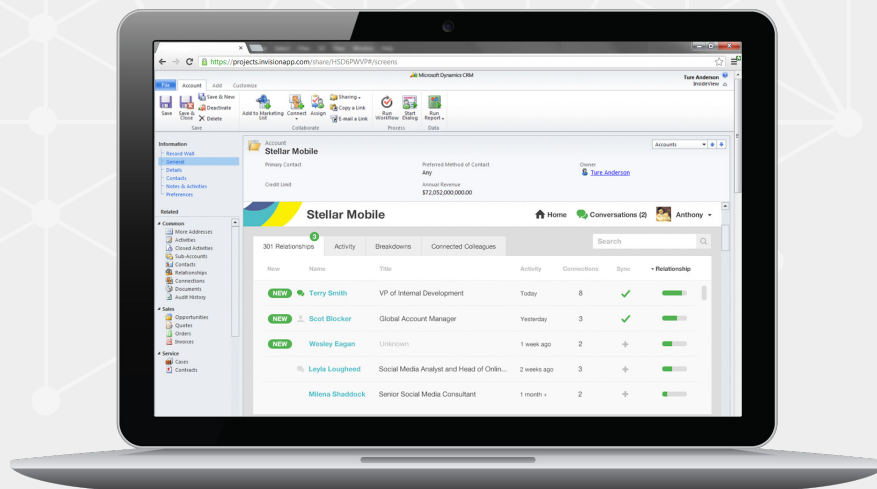


introhive



Introhive for Microsoft Dynamics CRM®

Relationship Data Science: Reduce workload and accelerate sales performance with relationship intelligence.

Integrating Introhive with Microsoft Dynamics CRM enhances your experience. By automatically syncing contacts and activities, as well as analyzing the connections and relationships within your company, Introhive makes sure your team has more time to sell and the intelligence to do it smarter.

Drive New Business. Identify existing relationships within your network of colleagues and get warm introductions. Improve close rates, shorten sales cycles and find cross-selling opportunities.

Get Better Account Intelligence. Automatically stay up to date with communication activity and new contacts at an account level.

Measure Customer Traction. Track and report on relationship strength and activity in opportunities, accounts, and contacts. You'll always have a heads up when an account is at risk.

Automate Manual Activities. Sync account activities and contacts to make sure CRM records are always accurate and up-to-date. Never manually log an email again.

Let The Data Work For You. Receive automatic notifications as new account intel and contacts become available, making sure you stay on top of valuable information.

Improve CRM Adoption and Usage. Increase CRM adoption with automated relationship insights, keeping account records updated at all times with new relationships and activities on key accounts.

How It Works

Connect & Sync

Connects Email, Calendar, Mobile & Social data



Introhive

Merges and cleans contacts, analyzes and score relationships



CRM, Web & Mobile Apps

Enterprise focused. Get analytics and introductions inside of leading CRMs



Email

Receive intro recommendations, account digests, activity and other reports right in your inbox, without ever logging in.

Enhances and Compliments Microsoft Dynamics CRM.

Introhive is different. Here's how:

Automated Intel. Automatically updated activity and contact records make sure that your CRM is always up-to-date with the freshest data and intel, all without manual data entry.

Enterprise Focused. Scalability to meet the demands of the largest organizations, including onboarding and support resources. API availability creates a scalable solution to integrate Introhive data into the tools and systems your team is already using.

Fully Integrated. Easily deploy across sales, marketing, service and beyond with complete integrations into contact, lead and account pages plus custom fields.

Beyond Social. Social platforms are only one piece of the connection picture. Introhive analyzes social, mail and mobile data for a complete view.

