HOLOMEETING 2019 #Kazendi #HoloLens







hungry foolish bold

About Kazendi

We exist to bring boldness to people, processes and mindsets for a changing world.





Why Kazendi?

- We are the leading & most experienced HoloLens experts in Europe with 26 commercial projects completed
- We developed Europe's first shared holographic experience
- We have a **proprietary** solution (both software and hardware) to allow live-streaming the current view of HoloLens at events
- We have a proprietary HoloLens code stack allowing us to deliver unbeaten value for money
- We use a proven prototyping process (prototyping specialists) experienced in innovating for FTSE100 clients
- Trusted by companies including Liverpool Victoria Insurance, Allianz, GASAG, Anglian Water, Deloitte Digital and many others.







Allianz 🕕

















SEGRO





Deloitte. Digital











KEMBIT





The Problem/Challenge

- Difficult to discuss three dimensional concepts on 2D screens
- Conference calls are cumbersome and two people can't talk at the same time
- Impossible to share first person view perspective (and hands free)
- No meeting rooms are available slows company progress
- Infrastructure cost associated with number of meeting rooms
- Need for in-person meetings incurs travel and staff cost





The Solution: HoloMeeting

- Ability to conduct meetings on HoloLens and Immersive Headsets
- 3D audio allows multiple people to talk at the same time (through perception of directional audio)
- Open 61 different file types (e.g. PDF, PNG, Revit, Solidworks, etc.)
- Large models are automatically simplified in the cloud
- Easily view and amend custom 3D models
- Shared gaze trackers allows others to see where the person is looking at



Supported Filetypes

- 3DS • G DLV3 GBXML 3DM DWF ASM IAM DWFX $ASM\.\d+$ DWG IDW CATPART • IFC DWT CATPRODUCT DXF IFW IGE CGR EXP **COLLABORATION** F2D IGES F3D IGS DAE • FBX • IPT DGN
 - ZIP

$PRT\.\d+$ JT SMT MFR RCP STE MODEL RVT • STEP NEU SAB STL NEU.d+\$ SAT STLA NWC SESSION STLB NWD SKP STP SLDASM STPZ OBJ PDF **SLDPRT** • X_B • SMB • X_T • PRT

• XAS • WIRE • XPR



The Vision

- Work inside HoloMeeting by accessing a Virtual Machine
- Automatically record meetings for documentation purposes
- Automatically transcribe audio to text to make every meeting searchable
- Time warp: scroll back in time





Join the Early Access Program

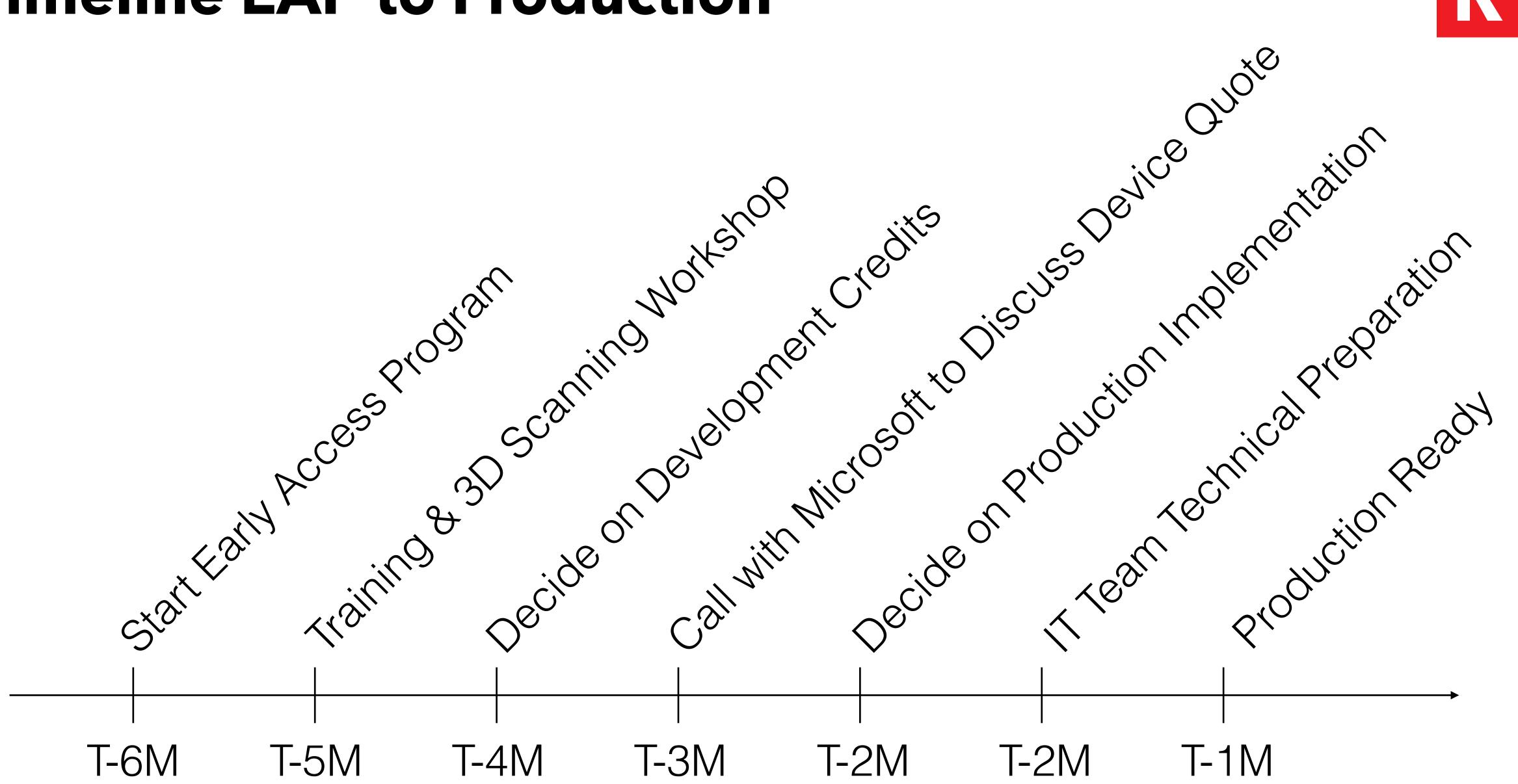
- 6 months Early Access Program with bi-weekly updates
- Unlimited holographic rooms
- HoloLens training & 3D scanning (for customer avatars) workshop at your site (travel cost excluded)
- Receive 200 development credits (equal to 2 weeks of custom) development work) to influence the product's development
- £25,000 one-off joining fee







Timeline EAP to Production







Production: Hosting Options

| | Private Shared | Dedicated Instance | On-Premise |
|------------------|------------------|------------------------------|---------------------------------|
| Filetype support | 61 3D Filetypes* | Depending on Requirements | Depending on Requirements |
| Setup fee | £0 | £10,000 | Depending on Requirements |
| SLA | Fair-use | £2,000/month | Depending on Requirements |
| Contract length | Monthly rolling | 1 year | 3 years |
| Payment | Monthly | Yearly in advance | Yearly in advance |
| Miscellaneous | | | Custom authentication necessary |



* Conversion and converted 3D file storage on 3rd party server (EU or US)



FAO (1/2)

What support is included?

We support you on a fair use basis during standard UK business hours throughout the Early Access Program

What happens after the Early Access Program?

This will depend on your individual requirements since we will be offering the option to host on a shared private cloud, dedicated cloud and on-premise with various model conversion possibilities.





FAO (2/2)

Can we host the solution on-premise?

We will be offering this possibility following the Early Access Program to take into account your individual requirements.

How many people can participate in a holographic meeting?

We currently have a limit of 10 participants per meeting. However, we can look into increasing that if required.

What are development credits?

With these credits, you can request particular features. The credits are based on the overall complexity of the feature.





THE FINE PRINT





Terms (1/3)

- By joining the Early Access Program, the Client acquires a license to use HoloMeeting for the duration of the program
- All Intellectual Property Rights in the Platform shall, as between the parties, be the exclusive property of the Provider
- The Client must not sub-license its right to access and use HoloMeeting or allow any unauthorised person to access or use HoloMeeting
- We will protect the Client's Confidential Information against unauthorised disclosure by using the same degree of care as it takes to preserve and safeguard its own confidential information of a similar nature, being at least a reasonable degree of care



Terms (2/3)

- When data is shared in HoloMeeting, Kazendi may temporarily store these files for the purpose of processing. All files stored on Kazendi serves will be deleted after 30 days of inactivity automatically
- In case payments are late for more than one payment obligation, all claims against the purchaser shall fall due immediately
- Purchase terms of our customers apply only to the extent that they do not contradict our terms of payment and delivery
- We are entitled to assign the claims arising from our business relationship
- The contract is governed by English law





Terms (3/3)

- therefore the software is under active development
- Customer Confidential Information may be disclosed by Kazendi to its **Customer Confidential Information disclosed**
- Kazendi's liability in relation to any event or series of related events will not exceed the total amount paid and payable by the Client to the preceding the event or events giving rise to the claim
- 30 days payment terms

The Client hereby acknowledges that this is an Early Access Program and

officers, employees, agents, insurers and professional advisers, provided that the recipient is bound in writing to maintain the confidentiality of the

Provider under the Agreement during the 12 month period immediately



@M_Doelle max@kazendi.com 07927184703

#KazendiHoloLens



CONTACT

