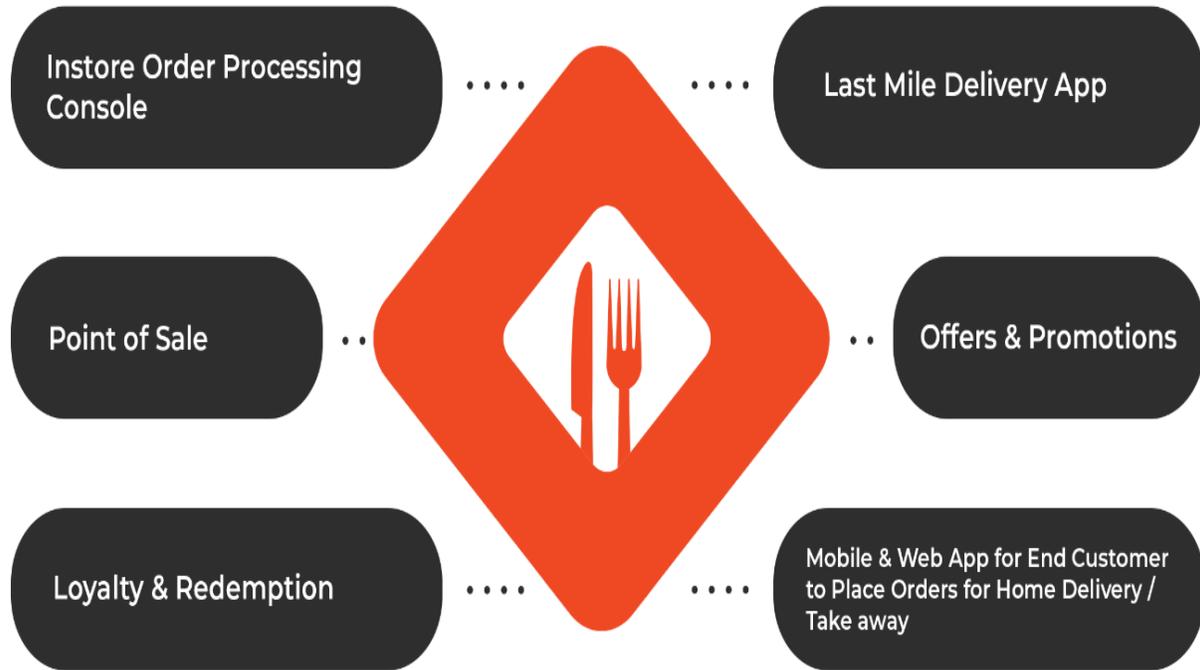




The complete Hospitality Solution



FOS365 OVERVIEW



FOS365

Solution Components



Admin Portal

To configure the master data required to run a restaurant



M site

Mobile friendly browser app



POSlite

Simple Point Of Sale for single restaurant owners



ERP Integration

Integration with Dynamics 365 Business Central (& earlier versions) is readily available. Work on integrating with other leading ERP solutions are in progress



Web Portal

Web site for consumers to place online orders for delivery or takeaway



POS

comprehensive Point Of Sale Software module for Chain of Restaurants



Delivery App

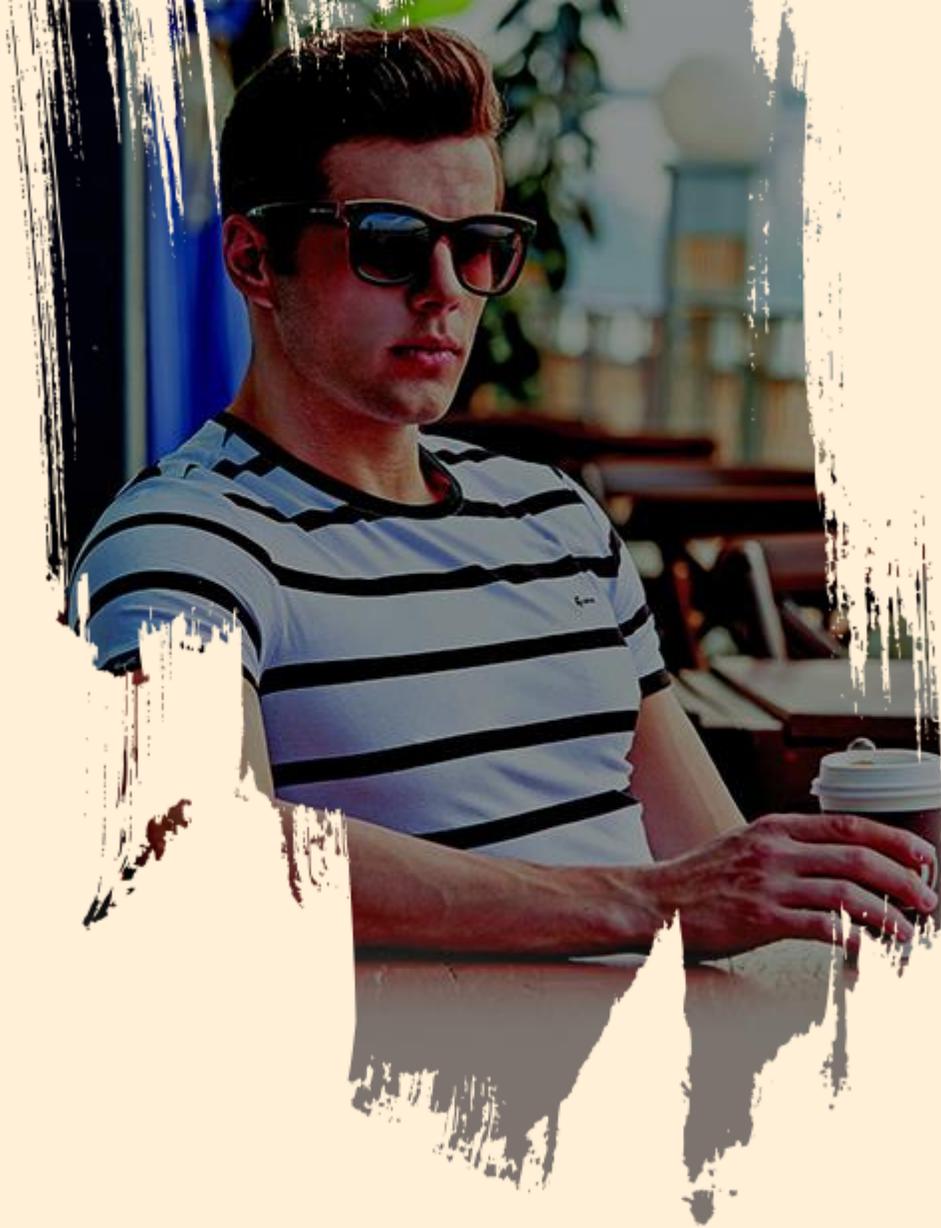
Restaurant can track the order delivery status
Restaurant Managers can assign orders to Delivery Team
Delivery Team can manage their delivery routes, update status



Analytics

Analytics via PowerBI deployed on the Azure cloud, accessed via browser or mobile device





Are You?

- A single Restaurant Owner or owning a chain of multiple restaurants?
- Already have a Point Of Sale (POS) system to manage your walk-in business?
- Looking for your own branded web ordering system and Mobile App for your consumers to place orders via browser or mobile devices?

FOS365's Online Ordering System is the solution you need.



Online Ordering System



Overview

- Consumers can browse through the menu, place an order in 6 easy steps and track their order status.
- Consumers can also maintain a favourite list
- Can repeat an earlier order
- Customer can give feedback about the order

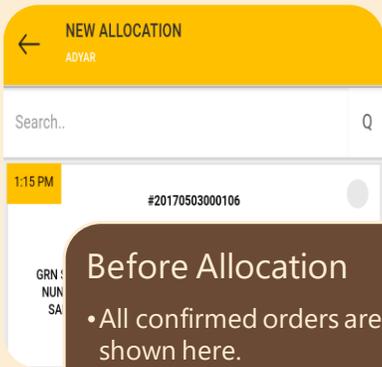


Highlights

- Consumers can locate your own branded apps in Google PlayStore and Apple Store
- APP-shy consumers can opt to place their orders on their phone's browser as well (M-Site)
- Desktop / Laptop users can use any of their browsers to place orders as well
- Restaurant Managers, Delivery Team can manage these orders from their mobile devices itself

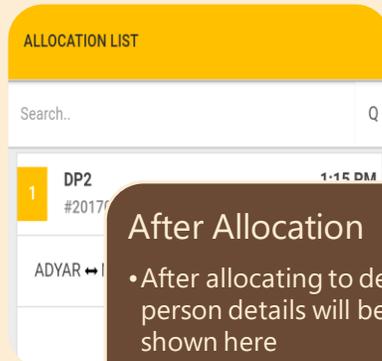


Track your Online Orders



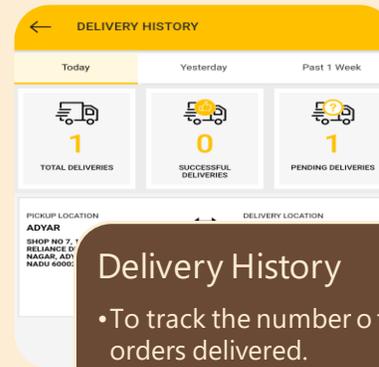
Before Allocation

- All confirmed orders are shown here.
- User can allocate the order to suitable delivery person
- Delivery person can do self allocation of orders.



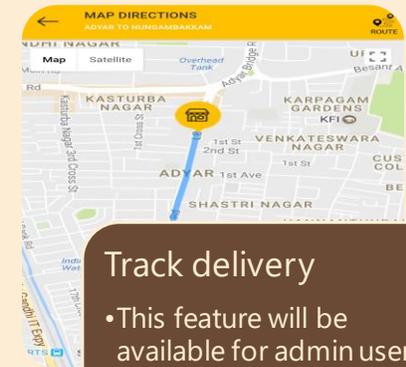
After Allocation

- After allocating to delivery person details will be shown here
- Restaurant user can make a call to the delivery person.
- Delivery person can edit and change the status of the record as delivered or deallocate.



Delivery History

- To track the number of orders delivered.
- This will show whether the orders were delivered on time or not.
- Total turn over of current day, yesterday and past 1 week is shown



Track delivery

- This feature will be available for admin users.
- An admin user can track the pace of the delivery person.



Browse menu



OUTLETS **MENU** STORE LOCATOR FEEDBACK CONTACT US

0 LOGIN SIGN UP ENGLISH ▼ HELPLINE NO +91-9830192752

Offers

- All
- Dip
- Rice
- Salad
- Starters
- Sandwich
- Beverages
- Pasta
- Best Sellers

FILTERS

Recipes

Veg Non-veg Both

Spiciness

All	Hot
Mild	Low

Search: Q

Lunch ▼

GUINDY 📍 Change

Quick Cart ✖ Clear Cart

 <p><input type="checkbox"/> Artichoke and white bean ₹ 60.00 🌶️🌶️🌶️ ★ <input type="button" value="Add to Cart"/></p>	 <p><input type="checkbox"/> BBQ chicken salad ₹ 80.00 🌶️🌶️🌶️ ★ <input type="button" value="Add to Cart"/></p>	 <p><input type="checkbox"/> Caesar salad ₹ 80.00 🌶️🌶️🌶️ ★ <input type="button" value="Add to Cart"/></p>	 <p><input type="checkbox"/> Garden fresh salad ₹ 80.00 🌶️🌶️🌶️ ★ <input type="button" value="Add to Cart"/></p>
 <p><input type="checkbox"/> Grilled chicken caesar ₹ 80.00 🌶️🌶️🌶️ ★ <input type="button" value="Add to Cart"/></p>	 <p><input type="checkbox"/> Grilled chicken salad ₹ 80.00 🌶️🌶️🌶️ ★ <input type="button" value="Add to Cart"/></p>	 <p><input type="checkbox"/> Hummus ₹ 60.00 🌶️🌶️🌶️ ★ <input type="button" value="Add to Cart"/></p>	 <p><input type="checkbox"/> Non veg rice bowl ₹ 100.00 🌶️🌶️🌶️ ★ <input type="button" value="Add to Cart"/></p>

Total : ₹ 0.00 👉 CheckOut

7

Checkout

OUTLETS MENU STORE LOCATOR FEEDBACK CONTACT USMY ORDER  0  ACCOUNTENGLISH HELPLINE NO +91-9830192752



Item	Quantity	Rate Per Item ₹	Price ₹	Discount Amount ₹	Special Instruction	Amount ₹
Artichoke and white bean	1	60.00	60.00	0.00		60.00
BBQ chicken salad	1	80.00	80.00	0.00		80.00

Do you have any Promo Code/Coupons?

Gross Amount	140.00
Promo Amount	21.00
Other Charges (Click for Details)	0.00
ST Total Amount 1	0.00
ST Total Amount 2	0.00
Total Amount	119.00
RoundOff	0.00
Net Amount	119.00

Payment



OUTLETS MENU STORE LOCATOR FEEDBACK CONTACT US

MY ORDER  0   ENGLISH 

HELPLINE NO
+91-9830192752



Order Type	Home Delivery	Name	swathy	Pay Now
Order Date & Time	20/03/2019 02:45 PM	Mobile No.	729989451	COD
Delivery Date & Time	20/03/2019 03:15 PM	Delivery Address	Thilaganga Nagar, Bangalore	Edit Cart
Net Amount	₹ 119		CHENNAI	Cancel Order
			CHENNAI	



Order success page

FOS365 FOOD ORDERING SYSTEM

OUTLETS MENU STORE LOCATOR FEEDBACK CONTACT US

MY ORDER ☆ 0 🛒 0 👤 SOWMYA ENGLISH ▾

HELPLINE NO
+91-9830192752

THANKS FOR YOUR ORDER
Your order has been placed successfully

Order No	20190320000066
Order Date & Time	20/03/2019 02:49 PM
Delivery Date & Time	20/03/2019 03:15 PM
🏠 Delivery Address	Sowmya Thiruvananthapuram Thiruvananthapuram CHENNAI CHENNAI

♥ Set as Favourite 🔄 Order Again 🏠 Back To Home

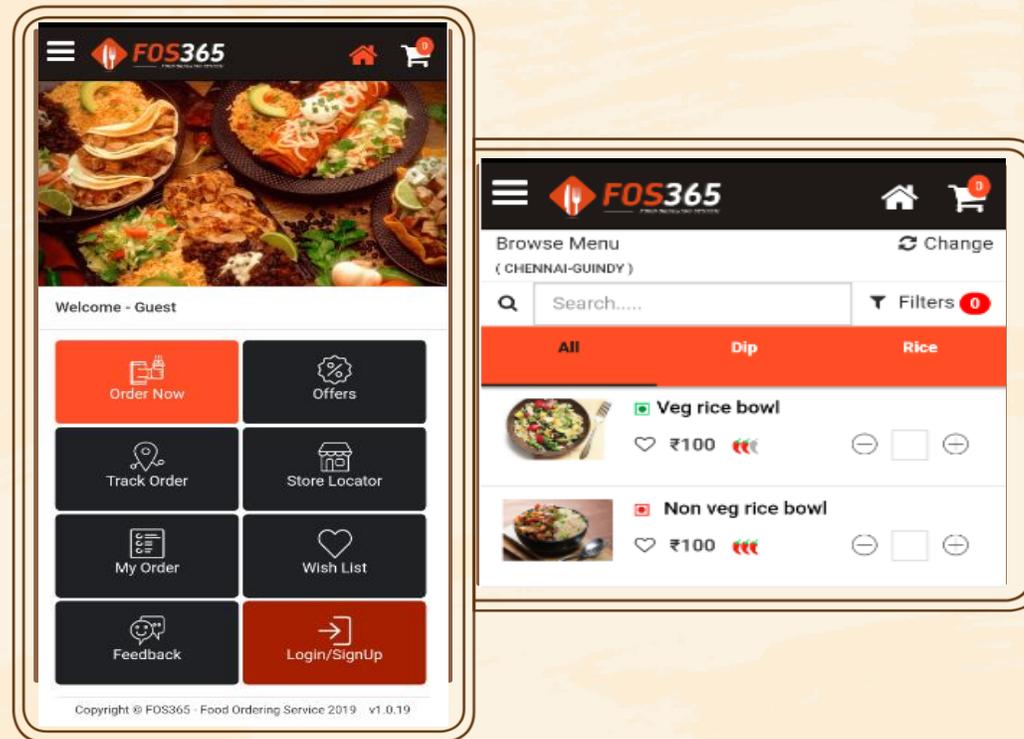


Consumer MOBILE App



Features

- Search Feature. Give your users a handy search bar to find items quickly
- Hassle free registration with social media signup
- Responsive Design for Varying Screen Sizes
- Less Keyboarding and More Touch
- Push notifications



Functions

- Order can be done for home delivery or take away
- Track the order to know the status.
- Check the order history.
- Reorder the same order from my orders or add more items to existing order.
- Make a wish list of items
- Create a profile with multiple delivery address
- Give your feedback about your experience.



Are You?

- Running a single store restaurant?
- Looking for a simple Point Of Sale (POS) solution to run your restaurant?
- Looking for a solution on the Mobile phone or a TAB?

FOS365's POSlite is the right solution for you.

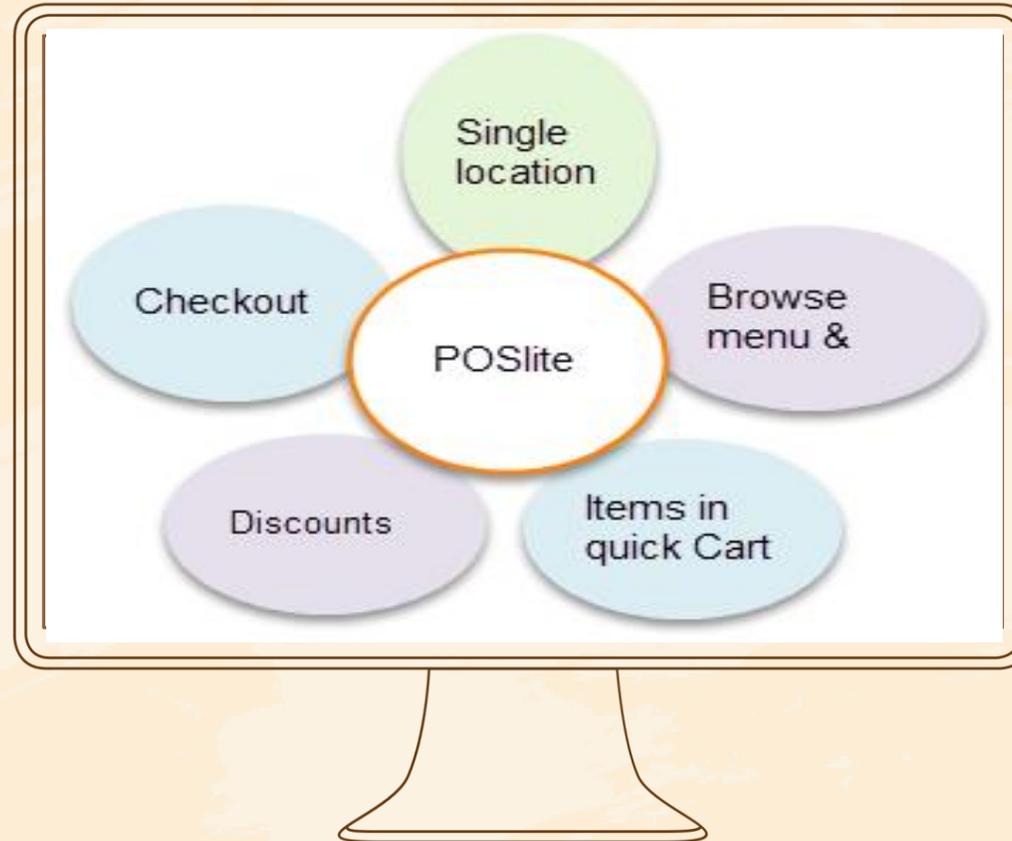


POS*lite*



Overview

- Facilitates single outlet owners.
- Availability of browse menu and items to select with.
- All walk in customers, can place order and get discounts.
- Get the invoice printed immediately after placing the order.

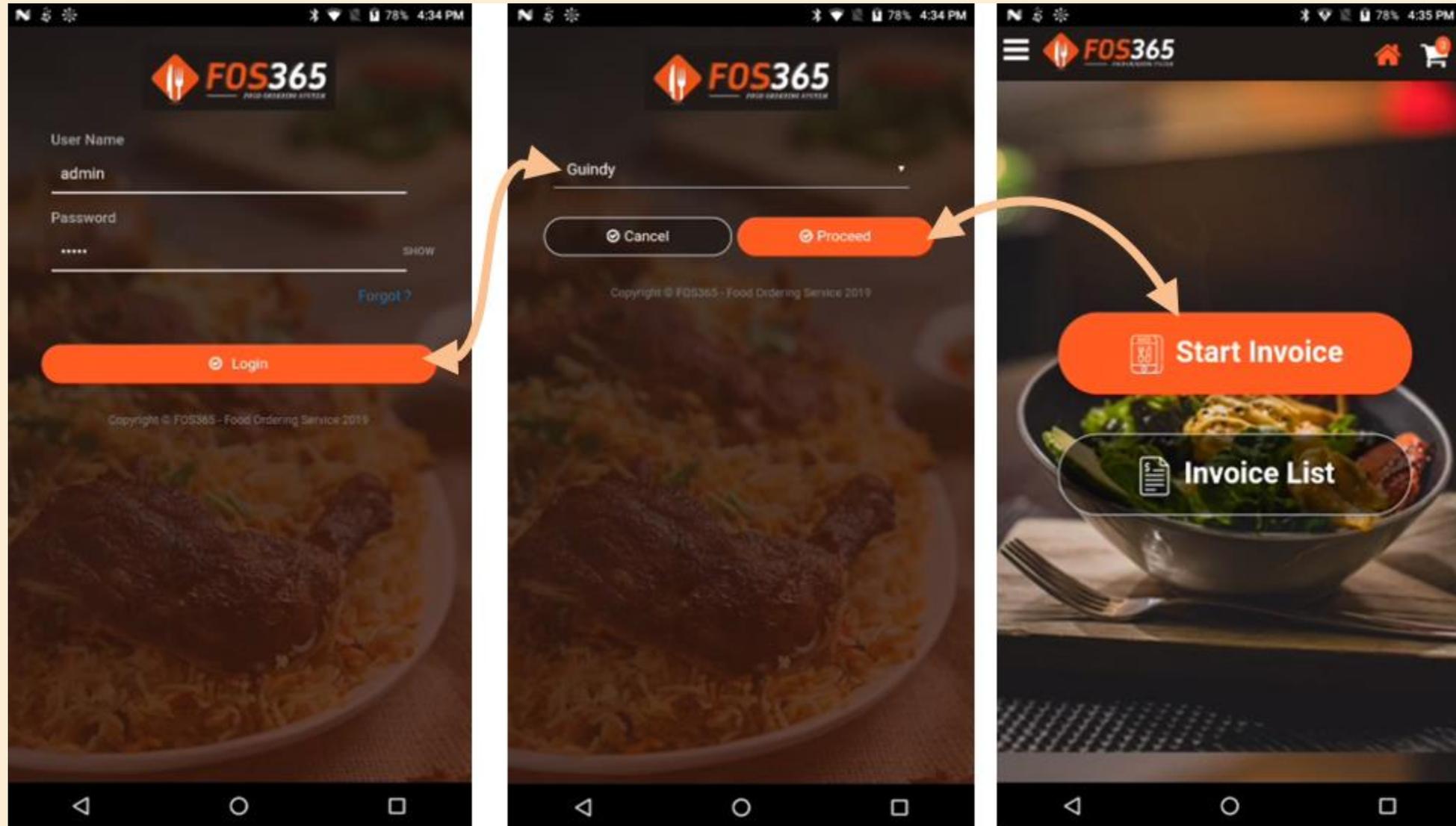


Highlights

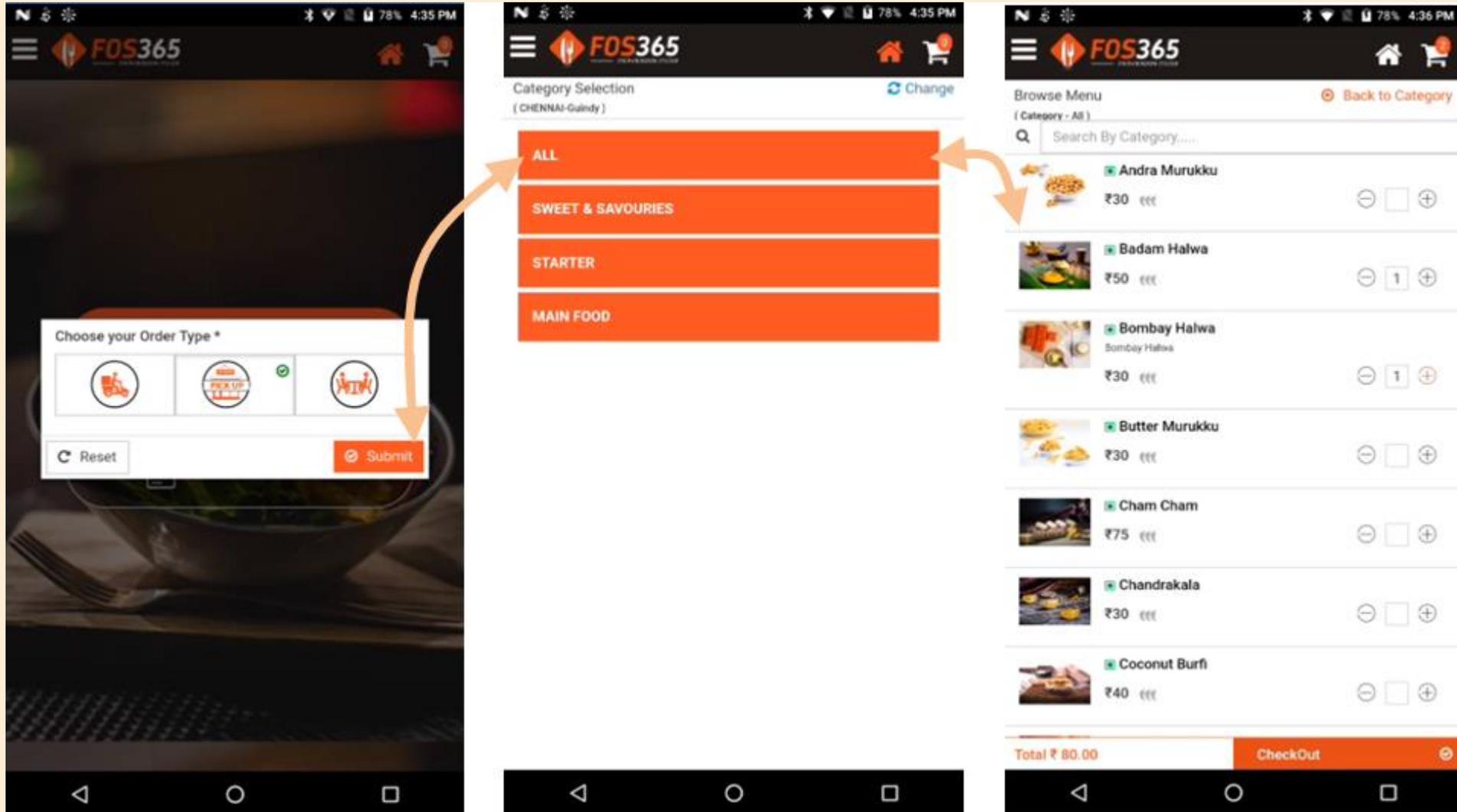
- Very light application with all the basic and important functionalities
- In-house app operated in a tab or POS machine.
- Configurable payment mode like card, foreign currency, cash etc.
- Show list of invoices made for day or week or month or year along with total collected amount and returns.



Login page



Browse Menu



Payment

CHECKOUT STEP 1 / 2 EditCart Cancel

Item Details

Badam Halwa 50.00 x 1 53.50
** Inclusive of packing charge (3.50)

Bombay Halwa 26.79 x 1 26.79
** Inclusive of packing charge (0.80)

Bill promo

Charges Details

Gross Amount	80.29
Promo Amount	12.04
Other Charges (Click for Details)	0.00
SGST	4.10
CGST	4.10
Total Amount	75.45
RoundOff Amount	-0.45
Net Amount	75.00

Settle →

CHECKOUT STEP 2 / 2 EditCart Cancel

Payment Mode

Bill Amount	Col. Amount	Balance
76	115	-39

Cash Forex Card Cheque

USD

Currency Rate 65.000

Converted Amount 0

Received Amount in Forex 0

Return Amount in Local Currency 0

TENDER TYPE	AMOUNT	DELETE ACTION
Cash	50	Delete
Forex_USD	65	Delete

Bill Settle

CHECKOUT STEP 2 / 2 EditCart Cancel

Payment Mode

Bill Amount	Col. Amount	Balance
76	115	-39

Cash Forex Card Cheque

USD

Currency Rate

Confirm
Do u Want to Print?

CANCEL OK

TENDER TYPE	AMOUNT	DELETE ACTION
Cash	50	Delete
Forex_USD	65	Delete

Bill Settle

FOS365

Invoice Details

Bill has been placed successfully

Invoice No. 20190320000782

Invoice Date & Time 20-03-2019 04:42 PM

TakeAway Date & Time 20-03-2019 05:02 PM

Name Walk-In Customer

Mobile No.

Next Invoice Re-Print



Invoice

The screenshot displays the 'My Invoices' section of the FOS365 mobile application. At the top, there is a navigation bar with the FOS365 logo and a shopping cart icon. Below this, a dropdown menu is set to 'Today'. A table lists invoice details for sales number 20190320000782, with an amount of 76.00 and a status of 'I'. Below the table, there are sections for 'TENDER' and 'INVOICE TYPE'. The 'TENDER' section shows 'Cash' (50.00) and 'CashUS' (65.00), with a 'Total Return Amount' of -39.00 and a 'Refund Amount' of 0.00. The 'INVOICE TYPE' section shows 'Sales' (1 bill, 76.00) and 'Refund' (0 bills, 0.00). A 'Print Tender' button is located at the bottom of the invoice details.

Today

SALES NO	AMOUNT	S.TYPE	VIEW	REFUND
20190320000782	76.00	I		

TENDER	AMOUNT
Cash	50.00
CashUS	65.00
Total Return Amount	-39.00
Refund Amount	0.00

INVOICE TYPE	NO.OF BILLS	AMOUNT
Sales	1	76.00
Refund	0	0.00

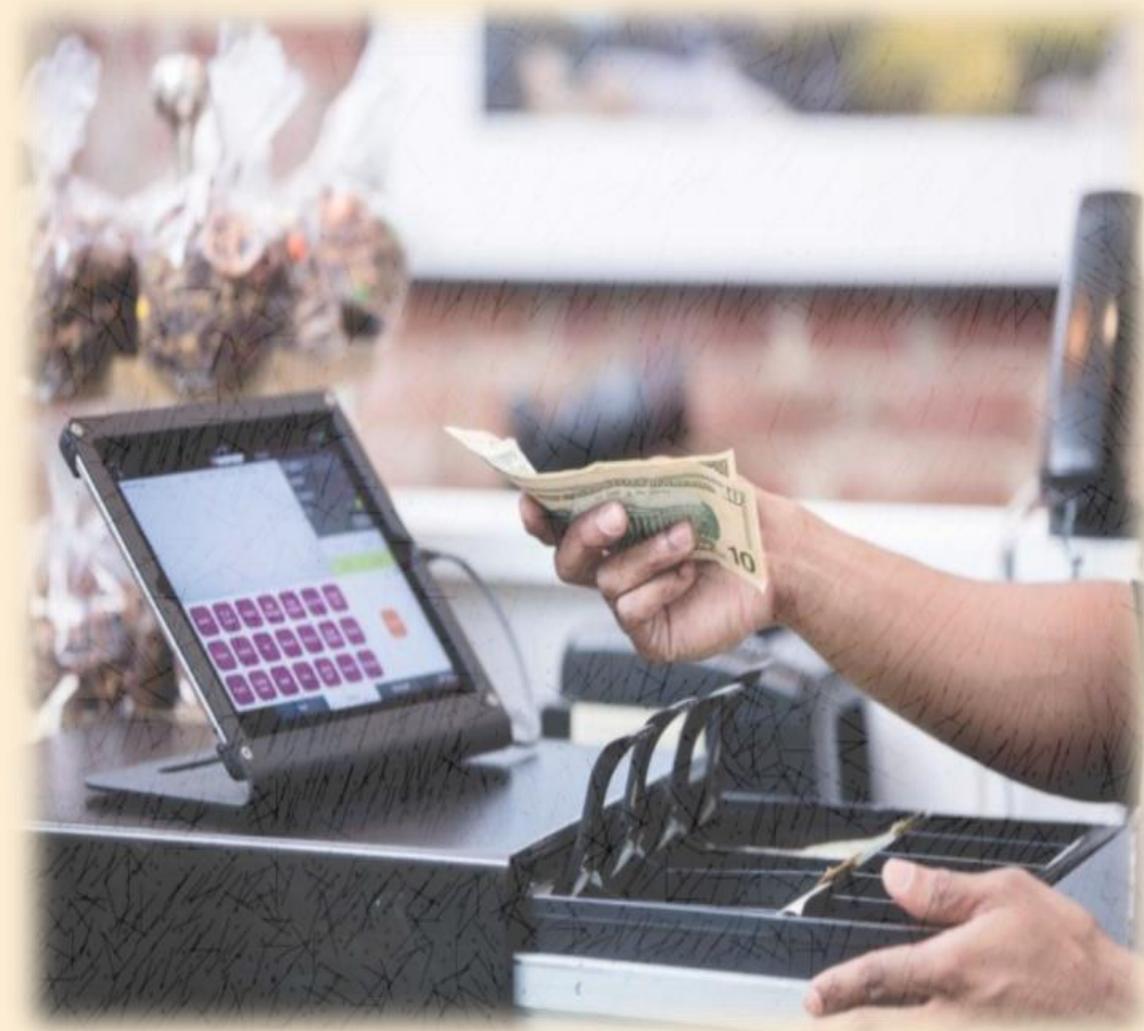
Print Tender



Are You?

- Running a chain of restaurants?
- Looking for a comprehensive Point Of Sale (POS) solution to run your restaurants?
- Looking for solutions to manage all outlets from the Head Office?

FOS365's POS module is the right solution for you.



POS



Overview

- Facilitates owners having multiple outlets.
- Availability of browse menu and items to select with.
- Options for home delivery and take away available.
- Customers can place order and get discounts.
- Get the invoice printed immediately after placing the order.

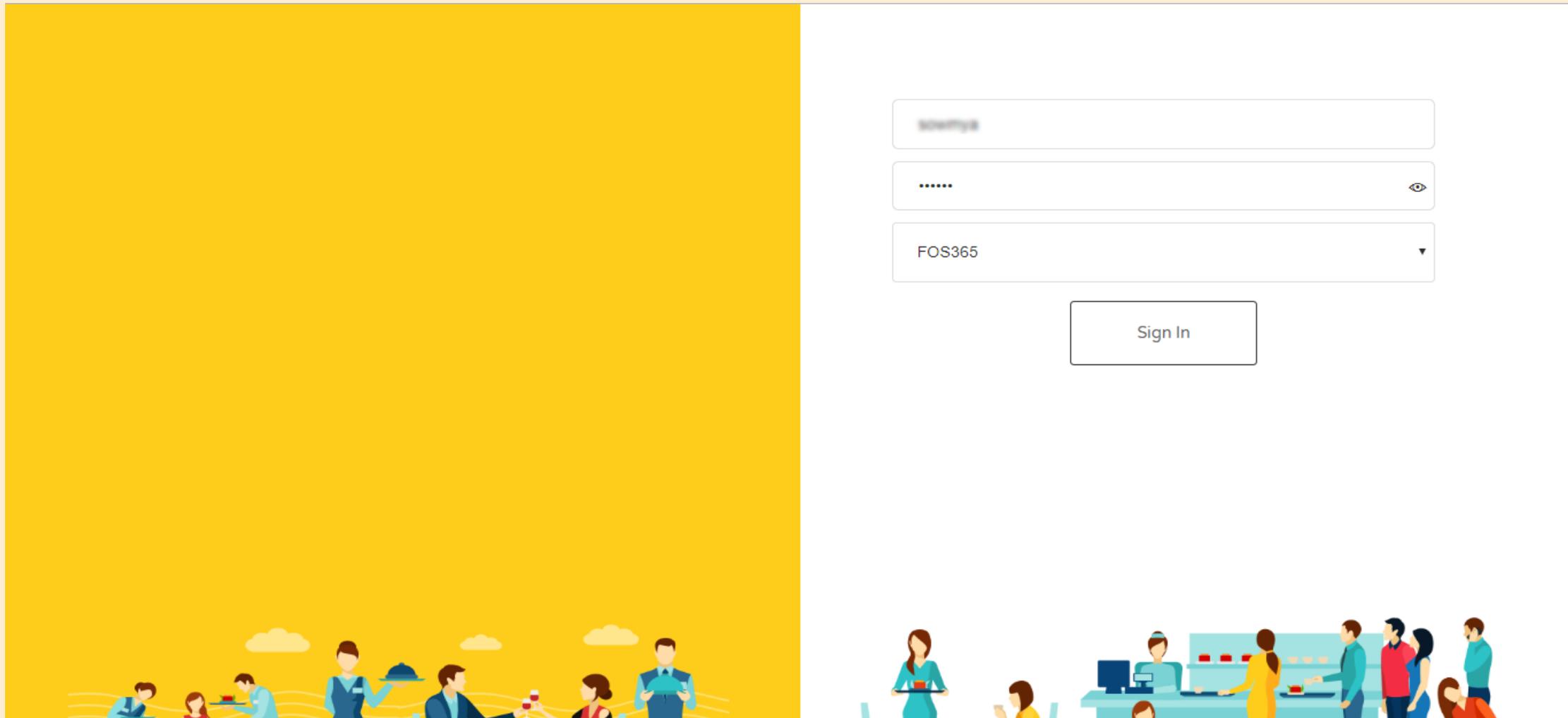


Highlights

- POS application to handle multiple locations, tills and users.
- Cloud based app operated in a tab or an web or POS machine.
- Configurable UI design and payment mode like card, foreign currency, cash etc.
- Restaurant can void a bill or an item and even hold a bill.
- Discounts can be applied for each item or for total bill
- Show list of invoices made for day or week or month or year along with total collected amount and returns.



Login page



Open Till

FOS365 POS Company: FOS365 | Cashier: [Name] Home Delivery | **Take Away** | EXIT QSR

ITEM	QTY	RATE	DISC	PACKING	AM
Andra Murukku	2	89.29	1.00	25	
Badam Halwa	1	50.00	0.50	3.46	

Gross Amount: 255.54

CGST: 15.33

SGST: 15.33

Service Charge: 0

Delivery Charge: 0

Packing Charge: 0

Bill Discount: 0

All

SWEET & SAVOURIES

STARTER

MAIN FOOD

BEVERAGES

DESSERT

Andra Murukku	Andra Murukku	Badam Halwa	Bombay Halwa	Butter Murukku	Cham Cham
Chandrakala	Coconut Burfi	Dry Fruit Halwa	Gulkand Burfi	Hand Murukku	Jangeri
Kara Boondhi	Karasev	Malai Beda	Masala Ground Nut	Mini Thattai	Moti Ladoo
Mullu Murukku	Paneer Jamun	Spl Mixture	Spl Mysorepak	Baby Corn Golden Fry	Ginger bread
Sambar Vada	Vada	Veg Soup	Veg Spring Roll	Appam	Biriyani

Void Bill	Line Void	Bill Remarks	Item Search
Discount	Bill Detail	Item Instruction	Customer Info
Hold Order	Retrieve Hold Order	Refund	Settle

1	3	x2	
4	5	x3	
7	8	9	x4
0	Enter	.	CLR



Bill Settlement



Bill Settlement Close

Cash Forex

Amount *

Apply

Collection Info

Bill Amount	Collected	Balance
286	286	0

SETTLEMENT MODE	AMOUNT	DELETE
cash	286	Delete

Settle

Gross Amount	255.54
CGST	15.33
SGST	15.33
Service Charge	0
Delivery Charge	0
Packing Charge	0
Bill Discount	0

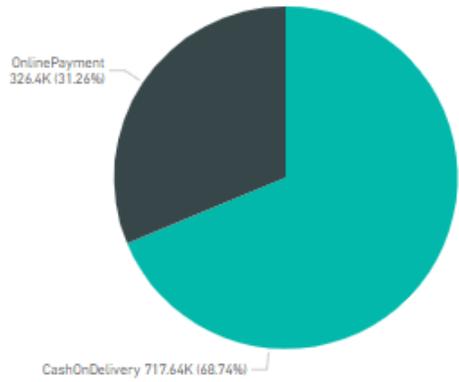




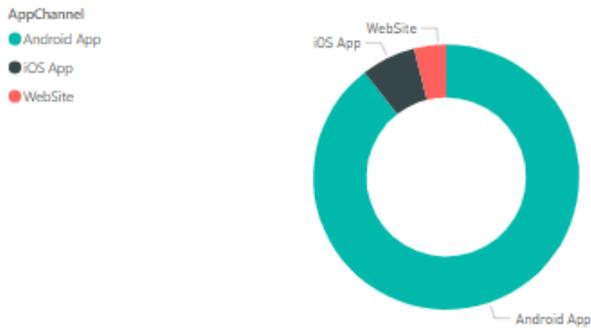
Analytics on PowerBI



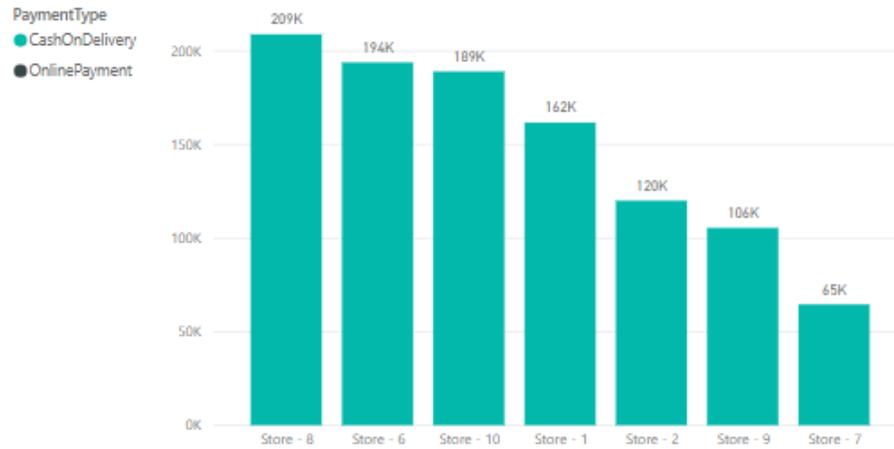
Payment Typewise Sales



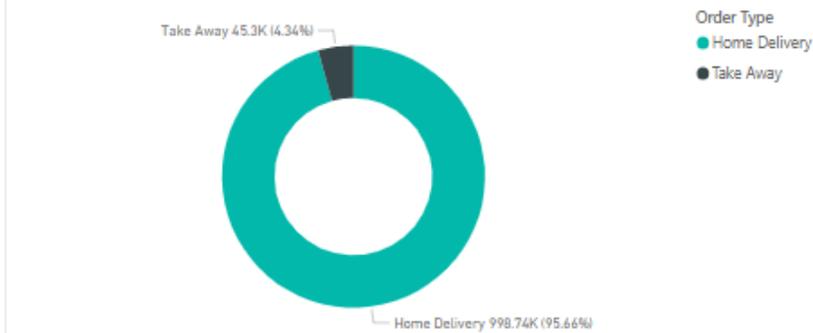
Count of Net Amount by AppChannel



Storewise Sales



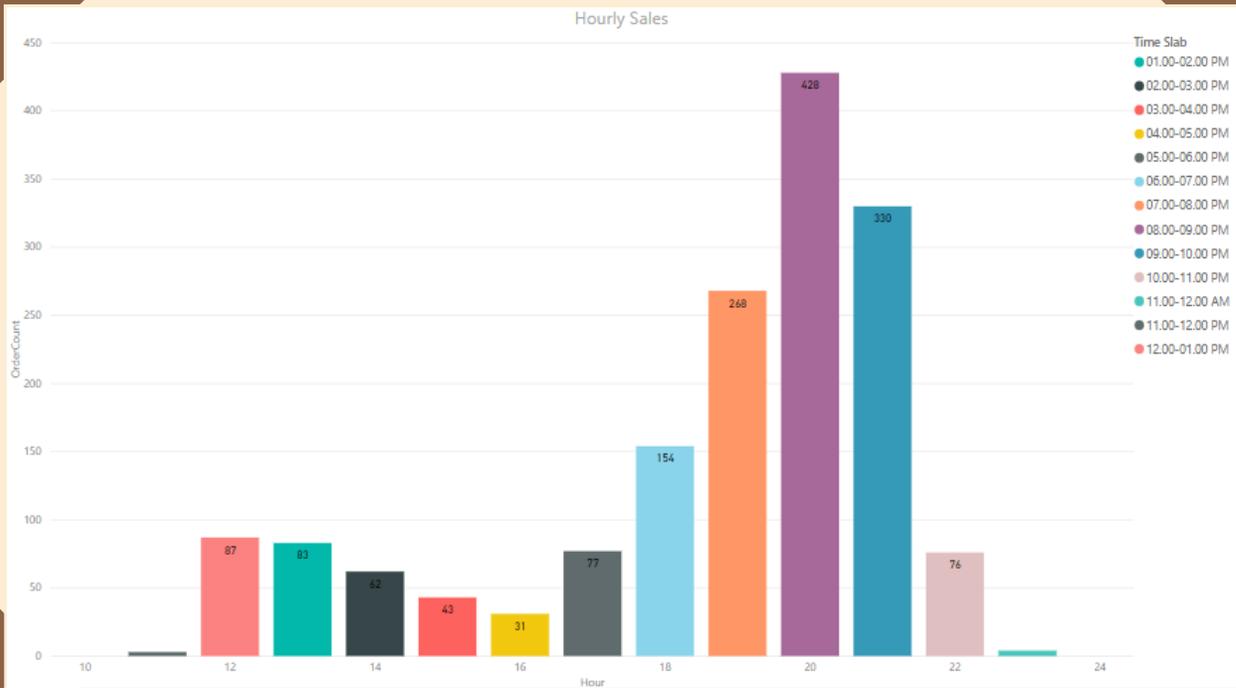
Order Typewise Sales



Analytics to help you make the right decision

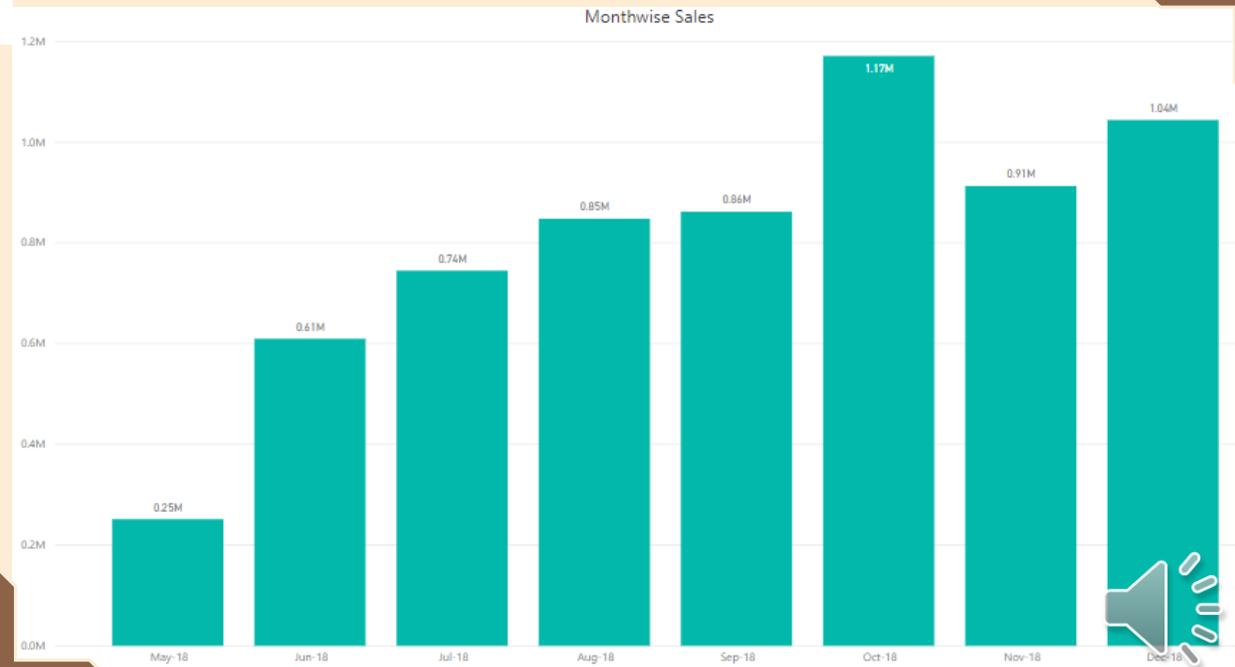
- Order type-wise sales: Home delivery, Take Away
- Payment mode-wise sales: Cash on Delivery, Online Payment
- Channel-wise sales: Mobile (Android, iOS), Web site





- Hourly sales analysis to plan your delivery team and other operational aspects.

- Monthly sales trend.



Total Order Value	No. Of Orders	Average Order Value	Minimum Order Value	Maximum Order Value
1,044.04K	1513	690.05	122.00	10,964.00

Order Typewise Sales

Order Type	Net Amount	Count	%
Home Delivery	9,98,744.00	1460	95.66%
Take Away	45,299.00	53	4.34%
Total	10,44,043.00	1513	100.00%

Channelwise Sales

AppChannel	Net Amount	Count	%
Android App	9,18,052.00	1354	87.93%
iOS App	70,724.00	100	6.77%
WebSite	55,267.00	59	5.29%
Total	10,44,043.00	1513	100.00%

Payment Typewise Sales

PaymentType	Net Amount	Count	%
CashOnDelivery	7,17,641.00	1049	68.74%
OnlinePayment	3,26,402.00	464	31.26%
Total	10,44,043.00	1513	100.00%

Storewise Sales

Store	Net Amount	Count	%
Store - 8	2,08,984.00	313	20.02%
Store - 6	1,93,951.00	293	18.58%
Store - 10	1,89,091.00	302	18.11%
Store - 1	1,61,822.00	186	15.50%
Store - 2	1,20,067.00	164	11.50%
Store - 9	1,05,527.00	168	10.11%
Store - 7	64,601.00	87	6.19%
Total	10,44,043.00	1513	100.00%

- 1-page summary of your entire Hospitality business



ROADMAP



Functionalities

Apr-Jun 19

Integration with

Dynamics 365 Business Central

Universal Menu database



Improvements

Jul – Sep 19

Fine Dine functionalities in
POS

Integration with Dynamics
365 Finance & Operations

Configuration Wizard for
POSlite



Improvements

Oct – Dec 19

Kitchen Display Service



TESTIMONIALS



We are glad that our regular customers have been ordering more often through our branded app, powered by FOS365 from CETAS.

Miss. Poulimi

Chowman

Kolkata



I really appreciate the efforts put in by you and your team in enabling our customers to place catering orders. Thankyou for all the support.

Mr. Himanshu

Party Rasoi

Maharashtra





SUMMARY

A comprehensive hospitality system to manage your master data, be compliant with statutory tax computations, enable integration with back-end systems and provide the analytics to make the right decision at the right time. Benefits of FOS365.

- | | |
|--|--|
| ➤ Branded online presence in a quick span of time | ➤ Keep your customer data secure and drive growth by analysing customer spend patterns |
| ➤ Cloud SaaS app, which relieves you from IT infra overheads | ➤ Manage promotions to drive sales |
| ➤ Ready integration with back-end systems | ➤ Helps to utilize capacity with additional revenue channels |



THANK YOU!



FOS365
FOOD ORDERING SYSTEM

Email:

sales@cetastech.com

URL:

<http://www.cetastech.com/>

<http://www.fos365.com/>

