



WORKING
TECHNOLOGY

Digital Teammates®

Rent-a-Robot with no up-front investment
and full maintenance

Digital Teammates® understands back-office challenges

Challenges in operations

- Growing pressure on salaries
- Increasing staff attrition
- Recruitment becoming more difficult and expensive
- Training costs rising
- Lower quality due to staff attrition



Tech-shoring with Digital Teammates®

- No recruitment costs
- Always on time
- Always following the procedures
- No mistakes
- Trained quickly when the process changes
- No holidays, never off sick
- Never quits job

Digital Teammates® offers back-office robots in a Rent-a-Robot model that does not require an up-front investment from a Client.

Tech-Shoring with Digital Teammates® is fast, seamless and RPA benefits can be achieved without developing new skills on clients side.



Digital Teammates® unique Rent-a-Robot offer

- ✓ Robotization with Digital Teammates® is quick and seamless. First Robots are usually operating in **3 – 6 weeks from the launch of cooperation.**
- ✓ Process analysis, development, testing and deployment in production environment are free of charge. **Client starts paying for a robot only when it does actual job.**
- ✓ **Full maintenance** of deployed robots – whenever a robot stops working, either due to a change in systems or processes or due to technical issues, Digital Teammates® guarantees it's fast reconfiguration.
- ✓ **Flexible infrastructure setup:** from Robots operating from public cloud to full installation on Client's infrastructure.

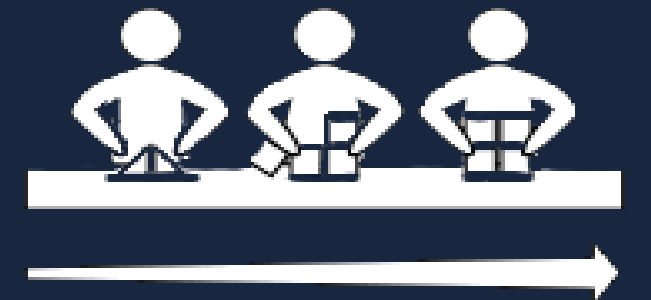


Benefits for a customer



Cost efficiency from the day Robots are deployed, with **no up-front investment needed**. Customer pays monthly rent which constitutes only **fraction of a human employees salary**.

Robotization with Digital Teammates® **brings benefits very quickly** – first robots are launched on production within up to 6 weeks.



Digital Teammates® will make sure that robots come ready to work every day and will retrain them if necessary. **Our Clients do not need to develop own RPA competences to have robots on board.**

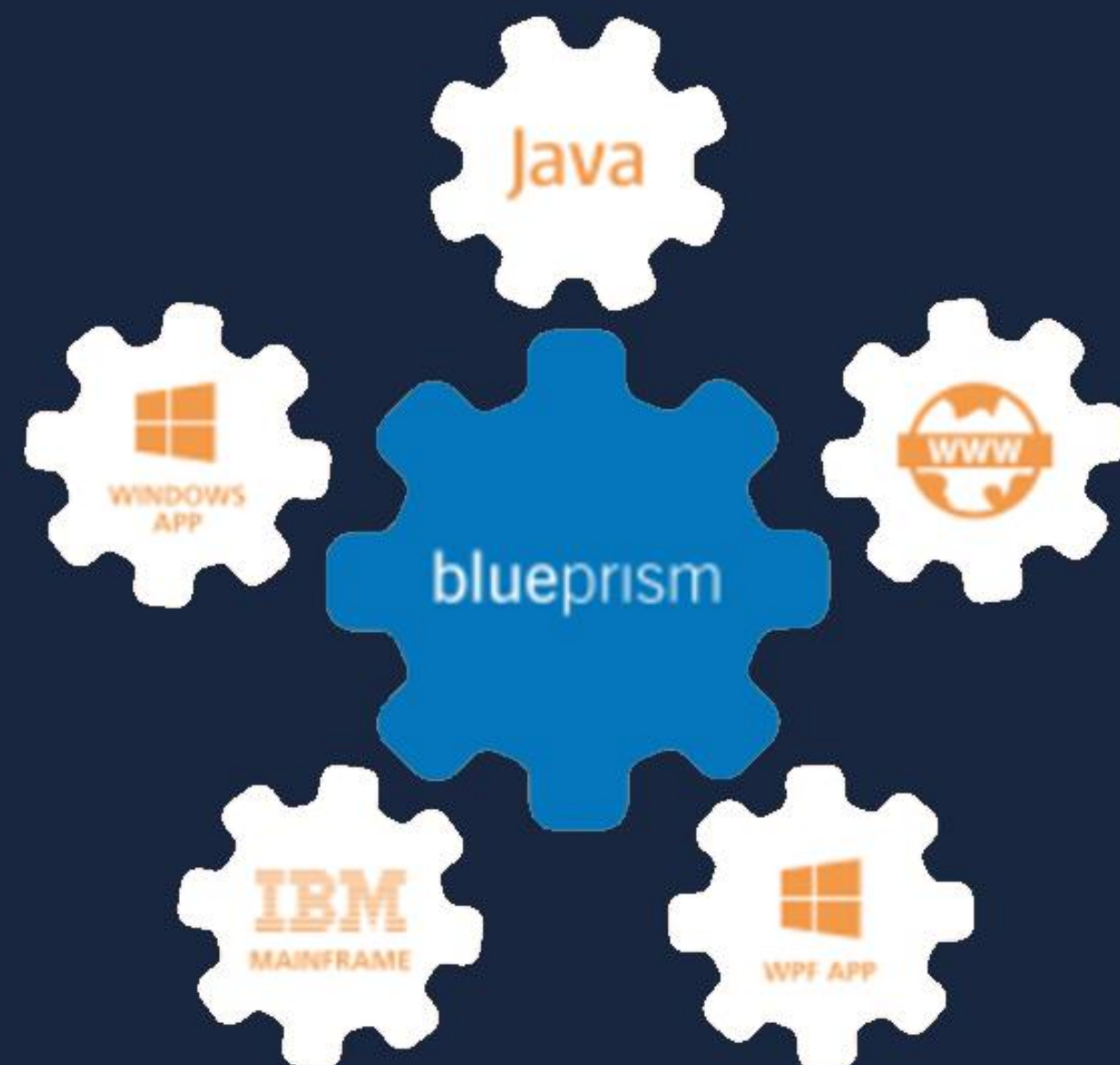
Robots are **flexible** and are ready to take volume peaks with no hesitation or complaining.



Quality of job done by the robots by far exceeds any human performance as they **make no mistakes**.



Digital Teammates® relies on Blue Prism Technology



Automates any application and supports any platform

- **World leading provider of RPA technology**
(over 1 billion GBP of market capitalization)
- **Over 500 customers from variety of industries**
(incl. BPO, Telco, Utilities, Financial Services, Healthcare, Capital Markets, Logistics)
- **Cloud or on-premise enterprise deployment**
- **All application architectures are supported**
(terminal emulator, thick client, thin client, web browser, Citrix and web services)
- **All business applications are supported** (e.g. e.g. SAP, Lotus, Office, Exchange, custom applications, ERP applications)

Compliance and Security

Blue Prism platform has been designed with enterprise organizations' compliance and security standards in mind

- support PCI-DSS, HIPAA and SOX compliant processes
- Enterprise-wide Password Vaults (CyberArk)
- Veracode Verified (fifth report in a row, Veracode is recognized as a “Leader” in the Gartner Magic Quadrant)
- Proven by security audit in mBank (ISO 27001 certified organization)



- segregated User Access to Object, Process or Resource Groups to Ensure Compliance
- automated credential management for robot access to the network and specific applications.
- audit history for system access, configuration changes and process execution.
- encrypting the stored data as well as securing the communication

Typical Robotization project with Digital Teammates®

Around 1 week:
Initial robotization
potential estimated

1 – 2 weeks:
Infrastructure setup, accounts established,
environments configured

2 – 4 weeks:
Detailed process analysis, robot development, automated testing concluded

1 week:
Deployment in
production
environment, assisted
run, launch on fully
operational mode

Week 1

Week 2

Week 3

Week 4

Week 5

Week 6

Development of robots is done
in parallel and the process is
repeated till the robotization
potential is saturated.

Typically:

- it takes around 3 months to robotize 20-30 FTEs.
- Team of 100 people has a potential for introducing 30 robo FTEs
- A customer sees first savings from robotization right after a robot is deployed in production environment.



Reference clients



Digital Teammates® is an exclusive RPA provider for mBank Group. It is robotizing the bank's back-office operations with over 500 headcount.

mBank Group is the fourth-largest financial institution in Poland measured by total assets. It offers retail, corporate and investment banking as well as other financial services such as leasing, factoring, insurance, financing of commercial real property, brokerage operations, wealth management, corporate finance and advisory in the scope of capital markets. mBank is a digital leader on Polish banking market with global recognition for its innovative approach towards banking. The Group operates on two international markets: Czech Republic and Slovakia.

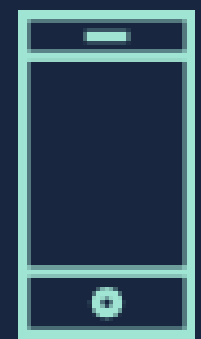


Digital Teammates® is a RPA provider for Hapi Pożyczki (IPF Digital Group) operations. Digital Teammates are helping, among others, in loan application verification, agreements generation from system data, mail correspondence generation, etc.

IPF Digital provides fast, flexible and convenient credit solutions under the Hapiloans, Credit24, Sving and Creditea brands to retail customers in Finland, Estonia, Latvia, Lithuania, Poland, Spain, Mexico and Australia.



We are happy to get in touch to
present our offer in more details.



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