R Grouter Fernale Fernale Wate Wate Wate Wate Wate Wate Wate Wat	5 Isb T25 Owner Purchasing N Purchasing N Owner Purchasing N Owner Purchasing N Owner Purchasing N Owner Durchasing N Owner
Pic none rest Dan 23 * 2 × 2 J 1 fortheme 2 J 2 J 2 J 2 J 2 J 2 J 2 J 2 J	s		a tean ⊽te	K     K     K     K     K     K     K     K     K     K     K     K     K     K     K     K     K	S de S de Marcosol Redences (C Adress) Redences (C Adress	<ul> <li>X50000011151 -</li> <li>MA</li> <li>WA</li> </ul>	22398 95372 23382 39382 39382 39385 37235 57065 23387 73680 12387 73683 62795	03/54/1963 26/03/2003 01/05/2007 09/12/1992 14/09/2006 09/11/2003 15/11/2013	Remotary 0 0 10/05/1354 F 10/13/1989 F 20/05/1980 F 20/05/1980 F 10/06/1982 F 10/06/1982 F 10/06/1982 F 10/06/1982 F 10/05/1986 F 10/05/1986 F 10/05/1986 F	B Gerale Fersie Fersie Vale Vale Vale Vale Vale Vale Fersie Vale	S bh Tabe Durchasing N Purchasing N Purchasing N Durchasing N Durchasing N Durchasing N Durchasing N Durchasing O Durchasing O Durchasing O

#### How it works

All CRM Entities and attributes that are designed to hold personal data are "blacklisted" by default. If there are other entities and attributes in your organization that hold personal data, these can also be added to the blacklist.

When data from a view or grid is exported to Excel, all "blacklisted" fields are blanked out.



## **Personal Data**

Any information that can be used to uniquely identify an individual is considered personal data. This includes email addresses, phone numbers, names, etc. Information that identifies companies is not considered personal data and is exempt (e.g. - Reception phone, generic email addresses, registered office address, etc.)

## How Data Shield helps you stay GDPR Compliant

Access to personal data within CRM is tightly controlled. However, once this data moves out of CRM and into Excel, it can be lost in a variety of ways, including being accidentally sent to the wrong recipient, loss of device, etc. According to the UK's Information Commissioner's Office (ICO), 4 out of the 5 biggest causes of data security incidents are such human errors. By removing the possibility of data being exported to Excel, you can get rid of one of the biggest security headaches in your organization.

#### How to use Data Shield

Data Shield is extremely simple! Once installed, it is completely invisible to users and administrators alike! Just select a view from any entity and click "Export to Excel". That's it! All personal data columns in your view will be emptied upon export.

				0, Open in Excel Online		
🛚 All Accounts 👻				🔍 Static Worksheet		
				0, Static Worksheet (Page o		
Account Name	Main Phone	Address 1: Cit	Primary Contac	0, Dynamic Worksheet 0, Dynamic Pivo(Table	Status	Email (Origin   Name (Origin   A
Woodgrove Bank	555-0173	Norwood	Lidman Anna (sa	ample) someoner/igexample.	Active	someonel7@ Lidman Anna 1.
Fourth Coffee (sample)	555-0150	Renton	Yvonne McKay (	sample) someone_a@example	Active	.9
Litware, Inc. (sample)	555-0151	Dallas	Susanna Stubbe	rod (s., someone_b@example	Active	1
Adventure Works (sample)	555-0152	Santa Cruz	Nancy Anderson	i (sam someone,c@example	Active	4
Fabrikam, Inc. (sample)	555-0153	lynneod	Maria Campbell	(sampsomeone_d@example	Active	7
Rive Vender Airliner (remain)	655.015A	Los Appoles	Colored Marshare	and a second second second	8 million (	

## Additional Services from Tisski:

#### Virtual Technical Architect:

Access to a highly skilled and experienced Dynamics consultant to lead through the process of working with Dynamics, Troubleshoot your approach, QA design decisions and provide Guidance and leadership. Who could this benefit? Organisations moving to the second phase of a project require the security of a relationship with a partner and guidance on an 'as and when' basis.

#### Virtual Organisation Administrator:

A 'support contract plus'. Tisski assistant to work as part of your team fulfilling day to day duties, such as dashboard setup, email marketing or user engagement followup.

Who could this benefit?

Organisations who have a short-term need for administration but who wish to keep their project rollout moving forward.

#### **Training Courses:**

- Building for Success
- Will Agile work for you
- Are you ready?
- Efficiency Review
- Security Maximisation
- Power BI 'OOTB' and how to maximise

Gold

Microsoft

Partner

Microsoft

- Is PAAS right for you?
- Maximising Gamification for user engagement

## To find out more about us...

Visit: www.tisski.com Call: 0247 7712050