

# Si-Net Srl



**KURO  
365**



**Si-Net**



Si-Net customers (companies and professional consultants) are now moving into the Cloud and need guidance and professional solutions.



## Challenges

Si-Net customers are not usually equipped with standard sets of Office applications and security tools, which implies loss of productivity and may lead to severe data losses

Some of our customers experienced real data losses and security breaches. On top of that, their internal productivity was visibly very low since they had to work with different versions of the most commonly used applications, for instance



## Ideal Solution

Si-Net customers were looking for an “all-in-one” solution where basic productivity and security tools were present at the same time, in order to speed up any individual without worries

KURO365 has become a successful solution from the very beginning of its introduction



## Desired Outcomes

Our customers want to equip their employees with no worries, in a standard and secure way  
All Si-Net customers will adopt KURO365 and most of new customers do, because they get immediate productivity at a predictable price

Our KURO365 customers are happy to use the standard set of applications and they use help desk and support less than other customers





Kuro365: How to make you and your systems will be fully operational, always

### Integration

- KURO365 contains a full set of necessary applications spanning from Office Automation to Security to Storage
- KURO365 is fully operated by Si-Net and customers are fully assisted by the help-desk in case of need

### Security

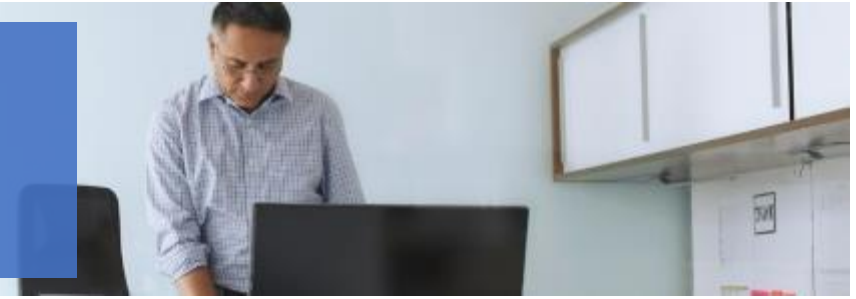
- KURO365 is equipped with the most up-to-date security applications in terms of Antivirus, Advanced Threat Protection and Web Filtering
- Security is totally packaged within the product and the user does not have to worry about it

### Productivity

- KURO365 would only be possible with Microsoft
- KURO365 is unique because Microsoft has a unique offering providing value to customers

With KURO365 customers can focus on their daily work at 100%

# Si-Net – KURO365 – Office 365



Kuro365 exploits the richness and the uniqueness of Microsoft Office 365, storage and security solutions

## Solution Alignment

KURO365 enables full integration thanks to Office 365

KURO365 exploits and deploys the integration of Office 365 and make it even more powerful since it couples it with security, product knowledge and 24/7 help-desk



KURO365 enables data backup and a place for documents based on Office 365

KURO365 provides a seamless backup of all data since they are in the cloud and users do not have to worry about backup anymore, all data are saved at any time



KURO365 provides full security thanks to Microsoft solutions

KURO365 embeds full security solutions and provides absolute safety from threats and unconscious web navigation thanks to Microsoft solutions





# Customer Success Story



Customer testimonial: "KURO365 has truly be key in transforming 4Plays into an effective organization, where individuals can work in team with a consistent set of tools and documents that are properly organized at all times, by any device and are assisted by highly competent skills".

- Deal Size: around 1k / year
- Closed Date: September 2017
- Italy

## Win Results

### **Organizing documents:**

4Plays now has a proper archive where each individual professional stores his documents with no risk of data loss

### **Using powerful applications in full security:**

Every 4Plays professional can access a set of powerful applications in full security, with no risk of violation or security breach

### **Using professional email facilities:**

4Plays was using a very old email management system and Kuro365 was a huge breakthrough since everyone can now access his emails nearly from everywhere