

collectCmate

for Retail

automated click & collect

why it's worth it?

Are you going to use Click & Collect services this Christmas?

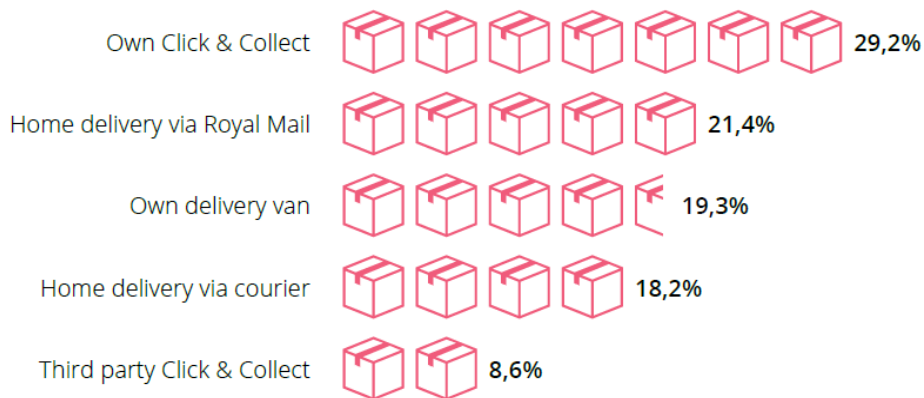


80% of customers declared to use Click & Collect Service during Christmas 2016.

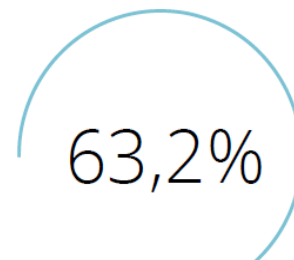
34,5% Click & Collect predicted volume out of all deliveries generated by on-line orders *.

* „The Last Mile“ Barclays Forecast

Retailers' preferences of delivery methods



Biggest challenge for carriers



Consumers not being in to receive delivery

Gain more than you think

6-times higher efficiency!

According to Tesco, the implementation of self-service Click & Collect made the collection process **6 times shorter**.

50% Cost Reduction!

IMRG report estimates that online orders which remained undelivered generated £34billion of costs. According to the carrier companies, using automated Click & Collect solutions can boost couriers productivity **even 10-times**.

Collection process improvement!

According to StellaService research, shoppers spent an average of 5 minutes and 24 seconds in a store trying to pick up their online orders. The shop assistant needs on average **3 minutes** to bring the proper parcel from storage. DropByBox deployment drastically reduces this effort, making the collection process significantly less time-consuming.

Sales 25% higher

According to ASDA each Click & Collect customer spends on average an **additional £9** in store. Macy's confirms this tendency: Macy's customers who exercise click and collect option spend as much as **125% of the value** of the original order by purchasing additional items while in store.

Happy customers!

According to StellaService research, when visiting the store Click & Collect shoppers spent on average **58% of their time waiting** for the store assistant to bring their orders. Thanks to DropByBox, the collection takes seconds, with no need of any manual intervention.

How does it work?

Collectomate enables to run cheap and comfortable self-service Click & Collect operations. No more queues at the checkout.
Let customers take pickups into their own hands and collect their purchases using an automated collection point.

No integration variant



Purchase finalization

Customer completes order in **your e-commerce shop**.



Order completion

Store representative places the package in collection point, entering **recipient phone number** on Collectomate screen.



Pick up

Customer receives **SMS** with pick up code and QR code. To pick up the package, Customer **enters phone number and pick up code or scans the QR code**.



How does it work?

Integration variant



Purchase finalization



Communication with Collectomate



Order completion



Customer completes order **in your e-commerce shop.**

Your system communicates with Collectomate **via API**, generates delivery object and receives back delivery data, including **delivery code and delivery QR code** for store representative and **pick up code and pick up QR code** for the recipient. You **oversee the whole process** and **communicate at the right moment** with the store and the customer.

Store representative places the package in collection point, entering **recipient phone number and delivery code** on Collectomate screen or **scanning delivery QR code**.

You sent notifications to the customer. To pick up the package, Customer **enters phone number and pick up code or scans the pick up QR code received from you.**

By using our SDK, you can also enable your customer to pick up the package **directly from your mobile app.**

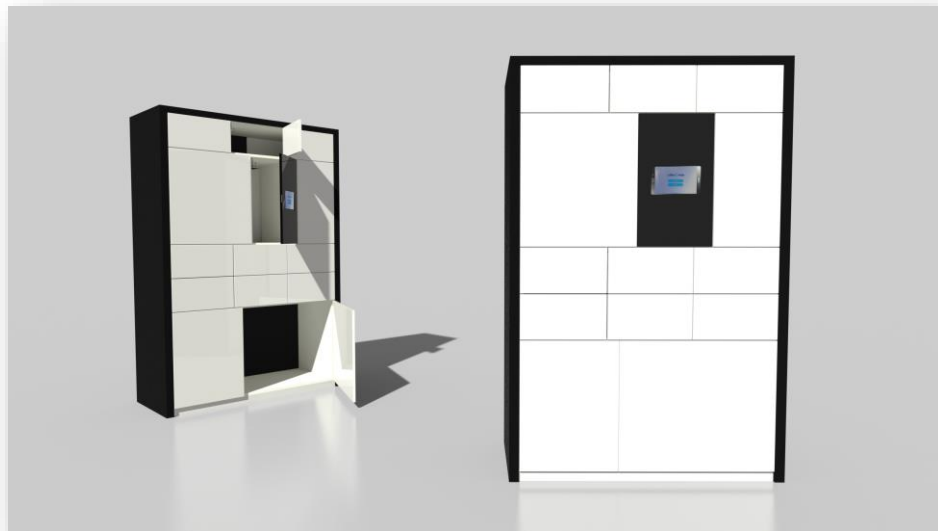


Basic module contains the screen, but the user interface can also be outside the module if needed. We can deliver more different modules adjusted to your preferences.

We can deliver modules with custom locker sizes and quantities.

We can prepare a dedicated design in cooperation with the production partner.

Retailer can also design and produce own modules we fit into with our hardware.



differentiators

Easy of Integration

Cloud based architecture and open API enables easy integration with existing client's office solutions.



Light Hardware Architecture

Simplifies the installation and reduces **TCO**.



Flexibility in Workplace Arrangement

You can easily customize your collection points and get flexibility in the way how you arrange each module inside the office.

Open to everyone, always with
you, without problems, always at
hand.



Contact us to get a dedicated offer.
sales@collectomate.io

collect**mate**

www.collectomate.io

partners

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