

Windows Embedded/IoT Distributor Information

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Distributors can leverage their Windows IoT development experiences, and knowledge, to help you build secure and connected Windows IoT solutions.

If you would like to work with one of our distributors, please select a distributor in your region and contact the distributor directly for more details.

Regions:

- [Americas](#)
- [APAC](#)
- [EMEA](#)
- [Japan](#)




AMERICAS

Disti Location	Distributor Name	Contact Name/Email	Contact Phone
Brazil	Softline International BRASIL COMER	Info	+55 11 5188 8100
United States	Advantech Corporation	Nathan Cheng	+949 420 2500 ext.6272
United States	Arrow Electronics INC.	Ken Marlin Scott Chmiel	+877 535 9166
United States	Avnet INC	Software@Avnet	+1 480-643-7055
United States	Bsquare Corporation	Tim Shaw	+602 881 4130
United States	Dell, INC. 	Marketing	+512 723 7351

 Distributor's distribution rights only allow Distributor to sell IoT licenses and hardware bundled together.

APAC

Disti Location	Distributor Name	Contact Name/Email	Contact Phone
Australia	Advantech Australia PTY Limited	Abhishek Kathuria	+61 3 97970140
Australia	MDS Pacific PTY Ltd.	Chloe Long	+61 2 98887715
Australia	ARROW ELECTRONICS AUSTRALIA PTY LTD	Jesse Lin	+61 397 374 963
Australia / New Zealand	Avnet Electronics Marketing Australia Pty Ltd	Wayne Leong	+612 9585 5520
China	AVNET(Shanghai) Limited	Eric Zheng	+0755-26546225
China	Beijing Advantech XING YE Electronics	Cairu Zhong	+86 13510330416
China	Comtech Industrial Technology	Selina Gong	+86 15986642886
China	Dell (China) CO. Ltd. 	Shree Vidhya	+91 9739096714
China	Lanxiang Technology (Shenzhen)	Becky Wang	+86 13760251863
China	WT Microelectronics (Shanghai) CO.,	Sun Liang	+86 18600933866
Hong Kong SAR	Advantech Automation Corp.	Cairu Zhong	+86 82131924
Hong Kong SAR	Avnet Technology Hong Kong Limited	Kevin Wong	+852 21765388
Hong Kong SAR	Comtech International (Hong Kong)	Selina Gong	+86 15986642886
Hong Kong SAR	Syntech Asia Limited	Lion Deng	+86 13760251863
Hong Kong SAR	WT Microelectronics Ltd.	Sun Liang	+86 18600933866
Hong Kong SAR	Arrow Electronics China Ltd	Jesse Lin	+852 2484 2484
Hong Kong SAR	Arrow/Components Agent Ltd	Jesse Lin	+852 2484 2484
India	Advantech Industrial Computing	Peter Lai	+886 2 2792 7818 #9313
India	MDS Pacific India Pvt Ltd	Sreejith Krishnan Santosh Kapruwan Prajwal Shetty	+91 80 41239727
Korea	Advantech KR Co., Ltd.	Zesty Lee	+82 2 3660 9220
Korea	MDS Technology Co., Ltd.	Mandella Jeong ES Admin ES Sales	+82 31 627 3005
Korea	SGA Embedded Co., Ltd.	Brian Baek	+82 70 7410 9348

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Disti Location	Distributor Name	Contact Name/Email	Contact Phone
Malaysia, Philippines, Singapore, Thailand, Vietnam	Avnet Asia Pte Ltd	Catherine Wong	+65 9681 9211
Singapore	Advantech Co. Singapore PTE Ltd.	GB Tan	+65 6413 8727
Singapore	Dell Global B.V. (Singapore Branch) 	Shree Vidhya	+91 9739096714
Singapore	Arrow Electronics Asia (S) Pte Ltd	Jesse Lin	+886 277 034 837
Singapore	MDS Pacific PTE Ltd.	Edmund Foo Betty Row	+65 6297 2800
Taiwan	Arrow Electronics Taiwan Limited	Jesse Lin	+886 2 770 34837
Taiwan	Advantech CO., LTD.	Grace Chen	+886 2 27927818 ext. 9292
Taiwan	Chander Electronics Corp.	Ally Weng	+886 928872518
Taiwan	Synnex Technology Internationals COR	Nicole Wu	+886 912830162
Vietnam	MDS Pacific Vina Co., Ltd.	Khang Nguyen	+84 905487738

EMEA

Advantech Europe B.V.	Alexander Fritsch	+49 89 411191 807
Arrow Altech Distribution (Pty) Ltd	Riaan van Kooten	+27 0 31 279 1660
Arrow Europe	Steve Dyson	+44 7973 681 448
Arrow Rapac Ltd.	Danny Morim	+97 23 920 3479
Avnet Silica : Eastern Europe and Iberia	Claudia Schmidl	+49 8121 777 299
Avnet Silica : Austria	Thomas Schuller	+43 1 86642 308
Avnet Silica : Belgium, Netherland, Luxemburg	Patrick Maas	+31 76 5722 738
Avnet Silica : Switzerland	Martin Gossen	+41 62 919 55 57
Avnet Silica : Germany	Christine Falke	+49 151 1420 6230
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AVNET Integrated – Baltic States. Latvia, Lithuania & Estonia	Mark Winther	+45 36 34 28 06
AVNET Integrated : United Kingdom, Ireland & Egypt	Mark Winther	+45 36 34 28 06
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AVNET Integrated : Italy	Cesare De Siena	+39 (02) 66092 459
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AVNET Integrated : Israel	Sharon Grafi	+972-9-7780333
Dell EMEA 	Sukihvinder Aulak	+44 141 202 5493
Eastronics Limited	Edith Goldraij	+972 36458777
Elbacom Elektronische Bauteileund	David Kotzenmacher	+43 664 216 35 02
Koning & Hartman B.V.	Rowenda Ladeur	+31 205877600 +32 22570200
Quarta Technologies	Valeria Ivanova	+7 495 230 0611

JAPAN

Disti Location	Distributor Name	Contact Name/Email	Contact Phone
Japan	Advantech Japan Co., Ltd.	Kenichiro Yajiman	+81 3 6802 1021 ext.4270
Japan	Avnet K.K.	Toshitaka Saito Takahiro Ogawa	+81 3 5792 9820
Japan	Okaya Electronics Corp.	Hideaki Nagai Embedded Team	+81 45 475 1502
Japan	Ryoyo Electro Corporation	Yusuke Fukuda IS MSIS Division	+81 3 3546 6211
Japan	Tokyo Electron Device Limited	Toshinori Suzuno IoT Company Embedded Solution Division	+81 45 443 4422