



# READY-TO-RUN IoT SOFTWARE

**Simplifying the edge**

March 2019

# CONNECTED PRODUCTS USE CASES



Full / Empty Gas Monitoring for  
Fleet Management Optimization`



Remote Temperature Monitoring  
For Medication & Food Refrigeration



Full / Empty Water Monitoring for  
Fleet Management Optimization`



Shipping Containers and Asset  
Tracking (GPS)



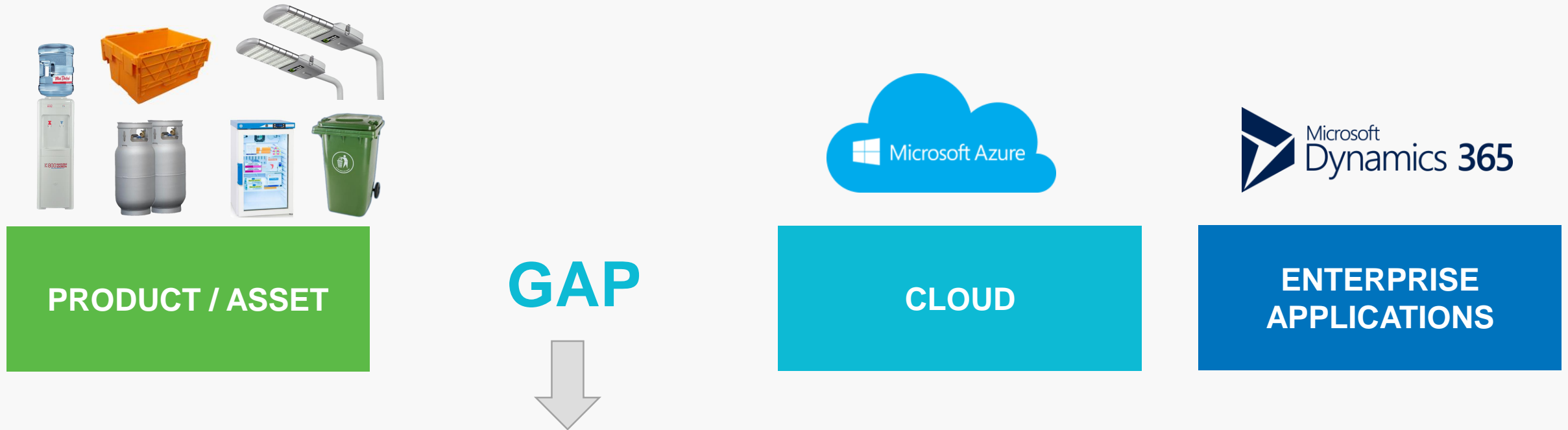
Street Light Energy Saving &  
Predictive Maintenance



Full / Empty Waste Monitoring  
and Asset Tracking

# THE CHALLENGE: CONNECTED PRODUCT DEVELOPMENT

OEMS, UTILITY AND SERVICES COMPANIES MUST CONNECT THEIR PRODUCTS TO STAY COMPETITIVE



**Connected product development is extremely complex**

- Long development cycle
- High risk
- Lack of know-how
- High cost

# DEVICETONE™ FOR AZURE IOT AND DYNAMICS 365

Production-grade, ready-to-run software you install on any chip to immediately connect it to Azure IoT & Dynamics 365



**Makes the process  
click and run simple**





# THREE-STEP IMPLEMENTATION

STEP 1

## CONFIGURE

- Select Chip and Azure Instance
- Choose Device Services
- Download & Flash Firmware

STEP 2

## DEPLOY

- Configure Services
- Integrate to Dynamics 365
- Scale to Production

STEP 3

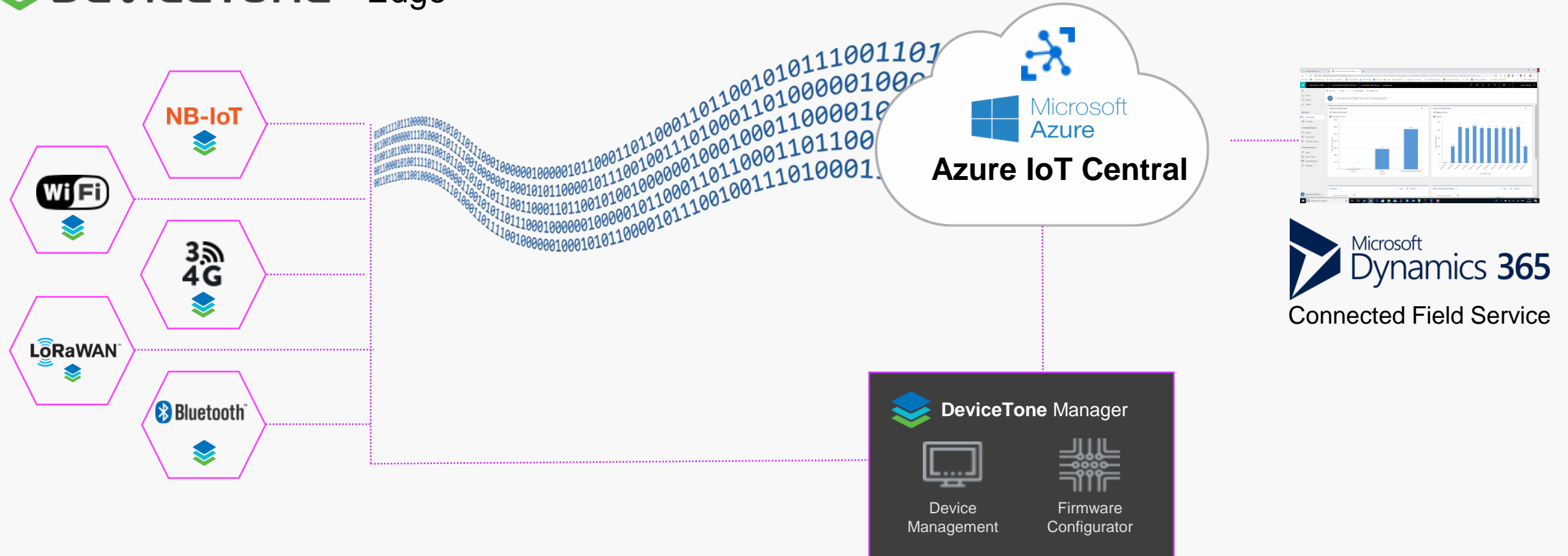
## OPERATE

- Onboarding & Commissioning
- End-to-End Security Mgmt
- Device Management



# SOLUTION ARCHITECTURE

 **DeviceTone™** Edge



# THANK YOU

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